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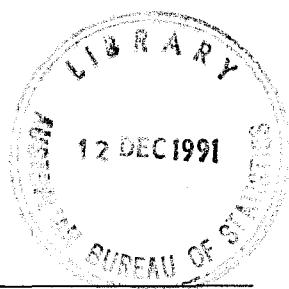
Australian Bureau of Statistics

CATALOGUE NO. 8501.0

EMBARGOED UNTIL 11.30 A.M. 12 DECEMBER 1991

RETAIL TRADE AUSTRALIA, OCTOBER 1991

12 DEC 1991



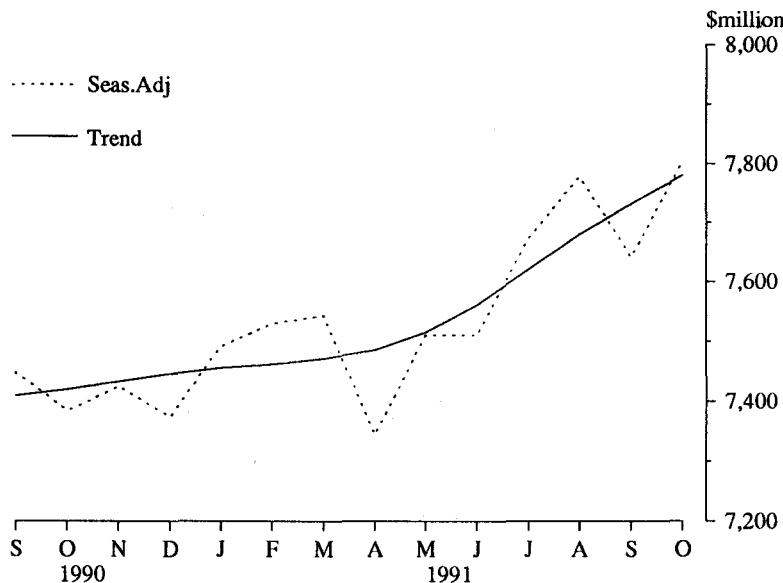
SUMMARY OF FINDINGS

Australian estimates

The seasonally adjusted estimate of turnover for retail and selected service establishments rose by 2.1 per cent in October 1991. This follows a fall of 1.8 per cent in September 1991 and a rise of 1.4 per cent in August. In original terms the estimate of turnover rose by 9.5 per cent to \$7908.7m.

The trend estimate is showing growth averaging 0.7 per cent per month over the three months ended October 1991 which is stronger than the growth rate earlier in the year. The annual growth rate (October 1991 over October 1990) is 4.9 per cent, an average monthly growth rate of 0.4 per cent.

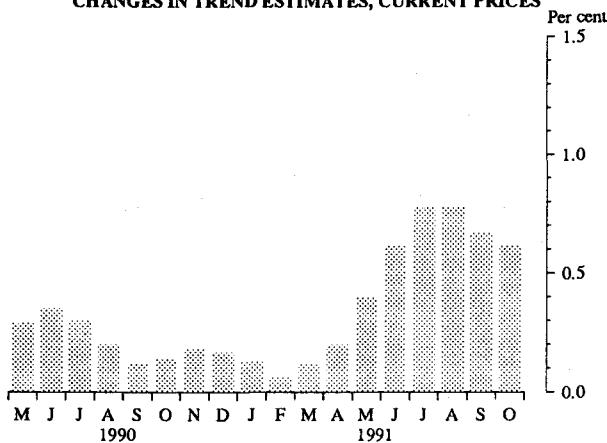
CHART 1: TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, MONTHLY ESTIMATES, AUSTRALIA



INQUIRIES

- for further information about statistics in this publication and the availability of related unpublished statistics, contact Bill Powell on Canberra (06) 252 6132 or any ABS office.
- for further information about constant price estimates contact Alan Tryde on Canberra (06) 252 6801.
- for information about other ABS statistics and services please refer to the back page of this publication.

CHART2: TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, AUSTRALIA, MONTHLY PERCENTAGE CHANGES IN TREND ESTIMATES, CURRENT PRICES



Industry trends

The trend estimates of turnover for the Grocery and Other food store industries are showing moderate to strong growth over the three months ended October 1991. Growth for Department stores continues to strengthen with average monthly growth over the last three months of 1.2 per cent. Clothing and fabric stores are showing very weak growth. Hotels, liquor stores and licensed clubs continue to be in decline with the trend estimate falling by an average of 0.9 per cent over the last three months.

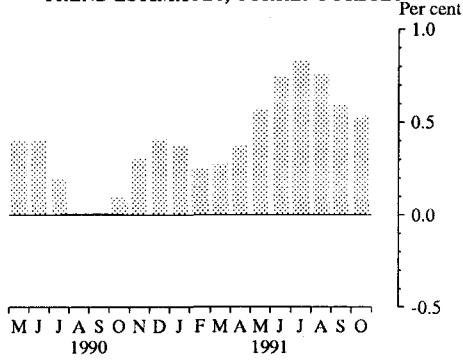
Of the remaining industries Footwear stores, Furniture stores and Floor covering stores are showing strong growth. The trend estimates of turnover for Pharmacies have declined in the last three months.

PERCENTAGE CHANGE IN TREND ESTIMATES OF TURNOVER

Industry	Average monthly increase for 3 months to October 1991	Average monthly increase for 12 months to October 1991
Grocers	0.8	0.7
Other food stores (excluding Butchers)	0.8	0.6
Hotels, liquor stores, licensed clubs	-0.9	-0.5
Department and general stores	1.2	0.4
Clothing and fabrics stores	0.2	0.3
Total all industries	0.6	0.3

CHART3: TURNOVER OF RETAIL ESTABLISHMENTS, AUSTRALIA, MONTHLY PERCENTAGE CHANGES IN TREND ESTIMATES, CURRENT PRICES

Analysis of the *retail only* industries shows growth averaging 0.6 per cent per month over the last 3 months. Over the past year (October 1991 over October 1990) the *retail* industries have experienced growth in turnover of 6.2 per cent, which is 1.3 percentage points higher than the all industries growth rate over the same period.



State trends

Western Australia and the Australian Capital Territory are showing strong growth with average growth over the last three months of 1.0 per cent and 1.2 per cent respectively. The remaining states are showing moderate growth.

NOTE: Explanatory Notes are at the back of this publication.

TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, AUSTRALIA

**TREND ESTIMATES, MONTHLY CHANGES
CURRENT PRICES, SELECTED INDUSTRIES**
Percentage change from preceding month

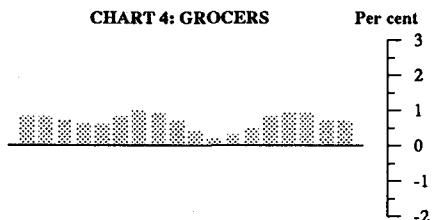


CHART 5 : OTHER FOOD STORES

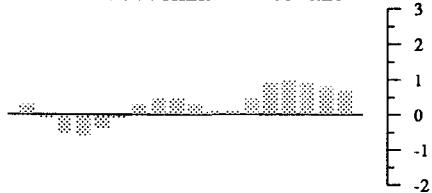


CHART 6 : HOTELS, CLUBS etc

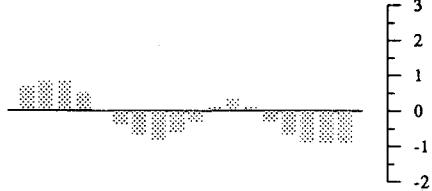


CHART 7 : CLOTHING STORES etc

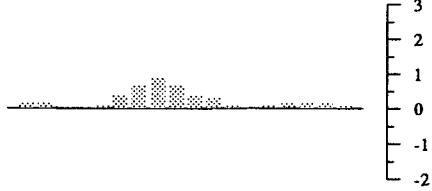


CHART 8 : DEPARTMENT STORES

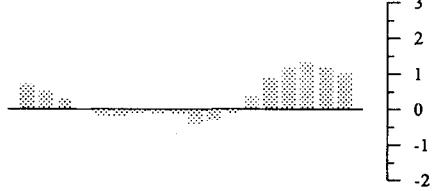
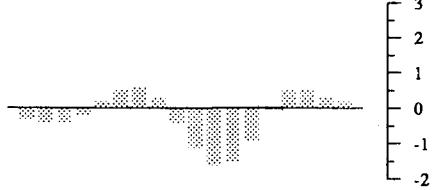


CHART 9 : ELECTRICAL GOODS STORES



TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS

**TREND ESTIMATES, MONTHLY CHANGES
CURRENT PRICES, STATES**
Percentage change from preceding month

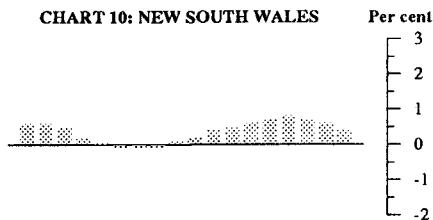


CHART 11 : VICTORIA

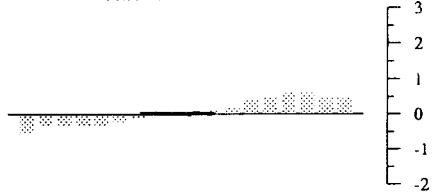


CHART 12 : QUEENSLAND

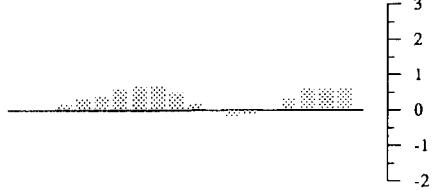


CHART 13 : SOUTH AUSTRALIA

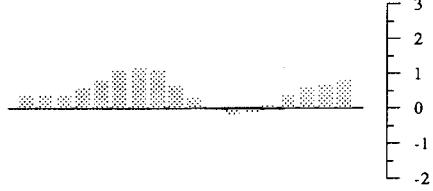


CHART 14 : WESTERN AUSTRALIA

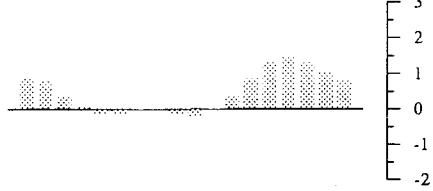
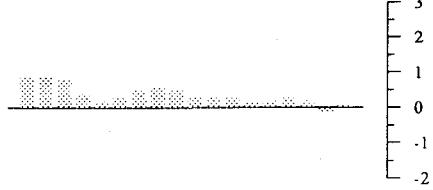


CHART 15 : TASMANIA



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1990 1991

**TABLE 1. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA (a)**

Month	Original		Seasonally adjusted		Trend estimates (b)	
	\$m	% change from preceding month	% change from corresponding month of previous year	\$m	% change from preceding month	\$m
			% change from corresponding month of previous year			
1990 —						
August	7,282.4	4.4	6.7	7,476.5	2.1	7,401.1
September	7,064.6	-3.0	0.9	7,447.7	-0.4	7,409.7
October	7,431.2	5.2	6.2	7,383.6	-0.9	7,420.3
November	7,779.8	4.7	3.8	7,425.9	0.6	7,433.6
December	9,745.5	25.3	0.1	7,374.0	-0.7	7,446.2
1991 —						
January	7,254.5	-25.6	4.3	7,492.5	1.6	7,456.1
February	6,616.4	-8.8	3.2	7,530.7	0.5	7,461.5
March	7,270.2	9.9	1.0	7,545.0	0.2	7,470.8
April	7,082.5	-2.6	2.9	7,344.5	-2.7	7,486.1
May	7,532.6	6.4	3.3	7,511.4	2.3	7,515.7
June	7,060.6	-6.3	-1.4	7,509.9	0.0	7,562.3
July	7,471.3	5.8	7.1	7,674.3	2.2	7,621.2
August	7,577.9	1.4	4.1	7,778.7	1.4	7,680.8
September	7,225.8	-4.6	2.3	7,642.4	-1.8	7,732.4
October	7,908.7	9.5	6.4	7,803.5	2.1	7,780.7
<i>Standard error (c) of</i>						
Latest month	84.1					
Change from previous month	25.8	0.4				

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) Subject to revision - see from paragraph 21 of Explanatory Notes. (c) See paragraphs 9 to 13 of Explanatory Notes.

**TABLE 2. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
QUARTERLY ESTIMATES, AUSTRALIA (a)**

Quarter	Original		Seasonally adjusted							
	\$m	% change from preceding quarter	% change from corresponding quarter of previous year	\$m						
			% change from corresponding quarter of previous year							
AT CURRENT PRICES										
1990 —										
September	21,321.6	-0.1	3.8	22,248.0	0.9					
December	24,956.5	17.0	3.0	22,183.5	-0.3					
1991 —										
March	21,141.1	-15.3	2.8	22,568.2	1.7					
June	21,675.7	2.5	1.6	22,365.8	-0.9					
September	22,275.0	2.8	4.5	23,095.4	3.3					
AT CONSTANT (AVERAGE 1984-85) PRICES										
1990 —										
September	14,798.4	-0.5	-0.4	15,456.3	0.4					
December	17,115.2	15.7	-1.4	15,209.4	-1.6					
1991 —										
March	14,284.9	-16.5	-2.1	15,211.3	0.0					
June	14,558.8	1.9	-2.1	15,047.9	-1.1					
September	14,915.3	2.4	0.8	15,486.9	2.9					

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 3. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES BY INDUSTRY, AT CURRENT PRICES, AUSTRALIA (a)

Month	Grocers, confec- tions, tobacc- onists	Butchers	ORIGINAL \$ million										Other stores	Total			
			Hotels, liquor stores, licensed clubs	Cafes and rest- aurants	Clothing and fabrics stores	Depart- ment and general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor- cover- ings	Pharma- cies	News- agents				
<i>1990 —</i>																	
August	2,106.1	199.8	494.3	963.3	353.7	510.9	751.7	86.2	195.1	444.7	152.0	69.0	301.9	277.4	376.2	7,282.4	
September	1,969.9	187.6	465.9	997.8	371.8	506.5	733.6	94.7	195.4	402.7	145.5	65.5	304.2	244.9	378.9	7,064.6	
October	2,084.4	191.9	493.9	1,027.2	363.6	545.0	778.6	94.4	213.4	430.2	160.3	70.7	328.4	248.8	400.4	7,431.2	
November	2,176.5	189.3	492.1	1,058.2	375.3	574.1	921.8	95.6	239.4	447.4	160.9	70.9	313.3	253.7	411.5	7,779.8	
December	2,409.2	207.1	562.1	1,256.4	413.4	771.8	1,547.5	132.5	376.4	618.7	167.5	61.8	363.3	301.7	55.9	9,745.5	
<i>1991 —</i>																	
January	2,188.2	176.0	520.4	1,008.8	365.8	496.9	687.2	109.4	199.5	432.6	145.0	50.0	273.5	241.0	360.1	7,254.5	
February	2,008.7	165.3	458.8	913.2	329.1	428.9	598.6	81.3	203.1	389.0	135.9	55.1	262.7	251.1	335.6	6,616.4	
March	2,237.7	183.3	499.9	993.9	344.0	475.4	712.1	93.7	196.0	395.7	150.4	55.8	304.3	264.3	363.6	7,270.2	
April	2,051.1	177.4	483.8	947.1	337.2	552.0	740.7	105.9	190.0	403.9	145.0	56.8	304.0	231.4	356.3	7,082.5	
May	2,220.7	186.9	486.7	951.1	350.7	590.0	820.0	111.0	205.0	430.9	154.6	68.0	328.7	261.1	367.2	7,532.6	
June	2,064.5	177.7	491.7	922.8	338.3	522.1	739.1	102.0	192.8	396.5	153.7	60.1	326.1	247.1	326.0	7,060.6	
July	2,185.2	187.6	498.9	918.4	352.2	591.5	786.5	96.5	206.3	438.8	163.3	66.7	361.5	268.9	349.1	7,471.3	
August	2,310.5	187.6	510.1	950.8	359.4	528.6	762.5	86.5	209.2	434.9	174.5	64.8	372.6	260.1	365.9	7,577.9	
September	2,097.6	177.1	508.3	912.3	395.7	507.9	733.9	99.2	203.3	386.8	161.4	71.7	319.6	256.2	394.9	7,225.8	
October	2,299.7	188.1	535.0	967.7	415.5	592.0	849.9	109.6	238.7	414.7	189.7	79.8	332.9	255.6	439.8	7,908.7	
<i>Standard error (b) of</i>			Level	27.1	11.8	33.5	40.6	25.7	27.3	0.0	6.3	11.6	14.8	5.8	22.3	14.1	26.3
<i>Change</i>				7.8	3.8	4.9	10.9	10.0	7.5	0.0	1.8	4.7	3.9	5.5	2.2	7.5	84.1
<i>1990 —</i>																	
August	2,065.0	193.3	492.3	1,014.4	n.p.	534.5	823.6	96.5	220.0	440.0	152.0	64.8	299.9	263.8	n.p.	7,401.1	
September	2,078.3	191.3	490.1	1,014.9	n.p.	534.9	822.0	97.4	216.0	440.9	150.1	64.0	302.6	260.1	n.p.	7,409.7	
October	2,095.9	188.9	489.5	1,011.2	n.p.	537.1	820.1	98.9	212.4	443.0	148.6	63.0	302.9	255.5	n.p.	7,420.3	
November	2,116.4	186.7	490.8	1,004.5	n.p.	541.0	818.9	100.7	210.3	445.6	148.4	62.0	301.3	251.5	n.p.	7,433.6	
December	2,136.1	185.3	493.1	996.7	n.p.	545.6	818.4	102.3	210.4	447.0	149.4	61.1	298.9	249.2	n.p.	7,446.2	
<i>1991 —</i>																	
January	2,151.4	184.8	495.5	990.6	n.p.	549.2	817.3	103.5	212.3	445.4	151.3	60.6	297.9	249.0	n.p.	7,426.1	
February	2,159.4	184.6	497.0	987.8	n.p.	551.3	814.0	103.7	215.8	440.4	153.3	60.5	301.1	251.3	n.p.	7,461.5	
March	2,164.4	184.4	497.6	988.9	n.p.	552.7	811.4	102.7	220.4	433.4	155.3	61.0	310.0	255.0	n.p.	7,470.8	
April	2,170.1	184.1	498.2	991.8	n.p.	553.1	810.3	100.8	225.2	426.9	156.8	61.6	323.2	259.2	n.p.	7,486.1	
May	2,180.9	183.6	500.7	992.9	n.p.	553.1	813.3	99.2	229.4	423.1	158.2	62.3	335.9	262.7	n.p.	7,515.7	
June	2,197.4	183.0	505.2	989.5	n.p.	553.6	820.6	98.9	232.4	422.9	160.2	63.2	344.1	264.7	n.p.	7,562.3	
July	2,217.1	182.6	510.4	982.4	n.p.	554.8	830.5	99.6	234.7	424.9	163.2	64.3	347.2	265.4	n.p.	7,621.2	
August	2,236.0	182.4	515.2	973.6	n.p.	556.0	841.5	100.9	236.3	426.9	166.6	65.7	346.7	265.4	n.p.	7,680.8	
September	2,251.3	182.3	519.4	964.5	n.p.	557.1	851.7	102.5	237.0	428.2	170.0	67.3	343.7	264.8	n.p.	7,732.4	
October	2,267.8	182.4	523.1	955.5	n.p.	557.8	860.5	104.4	236.6	428.9	173.2	68.7	339.2	264.6	n.p.	7,780.7	

See footnotes at end of table.

TABLE 3. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES BY INDUSTRY, AT CURRENT PRICES, AUSTRALIA (a)—continued

Month	Grocers, confec- tioneers, tobac- coists	Depart- ment stores	Hotels, liquor stores, licensed clubs	Cafes and rest- aurants	Clothing and fabrics stores	Footwear stores	men's and general stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total	
	Butchers	Other food stores	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	n.p.	
TREND ESTIMATES (c)																
Percentage change from preceding month																
<i>1990—</i>																
August	0.6	-0.7	-0.6	0.5	n.p.	0.0	0.0	0.5	-1.3	-0.2	-1.0	-0.9	1.4	-0.7	n.p.	0.2
September	0.6	-1.0	-0.4	0.0	n.p.	0.1	-0.2	0.9	-1.8	0.2	-1.3	-1.2	0.9	-1.4	n.p.	0.1
October	0.8	-1.3	-0.1	-0.4	n.p.	0.4	-0.2	1.5	-1.7	0.5	-1.0	-1.6	0.1	-1.8	n.p.	0.1
November	1.0	-1.2	0.3	-0.7	n.p.	0.7	-0.1	1.8	-1.0	0.6	-0.1	-1.6	-0.5	-1.6	n.p.	0.2
December	0.9	-0.7	0.5	-0.8	n.p.	0.9	-0.1	1.6	0.0	0.3	0.7	-1.5	-0.8	-0.9	n.p.	0.2
<i>1991—</i>																
January	0.7	-0.3	0.5	-0.6	n.p.	0.7	-0.1	1.2	0.9	-0.4	1.3	-0.8	-0.3	-0.1	n.p.	0.1
February	0.4	-0.1	0.3	-0.3	n.p.	0.4	-0.4	0.2	1.6	-1.1	1.3	-0.2	1.1	0.9	n.p.	0.1
March	0.2	-0.1	0.1	0.1	n.p.	0.3	-0.3	-1.0	2.1	-1.6	1.3	0.8	3.0	1.5	n.p.	0.1
April	0.3	-0.2	0.1	0.3	n.p.	0.1	-0.1	-1.9	2.2	-1.5	1.0	1.0	4.3	1.6	n.p.	0.2
May	0.5	-0.3	0.5	0.1	n.p.	0.0	0.4	-1.6	1.9	-0.9	0.9	1.1	3.9	1.4	n.p.	0.4
June	0.8	-0.3	0.9	-0.3	n.p.	0.1	0.9	-0.3	1.3	0.0	1.3	1.4	2.4	0.8	n.p.	0.6
July	0.9	-0.2	1.0	-0.7	n.p.	0.2	1.2	0.7	1.0	0.5	1.9	1.7	0.9	0.3	n.p.	0.8
August	0.9	-0.1	0.9	-0.9	n.p.	0.2	1.3	1.3	0.7	0.5	2.1	2.2	-0.1	0.0	n.p.	0.8
September	0.7	-0.1	0.8	-0.9	n.p.	0.2	1.2	1.6	0.3	0.3	2.0	2.4	-0.9	-0.2	n.p.	0.7
October	0.7	0.1	0.7	-0.9	n.p.	0.1	1.0	1.9	-0.2	0.2	1.9	2.1	-1.3	-0.1	n.p.	0.6
TREND ESTIMATES (c)																
Percentage change from corresponding month of previous year																
<i>1990—</i>																
August	7.4	10.8	8.0	4.5	n.p.	0.7	2.4	2.0	-9.2	0.0	3.5	0.0	14.7	0.5	n.p.	4.7
September	7.4	9.9	5.6	4.4	n.p.	0.8	1.5	2.2	-9.5	-1.1	1.1	-0.5	14.1	-0.8	n.p.	4.1
October	7.8	7.5	3.5	3.9	n.p.	1.1	1.1	3.3	-9.9	-1.3	-1.7	-1.7	12.5	-2.7	n.p.	3.6
November	8.5	4.0	2.2	3.2	n.p.	1.8	1.1	4.8	-9.8	-1.0	-3.4	-3.4	10.4	-4.6	n.p.	3.3
December	9.2	0.5	1.4	2.3	n.p.	2.7	1.4	6.0	-8.6	-0.6	-3.6	-4.8	8.0	-5.9	n.p.	3.0
<i>1991—</i>																
January	9.5	-2.1	1.1	1.6	n.p.	3.4	1.5	7.1	-6.6	-0.7	-2.6	-6.2	6.1	-6.4	n.p.	2.7
February	9.2	-4.0	0.9	1.1	n.p.	3.8	1.2	7.8	-4.2	-1.6	-1.1	-7.1	5.9	-5.8	n.p.	2.5
March	8.7	-5.0	0.6	0.8	n.p.	4.1	0.6	7.5	-1.6	-2.9	0.4	-7.0	8.1	-4.6	n.p.	2.4
April	8.1	-5.6	0.4	0.5	n.p.	4.0	-0.1	6.1	0.8	-4.2	1.6	-6.4	12.1	-3.1	n.p.	2.3
May	7.7	-5.9	0.6	-0.1	n.p.	3.7	-0.4	4.1	2.5	-4.7	2.5	-5.2	16.1	-1.8	n.p.	2.4
June	7.7	-6.2	1.6	-1.2	n.p.	3.6	0.0	3.3	3.8	-4.4	3.8	-3.7	17.9	-0.7	n.p.	2.7
July	8.0	-6.2	3.1	-2.7	n.p.	3.8	0.9	3.8	5.3	-3.6	6.3	-1.7	17.4	-0.1	n.p.	3.2
August	8.3	-5.6	4.7	-4.0	n.p.	4.0	2.2	4.6	7.4	-3.0	9.6	1.4	15.6	0.6	n.p.	3.8
September	8.3	-4.7	6.0	-5.0	n.p.	4.2	3.6	5.2	9.7	-2.9	13.3	5.2	13.6	1.8	n.p.	4.4
October	8.2	-3.4	6.9	-5.5	n.p.	3.9	4.9	5.6	11.4	-3.2	16.6	9.0	12.0	3.6	n.p.	4.9

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. (c) Subject to revision - see paragraph 21 of Explanatory Notes.

TABLE 4. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
QUARTERLY ESTIMATES BY INDUSTRY, AT CONSTANT (AVERAGE 1984-85) PRICES, AUSTRALIA (a)

Quarter	Grocers, confec- tioners, tobacc- oanists	Hotels, liquor stores, licensed clubs	Other food stores	Butchers	Cafes and restau- rants	Clothing and fabrics	Footwear stores	Domestic hardware stores	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
1990 —															
September	4,181.4	421.2	945.8	1,925.1	730.4	1,030.0	1,528.9	195.6	445.7	1,067.1	308.7	124.6	630.5	498.4	765.0 14,798.4
December	4,570.7	430.0	997.1	2,164.2	766.7	1,243.8	2,237.4	225.6	636.6	1,248.3	323.3	127.9	701.1	506.8	935.7 17,115.2
1991 —															
March	4,336.1	377.7	912.0	1,866.6	685.1	917.1	1,367.8	197.1	457.0	1,016.0	287.2	100.9	573.2	476.7	714.4 14,284.9
June	4,268.9	392.6	920.4	1,783.4	671.9	1,074.2	1,553.9	220.0	436.8	1,018.6	297.9	117.0	649.3	453.8	700.1 14,558.8
September	4,412.5	400.7	948.3	1,747.5	720.0	1,055.4	1,544.4	193.4	468.7	1,045.7	332.4	127.9	710.4	475.3	732.7 14,915.3
SEASONALLY ADJUSTED ESTIMATES															
1990 —															
September	4,299.8	422.9	974.7	2,016.5	n.p.	1,068.3	1,717.7	208.4	514.2	1,111.3	311.7	120.0	636.1	511.2	n.p. 15,456.3
December	4,339.2	403.7	947.6	1,952.4	n.p.	1,066.5	1,693.3	211.1	475.2	1,110.7	290.4	117.5	640.0	475.2	n.p. 15,209.4
1991 —															
March	4,412.6	396.4	913.1	1,896.5	n.p.	1,082.9	1,674.1	213.2	505.0	1,109.2	310.3	112.6	615.1	476.8	n.p. 15,211.3
June	4,359.0	402.8	945.0	1,885.8	n.p.	1,065.0	1,627.3	207.0	503.2	1,032.3	310.7	120.8	670.5	479.1	n.p. 15,047.9
September	4,497.5	401.3	973.8	1,828.5	n.p.	1,078.9	1,722.5	204.7	542.0	1,080.4	330.6	122.2	713.1	485.6	n.p. 15,486.9
percentage change from preceding quarter															
1990 —															
September	2.0	0.1	3.0	0.5	n.p.	-1.8	-1.5	1.6	0.1	-1.1	-1.5	-7.3	0.6	-0.4	n.p. 0.4
December	0.9	-4.5	-2.8	-3.2	n.p.	-0.2	-1.4	1.3	-7.6	-0.1	-6.8	-2.1	0.6	-7.0	n.p. -1.6
1991 —															
March	1.7	-1.8	-3.6	-2.9	n.p.	1.5	-1.1	1.0	6.3	-0.1	6.9	-4.2	-3.9	0.3	n.p. 0.0
June	-1.2	1.6	3.5	-0.6	n.p.	-1.7	-2.8	-2.9	-0.4	-6.9	0.1	7.3	9.0	0.5	n.p. -1.1
September	3.2	-0.4	3.0	-3.0	n.p.	1.3	5.9	-1.1	7.7	4.7	6.4	1.2	6.4	1.4	n.p. 2.9
percentage change from corresponding quarter of previous year															
1990 —															
September	2.6	7.9	11.3	-1.9	n.p.	-3.6	-2.1	1.5	-8.9	-0.5	-2.7	-10.4	7.9	-4.3	n.p. 0.4
December	3.4	2.2	1.0	-3.8	n.p.	-3.2	-3.5	0.2	-11.9	-2.2	-13.0	-5.8	4.1	-9.6	n.p. -1.7
1991 —															
March	5.6	-5.5	-5.6	-5.2	n.p.	-0.2	-2.0	3.4	-4.8	-2.0	-3.8	-11.3	-0.6	-10.2	n.p. -1.3
June	3.4	-4.6	-0.1	-6.0	n.p.	-2.1	-6.7	0.9	-2.1	-8.1	-1.8	-6.7	6.0	-6.6	n.p. -2.2
September	4.6	-5.1	-0.1	-9.3	n.p.	1.0	0.3	-1.8	5.4	-2.8	6.1	1.8	12.1	-5.0	n.p. 0.2

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 5. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA, STATES AND TERRITORIES (a)

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
	ORIGINAL \$ million								
<i>1990—</i>									
August	2,622.3	1,781.3	1,255.7	578.2	649.0	183.8	83.5	128.7	7,282.4
September	2,571.0	1,718.3	1,205.9	554.5	631.5	177.5	79.3	126.6	7,064.6
October	2,692.1	1,812.3	1,268.3	595.4	663.7	187.3	80.6	131.5	7,431.2
November	2,816.8	1,898.3	1,306.7	652.7	691.0	199.1	77.9	137.4	7,779.8
December	3,490.0	2,459.5	1,616.6	796.2	879.3	245.3	87.5	171.0	9,745.5
<i>1991—</i>									
January	2,589.6	1,779.6	1,255.6	603.6	644.9	190.7	67.0	123.5	7,254.5
February	2,369.3	1,627.9	1,126.3	541.1	591.2	177.0	65.3	118.3	6,616.4
March	2,599.0	1,777.9	1,222.2	612.4	650.1	197.8	74.4	136.4	7,270.2
April	2,546.1	1,733.9	1,186.4	590.4	635.8	180.5	72.8	136.5	7,082.5
May	2,718.1	1,839.3	1,264.8	627.3	671.1	190.3	80.3	141.5	7,532.6
June	2,538.3	1,700.9	1,215.6	571.0	638.7	181.4	80.5	134.2	7,060.6
July	2,707.8	1,789.5	1,268.3	609.8	673.5	193.2	87.3	142.0	7,471.3
August	2,750.6	1,803.3	1,296.2	614.9	687.2	194.5	86.7	144.5	7,577.9
September	2,612.8	1,726.5	1,249.7	582.4	658.7	176.1	81.4	138.1	7,225.8
October	2,835.5	1,926.8	1,346.0	651.8	719.4	192.8	84.0	152.5	7,908.7
<i>Standard error (b) of</i>									
Level	57.4	48.1	30.8	14.9	16.0	4.5	1.9	3.9	84.1
Change	17.0	14.9	7.3	6.3	7.6	1.4	0.9	1.7	25.8
<i>TREND ESTIMATES (c) \$ million</i>									
<i>1990—</i>									
August	2,674.7	1,829.0	1,240.5	588.8	667.0	188.5	n.p.	131.0	7,401.1
September	2,675.5	1,823.8	1,245.8	593.5	666.4	188.9	n.p.	131.1	7,409.7
October	2,672.7	1,820.8	1,252.9	600.0	665.9	189.5	n.p.	131.3	7,420.3
November	2,669.2	1,819.8	1,261.3	607.2	665.7	190.5	n.p.	131.9	7,433.6
December	2,667.7	1,819.8	1,269.5	613.8	665.5	191.7	n.p.	133.2	7,446.2
<i>1991—</i>									
January	2,670.3	1,820.0	1,275.8	618.4	664.6	192.6	n.p.	134.8	7,456.1
February	2,675.3	1,820.6	1,278.5	620.4	663.2	193.2	n.p.	136.6	7,461.5
March	2,684.9	1,823.1	1,278.6	620.5	663.1	193.8	n.p.	138.3	7,470.8
April	2,698.7	1,827.1	1,276.4	619.4	665.8	194.3	n.p.	139.7	7,486.1
May	2,716.1	1,833.5	1,274.5	618.6	671.9	194.6	n.p.	140.6	7,515.7
June	2,735.8	1,842.6	1,275.1	619.2	680.8	194.9	n.p.	141.6	7,562.3
July	2,757.1	1,853.3	1,279.4	621.5	690.7	195.5	n.p.	143.0	7,621.2
August	2,776.9	1,863.7	1,286.5	625.2	699.5	195.8	n.p.	144.7	7,680.8
September	2,792.4	1,873.2	1,294.3	629.4	706.8	195.7	n.p.	146.5	7,732.4
October	2,804.6	1,881.8	1,302.2	634.4	712.6	195.9	n.p.	148.4	7,780.7

See footnotes at end of table.

TABLE 5. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA, STATES AND TERRITORIES (a)—continued

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory		Australia
								TREND ESTIMATES (c)	percentage change from preceding month	
<i>1990—</i>										
August	0.2	-0.3	0.3	0.6	0.1	0.4	n.p.	0.5	0.2	
September	0.0	-0.3	0.4	0.8	-0.1	0.2	n.p.	0.1	0.1	
October	-0.1	-0.2	0.6	1.1	-0.1	0.3	n.p.	0.2	0.1	
November	-0.1	-0.1	0.7	1.2	0.0	0.5	n.p.	0.5	0.2	
December	-0.1	0.0	0.7	1.1	0.0	0.6	n.p.	1.0	0.2	
<i>1991—</i>										
January	0.1	0.0	0.5	0.7	-0.1	0.5	n.p.	1.2	0.1	
February	0.2	0.0	0.2	0.3	-0.2	0.3	n.p.	1.3	0.1	
March	0.4	0.1	0.0	0.0	0.0	0.3	n.p.	1.2	0.1	
April	0.5	0.2	-0.2	0.2	0.4	0.3	n.p.	1.0	0.2	
May	0.6	0.4	-0.1	-0.1	0.9	0.2	n.p.	0.6	0.4	
June	0.7	0.5	0.0	0.1	1.3	0.2	n.p.	0.7	0.6	
July	0.8	0.6	0.3	0.4	1.5	0.3	n.p.	1.0	0.8	
August	0.7	0.6	0.6	0.6	1.3	0.2	n.p.	1.2	0.8	
September	0.6	0.5	0.6	0.7	1.0	-0.1	n.p.	1.2	0.7	
October	0.4	0.5	0.6	0.8	0.8	0.1	n.p.	1.3	0.6	

TABLE 6. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
QUARTERLY ESTIMATES, AT CONSTANT (AVERAGE 1984-85) PRICES, AUSTRALIA, STATES AND TERRITORIES (a)

Quarter	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
									ORIGINAL \$ million
<i>1990 —</i>									
September	5,408.5	3,560.5	2,535.5	1,178.2	1,305.9	370.0	168.7	271.1	14,798.4
December	6,254.8	4,163.0	2,874.8	1,399.4	1,515.5	431.1	166.6	310.0	17,115.2
<i>1991 —</i>									
March	5,151.4	3,467.0	2,424.1	1,195.7	1,263.8	381.1	138.5	263.3	14,284.9
June	5,309.8	3,486.5	2,452.9	1,208.6	1,291.5	370.0	154.7	284.8	14,558.8
September	5,462.9	3,504.3	2,557.7	1,218.0	1,332.2	377.2	170.7	292.3	14,915.3
SEASONALLY ADJUSTED ESTIMATES \$ million									
<i>1990 —</i>									
September	5,650.8	3,758.8	2,577.6	1,231.0	1,373.1	392.6	n.p.	278.5	15,456.3
December	5,525.0	3,678.8	2,590.4	1,249.9	1,349.8	385.1	n.p.	276.8	15,209.4
<i>1991 —</i>									
March	5,506.1	3,643.5	2,584.0	1,268.6	1,339.5	400.2	n.p.	287.7	15,211.3
June	5,515.1	3,628.8	2,553.4	1,243.4	1,329.2	382.4	n.p.	290.9	15,047.9
September	5,666.6	3,691.4	2,594.1	1,267.0	1,390.8	396.0	n.p.	297.2	15,486.9
percentage change from preceding quarter									
<i>1990 —</i>									
September	1.3	-1.7	-0.9	-0.7	0.5	1.4	n.p.	0.4	0.4
December	-2.2	-2.1	0.5	1.5	-1.7	-1.9	n.p.	-0.6	-1.6
<i>1991 —</i>									
March	-0.3	-1.0	-0.2	1.5	-0.8	3.9	n.p.	3.9	0.0
June	0.2	-0.4	-1.2	-2.0	-0.8	-4.4	n.p.	1.1	-1.1
September	2.7	1.7	1.6	1.9	4.6	3.6	n.p.	2.2	2.9
percentage change from corresponding quarter of previous year									
<i>1990 —</i>									
September	2.4	-4.1	0.9	1.0	-0.1	4.7	n.p.	4.2	0.4
December	-0.6	-6.5	0.6	2.2	-2.2	2.7	n.p.	3.1	-1.7
<i>1991 —</i>									
March	-0.5	-6.8	-0.9	3.6	-0.5	5.6	n.p.	6.4	-1.3
June	-1.2	-5.1	-1.8	0.3	-2.8	-1.2	n.p.	4.9	-2.2
September	0.3	-1.8	0.6	2.9	1.3	0.9	n.p.	6.7	0.2

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)

Month	Grocers, confectioners, tobacc-	Hotels, liquor stores, licensed clubs	Cafes and restau- rants	Clothing and fabrics	Depart- ment and general stores	Domestic hardware stores, jewellers	Furni- ture stores	Floor cover- ings	Pharma- cies	News- agents	Other stores	Total
	onists	Butchers	Other food stores	outlets	Footwear stores	stores	Electri- cal goods	stores	stores	cities		
ORIGINAL \$ MILLION												
<i>1990 —</i>												
August	647.5	85.0	175.1	468.8	130.1	172.6	263.6	33.3	64.9	138.1	51.3	24.5
September	607.5	78.9	152.3	475.5	139.9	184.0	264.0	35.7	64.8	131.7	51.7	26.1
October	632.3	79.4	165.7	494.8	130.5	199.6	274.6	35.2	71.6	144.3	58.9	25.8
November	667.8	164.6	502.9	136.7	215.2	322.7	35.8	81.2	147.0	56.1	26.3	146.9
December	740.0	85.1	185.7	571.1	158.1	292.3	555.2	49.2	119.0	216.1	60.0	23.9
<i>1991 —</i>												
January	676.6	70.1	172.9	480.4	135.1	183.8	239.8	38.2	60.8	143.3	51.9	18.1
February	615.8	67.8	152.4	433.6	119.5	152.9	206.7	28.9	64.5	129.8	48.4	20.7
March	671.8	75.3	165.7	467.4	125.1	171.1	249.1	33.4	69.1	131.5	54.6	21.9
April	620.7	74.3	165.7	452.3	120.6	203.5	257.8	38.0	64.5	129.2	53.0	21.4
May	665.1	78.4	161.5	458.0	128.6	227.7	286.4	40.4	70.8	142.0	59.3	27.8
June	619.8	76.4	161.4	433.8	123.3	196.1	251.0	35.5	68.1	131.2	50.8	23.3
July	658.3	78.6	163.3	431.3	128.5	228.9	287.2	33.6	68.3	148.5	53.7	24.1
August	711.6	81.4	167.1	449.1	133.3	196.9	266.0	29.5	70.8	147.6	60.9	25.9
September	639.3	72.9	162.2	422.8	156.3	193.1	254.0	33.7	69.0	133.5	57.7	23.9
October	695.6	77.4	170.3	443.9	175.5	233.9	298.5	38.1	76.7	147.0	64.6	26.8
<i>Standard error (b) of</i>												
Level	16.3	7.9	16.2	33.4	19.1	20.9	0.0	3.8	7.2	9.0	7.5	3.0
Change	5.4	3.1	2.9	6.8	7.2	5.3	0.0	1.3	3.6	2.9	2.5	1.1
TREND ESTIMATES (c)												
<i>1991 —</i>												
May	659.9	78.1	165.8	464.6	n.p.	206.9	286.5	36.1	80.9	141.4	56.2	24.1
June	663.9	78.2	166.3	460.7	n.p.	210.6	288.8	35.5	82.8	142.8	56.6	24.1
July	670.3	77.7	166.7	455.6	n.p.	214.0	291.5	34.9	83.4	145.1	57.4	23.6
August	676.6	77.1	167.1	449.9	n.p.	216.6	294.4	34.4	83.3	147.3	58.4	23.4
September	682.0	76.3	167.7	444.1	n.p.	218.5	297.2	34.0	82.5	149.2	59.3	23.4
October	687.0	75.6	168.2	438.5	n.p.	219.7	299.9	33.7	81.2	150.6	60.1	23.5
<i>percentage change from preceding month</i>												
<i>1991 —</i>												
May	0.2	1.0	0.3	-0.5	n.p.	1.5	0.5	-1.9	4.4	-0.1	0.5	-0.8
June	0.6	0.1	0.3	-0.8	n.p.	1.8	0.8	-1.7	2.3	1.0	0.7	3.7
July	-0.6	-0.2	-1.1	0.2	n.p.	1.6	0.9	-1.7	0.7	1.6	1.4	1.5
August	0.9	-0.8	0.2	-1.3	n.p.	1.2	1.0	-1.4	-0.1	1.5	-0.8	-0.3
September	0.8	-1.0	0.4	-1.3	n.p.	0.9	1.0	-1.2	-1.0	1.3	0.0	0.0
October	0.7	-0.9	0.3	-1.3	n.p.	0.5	0.9	-0.9	-1.6	0.9	1.3	-0.4

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—*continued*

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—continued

Month	Grocers, confectioners, tobaccous onists	Hotels, liquor stores, licensed clubs	Cafes and restau- rants	Clothing and fabrics	Depart- ment and general stores	Domestic hardware stores	Electri- cal goods	Furni- ture stores	Floor- cover- ings	Pharma- cies	News- agents	Other stores	Total	
	Butchers	Other food stores	Butchers	Cafes and restau- rants	Clothing and fabrics	Footwear stores	Domestic hardware stores	Jewellers	Furni- ture stores	Floor- cover- ings	Pharma- cies	News- agents	Other stores	Total
QUEENSLAND														
ORIGINAL \$ million														
<i>1990—</i>														
August	359.5	36.4	88.6	148.0	56.6	99.6	122.7	15.7	25.5	25.3	13.5	55.2	47.3	79.3
September	337.6	33.6	86.7	149.8	49.4	99.1	124.4	19.0	27.2	25.2	12.4	51.8	44.3	71.6
October	359.1	34.9	88.3	154.2	51.1	106.6	127.6	16.0	29.4	80.0	27.4	55.1	47.8	77.2
November	366.1	34.3	86.5	160.9	52.3	112.0	146.7	15.8	34.4	86.5	28.0	49.0	45.2	74.9
December	399.3	36.8	95.5	191.2	59.8	138.5	237.5	21.2	53.9	120.1	27.1	11.7	58.1	113.0
<i>1991—</i>														
January	374.5	32.5	96.1	153.4	58.2	97.5	114.5	19.6	33.1	86.0	20.9	10.8	43.5	44.9
February	344.6	29.8	85.3	134.7	50.0	81.6	97.0	12.0	33.1	80.9	20.7	12.2	40.2	44.5
March	379.0	36.7	89.4	155.2	51.3	83.6	112.2	15.1	27.5	79.4	24.5	10.2	45.0	46.1
April	356.9	33.0	84.5	147.9	53.0	90.0	113.4	15.9	25.9	78.7	24.1	10.9	45.6	44.9
May	376.6	34.9	83.6	149.4	54.2	99.5	127.5	17.7	29.5	81.4	25.8	12.2	50.6	48.6
June	356.8	32.9	89.2	151.9	49.2	96.6	122.7	20.0	28.6	75.7	24.4	11.8	40.7	45.1
July	381.8	36.1	89.8	150.4	50.4	104.8	119.5	16.3	26.6	84.9	26.5	14.8	47.2	45.4
August	394.5	35.8	92.8	152.4	53.7	99.0	125.4	14.6	27.9	87.2	29.5	12.0	50.8	45.5
September	358.0	35.4	95.6	141.7	58.1	106.7	123.7	19.6	29.5	75.1	28.1	16.7	38.1	49.4
October	392.2	37.0	101.8	154.2	60.7	114.3	135.6	17.5	31.8	81.1	33.2	19.8	38.0	51.9
<i>Standard error (b) of</i>														
Level	8.9	5.3	11.2	15.4	8.5	13.4	0.0	2.3	2.8	4.2	2.6	3.2	7.4	7.9
Change	2.1	1.8	1.4	3.9	1.7	3.0	0.0	0.4	0.5	1.5	0.8	0.9	1.6	2.0
TREND ESTIMATES (c)														
<i>1991—</i>														
May	372.0	34.9	89.9	157.7	n.p.	100.0	129.7	16.7	32.0	84.9	25.6	11.8	47.0	47.9
June	375.4	34.6	90.3	156.4	n.p.	99.7	130.4	16.7	32.0	84.0	26.2	12.4	46.0	48.1
July	379.0	34.4	91.2	154.2	n.p.	100.1	131.4	16.8	32.2	83.5	27.0	13.3	44.5	48.3
August	382.3	34.4	92.7	151.6	n.p.	101.0	132.6	16.9	32.4	83.1	28.1	14.4	42.8	48.9
September	384.8	34.5	94.2	149.2	n.p.	102.2	133.7	17.1	32.6	82.7	29.1	15.6	40.8	49.7
October	387.4	34.8	95.8	147.2	n.p.	103.1	134.6	17.3	32.5	82.3	30.2	16.6	38.9	50.6
Percentage change from preceding month														
<i>1991—</i>														
May	0.8	-1.1	-0.1	0.1	n.p.	-1.1	0.2	-0.6	-0.9	-1.3	2.4	1.7	-0.8	1.1
June	0.9	-0.9	0.4	-0.8	n.p.	-0.3	0.5	0.0	0.0	-1.1	2.3	5.1	-2.1	0.4
July	1.0	-0.6	1.0	-1.4	n.p.	0.4	0.8	0.6	0.6	-0.6	3.1	7.3	-3.3	0.3
August	0.9	0.0	1.6	-1.7	n.p.	0.9	0.9	0.6	0.6	-0.5	4.1	8.3	-3.8	0.6
September	0.7	0.3	1.6	-1.6	n.p.	1.2	0.8	1.2	0.6	-0.5	3.6	8.3	-4.7	0.6
October	0.7	0.9	1.7	-1.3	n.p.	0.9	0.7	1.2	-0.3	-0.5	3.8	6.4	-4.7	0.6

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—*continued*

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—continued

Month	Grocers, confectioners, tobacconists		Hotels, liquor stores, licensed clubs		Cafes and restau- rants		Clothing and fabrics stores		Depart- ment and general stores		Domestic hardware stores, jewellers		Electri- cal goods stores		Floor cover- ings stores		Furni- ture stores		Pharma- cies stores		News- agents stores		Other stores		Total	
	Butchers	Other food stores																								
<i>1990—</i>																										
August	218.1	5.7	49.9	74.8	32.8	35.6	70.8	5.5	15.3	43.1	10.1	6.1	30.4	20.9	29.6	649.0										
September	202.3	5.4	53.2	75.1	36.5	31.7	67.4	6.7	15.9	37.7	10.2	6.4	28.1	19.7	35.2	631.5										
October	210.2	5.8	57.6	76.6	36.2	32.5	74.3	7.1	17.3	40.3	11.6	6.9	31.2	18.6	37.6	663.7										
November	220.5	5.7	56.3	77.3	37.6	33.5	84.6	7.1	18.2	43.1	11.6	7.1	30.9	19.4	38.2	691.0										
December	251.3	6.2	64.6	96.9	44.5	48.3	141.3	9.0	32.0	54.5	11.6	5.1	40.5	24.9	48.7	879.3										
<i>1991—</i>																										
January	221.6	5.8	56.1	77.2	37.8	30.0	66.5	7.2	15.1	38.2	11.1	4.4	25.2	17.1	31.6	644.9										
February	205.7	4.7	52.8	68.9	34.1	26.0	57.5	5.3	14.3	35.4	10.7	5.1	24.6	18.5	27.7	591.2										
March	235.8	5.1	53.7	73.0	37.0	29.4	68.8	6.1	13.9	31.6	9.9	5.4	26.1	20.7	33.8	650.1										
April	217.7	5.2	52.2	68.3	38.3	35.5	70.7	7.7	13.0	33.6	9.9	6.1	25.9	16.1	35.6	635.8										
May	235.2	5.0	51.5	67.5	37.7	38.1	79.1	7.8	15.2	37.2	10.8	6.3	27.3	18.7	33.8	671.1										
June	221.5	4.4	53.7	68.9	35.8	38.8	70.7	7.4	14.5	34.7	12.3	5.3	26.4	16.3	28.1	638.7										
July	233.8	4.9	57.7	69.1	39.3	39.7	72.9	7.8	14.8	38.4	14.5	5.1	30.0	16.1	29.6	673.5										
August	242.7	4.7	58.4	71.7	38.9	40.4	72.2	6.8	16.6	35.5	13.1	5.2	32.0	15.3	33.7	687.2										
September	225.4	6.1	53.5	76.6	42.4	33.6	66.6	7.2	18.6	32.1	13.2	5.6	26.2	16.4	35.5	658.7										
October	241.8	6.5	54.5	74.7	43.7	40.3	82.4	8.9	21.0	36.7	16.0	6.4	29.1	15.4	41.9	719.4										
<i>Standard error (b) of</i>																										
Level	5.8	1.0	6.8	3.6	7.2	4.2	0.0	0.3	2.0	5.0	2.0	1.5	3.9	1.8	6.1	16.0										
Change	1.1	0.4	1.1	6.4	0.9	1.1	0.0	0.1	0.5	0.7	0.5	0.8	1.0	2.2	2.0	7.6										
<i>TREND ESTIMATES (c)</i>																										
<i>1991—</i>																										
May	230.7	4.7	55.4	72.9	n.p.	36.4	77.1	7.3	16.4	35.4	11.7	5.7	28.6	18.0	n.p.	671.9										
June	234.5	4.7	56.3	74.4	n.p.	37.5	77.7	7.3	16.9	35.4	12.3	5.6	29.1	17.4	n.p.	680.8										
July	237.9	4.9	56.8	75.7	n.p.	38.4	78.4	7.5	17.5	35.7	12.9	5.4	29.2	16.7	n.p.	690.7										
August	240.5	5.2	56.7	76.5	n.p.	39.1	79.3	7.6	18.3	36.1	13.5	5.4	29.1	16.3	n.p.	699.5										
September	242.3	5.6	56.1	77.0	n.p.	39.6	80.1	7.8	19.0	36.5	14.1	5.4	28.9	15.9	n.p.	706.8										
October	243.8	6.0	55.3	77.1	n.p.	39.9	80.8	8.0	19.7	36.7	14.5	5.4	28.6	15.9	n.p.	712.6										
<i>Percentage change from preceding month</i>																										
May	1.6	-4.1	1.3	1.4	n.p.	2.8	0.3	1.4	0.6	-1.7	3.5	0.0	1.4	-3.2	n.p.	0.9										
June	1.6	0.0	1.6	2.1	n.p.	3.0	0.8	0.0	3.0	0.0	5.1	-1.8	1.7	-3.3	n.p.	1.3										
July	1.4	4.3	0.9	1.7	n.p.	2.4	0.9	2.7	3.6	0.8	4.9	-3.6	0.3	-4.0	n.p.	1.5										
August	1.1	6.1	-0.2	1.1	n.p.	1.8	1.1	1.3	4.6	1.1	4.7	0.0	-0.3	-2.4	n.p.	1.3										
September	0.7	7.7	-1.1	0.7	n.p.	1.3	1.0	2.6	3.8	1.1	4.4	0.0	-0.7	-2.5	n.p.	1.0										
October	0.6	7.1	-1.4	0.1	n.p.	0.8	0.9	2.6	3.7	0.5	2.8	0.0	-1.0	0.0	n.p.	0.8										

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—continued

Month	Grocers, confectioners, tobacc-		Hotels, liquor stores, licensed clubs		Cafes, and restau- rants		Clothing and fabrics		Depart- ment men- and general		Domestic hardware stores, Footwear stores		Electri- cal goods stores		Furni- ture stores		Floor- cover- ings stores		Pharma- ceutics		News- agents		Other stores		Total	
	onists	Butchers	Other food stores	stores	aurants	stores	stores	stores	Footwear stores	Footwear stores	Jewellers	stores	Electri- cal goods stores	Furni- ture stores	Pharma- ceutics	Furni- ture stores	News- agents	Other stores	Total							
ORIGINAL \$ million																										
<i>1990—</i>																										
August	61.8	4.6	10.2	24.0	5.0	13.6	17.7	2.6	3.0	10.8	3.9	2.2	7.4	8.9	8.1	183.8										
September	57.0	4.4	11.1	25.1	5.6	12.1	16.9	2.7	3.2	10.4	2.9	2.0	7.2	8.0	8.9	177.5										
October	58.9	5.0	11.9	26.3	6.4	13.5	17.9	2.6	3.2	10.0	3.3	2.2	7.8	8.7	9.6	187.3										
November	63.0	4.5	11.7	27.9	6.1	14.0	21.6	2.8	3.7	11.1	3.7	1.9	8.3	9.2	9.7	199.1										
December	69.9	5.7	13.0	33.5	7.3	17.0	36.5	4.1	6.6	14.4	3.8	1.8	7.7	11.1	12.9	245.3										
<i>1991—</i>																										
January	63.2	4.3	12.6	31.4	6.1	12.4	17.0	2.8	3.1	9.9	3.1	1.3	7.1	7.3	9.1	190.7										
February	56.8	4.0	11.7	27.6	5.3	14.4	15.5	3.1	2.7	9.3	2.9	1.4	6.1	7.9	8.5	177.0										
March	63.9	4.0	13.5	32.5	8.7	13.6	17.8	3.2	3.4	9.7	3.2	1.3	7.0	8.1	8.1	197.8										
April	55.4	3.5	12.2	27.9	7.1	14.0	17.6	3.1	3.0	10.1	3.2	1.4	6.7	7.0	8.3	180.5										
May	61.3	4.2	12.3	25.7	7.2	14.7	18.8	3.2	3.3	11.0	3.4	1.5	7.5	8.1	8.0	190.3										
June	56.5	4.1	13.5	26.9	5.9	15.0	16.8	3.0	2.7	10.3	3.4	1.5	6.7	7.1	8.0	181.4										
July	60.9	4.2	13.2	25.0	6.1	17.1	16.9	2.7	3.0	11.7	3.8	1.8	7.6	10.1	9.1	193.2										
August	64.1	4.2	12.9	26.5	5.9	14.0	17.5	2.5	3.0	12.3	3.9	1.7	7.3	9.9	8.9	194.5										
September	57.5	4.9	12.9	22.7	5.9	11.2	16.4	2.5	2.9	9.6	3.3	1.7	7.5	9.0	8.0	176.1										
October	62.5	5.9	13.3	26.0	6.4	12.7	17.9	2.5	3.4	9.5	3.7	1.8	8.7	9.6	9.0	192.8										
Standard error (b) of Level Change	1.8	1.5	1.8	2.2	1.1	1.5	0.0	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.3	0.7	1.3	0.8	4.5					
	0.3	0.2	0.3	1.0	0.4	0.1	0.0	0.1	0.0	0.1	0.1	0.2	0.1	0.2	0.1	0.1	0.2	0.3	0.2	0.5	1.4					
TREND ESTIMATES(c) \$ million																										
<i>1991—</i>																										
May	60.5	4.1	13.2	28.8	n.p.	15.2	19.0	3.0	3.5	10.6	3.5	1.5	7.2	8.4	n.p.	194.6										
June	60.9	4.2	13.4	28.2	n.p.	15.2	18.9	2.9	3.4	10.7	3.5	1.6	7.3	8.9	n.p.	194.9										
July	61.4	4.4	13.4	27.5	n.p.	15.0	18.9	2.8	3.4	10.8	3.6	1.6	7.4	9.4	n.p.	195.5										
August	61.8	4.6	13.4	27.0	n.p.	14.7	18.9	2.8	3.3	10.8	3.6	1.7	7.5	9.8	n.p.	195.8										
September	61.9	4.8	13.4	26.5	n.p.	14.3	18.9	2.7	3.3	10.8	3.6	1.7	7.7	10.1	n.p.	195.7										
October	62.1	5.0	13.3	26.2	n.p.	13.9	18.9	2.7	3.3	10.8	3.7	1.6	7.8	10.3	n.p.	195.9										
percentage change from preceding month																										
May	0.0	0.0	1.5	-1.4	n.p.	1.3	-1.0	-3.2	0.0	0.0	2.9	0.0	0.0	6.3	n.p.	0.2										
June	0.7	2.4	1.5	-2.1	n.p.	0.0	-0.5	-3.3	-2.9	0.9	0.0	6.7	1.4	6.0	n.p.	0.2										
July	0.8	4.8	0.0	-2.5	n.p.	-1.3	0.0	-3.4	0.0	0.9	2.9	0.0	0.0	5.6	n.p.	0.3										
August	0.7	4.5	0.0	-1.8	n.p.	-2.0	0.0	-2.9	0.0	0.0	4.3	1.4	6.3	n.p.	0.2											
September	0.2	4.3	0.0	-1.9	n.p.	-2.7	0.0	-3.6	0.0	0.0	2.7	3.1	2.0	n.p.	-0.1											
October	0.3	4.2	-0.7	-1.1	n.p.	-2.8	0.0	0.0	0.0	0.0	-5.9	1.3	2.0	n.p.	0.1											

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—continued

Month	AUSTRALIAN CAPITAL TERRITORY										News- agents	Other stores	Total
	Grocers, confectioners, tobacc-	Cafes and licensed clubs	Clothing and fabrics	Depart- ment and general	Domestic hardware stores, jewellers	Electri- cal goods	Furni- ture stores	Floor- cover- ings	Pharma- cies				
	Butchers	Other food stores	rest- aurants	Footwear stores	stores	stores	stores	stores	News- agents	Other stores	Total		
1990—													
August	36.3	1.9	6.1	14.4	7.9	9.9	16.9	1.9	3.1	7.9	5.2	4.1	5.2
September	33.7	1.8	6.6	15.0	10.1	9.0	16.7	1.9	3.3	7.1	4.6	4.0	4.4
October	35.1	1.9	6.9	15.1	9.1	9.0	17.9	2.0	3.3	7.9	5.2	4.4	5.5
November	36.5	1.8	6.7	15.8	9.5	9.0	20.9	2.0	3.8	7.5	5.3	4.7	5.1
December	40.3	1.8	8.0	18.5	9.2	12.4	36.4	2.6	6.4	9.1	5.3	4.5	5.4
1991—													
January	36.0	1.6	7.6	13.1	7.8	8.3	16.1	2.1	3.4	6.7	4.3	3.8	4.4
February	34.8	1.6	7.9	12.2	8.9	6.9	14.1	1.6	3.2	6.5	4.3	3.9	4.7
March	39.5	2.1	9.5	14.7	8.0	8.3	17.4	2.0	3.3	7.1	5.0	4.7	5.5
April	37.0	1.9	9.3	13.7	8.1	10.9	19.1	2.4	3.2	7.2	5.3	5.3	5.5
May	39.2	2.0	9.2	15.3	8.4	10.3	20.2	2.2	3.4	7.7	5.5	5.5	4.6
June	36.3	1.9	9.6	14.7	8.1	9.6	17.6	2.1	4.0	7.9	4.7	4.5	4.6
July	39.8	2.0	9.6	14.3	8.5	10.0	20.9	2.1	3.7	8.3	4.4	4.9	5.0
August	43.2	2.1	9.9	15.2	8.9	8.5	18.0	1.9	3.8	8.6	4.7	5.0	4.8
September	39.3	2.3	7.9	14.8	10.0	8.9	17.4	1.9	4.1	6.7	5.2	4.9	5.2
October	41.2	2.3	8.6	15.2	12.3	10.7	21.0	2.2	4.3	7.7	5.7	4.8	5.2
Standard error (b) of Level Change	0.3	0.1	0.2	0.4	1.1	0.2	0.6	0.0	0.1	0.8	0.4	0.1	0.6
1991—													
May	38.9	2.0	9.7	14.8	n.p.	9.1	20.1	2.1	4.2	7.6	4.9	4.7	5.1
June	39.3	2.0	9.6	14.9	n.p.	9.0	20.4	2.1	4.3	7.7	4.9	4.7	5.0
July	39.7	2.0	9.4	14.9	n.p.	9.1	20.7	2.2	4.5	7.8	4.9	4.7	5.0
August	40.1	2.1	9.1	14.9	n.p.	9.2	21.0	2.2	4.5	7.8	5.0	4.8	5.1
September	40.5	2.1	8.8	14.9	n.p.	9.5	21.4	2.2	4.6	7.7	5.2	4.6	5.1
October	40.9	2.2	8.5	14.8	n.p.	9.9	21.7	2.2	4.6	7.6	5.4	4.9	5.1
1991—													
May	0.8	5.3	2.1	0.7	n.p.	-2.2	1.5	5.0	5.0	1.3	-2.0	0.0	0.0
June	1.0	0.0	-1.0	0.7	n.p.	-1.1	1.5	0.0	2.4	1.3	0.0	0.0	n.p.
July	1.0	0.0	-2.1	0.0	n.p.	1.1	1.5	4.8	4.7	1.3	0.0	-2.0	2.0
August	1.0	5.0	-3.2	0.0	n.p.	1.1	1.4	0.0	0.0	0.0	2.0	-4.1	0.0
September	1.0	0.0	-3.3	0.0	n.p.	3.3	1.9	0.0	2.2	-1.3	4.0	0.0	-2.1
October	1.0	4.8	-3.4	-0.7	n.p.	4.2	1.4	0.0	0.0	-1.3	3.8	5.6	-2.2

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. (c) Subject to revision - see paragraph 21 of Explanatory Notes.

TABLE 8. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,
MONTHLY ESTIMATES AT CURRENT PRICES, NORTHERN TERRITORY (a)

Month	Food stores, liquor stores, and licensed clubs (b)		All other stores		Total	
	\$ million	% change from preceding month	\$ million	% change from preceding month	\$ million	% change from preceding month
<i>1990 —</i>						
August	56.1	1.4	27.4	3.0	83.5	1.7
September	52.7	-6.1	26.7	-2.6	79.3	-5.0
October	52.9	0.4	27.7	3.7	80.6	1.6
November	50.3	-4.9	27.5	-0.7	77.9	-3.3
December	51.0	1.4	36.3	32.0	87.5	12.3
<i>1991 —</i>						
January	45.5	-10.8	21.3	-41.3	67.0	-23.4
February	44.2	-2.9	21.1	-0.9	65.3	-2.5
March	51.1	15.6	23.4	10.9	74.4	13.9
April	48.9	-4.3	23.7	1.3	72.8	-2.2
May	53.5	9.4	26.8	13.1	80.3	10.3
June	53.2	-0.6	27.3	1.9	80.5	0.2
July	58.7	10.3	28.8	5.5	87.3	8.4
August	57.0	-2.9	29.6	2.8	86.7	-0.7
September	54.5	-4.4	26.9	-9.1	81.4	-6.1
October	55.8	2.4	28.1	4.5	84.0	3.2
<i>Standard error (c) of</i>						
Level	1.6		1.1		1.9	
Change	0.8		0.5		0.9	

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) Includes Grocers, confectioners and tobacconists, Butchers, Other food stores, Hotels, liquor stores, licensed clubs, Cafes and restaurants. (c) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. NOTE: Series is not long enough to provide sufficient information to allow reliable seasonal adjustment estimates.

EXPLANATORY NOTES

Introduction

This publication presents monthly retail trade series based on estimates of the value of turnover of retail establishments classified by industry, and by State. These series replace the statistics based on the value of retail sales published up to June 1988.

2. From June 1988 the series in this publication are based on turnover data obtained from a sample of retail establishments. For the period until June 1988 the series have been adjusted to a turnover basis using movements in the previous retail sales series. Linked historical data are available on AUSSTATS, or can be provided by the ABS. More information on the survey methodology and the procedures used to link statistics for the new series with those for months prior to June 1988 are contained in the Information Paper: *Introduction of Improved Monthly Retail Trade Statistics (8511.0)*.

Scope and coverage

3. The estimates of turnover are derived from a survey covering all States and the two Territories. It includes in its scope all retail trade establishments classified to ASIC subdivision 48, *except* motor vehicle dealers, service stations, etc (ASIC classes 4861-4868); milk and bread vendors (4878-4879); shoe repairers (4846); and electrical appliance repairers n.e.c. (4857). *Also included* are cafes and restaurants (9231); hotels, etc. (mainly drinking places) (9232); licensed clubs (9241-9243); and hairdressers (9351-9352).

4. Retail establishments which do not have employees are excluded from the coverage of the survey.

Definition of turnover

5. Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc).

Industry detail

6. The names of the industries for which statistics are published in this bulletin align with the titles given in ASIC, except for the following groupings:

Other food stores: ASIC classes 4883, 4885, 4886

Hotels, liquor stores, licensed clubs: ASIC classes 9232, 4884, 9241, 9242, 9243

Clothing and fabrics stores: ASIC classes 4843, 4844, 4847

Electrical goods stores: ASIC classes 4855, 4856

Other stores: ASIC classes 4892, 4893, 4895, 4896, 4897, 9351, 9352

Constant price statistics

7. To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1984-85) prices are compiled each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

Reliability of estimates

8. Retail trade statistics may be subject to error from various sources, which are usually classified as either sample or non-sample error.

Sample error

9. Since retail turnover is estimated from a survey which includes a sampled component, the estimates are subject to sampling error. That is, they may differ from figures that would have resulted if all enterprises with retail establishments were included in the survey. One measure of the likely difference is given by the standard error. There are about two chances in three that a sample estimate will differ by less than one standard error from the figure that would have been obtained if all inscope units had been included, and about nineteen chances in twenty that the difference will be less than two standard errors.

10. Standard errors of estimates for the latest month and of estimates of change since the preceding month are shown in the tables. An example of the use of these standard errors is given below:

The *estimated change* of \$682.9 million (9.5 per cent) in the total value of turnover between October 1991 and September 1991 has a standard error of about \$25.8 million (0.4 per cent). Therefore, there are two chances in three that the change which would have been obtained if all units had been included in the survey would be within the range \$657.1 million to \$708.7 million (9.1 per cent to 9.9 per cent) and nineteen chances in twenty that the change would be within \$631.3 million to \$734.5 million (8.7 per cent to 10.3 per cent).

11. The standard errors for some industries in some States are relatively high and users are advised to exercise caution in interpreting movements for such series. Some users may wish to combine such industries to obtain an estimate of the combined group which is more accurate than the components. The standard error of level of any such combination of industries may be calculated by squaring the standard error for each of the component industries, adding the squared standard errors together, and taking the square root of that sum. For example, suppose the standard error of level for Industry A is \$1.5 million and the standard error for Industry B is \$2.0 million. Then the standard error for the combination of Industries A and B is $\sqrt{(1.5)^2 + (2.0)^2} = \2.5 million.

12. Standard errors of estimates of change between non-consecutive months are not shown in publication tables.

These standard errors are generally much higher than the standard errors of change between consecutive months. For example, the standard error of change between the latest month and the corresponding month of the previous year is, on average, approximately 1.4 times the standard error of level of the latest month.

13. Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same percentage of the estimate as for the unadjusted series. For trend estimates, the standard errors are generally not larger than for the seasonally adjusted estimates and are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

Non-sample error

14. This category includes a number of possible errors that arise in any type of collection, whether or not sampling of units is undertaken. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. In some cases the presence of these errors would, at least in part, be reflected in the size of the standard error.

15. *Reporting error.* Such error may arise because of poor form design, inability by survey respondents to provide requested data, or simply because of clerical error. Every effort is made to minimise reporting error by the careful design and testing of forms, and by examining inconsistencies both between different respondents and between the reports in successive months for each respondent.

16. Turnover is a relatively simple data item to collect accurately because it corresponds closely to total takings by respondents. While some reporting errors will be random and thus cancel out, others may be consistently in one direction and lead to bias in the results.

17. *Under coverage.* Because of limited sources available to identify enterprises with no employees, only enterprises with employees are included in the new survey. Non-employing units are estimated to account for approximately 6% of total turnover but their significance varies substantially from industry to industry. While the exclusion of such units will therefore lead to consistent underestimation of the level of turnover, their exclusion is considered to have a negligible effect on short term movements in Retail Trade.

18. Some error may also arise because of lags in the identification of new businesses. Studies undertaken by the ABS suggest that these lags also have a negligible impact on short term movements but lead to a small consistent underestimation of the level of turnover each month. An improved method of updating new businesses is currently being implemented. Refer to paragraphs 26 to 29 for more details.

19. *Non-response.* The survey of Retail Trade is a monthly survey conducted to tight timetables so that not all forms are received in time for publication. Extensive telephone follow up is undertaken each month to obtain details for respondents who have not returned forms by the due date. Despite this, it is necessary to impute responses for approximately 5% of selected units (which are, in the main, small retailers). The consequences of this imputation for data quality are also reflected, in part, in the size of the standard error.

20. *Processing errors.* Such errors may arise at any stage of processing. Editing procedures should detect significant errors at data entry stage, while all processing systems are thoroughly tested. Published tables are produced directly from 'camera-ready' computer output to avoid the possibility of clerical transcription errors at the tabulation stage.

Seasonally adjusted and trend estimates

21. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

22. In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). For total turnover for Australia, adjustment has also been made for the effects of change in the date of Easter and Australia Day holidays. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes) and the seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

23. The Australian and State industries trend series have been revised following the annual re-analysis of the seasonal adjustment factors for the Retail turnover series.

24. The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates are derived by applying a 13-term Henderson-weighted moving average to the respective seasonally adjusted series. These trend series are used to analyse the underlying behaviour of the series over time.

25. While this smoothing technique enables estimates of trend to be produced for the latest month, it does result in revisions to the estimates for the most recent months as data for subsequent months become available. Generally subsequent revisions become smaller and after 3 months have a negligible impact on the series. To illustrate the effect of the seasonally adjusted results on the trend series movement, if the November seasonally adjusted result shows a +1.0 per cent movement, then the trend movement would be 0.5 per cent for November, 0.7 per cent for October and 0.8 per cent for September. A -1.0 per cent movement would return a trend movement of 0.2 per cent for November. October and September would be

revised downwards by 0.2 and 0.1 percentage points respectively.

Coverage adjustment

26. This survey uses as its sampling frame the ABS's register of businesses which is regularly updated to take account of new businesses and businesses ceasing operation. A major source of information on new businesses is group employer (GE) registrations with the Australian Tax Office. The ABS has developed an improved computerised system which will reduce the delay in new businesses from this source being recorded on the register, while at the same time an analysis has been undertaken to identify businesses which have been omitted from the register in the past. During the time these improvements to the register were being implemented, it was necessary to temporarily suspend updating the register from GE registrations. New GE businesses were represented in the survey results for the period June 1990 to February 1991 by a small allowance (a 'new business provision') which was based on an analysis of the contribution of such units in previous periods and taking current changes to economic conditions into consideration.

27. Following the completion of the improvements to the Business Register and the analysis of previously omitted businesses the series have been revised back to April 1982. Details for prior periods not covered by the March 1991 bulletin are available from the ABS on request. At the Australia level these revisions have increased the estimates of turnover by approximately 4 per cent but have had no appreciable effect on the estimates of changes from previous months or years.

28. It has not yet been possible for the updating procedures of the Business Register to fully achieve the improved timetable. Consequently it has been necessary to continue to apply a small 'new business provision' for the most recent months' observations.

29. For a complete description of the improvements to the ABS' business register and the impacts of these changes on statistical series, users should refer to *Information Paper: Australian Bureau of Statistics Business Register - Recent Developments, 1991* (Catalogue no. 8130.0). This paper was released on 28 May 1991.

Related publications

30. Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

Symbols and other usages

n.p.	not available for publication, but included in totals
ASIC	Australian Standard Industrial Classification

r revised

IAN CASTLES
Australian Statistician

27 JAN 1992



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