



**Australian  
Bureau of  
Statistics**

NOVEMBER 1996

8501.0

# RETAIL TRADE

AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) TUES 7 JAN 1997

## NOVEMBER KEY FIGURES

### TREND ESTIMATES

Turnover at current prices (in \$ millions)	Oct 96	Nov 96	% change
10 215.6	10 194.3		-0.2
<b>Nov 95</b>	<b>Nov 96</b>	<b>% change</b>	
10 003.9	10 194.3		1.9

### SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (in \$ millions)	Oct 96	Nov 96	% change
10 166.5	10 237.8		0.7
<b>Nov 95</b>	<b>Nov 96</b>	<b>% change</b>	
9 996.7	10 237.8		2.4

## NOVEMBER KEY POINTS

### TREND ESTIMATES

- The trend estimate of turnover for the Australian Retail and Hospitality/Services has continued to weaken throughout 1996.
- The trend has now been in decline for each of the last four months.
- Over the three months to November 1996 the trend series has fallen by \$52.3m. The main contributors to this fall were the Hospitality/Services group (fell by \$47.3m) and the Other retailing group (fell by \$17.0m). The Food retailing group increased by \$34.6m during the same period.
- Victoria and Tasmania were the only two States to record growth in the trend estimates in recent months.

**TAKE CARE!**  
Trend estimates are  
revised as new monthly  
data become available.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for November 1996 rose by 0.7% following an increase in October (1.2%) and a decrease (3.7%) in September.

### ORIGINAL ESTIMATES

- In original terms, Australian retail turnover increased by 1.9% in November 1996 over November 1995.
- Chains and other large retailers recorded growth of 5.5% for the same period while the smaller retailers experienced a fall of 2.6%.

## INQUIRIES

- For further information about these and related statistics, contact Bill Powell on 06 252 6132. For information about constant price estimates contact Leon Ting on 06 252 6807.

## R E T A I L T R A D E N O T E S

### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
December 1996	4 February 1997
January 1997	4 March 1997
February 1997	4 April 1997

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### CHANGES IN THIS ISSUE

Rewvisions have been made to the Food retailing group (New South Wales and the Australian Capital Territory), Department stores (all States), the Household good retailing group (New South Wales, Victoria and the Australian Capital Territory) and the Other retailing group (New South Wales and the Australian Capital Territory).

\* \* \* \* \*

### SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for November 1996 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	10 610.9	94.8
Change from October to November (\$m)	205.3	31.3
% change from October to November	2.0	0.3

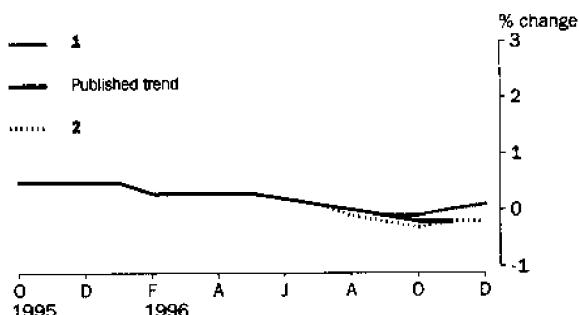
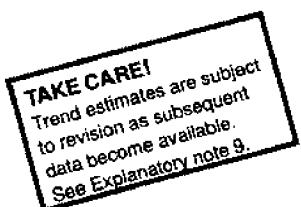
For more information see the Explanatory notes, paragraphs 12-15, or contact Bill Powell on 06 252 6132.

\* \* \* \* \*

### WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- 1 The December seasonally adjusted estimate of retail turnover is 1.0% higher than the November estimate.
- 2 The December seasonally adjusted estimate of retail turnover is 1.0% lower than the November estimate.



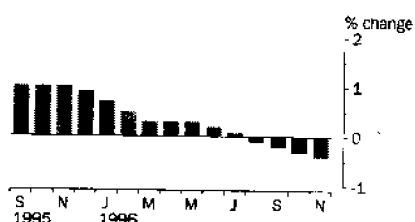
W. McLennan  
Australian Statistician

## STATE TRENDS

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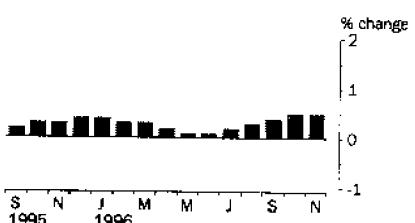
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

#### NEW SOUTH WALES



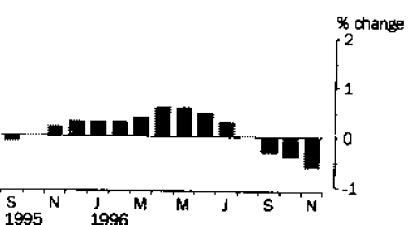
November is the fourth consecutive month that the trend estimate has been in decline. The Food group showed weak growth; all other industry groups were in decline.

#### VICTORIA



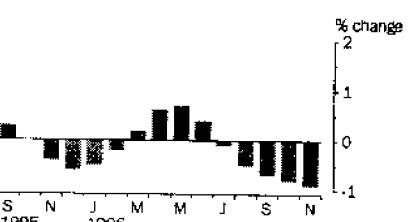
Victoria retailing recorded increasing growth in recent months. The Food, Recreational and Other retailing groups were the main contributors to this growth.

#### QUEENSLAND



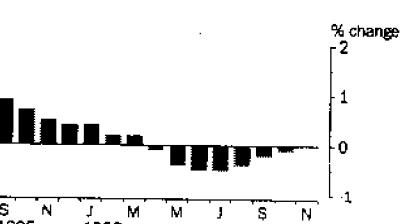
Queensland trend estimates have been in decline for the past four months. The major contributors to the decline were the Household good, Recreational good and Other retailing groups.

#### SOUTH AUSTRALIA



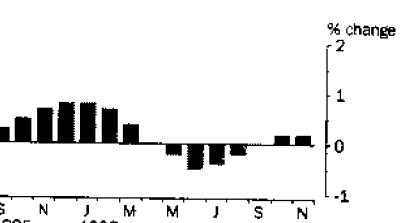
The trend estimate has been in decline for the last five months. Food and Recreational good retailing groups were the only industries to record growth.

#### WESTERN AUSTRALIA



The rate of decrease in the trend estimate has eased over the last four months. This was due to improving trend results for Other retailing and the Hospitality and Services groups.

#### TASMANIA



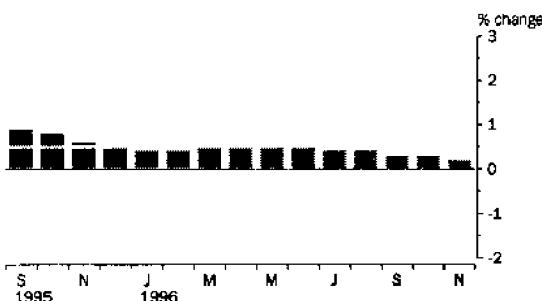
Following a period of decline, Tasmania has recorded growth of 0.2% in each of the last two months. Strong growth in the Household good retailing group contributed to this improvement.

## INDUSTRY TRENDS

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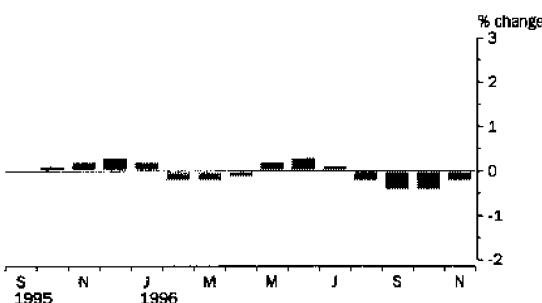
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

#### FOOD RETAILING



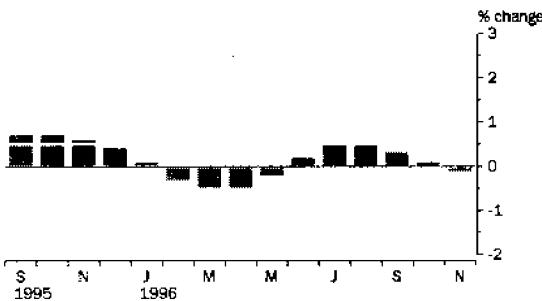
There has been an easing of the growth rate over the last five months, from the moderate 0.5% growth observed in June to the 0.2% recorded for November. The easing was observed across all States.

#### DEPARTMENT STORES



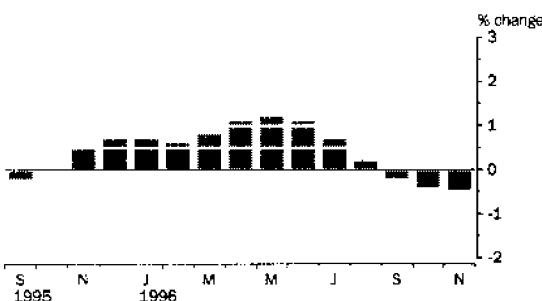
The Department store trend estimate has been in decline for the last four months. In New South Wales the monthly decline has been around 0.9% for each of the last three months.

#### CLOTHING AND SOFT GOOD RETAILING



The growth rate has fallen from an increase of 0.5% in each of July and August 1996 to a decrease of 0.1% in November. Most of the States/Territories have followed similar patterns.

#### HOUSEHOLD GOOD RETAILING



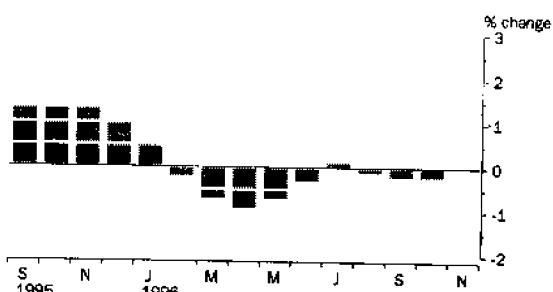
This industry group has been in decline for the last three months. Victoria, Western Australia, Tasmania and the Australian Capital Territory recorded growth. New South Wales and Queensland results offset these improvements.

## INDUSTRY TRENDS (continued)

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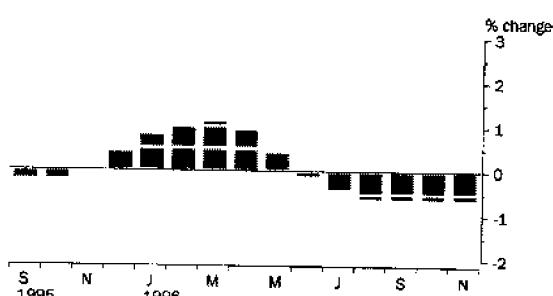
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

#### RECREATIONAL GOOD RETAILING



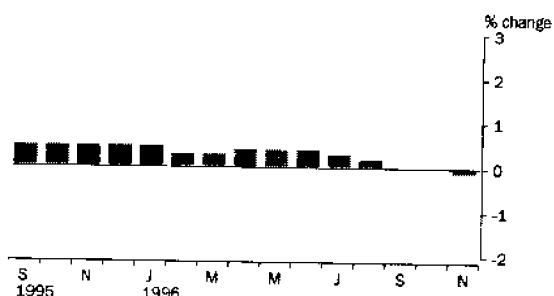
Growth was strong in Victoria and South Australia, and, to a lesser extent in Western Australia. For the remaining States, growth was either easing or was in decline.

#### OTHER RETAILING



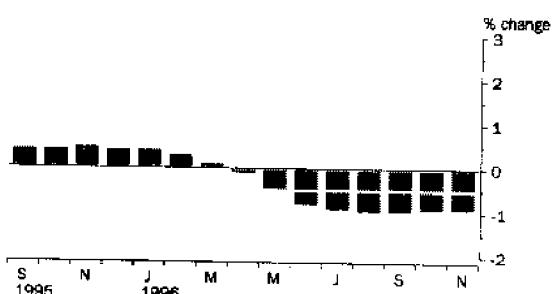
The rate of decline has remained a consistent 0.6% for each of the last four months. Victoria and the Australian Capital Territory were the only States to record growth.

#### TOTAL RETAIL (excluding Hospitality and Services)



This compares to the Total industries (including the Hospitality and services group) which has recorded falls in each of the last four months.

#### HOSPITALITY AND SERVICES



November was the eighth consecutive month that the trend estimate has fallen. All States have contributed to this pattern.

**RETAIL TURNOVER, By Industry Group<sup>1</sup>: All series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	3 872.1	856.9	648.2	1 029.9	544.1	922.8	1 729.9	9 603.9
October	3 997.1	920.8	674.1	1 085.1	551.3	929.5	1 775.1	9 933.0
November	4 105.7	1 067.8	705.2	1 129.9	607.6	977.3	1 816.7	10 410.2
December	4 639.0	1 857.5	979.1	1 436.6	856.8	1 339.1	2 110.2	13 218.3
<b>1996</b>								
January	4 034.4	833.2	673.7	1 073.4	602.0	868.9	1 798.8	9 884.4
February	3 956.4	737.2	569.7	1 000.3	551.7	845.0	1 652.9	9 313.2
March	4 107.7	812.2	631.2	1 060.0	558.0	865.6	1 775.6	9 810.3
April	4 004.7	895.3	675.8	1 014.1	532.4	869.9	1 736.8	9 729.0
May	4 156.3	962.8	712.9	1 108.6	550.6	933.1	1 711.2	10 135.5
June	3 934.5	908.7	672.5	1 089.1	531.8	864.3	1 674.0	9 674.9
July	4 090.2	908.2	689.7	1 186.8	550.4	914.1	1 693.7	10 033.1
August	4 230.7	889.1	646.2	1 137.2	559.9	929.1	1 711.5	10 103.7
September	3 998.9	833.9	641.4	1 066.2	540.0	896.8	1 647.3	9 624.5
October	4 300.4	933.8	707.1	1 173.0	573.2	980.1	1 738.0	10 405.6
November	4 276.4	1 081.8	694.6	1 192.9	611.0	1 012.3	1 741.9	10 610.9
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	3 942.7	912.8	689.9	1 073.0	568.3	918.4	1 752.8	9 857.9
October	4 002.1	949.5	677.2	1 072.6	561.7	914.4	1 732.8	9 910.4
November	4 063.4	958.9	685.7	1 064.4	562.0	902.0	1 760.3	9 996.7
December	4 013.3	980.9	691.7	1 084.4	609.3	905.9	1 761.8	10 047.2
<b>1996</b>								
January	4 015.3	985.5	699.0	1 100.0	618.7	940.1	1 778.1	10 136.7
February	4 095.6	967.5	696.5	1 095.3	583.3	947.9	1 771.4	10 157.5
March	4 110.9	960.1	699.7	1 117.3	567.4	938.2	1 794.1	10 187.9
April	4 082.4	964.4	671.6	1 105.2	587.3	943.6	1 777.2	10 131.6
May	4 147.2	947.9	678.0	1 112.0	572.5	964.9	1 764.0	10 186.5
June	4 145.4	943.7	669.6	1 143.8	582.0	959.5	1 775.8	10 219.7
July	4 165.3	1 013.5	702.1	1 188.8	562.9	969.2	1 717.0	10 318.8
August	4 220.9	1 024.3	703.8	1 179.1	593.7	958.3	1 749.7	10 429.8
September	4 176.3	901.4	692.1	1 123.1	564.6	901.6	1 689.6	10 048.7
October	4 206.1	931.7	689.2	1 141.9	571.5	944.2	1 681.9	10 166.5
November	4 223.5	989.1	687.2	1 138.5	574.7	942.1	1 682.7	10 237.8
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	3 965.2	960.7	680.9	1 069.7	567.9	916.9	1 742.0	9 903.3
October	3 995.0	961.8	685.7	1 070.2	575.4	915.2	1 749.6	9 952.9
November	4 018.5	964.0	690.0	1 075.1	583.1	915.6	1 757.6	10 003.9
December	4 037.5	967.2	692.9	1 082.7	589.0	919.5	1 765.4	10 054.2
<b>1996</b>								
January	4 054.6	969.2	693.6	1 090.4	592.1	926.7	1 773.2	10 099.8
February	4 071.6	967.7	691.6	1 097.2	590.9	935.8	1 778.9	10 133.7
March	4 090.6	965.4	688.0	1 106.5	586.5	946.1	1 781.3	10 164.5
April	4 111.7	964.8	684.7	1 119.2	581.1	954.3	1 778.7	10 194.5
May	4 133.9	966.8	683.4	1 133.1	576.8	958.2	1 770.4	10 222.7
June	4 153.6	969.3	685.0	1 145.2	575.3	957.3	1 757.1	10 242.8
July	4 169.7	970.4	688.5	1 153.0	575.7	953.3	1 740.5	10 251.1
August	4 185.1	968.5	691.8	1 155.3	575.2	947.7	1 723.0	10 246.6
September	4 198.9	964.7	693.6	1 153.3	574.2	941.6	1 706.2	10 232.4
October	4 211.6	960.8	694.1	1 149.2	573.1	936.3	1 690.5	10 215.6
November	4 219.7	958.4	693.2	1 143.6	572.9	930.7	1 675.7	10 194.3

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group<sup>1</sup>: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (% change from preceding month)								
<b>1995</b>								
September	-1.3	-2.0	2.3	0.3	-0.3	1.7	2.1	0.0
October	3.2	7.5	4.0	5.4	1.3	0.7	2.6	3.4
November	2.7	16.0	4.6	4.1	10.2	5.1	2.3	4.8
December	13.0	74.0	38.8	27.1	41.0	37.0	16.2	27.0
<b>1996</b>								
January	-13.0	-55.1	-31.2	-25.3	-29.7	-35.1	-14.8	-25.2
February	-1.9	-11.5	-15.4	-6.8	-8.4	-2.8	-8.1	-5.8
March	3.8	10.2	10.8	6.0	1.1	2.4	7.4	5.3
April	-2.5	10.2	7.1	-4.3	-4.6	0.5	-2.2	-0.8
May	3.8	7.5	5.5	9.3	3.4	7.3	-1.5	4.2
June	-5.3	-5.6	-5.7	-1.8	-3.4	-7.4	-2.2	-4.5
July	4.0	-0.1	2.6	9.0	3.5	5.8	1.2	3.7
August	3.4	-2.1	-6.3	-4.2	1.7	1.6	1.1	0.7
September	-5.5	-6.2	-0.7	-6.2	-3.6	-3.5	-3.8	-4.7
October	7.5	12.0	10.2	10.0	6.1	9.3	5.5	8.1
November	-0.6	15.8	-1.8	1.7	6.6	3.3	0.2	2.0
SEASONALLY ADJUSTED (% change from preceding month)								
<b>1995</b>								
September	-0.2	-9.9	1.0	1.9	0.4	-1.2	0.6	-0.8
October	1.5	4.0	-1.8	0.0	-1.2	-0.4	-1.1	0.5
November	1.5	1.0	1.3	-0.8	0.1	-1.4	1.6	0.9
December	-1.2	2.3	0.9	1.9	8.4	0.4	0.1	0.5
<b>1996</b>								
January	0.0	0.5	1.1	1.4	1.5	3.8	0.9	0.9
February	2.0	-1.8	-0.4	-0.4	-5.7	0.8	-0.4	0.2
March	0.4	-0.8	0.5	2.0	-2.7	-1.0	1.3	0.3
April	-0.7	0.4	-4.0	-1.1	3.5	0.6	-0.9	-0.6
May	1.6	-1.7	1.0	0.6	-2.5	2.3	-0.7	0.5
June	0.0	-0.4	-1.2	2.9	1.7	-0.6	0.7	0.3
July	0.5	7.4	4.9	3.9	-3.3	1.0	-3.3	1.0
August	1.3	1.1	0.2	-0.8	5.5	-1.1	1.9	1.1
September	-1.1	-12.0	-1.7	-4.7	-4.9	-5.9	-3.4	-3.7
October	0.7	3.4	-0.4	1.7	1.2	4.7	-0.5	1.2
November	0.4	6.2	-0.3	-0.3	0.6	-0.2	0.0	0.7
TREND ESTIMATES (% change from preceding month)								
<b>1995</b>								
September	0.9	0.0	0.7	-0.2	1.3	-0.2	0.4	0.5
October	0.8	0.1	0.7	0.0	1.3	-0.2	0.4	0.5
November	0.6	0.2	0.6	0.5	1.3	0.0	0.5	0.5
December	0.5	0.3	0.4	0.7	1.0	0.4	0.4	0.5
<b>1996</b>								
January	0.4	0.2	0.1	0.7	0.5	0.8	0.4	0.5
February	0.4	-0.2	-0.3	0.6	-0.2	1.0	0.3	0.3
March	0.5	-0.2	-0.5	0.8	-0.7	1.1	0.1	0.3
April	0.5	-0.1	-0.5	1.1	-0.9	0.9	-0.1	0.3
May	0.5	0.2	-0.2	1.2	-0.7	0.4	-0.5	0.3
June	0.5	0.3	0.2	1.1	-0.3	-0.1	-0.8	0.3
July	0.4	0.1	0.5	0.7	0.1	-0.4	-0.9	0.1
August	0.4	-0.2	0.5	0.2	-0.1	-0.6	-1.0	0.0
September	0.3	-0.4	0.3	-0.2	-0.2	-0.6	-1.0	-0.1
October	0.3	-0.4	0.1	-0.4	-0.2	-0.6	-0.9	-0.2
November	0.2	-0.2	-0.1	-0.5	0.0	-0.6	-0.9	-0.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original**

Month	FOOD RETAILING.....				CLOTHING AND SOFT GOOD RETAILING.....				HOUSEHOLD GOOD RETAILING...				
	Supermarkets and grocery stores			Takeaway food retailing	Other food retailing	Total	Total Department stores	Clothing retailing	Other clothing related retailing	Total	Furniture and floor covering retailing	Domestic hardware & houseware retailing	Domestic appliance retailing
													(\$ million)
<b>1995</b>													
September	2 702.1	537.3	632.7	3 872.1		856.9	457.3	190.9	648.2	287.7	212.8	529.4	1 029.9
October	2 757.4	577.0	662.7	3 997.1		920.8	483.2	190.9	674.1	297.9	254.9	532.3	1 085.1
November	2 831.6	574.1	700.0	4 105.7		1 067.8	513.9	191.3	705.2	278.5	271.9	579.5	1 129.9
December	3 181.0	605.3	852.7	4 639.0		1 857.5	726.0	253.1	979.1	283.4	344.7	808.5	1 436.6
<b>1996</b>													
January	2 770.1	625.4	638.9	4 034.4		833.2	479.3	195.4	673.7	258.9	258.3	556.2	1 073.4
February	2 761.9	569.9	624.6	3 956.4		737.2	402.0	167.7	569.7	244.4	230.4	525.5	1 000.3
March	2 870.9	599.1	637.7	4 107.7		812.2	442.8	188.4	631.2	254.2	239.4	566.4	1 060.0
April	2 757.0	596.8	650.9	4 004.7		895.3	487.1	188.7	675.8	237.8	230.6	545.7	1 014.1
May	2 915.2	585.4	655.7	4 156.3		962.8	513.6	199.3	712.9	248.1	248.0	612.5	1 108.6
June	2 740.7	556.6	637.2	3 934.5		908.7	472.4	200.1	672.5	254.3	228.6	606.2	1 089.1
July	2 843.4	587.1	659.7	4 090.2		908.2	488.9	200.8	689.7	286.0	241.6	659.2	1 186.8
August	2 971.3	589.6	669.8	4 230.7		889.1	452.9	193.3	646.2	278.5	228.1	630.6	1 137.2
September	2 795.3	567.4	636.2	3 998.9		833.9	444.9	196.5	641.4	259.5	229.0	577.7	1 066.2
October	3 029.5	595.3	675.6	4 300.4		933.8	485.7	221.4	707.1	292.5	267.8	612.7	1 173.0
November	3 014.3	579.6	682.5	4 276.4		1 081.8	477.8	216.8	694.6	284.4	274.5	634.0	1 192.9
 (% change from preceding month)													
<b>1995</b>													
September	-1.5	-0.2	-1.2	-1.3		-2.0	0.5	6.7	2.3	3.6	1.8	-2.0	0.3
October	2.0	7.4	4.7	3.2		7.5	5.7	0.0	4.0	3.5	19.8	0.5	5.4
November	2.7	-0.5	5.6	2.7		16.0	6.4	0.2	4.6	-6.5	6.7	8.9	4.1
December	12.3	5.4	21.8	13.0		74.0	41.3	32.3	38.8	1.8	26.8	39.5	27.1
<b>1996</b>													
January	-12.9	3.3	-25.1	-13.0		-55.1	-34.1	-22.8	-31.2	-8.6	-25.1	-31.2	-25.3
February	-0.3	-8.9	-2.2	-1.9		-11.5	-16.0	-14.2	-15.4	-5.6	-10.8	-5.5	-6.8
March	3.9	5.1	2.1	3.8		10.2	10.1	12.3	10.8	4.0	3.9	7.8	6.0
April	-4.0	-0.4	2.1	-2.5		10.2	10.0	0.2	7.1	-6.5	-3.7	-3.7	-4.3
May	5.7	-1.9	0.7	3.8		7.5	5.4	5.6	5.5	4.3	7.5	12.2	9.3
June	-6.0	-4.9	-2.8	-5.3		-5.6	-8.0	0.4	-5.7	2.5	-7.8	-1.0	-1.8
July	3.7	5.5	3.5	4.0		-0.1	3.5	0.3	2.6	12.5	5.7	8.7	9.0
August	4.5	0.4	1.5	3.4		-2.1	-7.4	-3.7	-6.3	-2.6	-5.6	-4.3	-4.2
September	-5.9	-3.8	-5.0	-5.5		-6.2	-1.8	1.7	-0.7	-6.8	0.4	-8.4	-6.2
October	8.4	4.9	6.2	7.5		12.0	9.2	12.7	10.2	12.7	16.9	6.1	10.0
November	-0.5	-2.6	1.0	-0.6		15.8	-1.6	-2.1	-1.8	-2.8	2.5	3.5	1.7
 (% change from corresponding month of previous year)													
<b>1995</b>													
September	8.2	15.0	14.8	10.1		-3.4	-0.1	8.3	2.2	-6.1	7.7	6.9	3.1
October	8.6	17.3	11.0	10.2		-1.5	2.1	4.9	2.9	-1.0	20.6	4.4	6.2
November	12.0	18.4	16.5	13.6		6.7	4.4	2.6	3.9	-11.7	22.5	2.7	2.6
December	7.0	14.4	9.9	8.4		2.2	3.0	5.1	3.5	-8.8	22.2	2.1	3.8
<b>1996</b>													
January	11.2	22.9	3.0	11.4		10.7	6.3	8.9	7.0	1.8	30.1	3.3	8.3
February	14.5	26.2	8.5	15.0		8.0	6.0	10.0	7.2	-2.0	21.5	9.1	8.6
March	7.8	18.7	2.9	8.5		0.1	0.7	6.9	2.5	-7.2	15.4	4.9	3.8
April	6.9	17.2	5.6	8.1		-1.2	-2.1	2.3	-0.9	0.4	19.6	5.1	6.9
May	10.8	16.4	8.4	11.2		3.8	3.9	6.8	4.7	-11.6	31.1	2.7	4.0
June	4.9	12.7	6.8	6.2		0.2	-3.7	3.8	-1.6	-10.7	19.2	0.8	1.0
July	7.7	10.9	6.7	8.0		3.1	6.5	7.4	6.8	-1.5	24.2	17.5	13.5
August	8.3	9.5	4.6	7.9		1.7	-0.4	8.0	2.0	0.3	9.1	16.7	10.7
September	3.4	5.6	0.6	3.3		-2.7	-2.7	2.9	-1.0	-9.8	7.6	9.1	3.5
October	9.9	3.2	1.9	7.6		1.4	0.5	16.0	4.9	-1.8	5.1	15.1	8.1
November	6.5	1.0	-2.5	4.2		1.3	-7.0	13.3	-1.5	2.1	1.0	9.4	5.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original *continued***

Month	RECREATIONAL GOOD RETAILING.....			OTHER RETAILING.....			HOSPITALITY AND SERVICES.....				<b>Total all Industries</b>
	News-paper, book and stationery retailing	Other and recreational good retailing	Total	Pharma-ceutical cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restaurants	Selected services	Total	
	(\$ million)										
<b>1995</b>											
September	372.4	171.7	<b>544.1</b>	481.9	440.9	<b>922.8</b>	1 080.3	481.6	168.0	<b>1 729.9</b>	9 603.9
October	372.1	179.2	<b>551.3</b>	469.5	460.0	<b>929.5</b>	1 088.2	505.0	181.9	<b>1 775.1</b>	9 933.0
November	396.0	211.6	<b>607.6</b>	490.2	487.1	<b>977.3</b>	1 106.6	527.0	183.1	<b>1 816.7</b>	10 410.2
December	489.4	367.4	<b>856.8</b>	577.3	761.8	<b>1 339.1</b>	1 304.5	591.7	214.0	<b>2 110.2</b>	13 218.3
<b>1996</b>											
January	422.0	180.0	<b>602.0</b>	443.8	425.1	<b>868.9</b>	1 082.4	516.0	200.4	<b>1 798.8</b>	9 884.4
February	387.5	164.2	<b>551.7</b>	420.0	425.0	<b>845.0</b>	996.3	483.3	173.3	<b>1 652.9</b>	9 313.2
March	384.2	173.8	<b>558.0</b>	444.4	421.2	<b>865.6</b>	1 087.7	499.7	188.2	<b>1 775.6</b>	9 810.3
April	359.8	172.6	<b>532.4</b>	442.8	427.1	<b>869.9</b>	1 047.0	509.8	180.0	<b>1 736.8</b>	9 729.0
May	373.8	176.8	<b>550.6</b>	474.6	458.5	<b>933.1</b>	1 043.8	491.1	176.3	<b>1 711.2</b>	10 135.5
June	358.6	173.2	<b>531.8</b>	449.3	415.0	<b>864.3</b>	1 021.9	479.4	172.7	<b>1 674.0</b>	9 674.9
July	370.3	180.1	<b>550.4</b>	474.8	439.3	<b>914.1</b>	1 014.3	497.2	182.2	<b>1 693.7</b>	10 033.1
August	384.0	175.9	<b>559.9</b>	474.4	454.7	<b>929.1</b>	1 042.1	493.7	175.7	<b>1 711.5</b>	10 103.7
September	358.8	181.2	<b>540.0</b>	447.6	449.2	<b>896.8</b>	1 003.5	472.7	171.1	<b>1 647.3</b>	9 624.5
October	375.8	197.4	<b>573.2</b>	486.9	493.2	<b>980.1</b>	1 070.7	486.0	181.3	<b>1 738.0</b>	10 405.6
November	385.4	225.6	<b>611.0</b>	488.3	524.0	<b>1 012.3</b>	1 087.0	483.8	171.1	<b>1 741.9</b>	10 610.9
<b>(% change from preceding month)</b>											
<b>1995</b>											
September	-2.7	5.4	<b>-0.3</b>	-0.1	3.7	<b>1.7</b>	2.0	1.9	2.6	<b>2.1</b>	0.0
October	-0.1	4.4	<b>1.3</b>	-2.6	4.3	<b>0.7</b>	0.7	4.9	8.3	<b>2.6</b>	3.4
November	6.4	18.1	<b>10.2</b>	4.4	5.9	<b>5.1</b>	1.7	4.4	0.7	<b>2.3</b>	4.8
December	23.6	73.6	<b>41.0</b>	17.8	56.4	<b>37.0</b>	17.9	12.3	16.9	<b>16.2</b>	27.0
<b>1996</b>											
January	-13.8	-51.0	<b>-29.7</b>	-23.1	-44.2	<b>-35.1</b>	-17.0	-12.8	-6.4	<b>-14.8</b>	-25.2
February	-8.2	-8.8	<b>-8.4</b>	-5.4	0.0	<b>-2.8</b>	-8.0	-6.3	-13.5	<b>-8.1</b>	-5.8
March	-0.9	5.8	<b>1.1</b>	5.8	-0.9	<b>2.4</b>	9.2	3.4	8.6	<b>7.4</b>	5.3
April	-6.4	-0.7	<b>-4.6</b>	-0.4	1.4	<b>0.5</b>	-3.7	2.0	-4.4	<b>-2.2</b>	-0.8
May	3.9	2.4	<b>3.4</b>	7.2	7.4	<b>7.3</b>	-0.3	-3.7	-2.1	<b>-1.5</b>	4.2
June	-4.1	-2.0	<b>-3.4</b>	-5.3	-9.5	<b>-7.4</b>	-2.1	-2.4	-2.0	<b>-2.2</b>	-4.5
July	3.3	4.0	<b>3.5</b>	5.7	5.9	<b>5.8</b>	-0.7	3.7	5.5	<b>1.2</b>	3.7
August	3.7	-2.3	<b>1.7</b>	-0.1	3.5	<b>1.6</b>	2.7	-0.7	-3.6	<b>1.1</b>	0.7
September	-6.6	3.0	<b>-3.6</b>	-5.6	-1.2	<b>-3.5</b>	-3.7	-4.3	-2.6	<b>-3.8</b>	-4.7
October	4.7	8.9	<b>6.1</b>	8.8	9.8	<b>9.3</b>	6.7	2.8	6.0	<b>5.5</b>	8.1
November	2.6	14.3	<b>6.6</b>	0.3	6.2	<b>3.3</b>	1.5	-0.5	-5.6	<b>0.2</b>	2.0
<b>(% change from corresponding month of previous year)</b>											
<b>1995</b>											
September	8.1	16.4	<b>10.6</b>	6.2	5.8	<b>6.0</b>	10.9	2.3	21.1	<b>9.2</b>	6.9
October	5.1	16.1	<b>8.5</b>	5.5	-0.1	<b>2.7</b>	5.8	3.5	19.1	<b>6.3</b>	6.5
November	2.5	21.0	<b>8.2</b>	6.8	6.6	<b>6.7</b>	7.2	7.2	19.8	<b>8.3</b>	9.0
December	3.7	21.8	<b>10.8</b>	5.2	11.9	<b>8.9</b>	8.2	8.7	18.8	<b>9.3</b>	6.9
<b>1996</b>											
January	18.3	23.2	<b>19.7</b>	10.8	12.8	<b>11.8</b>	3.2	9.1	20.4	<b>6.5</b>	10.3
February	13.2	34.2	<b>18.7</b>	12.0	12.7	<b>12.4</b>	9.5	10.3	18.4	<b>10.6</b>	12.4
March	6.2	25.1	<b>11.4</b>	2.5	4.1	<b>3.3</b>	5.6	2.7	22.4	<b>6.3</b>	6.1
April	12.5	13.9	<b>13.0</b>	4.8	8.1	<b>6.4</b>	1.5	9.6	8.2	<b>4.4</b>	5.8
May	1.9	18.7	<b>6.7</b>	2.7	12.2	<b>7.2</b>	3.4	3.0	8.4	<b>3.8</b>	7.3
June	3.8	14.2	<b>7.0</b>	-0.3	8.4	<b>3.7</b>	1.2	7.4	5.0	<b>3.3</b>	3.8
July	-1.7	11.9	<b>2.4</b>	4.9	9.1	<b>6.8</b>	-3.3	4.4	6.8	<b>-0.1</b>	6.2
August	0.3	8.0	<b>2.6</b>	-1.7	7.0	<b>2.4</b>	-1.6	4.5	7.3	<b>1.0</b>	5.2
September	-3.7	5.5	<b>-0.8</b>	-7.1	1.9	<b>-2.8</b>	-7.1	-1.8	1.8	<b>-4.8</b>	0.2
October	1.0	10.2	<b>4.0</b>	3.7	7.2	<b>5.4</b>	-1.6	-3.8	-0.3	<b>-2.1</b>	4.8
November	-2.7	6.6	<b>0.6</b>	-0.4	7.6	<b>3.6</b>	-1.8	-8.2	-6.6	<b>-4.1</b>	1.9

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By State: All Series**

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1995</b>									
September	3 368.2	2 176.8	1 804.3	747.5	987.5	222.3	118.3	179.0	9 603.9
October	3 552.3	2 227.5	1 810.6	774.0	1 024.2	236.0	122.0	186.4	9 933.0
November	3 732.1	2 345.7	1 889.1	814.7	1 066.4	251.6	119.7	190.9	10 410.2
December	4 724.9	3 067.2	2 358.1	1 024.4	1 343.8	320.5	133.9	245.5	13 218.3
<b>1996</b>									
January	3 566.1	2 238.9	1 817.7	724.5	1 019.5	240.5	103.8	173.4	9 884.4
February	3 373.5	2 097.1	1 684.2	691.4	962.1	233.5	103.9	167.5	9 313.2
March	3 553.0	2 229.3	1 760.1	737.3	992.7	241.3	112.1	184.5	9 810.3
April	3 512.3	2 233.5	1 719.3	738.4	990.0	237.8	110.8	186.9	9 729.0
May	3 644.7	2 298.5	1 831.0	768.1	1 032.6	250.3	117.3	193.0	10 135.5
June	3 494.2	r 2 183.9	1 768.7	727.9	968.0	230.6	117.4	184.2	r 9 674.9
July	3 632.9	r 2 239.9	1 872.4	746.7	999.0	229.1	124.5	188.6	r 10 033.1
August	3 640.8	r 2 267.7	1 881.7	756.5	1 004.5	238.2	123.7	190.6	r 10 103.7
September	3 493.1	r 2 147.1	1 808.1	716.6	934.9	222.5	114.4	187.8	r 9 624.5
October	r 3 716.1	r 2 398.6	r 1 894.6	r 770.6	r 1 062.5	r 249.1	r 118.0	r 196.1	r 10 405.6
November	3 807.4	2 468.0	1 913.0	787.5	1 061.9	257.9	111.5	203.7	10 610.9
SEASONALLY ADJUSTED (\$ million)									
<b>1995</b>									
September	3 470.8	2 256.3	1 819.2	774.4	1 005.5	232.9	115.7	183.1	9 857.9
October	3 547.3	2 227.9	1 797.8	768.7	1 028.5	239.3	117.7	183.3	9 910.4
November	3 571.1	2 273.1	1 815.2	775.1	1 017.0	242.9	117.3	185.0	9 996.7
December	3 603.2	2 283.8	1 820.8	770.8	1 024.7	241.1	117.1	185.7	10 047.2
<b>1996</b>									
January	3 657.3	2 306.5	1 830.9	750.7	1 040.1	246.7	117.1	187.5	10 136.7
February	3 673.2	2 287.0	1 851.3	755.7	1 039.5	245.9	117.9	186.9	10 157.5
March	3 682.9	2 309.0	1 845.1	757.8	1 040.8	245.7	118.8	187.8	10 187.9
April	3 648.4	2 300.6	1 833.6	761.0	1 034.5	246.3	118.6	188.7	10 131.6
May	3 652.6	2 309.8	1 850.9	775.6	1 037.7	251.1	117.5	191.3	10 186.5
June	3 685.6	2 303.7	1 864.9	778.9	1 026.3	247.3	118.3	194.7	10 219.7
July	3 749.9	2 319.8	1 910.0	773.0	1 018.0	239.9	113.9	194.5	10 318.8
August	3 767.4	2 354.5	1 914.4	786.8	1 049.7	244.8	115.4	196.9	10 429.8
September	3 641.7	2 277.3	1 856.3	754.2	969.3	239.5	112.9	197.4	10 048.7
October	3 646.4	2 353.1	1 833.3	747.1	1 039.4	246.6	111.7	188.9	10 166.5
November	3 667.4	2 385.3	1 853.5	755.5	1 021.5	248.2	110.2	196.3	10 237.8
TREND ESTIMATES (\$ million)									
<b>1995</b>									
September	3 506.9	2 255.6	1 815.6	772.3	1 013.5	237.7	117.3	184.5	9 903.3
October	3 543.0	2 261.5	1 815.0	772.0	1 020.5	239.0	117.4	184.6	9 952.9
November	3 578.9	2 269.4	1 817.8	769.0	1 026.0	240.7	117.4	184.8	10 003.9
December	3 611.8	2 279.1	1 822.9	764.4	1 030.5	242.6	117.4	185.3	10 054.2
<b>1996</b>									
January	3 637.9	2 289.3	1 829.0	760.5	1 034.6	244.6	117.7	186.2	10 099.8
February	3 654.8	2 296.9	1 834.7	758.7	1 037.0	246.2	118.0	187.3	10 133.7
March	3 666.5	2 302.8	1 842.1	760.5	1 038.8	247.2	118.3	188.4	10 164.5
April	3 677.4	2 306.3	1 852.4	765.3	1 037.7	247.3	118.2	190.0	10 194.5
May	3 689.3	2 308.1	1 864.2	770.9	1 034.0	246.7	117.8	191.8	10 222.7
June	3 698.5	2 311.2	1 874.2	774.3	1 028.8	245.5	116.9	193.4	10 242.8
July	3 703.0	2 316.4	1 879.4	773.6	1 024.0	244.5	115.7	194.5	10 251.1
August	3 700.8	2 323.9	1 878.7	769.7	1 020.4	243.9	114.4	194.9	10 246.6
September	3 692.0	2 333.4	1 872.8	764.2	1 018.0	243.8	113.1	195.0	10 232.4
October	3 680.4	2 344.4	1 864.5	758.4	1 016.8	244.3	111.8	194.9	10 215.6
November	3 666.6	2 355.4	1 854.1	751.9	1 016.3	244.9	110.6	194.6	10 194.3

**RETAIL TURNOVER PERCENTAGE CHANGE, By State: All Series**

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (% change from preceding month)									
<b>1995</b>									
September	-0.2	0.1	0.4	0.4	0.9	-3.6	-8.6	1.4	0.0
October	5.5	2.3	0.3	3.5	3.7	6.2	3.1	4.1	3.4
November	5.1	5.3	4.3	5.3	4.1	6.6	-1.9	2.4	4.8
December	26.6	30.8	24.8	25.7	26.0	27.4	11.9	28.6	27.0
<b>1996</b>									
January	-24.5	-27.0	-22.9	-29.3	-24.1	-25.0	-22.5	-29.4	-25.2
February	-5.4	-6.3	-7.3	-4.6	-5.6	-2.9	0.1	-3.4	-5.8
March	5.3	6.3	4.5	6.6	3.2	3.3	7.9	10.1	5.3
April	-1.1	0.2	-2.3	0.1	-0.3	-1.5	-1.2	1.3	-0.8
May	3.8	2.9	6.5	4.0	4.3	5.3	5.9	3.3	4.2
June	-4.1	-5.0	-3.4	-5.2	-6.3	-7.9	0.1	-4.6	-4.5
July	4.0	2.6	5.9	2.6	3.2	-0.7	6.0	2.4	3.7
August	0.2	1.2	0.5	1.3	0.6	4.0	-0.6	1.1	0.7
September	-4.1	-5.3	-3.9	-5.3	-6.9	-6.6	-7.5	-1.5	-4.7
October	6.4	11.7	4.8	7.5	13.6	12.0	3.1	4.4	8.1
November	2.5	2.9	1.0	2.2	-0.1	3.5	-5.5	3.9	2.0
SEASONALLY ADJUSTED (% change from preceding month)									
<b>1995</b>									
September	-0.9	-0.6	-0.4	0.3	-1.9	-1.9	-3.9	-0.1	-0.8
October	2.2	-1.3	-1.2	-0.7	2.3	2.7	1.7	0.1	0.5
November	0.7	2.0	1.0	0.8	-1.1	1.5	-0.3	0.9	0.9
December	0.9	0.5	0.3	-0.6	0.8	-0.7	-0.2	0.4	0.5
<b>1996</b>									
January	1.5	1.0	0.6	-2.6	1.5	2.3	0.0	1.0	0.9
February	0.4	-0.8	1.1	0.7	-0.1	-0.3	0.7	-0.3	0.2
March	0.3	1.0	-0.3	0.3	0.1	-0.1	0.8	0.5	0.3
April	-0.9	-0.4	-0.6	0.4	-0.6	0.2	-0.2	0.5	-0.6
May	0.1	0.4	0.9	1.9	0.3	1.9	-0.9	1.4	0.5
June	0.9	-0.3	0.8	0.4	-1.1	-1.5	0.7	1.8	0.3
July	1.7	0.7	2.4	-0.8	-0.8	-3.0	-3.7	-0.1	1.0
August	0.5	1.5	0.2	1.8	3.1	2.0	1.3	1.2	1.1
September	-3.3	-3.3	-3.0	-4.1	-7.7	-2.2	-2.2	-4.3	-3.7
October	0.1	3.3	-1.2	-0.9	7.2	3.0	-1.1	0.3	1.2
November	0.6	1.4	1.1	1.1	-1.7	0.6	-1.3	3.9	0.7
TREND ESTIMATES (% change from preceding month)									
<b>1995</b>									
September	1.0	0.2	-0.1	0.3	0.9	0.3	0.4	0.1	0.5
October	1.0	0.3	0.0	0.0	0.7	0.5	0.1	0.1	0.5
November	1.0	0.3	0.2	-0.4	0.5	0.7	0.0	0.1	0.5
December	0.9	0.4	0.3	-0.6	0.4	0.8	0.0	0.3	0.5
<b>1996</b>									
January	0.7	0.4	0.3	-0.5	0.4	0.8	0.3	0.5	0.5
February	0.5	0.3	0.3	-0.2	0.2	0.7	0.3	0.6	0.3
March	0.3	0.3	0.4	0.2	0.2	0.4	0.3	0.6	0.3
April	0.3	0.2	0.6	0.6	-0.1	0.0	-0.1	0.8	0.3
May	0.3	0.1	0.6	0.7	-0.4	-0.2	-0.3	0.9	0.3
June	0.2	0.1	0.5	0.4	-0.5	-0.5	-0.8	0.8	0.2
July	0.1	0.2	0.3	-0.1	-0.5	-0.4	-1.0	0.6	0.1
August	-0.1	0.3	0.0	-0.5	-0.4	-0.2	-1.1	0.2	0.0
September	-0.2	0.4	-0.3	-0.7	-0.2	0.0	-1.1	0.1	-0.1
October	-0.3	0.5	-0.4	-0.8	-0.1	0.2	-1.1	-0.1	-0.2
November	-0.4	0.5	-0.6	-0.9	0.0	0.2	-1.1	-0.2	-0.2

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—New South Wales: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	1 254.8	292.9	238.3	355.9	165.5	334.3	726.5	3 368.2
October	1 344.9	321.6	248.5	375.1	176.1	330.8	755.3	3 552.3
November	1 383.2	370.0	262.0	401.2	201.5	355.9	758.3	3 732.1
December	1 582.9	663.3	377.3	498.9	259.3	477.9	865.3	4 724.9
<b>1996</b>								
January	1 361.2	290.8	258.4	384.7	175.1	314.3	781.6	3 566.1
February	1 329.1	255.0	227.9	359.5	180.5	307.8	713.7	3 373.5
March	1 383.2	284.0	247.1	386.2	187.2	301.3	764.0	3 553.0
April	1 346.8	301.9	262.3	377.0	173.7	313.2	737.4	3 512.3
May	1 396.1	336.3	274.6	407.3	181.0	326.4	723.0	3 644.7
June	1 341.2	314.2	256.0	404.1	182.1	302.9	693.7	3 494.2
July	1 367.6	315.0	280.0	439.9	194.6	326.7	709.1	3 632.9
August	1 416.3	303.5	257.1	396.3	206.0	334.6	727.0	3 640.8
September	1 347.0	288.5	252.8	390.7	202.5	325.5	686.1	3 493.1
October	1 439.6	320.2	269.7	422.4	196.7	348.0	719.5	3 716.1
November	1 443.3	370.4	271.5	420.8	217.6	360.1	723.7	3 807.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	1 293.8	312.1	257.0	364.6	173.8	331.9	737.7	3 470.8
October	1 334.2	333.0	251.9	375.8	177.3	324.1	751.0	3 547.3
November	1 363.0	331.5	252.9	371.9	184.1	326.6	741.0	3 571.1
December	1 355.2	339.7	267.2	371.8	196.7	334.1	738.6	3 603.2
<b>1996</b>								
January	1 347.3	347.0	266.2	401.3	189.8	333.4	772.3	3 657.3
February	1 382.5	336.0	274.7	390.0	189.2	336.0	764.7	3 673.2
March	1 394.5	334.7	274.3	405.1	184.9	326.6	762.8	3 682.9
April	1 372.2	331.5	261.7	413.0	186.6	336.3	747.1	3 648.4
May	1 408.1	329.4	257.9	405.6	183.7	340.9	727.0	3 652.6
June	1 406.4	332.8	253.8	430.1	198.3	338.1	726.1	3 685.6
July	1 393.0	358.1	286.1	447.8	194.9	351.4	718.6	3 749.9
August	1 428.8	344.5	281.9	415.8	216.2	341.8	738.4	3 767.4
September	1 393.3	316.9	273.7	406.5	212.5	327.7	711.2	3 641.7
October	1 410.5	317.6	267.6	413.6	194.0	335.0	708.2	3 646.4
November	1 433.1	335.7	267.1	396.7	204.1	331.1	699.6	3 667.4
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	1 311.3	333.3	254.4	369.1	175.9	328.2	734.7	3 506.9
October	1 329.1	333.7	257.1	370.6	181.4	329.4	741.7	3 543.0
November	1 344.4	334.7	260.5	374.8	185.8	330.0	748.9	3 578.9
December	1 356.7	336.1	264.0	381.0	188.3	330.6	755.2	3 611.8
<b>1996</b>								
January	1 366.8	337.1	266.6	387.7	189.1	331.5	759.1	3 637.9
February	1 375.1	337.0	267.6	395.3	188.5	332.7	758.7	3 654.8
March	1 383.1	336.1	267.0	403.8	187.4	334.6	754.5	3 666.5
April	1 390.7	336.0	266.2	412.4	187.9	337.0	747.3	3 677.4
May	1 397.3	336.9	266.5	419.8	190.7	339.3	738.8	3 689.3
June	1 401.9	337.6	268.2	423.8	195.4	340.8	730.7	3 698.5
July	1 405.0	337.3	270.9	424.2	200.1	340.9	724.6	3 703.0
August	1 408.2	335.4	273.1	421.2	203.6	339.3	719.9	3 700.8
September	1 412.0	332.4	273.9	416.2	205.5	336.9	715.1	3 692.0
October	1 416.0	329.4	273.6	410.6	206.2	334.3	710.3	3 680.4
November	1 418.1	326.8	272.4	405.2	206.1	331.8	706.2	3 666.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Victoria: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	942.5	195.3	138.2	264.2	129.8	212.6	294.2	2 176.8
October	959.3	203.0	151.8	280.4	128.8	217.0	287.2	2 227.5
November	982.0	246.8	157.9	288.1	136.4	225.3	309.2	2 345.7
December	1 130.6	436.7	224.1	384.2	212.8	327.3	351.5	3 067.2
<b>1996</b>								
January	975.5	187.4	147.8	274.7	165.7	183.9	303.9	2 238.9
February	965.4	169.2	118.8	252.2	137.5	183.1	270.9	2 097.1
March	1 004.2	189.4	139.0	271.9	131.4	193.0	300.4	2 229.3
April	976.6	220.1	157.9	266.5	124.5	187.0	300.9	2 233.5
May	1 003.4	224.2	157.5	289.0	129.4	200.4	294.6	2 298.5
June	940.2	213.3	146.4	284.5	122.8	182.8	293.9	2 183.9
July	970.7	203.4	147.0	202.6	127.4	201.1	287.7	2 239.9
August	1 014.0	199.7	133.2	299.5	134.0	207.9	279.4	2 267.7
September	950.3	186.2	132.0	270.2	127.3	196.6	284.5	2 147.1
October	1 045.7	203.9	158.3	309.4	149.5	232.2	299.6	2 398.6
November	1 045.2	250.8	149.0	314.8	158.4	246.8	303.0	2 468.0
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	960.5	208.7	153.8	279.7	137.6	222.0	294.0	2 256.3
October	956.9	213.0	153.3	274.2	132.3	209.9	288.3	2 227.9
November	983.7	225.3	158.1	277.6	125.5	205.9	296.9	2 273.1
December	966.1	227.1	150.9	287.5	145.6	217.5	289.1	2 283.8
<b>1996</b>								
January	977.3	222.8	159.2	277.6	158.4	207.1	304.0	2 306.5
February	991.3	225.7	144.6	278.4	146.1	208.6	292.2	2 287.0
March	993.9	220.8	151.3	290.4	142.8	207.2	302.5	2 309.0
April	991.1	225.9	148.2	287.5	139.0	201.9	307.0	2 300.6
May	1 004.2	216.8	150.0	293.1	135.4	205.0	305.3	2 309.8
June	993.8	222.6	149.0	294.3	136.7	202.5	304.7	2 303.7
July	994.4	242.7	148.3	298.7	131.2	210.3	294.0	2 319.8
August	1 022.8	226.0	147.6	312.7	142.4	216.6	286.4	2 354.5
September	995.8	208.8	150.1	288.8	137.1	207.7	289.0	2 277.3
October	1 024.3	204.9	158.5	295.7	149.7	219.7	300.3	2 353.1
November	1 041.2	228.9	148.0	308.5	145.8	225.6	287.3	2 385.3
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	960.5	220.6	153.9	276.3	136.1	215.5	292.7	2 255.6
October	966.5	220.5	154.8	277.3	136.6	213.6	292.2	2 261.5
November	971.4	221.1	154.8	278.4	138.9	212.1	292.7	2 269.4
December	976.0	222.2	153.9	279.9	142.1	210.6	294.4	2 279.1
<b>1996</b>								
January	981.1	223.2	152.6	281.6	145.0	209.0	296.9	2 289.3
February	986.0	223.7	151.3	283.3	145.7	207.1	299.8	2 296.9
March	990.8	223.7	150.0	285.8	144.2	205.8	302.4	2 302.8
April	994.3	224.4	148.9	289.4	140.9	204.9	303.4	2 306.3
May	996.8	225.2	148.4	293.0	137.4	204.8	302.5	2 308.1
June	999.2	225.4	148.6	296.1	135.8	206.0	300.0	2 311.2
July	1 002.5	224.4	149.3	298.1	136.7	208.6	296.9	2 316.4
August	1 007.8	222.4	150.0	299.3	138.8	211.7	293.9	2 323.9
September	1 014.3	220.1	150.7	300.2	141.2	215.0	291.8	2 333.4
October	1 021.3	218.0	151.5	301.2	143.7	218.3	290.4	2 344.4
November	1 027.8	216.9	152.0	301.9	146.0	221.2	289.7	2 355.4

<sup>1</sup> See paragraph 3 of the Explanatory Notes.

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Queensland: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	710.7	155.5	135.0	178.9	132.7	180.3	311.2	1 804.3
October	712.7	160.3	127.7	174.8	124.9	184.2	326.0	1 810.6
November	720.2	182.2	132.6	180.0	138.9	191.5	343.7	1 889.1
December	785.9	302.7	169.6	227.0	197.6	245.5	429.8	2 358.1
<b>1996</b>								
January	722.0	147.1	129.1	177.9	138.8	175.2	327.6	1 817.7
February	705.5	124.5	104.2	165.0	118.5	166.0	300.5	1 684.2
March	722.5	130.7	114.3	174.4	121.0	176.5	320.7	1 760.1
April	718.8	141.8	111.3	147.5	115.6	170.0	314.3	1 719.3
May	747.7	159.9	129.6	176.8	119.4	186.0	311.6	1 831.0
June	712.4	153.8	122.5	170.8	117.3	176.0	315.9	1 768.7
July	766.0	158.2	120.0	188.9	112.4	191.5	335.4	1 872.4
August	784.0	156.5	124.8	182.2	105.2	190.1	338.9	1 881.7
September	744.3	152.1	133.3	171.3	99.0	188.4	319.7	1 808.1
October	777.5	164.5	138.9	171.6	101.6	192.9	347.6	1 894.6
November	764.3	187.3	135.0	184.3	108.7	194.9	338.5	1 913.0
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	715.3	154.1	128.4	182.5	143.4	182.9	312.6	1 819.2
October	705.9	162.3	126.7	175.1	131.1	178.1	318.5	1 797.8
November	712.5	162.7	128.6	168.1	131.9	178.7	332.8	1 815.2
December	715.9	163.1	122.1	172.0	131.6	167.0	349.0	1 820.8
<b>1996</b>								
January	712.1	171.1	129.1	180.4	131.3	185.6	321.3	1 830.9
February	740.8	163.0	128.4	176.1	125.8	187.0	330.2	1 851.3
March	723.5	158.0	129.3	177.0	130.0	194.1	333.2	1 845.1
April	739.1	159.9	118.5	164.1	128.6	191.4	332.0	1 833.6
May	741.5	159.8	127.7	181.0	126.4	190.0	324.5	1 850.9
June	744.0	155.6	125.0	178.8	130.9	194.5	336.1	1 864.9
July	758.8	184.1	121.5	194.1	115.5	200.8	335.3	1 910.0
August	778.8	170.8	131.6	193.9	113.2	191.0	334.9	1 914.4
September	765.9	157.8	130.7	179.6	106.5	191.6	324.2	1 856.3
October	750.0	160.9	134.4	167.7	104.5	180.4	335.4	1 833.3
November	760.4	165.4	132.0	174.0	103.7	188.3	329.6	1 853.5
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	711.0	163.1	126.2	181.7	135.3	180.0	318.2	1 815.6
October	711.6	163.2	126.5	177.6	134.4	178.2	323.6	1 815.0
November	713.2	163.5	126.9	174.8	133.1	177.6	328.6	1 817.8
December	716.2	163.9	127.1	173.6	131.4	178.9	331.8	1 822.9
<b>1996</b>								
January	720.4	163.4	127.1	173.4	130.1	181.7	332.8	1 829.0
February	725.2	162.3	126.5	173.4	129.5	185.4	332.3	1 834.7
March	730.7	161.4	125.7	174.4	129.3	189.2	331.4	1 842.1
April	737.2	161.5	125.0	176.6	128.6	192.6	330.9	1 852.4
May	744.5	162.9	124.6	179.8	126.6	194.5	331.3	1 864.2
June	751.5	164.8	125.1	182.7	123.3	194.7	332.2	1 874.2
July	757.2	166.3	126.5	184.5	118.8	193.7	332.4	1 879.4
August	761.2	166.8	128.5	184.1	113.8	192.1	332.2	1 878.7
September	763.2	166.1	130.4	181.9	109.2	190.1	331.8	1 872.8
October	763.5	165.0	132.2	178.9	105.4	188.1	331.4	1 864.5
November	762.7	163.9	133.1	174.8	102.3	186.2	331.0	1 854.1

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—South Australia: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	301.0	84.0	40.8	72.4	31.0	72.9	145.4	747.5
October	305.4	92.0	45.4	81.4	32.3	70.1	147.4	774.0
November	322.2	105.0	48.0	80.7	36.1	72.0	150.7	814.7
December	360.9	174.5	67.9	100.3	51.4	92.4	177.0	1 024.4
<b>1996</b>								
January	289.6	80.2	44.7	77.9	34.4	66.2	131.5	724.5
February	288.2	73.2	37.7	71.1	32.7	65.8	122.7	691.4
March	306.7	80.8	40.0	79.1	34.1	68.4	128.2	737.3
April	300.2	90.6	42.5	73.5	32.6	64.4	134.6	738.4
May	321.5	91.9	42.4	76.1	32.1	72.4	131.7	768.1
June	300.3	87.5	41.0	73.3	30.7	65.6	129.5	727.9
July	316.7	90.6	40.6	78.8	33.9	60.7	125.4	746.7
August	329.4	86.8	34.8	79.6	33.7	63.5	128.7	756.5
September	310.7	80.4	32.9	72.5	32.6	58.5	129.0	716.6
October	344.1	93.0	36.5	73.1	36.2	60.3	127.4	770.6
November	336.4	105.6	36.8	75.1	37.9	60.9	134.8	787.5
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	310.2	90.9	41.8	76.8	32.5	72.0	150.2	774.4
October	303.9	94.8	44.9	79.1	33.7	70.0	142.1	768.7
November	316.8	92.3	47.6	75.9	35.3	67.3	140.0	775.1
December	302.8	96.1	48.3	77.7	34.9	68.7	142.3	770.8
<b>1996</b>								
January	295.7	94.1	48.2	78.9	34.8	70.7	128.2	750.7
February	301.2	94.4	47.7	79.3	34.4	72.8	125.9	755.7
March	301.1	94.6	43.1	83.2	34.2	73.3	128.3	757.8
April	306.1	95.4	39.7	79.1	34.3	68.8	137.6	761.0
May	320.7	90.6	41.0	78.1	33.1	72.7	139.3	775.6
June	317.9	93.8	41.7	77.0	34.4	69.7	144.4	778.9
July	322.3	99.5	41.0	77.7	36.2	62.8	133.5	773.0
August	335.0	95.7	37.8	81.6	35.5	64.1	137.1	786.8
September	324.5	89.6	35.0	77.0	35.0	58.5	134.7	754.2
October	336.1	91.1	35.5	69.1	36.9	58.4	120.1	747.1
November	331.9	94.5	35.7	71.5	37.1	58.0	126.7	755.5
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	305.2	94.5	44.6	78.4	33.0	69.9	146.8	772.3
October	306.9	94.1	45.7	77.7	33.7	69.8	144.0	772.0
November	306.4	93.9	46.8	77.6	34.3	69.8	140.0	769.0
December	304.3	94.1	47.3	78.2	34.7	70.1	135.7	764.4
<b>1996</b>								
January	302.3	94.3	47.0	79.0	34.8	70.7	132.6	760.5
February	301.7	94.3	45.9	79.6	34.5	71.4	131.4	758.7
March	303.8	94.3	44.3	79.7	34.2	71.9	132.2	760.5
April	308.2	94.4	42.7	79.7	34.1	71.6	134.6	765.3
May	313.9	94.5	41.3	79.5	34.2	70.2	137.2	770.9
June	319.7	94.6	40.2	78.9	34.5	68.0	138.5	774.3
July	324.2	94.4	39.2	78.0	35.0	65.4	137.4	773.6
August	327.7	94.0	38.1	76.9	35.5	62.8	134.7	769.7
September	330.4	93.5	36.9	75.4	36.0	60.6	131.4	764.2
October	332.4	93.0	35.8	73.9	36.4	58.7	128.2	758.4
November	333.2	92.6	34.8	72.3	36.8	56.9	125.3	751.9

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Western Australia: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	430.0	84.7	61.1	109.4	52.5	79.9	169.9	987.5
October	436.2	93.2	64.3	122.3	54.2	79.3	174.7	1 024.2
November	452.7	107.4	66.5	129.8	58.9	80.7	170.4	1 066.4
December	509.3	182.0	86.3	163.4	88.6	123.0	191.2	1 343.8
<b>1996</b>								
January	451.4	83.3	59.3	111.5	55.5	84.8	173.7	1 019.5
February	433.9	74.8	49.5	109.8	50.3	79.6	164.2	962.1
March	445.0	82.5	55.4	101.0	53.0	80.5	175.3	992.7
April	423.7	91.6	62.5	102.1	55.9	89.6	164.6	990.0
May	436.6	99.9	69.6	108.3	57.5	98.4	162.3	1 032.6
June	400.6	90.3	67.5	108.0	50.5	92.6	158.5	968.0
July	420.5	93.6	64.7	127.7	53.4	88.5	150.6	999.0
August	431.1	94.2	60.7	130.6	52.1	84.0	151.8	1 004.5
September	406.6	82.2	55.9	111.5	51.2	81.0	146.5	934.9
October	445.0	101.3	68.4	138.8	60.1	94.6	154.3	1 062.5
November	442.0	109.6	67.0	138.2	57.5	94.3	153.3	1 061.9
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	436.6	92.6	63.7	113.9	54.3	77.6	166.7	1 005.5
October	445.7	95.2	63.7	120.6	54.4	78.1	170.8	1 028.5
November	442.0	96.9	64.0	121.6	55.3	74.9	162.3	1 017.0
December	432.6	99.5	60.8	127.3	58.3	82.2	164.2	1 024.7
<b>1996</b>								
January	449.7	96.6	61.9	114.4	57.4	92.3	167.8	1 040.1
February	448.7	97.3	59.1	117.7	54.0	90.9	171.8	1 039.5
March	445.6	95.4	65.8	110.5	57.1	91.2	175.1	1 040.8
April	433.9	95.5	65.2	110.4	60.5	99.3	169.6	1 034.5
May	436.8	94.7	65.8	107.9	61.1	101.4	170.2	1 037.7
June	424.1	93.8	67.1	107.9	56.4	102.7	174.3	1 026.3
July	425.4	105.7	65.2	125.9	52.7	90.2	152.8	1 018.0
August	436.8	110.1	64.8	140.7	54.2	85.5	157.6	1 049.7
September	419.7	92.3	59.1	117.4	53.4	80.5	146.9	969.3
October	442.5	100.1	65.2	134.8	59.6	89.5	147.7	1 039.4
November	435.1	98.8	65.7	133.0	55.3	88.5	145.2	1 021.5
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	437.1	97.6	63.1	116.0	54.8	76.4	168.4	1 013.5
October	440.4	97.3	62.9	118.8	55.5	78.0	167.6	1 020.5
November	442.6	97.1	62.5	120.6	55.9	80.3	167.0	1 026.0
December	444.2	97.0	62.1	120.7	56.2	83.3	167.0	1 030.5
<b>1996</b>								
January	444.8	96.7	62.1	118.7	56.8	87.1	168.4	1 034.6
February	443.9	96.1	62.6	114.9	57.5	91.6	170.4	1 037.0
March	441.7	95.8	63.7	111.8	58.1	95.7	172.0	1 038.8
April	438.0	96.0	64.8	110.7	58.1	98.0	171.9	1 037.7
May	433.7	97.2	65.5	112.2	57.6	98.0	169.8	1 034.0
June	430.2	98.7	65.5	116.1	56.8	95.8	165.6	1 028.8
July	428.9	100.1	64.9	121.0	55.9	92.7	160.5	1 024.0
August	429.6	100.8	64.2	125.6	55.2	89.6	155.4	1 020.4
September	431.0	100.8	63.8	129.4	55.1	87.1	150.9	1 018.0
October	432.8	100.3	63.7	132.2	55.2	85.4	147.1	1 016.8
November	434.4	99.7	63.7	134.3	55.6	84.5	144.0	1 016.3

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Tasmania: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	99.7	n.p.	13.4	23.9	13.5	n.p.	34.8	222.3
October	102.1	n.p.	14.4	26.2	14.7	n.p.	35.5	236.0
November	106.9	n.p.	16.0	25.2	15.7	n.p.	38.2	251.6
December	119.4	n.p.	21.2	32.4	21.9	n.p.	46.5	320.5
<b>1996</b>								
January	104.9	n.p.	14.3	23.1	16.9	n.p.	39.3	240.5
February	102.6	n.p.	13.7	21.9	16.3	n.p.	40.1	233.5
March	105.2	n.p.	14.9	24.3	14.7	n.p.	40.4	241.3
April	102.6	n.p.	16.2	24.0	13.6	n.p.	39.3	237.8
May	107.4	n.p.	15.9	26.8	13.9	n.p.	41.4	250.3
June	99.6	n.p.	16.0	24.5	12.1	n.p.	36.7	230.6
July	102.9	n.p.	14.8	23.1	12.5	n.p.	34.2	229.1
August	107.0	n.p.	14.6	23.1	12.9	n.p.	35.8	238.2
September	99.7	n.p.	13.3	23.0	12.3	n.p.	34.1	222.5
October	105.7	n.p.	14.7	29.6	13.3	n.p.	39.1	249.1
November	106.7	n.p.	16.2	30.3	14.3	n.p.	40.2	257.9
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	101.2	n.p.	15.6	25.0	14.6	n.p.	36.6	232.9
October	102.2	n.p.	15.6	26.9	15.3	n.p.	35.1	239.3
November	105.1	n.p.	15.8	24.0	15.2	n.p.	37.3	242.9
December	102.1	n.p.	14.7	24.6	14.6	n.p.	37.2	241.1
<b>1996</b>								
January	105.7	n.p.	15.4	25.5	17.6	n.p.	37.2	246.7
February	104.9	n.p.	15.2	24.7	15.6	n.p.	39.7	245.9
March	104.0	n.p.	15.6	26.3	15.1	n.p.	39.4	245.7
April	106.1	n.p.	15.2	25.0	14.9	n.p.	40.7	246.3
May	108.6	n.p.	14.9	25.1	14.4	n.p.	44.2	251.1
June	105.3	n.p.	16.2	25.6	13.6	n.p.	40.2	247.3
July	104.5	n.p.	15.2	23.1	13.6	n.p.	37.5	239.9
August	106.7	n.p.	15.8	23.0	13.8	n.p.	36.5	244.8
September	104.8	n.p.	15.9	24.2	13.4	n.p.	37.0	239.5
October	104.0	n.p.	15.6	29.0	13.4	n.p.	38.5	246.6
November	103.7	n.p.	15.9	29.6	13.9	n.p.	38.4	248.2
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	102.4	n.p.	15.4	25.2	15.1	n.p.	36.5	237.7
October	102.9	n.p.	15.5	25.1	15.2	n.p.	36.4	239.0
November	103.3	n.p.	15.5	25.1	15.4	n.p.	36.5	240.7
December	103.8	n.p.	15.4	25.1	15.7	n.p.	37.1	242.6
<b>1996</b>								
January	104.4	n.p.	15.3	25.2	15.8	n.p.	38.1	244.6
February	105.0	n.p.	15.2	25.3	15.7	n.p.	39.3	246.2
March	105.6	n.p.	15.3	25.4	15.4	n.p.	40.3	247.2
April	106.0	n.p.	15.3	25.2	14.9	n.p.	40.8	247.3
May	106.2	n.p.	15.4	24.7	14.4	n.p.	40.7	246.7
June	106.2	n.p.	15.5	24.3	14.0	n.p.	39.9	245.5
July	105.8	n.p.	15.6	24.3	13.7	n.p.	38.9	244.5
August	105.4	n.p.	15.7	24.8	13.6	n.p.	38.1	243.9
September	104.8	n.p.	15.8	25.6	13.6	n.p.	37.6	243.8
October	104.3	n.p.	15.8	26.7	13.5	n.p.	37.3	244.3
November	103.9	n.p.	15.9	27.9	13.6	n.p.	37.2	244.9

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Northern Territory: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
September	60.0	n.p.	7.6	9.4	6.8	n.p.	19.1	118.3
October	61.1	n.p.	8.3	8.4	8.9	n.p.	18.8	122.0
November	62.6	n.p.	8.2	7.9	6.9	n.p.	17.0	119.7
December	65.0	n.p.	11.3	8.4	7.5	n.p.	18.3	133.9
<b>1996</b>								
January	56.4	n.p.	6.3	6.6	5.4	n.p.	15.4	103.8
February	57.2	n.p.	5.8	6.7	5.6	n.p.	14.9	103.9
March	61.3	n.p.	6.6	7.6	5.3	n.p.	16.7	112.1
April	60.2	n.p.	6.6	7.1	6.3	n.p.	16.4	110.8
May	62.3	n.p.	6.9	8.2	6.4	n.p.	17.2	117.3
June	63.6	n.p.	7.3	7.9	6.4	n.p.	17.9	117.4
July	66.8	n.p.	7.2	8.4	7.1	n.p.	20.3	124.5
August	66.9	n.p.	7.2	8.5	6.6	n.p.	19.2	123.7
September	62.9	n.p.	6.6	8.4	5.9	n.p.	17.0	114.4
October	62.5	n.p.	6.0	9.0	6.7	n.p.	18.6	118.0
November	57.4	n.p.	5.3	8.6	5.7	n.p.	17.0	111.5
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	59.5	n.p.	7.6	9.4	6.4	n.p.	17.8	115.7
October	59.7	n.p.	7.9	8.3	8.3	n.p.	17.4	117.7
November	61.6	n.p.	8.1	7.5	6.6	n.p.	17.3	117.3
December	61.5	n.p.	8.7	6.8	6.7	n.p.	17.2	117.1
<b>1996</b>								
January	60.7	n.p.	7.4	7.5	6.6	n.p.	17.6	117.1
February	61.7	n.p.	7.7	7.4	6.6	n.p.	17.6	117.9
March	63.4	n.p.	8.0	7.5	6.0	n.p.	17.2	118.8
April	63.3	n.p.	7.5	7.9	6.6	n.p.	17.5	118.6
May	62.1	n.p.	7.1	8.3	6.5	n.p.	17.3	117.5
June	64.7	n.p.	7.0	7.5	6.3	n.p.	17.8	118.3
July	61.1	n.p.	5.8	8.2	6.4	n.p.	18.3	113.9
August	62.3	n.p.	6.5	8.4	6.0	n.p.	17.7	115.4
September	62.9	n.p.	6.5	8.7	5.4	n.p.	16.0	112.9
October	59.5	n.p.	5.6	8.7	6.1	n.p.	17.1	111.7
November	57.2	n.p.	5.4	8.1	5.7	n.p.	17.2	110.2
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	59.7	n.p.	7.9	8.7	7.0	n.p.	18.2	117.3
October	60.1	n.p.	8.0	8.3	7.0	n.p.	17.9	117.4
November	60.7	n.p.	8.1	7.8	6.9	n.p.	17.6	117.4
December	61.2	n.p.	8.1	7.5	6.8	n.p.	17.4	117.4
<b>1996</b>								
January	61.7	n.p.	8.0	7.3	6.6	n.p.	17.3	117.7
February	62.2	n.p.	7.9	7.4	6.5	n.p.	17.3	118.0
March	62.6	n.p.	7.7	7.5	6.4	n.p.	17.4	118.3
April	62.9	n.p.	7.4	7.7	6.4	n.p.	17.5	118.2
May	63.1	n.p.	7.1	7.9	6.4	n.p.	17.6	117.8
June	63.1	n.p.	6.8	8.1	6.3	n.p.	17.6	116.9
July	62.6	n.p.	6.5	8.2	6.2	n.p.	17.5	115.7
August	61.9	n.p.	6.3	8.3	6.1	n.p.	17.4	114.4
September	61.0	n.p.	6.0	8.4	5.9	n.p.	17.2	113.1
October	60.0	n.p.	5.8	8.5	5.8	n.p.	17.0	111.8
November	59.0	n.p.	5.6	8.5	5.7	n.p.	16.9	110.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Australian Capital Territory: All Series**

<b>Month</b>	<b>Food retailing</b>	<b>Department stores</b>	<b>Clothing and soft good retailing</b>	<b>Household good retailing</b>	<b>Recreational good retailing</b>	<b>Other retailing</b>	<b>Hospitality and services</b>	<b>Total</b>
ORIGINAL (\$ million)								
<b>1995</b>								
September	73.4	20.5	13.8	15.8	12.3	14.4	28.8	179.0
October	75.4	23.2	13.7	16.5	11.4	16.0	30.2	186.4
November	75.9	25.3	14.0	17.0	13.2	16.3	29.2	190.9
December	85.0	46.7	21.4	22.0	17.7	22.1	30.6	245.5
<b>1996</b>								
January	73.4	19.7	13.8	17.0	10.2	13.5	25.8	173.4
February	74.5	17.8	12.1	14.1	10.3	12.8	25.9	167.5
March	79.6	20.1	13.9	15.5	11.3	14.2	29.9	184.5
April	75.8	23.6	16.5	16.4	10.2	15.1	29.3	186.9
May	81.3	23.6	16.4	16.1	10.9	15.3	29.4	193.0
June	76.6	23.6	15.8	16.0	9.9	14.4	27.9	184.2
July	79.0	22.2	15.4	17.4	9.1	14.5	31.0	188.6
August	82.0	20.8	13.8	17.4	9.4	16.5	30.7	190.6
September	77.4	20.3	14.6	18.6	9.2	17.3	30.4	187.8
October	80.3	22.8	14.6	19.1	9.1	18.3	31.9	196.1
November	81.1	25.2	13.8	20.8	10.9	20.5	31.4	203.7
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
September	74.0	22.7	14.7	16.8	12.3	14.1	28.5	183.1
October	74.1	23.8	14.1	16.5	11.6	14.6	28.6	183.3
November	74.5	23.9	14.6	16.7	12.8	14.7	27.7	185.0
December	74.5	25.0	14.6	16.8	12.4	14.4	27.9	185.7
<b>1996</b>								
January	75.4	23.8	15.1	17.4	11.4	15.3	29.1	187.5
February	77.5	23.4	14.2	15.9	11.1	15.4	29.4	186.9
March	78.5	23.1	14.6	16.3	11.0	15.4	28.8	187.8
April	77.4	23.9	15.2	17.0	11.0	15.4	28.8	188.7
May	80.2	22.5	15.6	16.2	11.5	16.0	29.4	191.3
June	80.5	24.6	15.9	16.9	11.0	16.7	29.1	194.7
July	81.5	23.6	16.1	17.0	9.7	16.4	30.3	194.5
August	82.3	24.9	15.7	17.3	9.5	16.6	30.6	196.9
September	80.1	23.4	15.6	20.3	9.4	17.6	31.0	197.4
October	77.6	22.3	15.0	18.7	9.0	16.5	29.9	188.9
November	79.2	24.1	14.5	20.7	10.1	18.1	29.6	196.3
TREND ESTIMATES (\$ million)								
<b>1995</b>								
September	74.5	24.1	14.3	16.5	12.4	14.1	28.6	184.5
October	74.4	24.1	14.5	16.6	12.3	14.3	28.3	184.6
November	74.6	24.0	14.5	16.7	12.1	14.6	28.3	184.8
December	75.0	23.9	14.6	16.7	11.9	14.9	28.4	185.3
<b>1996</b>								
January	75.8	23.8	14.6	16.7	11.7	15.1	28.6	186.2
February	76.7	23.7	14.7	16.6	11.5	15.3	28.8	187.3
March	77.8	23.5	14.9	16.5	11.3	15.5	28.9	188.4
April	78.9	23.5	15.2	16.4	11.1	15.7	29.1	190.0
May	79.9	23.6	15.5	16.5	10.8	16.0	29.4	191.8
June	80.6	23.7	15.7	16.9	10.5	16.3	29.7	193.4
July	80.8	23.8	15.8	17.4	10.1	16.5	30.0	194.5
August	80.6	23.8	15.7	18.1	9.8	16.8	30.2	194.9
September	80.2	23.7	15.5	18.8	9.5	17.1	30.3	195.0
October	79.7	23.6	15.2	19.5	9.4	17.3	30.3	194.9
November	79.1	23.5	14.9	20.1	9.3	17.5	30.2	194.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes

## **EXPLANATORY NOTES**

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### **INTRODUCTION**

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.

**2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54 per cent of the total estimate ensures a highly reliable Australian total turnover estimate.

### **SCOPE AND COVERAGE**

**3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:

- Food Retailing
  - Supermarkets and grocery stores (5110)
    - and non-petrol sales of identified convenience stores of petrol stations
  - Takeaway food retailing (5125)
  - Other food retailing
    - Fresh meat, fish and poultry retailing (5121)
    - Fruit and vegetable retailing (5122)
    - Liquor retailing (5123)
    - Bread and cake retailing (5124)
    - Specialised food retailing n.e.c. (5129)
- Department Stores (5210)
- Clothing and Soft Good Retailing
  - Clothing retailing (5221)
    - Other clothing related retailing
      - Footwear retailing (5222)
      - Fabric and other soft good retailing (5223)
  - Household Good Retailing
    - Furniture and floorcovering retailing
      - Furniture retailing (5231)
      - Floor covering retailing (5232)
    - Domestic hardware and houseware retailing (5233)
    - Domestic appliance retailing
      - Domestic appliance retailing (5234)
      - Recorded music retailing (5235)
  - Recreational Good Retailing
    - Newspaper, book and stationery retailing (5243)
    - Other recreational good retailing
      - Sport and camping equipment retailing (5241)
      - Toy and game retailing (5242)
      - Photographic equipment retailing (5244)
  - Other Retailing
    - Pharmaceutical, cosmetic and toiletry retailing (5251)
    - Other retailing
      - Antique and used good retailing (5252)
      - Garden supplies retailing (5253)
      - Flower retailing (5254)
      - Watch and jewellery retailing (5255)
      - Retailing n.e.c. (5259)

SCOPE AND COVERAGE (continued)

• Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526)

DEFINITION OF TURNOVER

- 4 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

SEASONAL ADJUSTMENT

- 5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

- 6 In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

- 7 The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.

- 8 As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

TREND ESTIMATES

- 9 Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13-term Henderson weighted moving average (7-term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.

- 10 For further information, see *A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.

CONSTANT PRICE STATISTICS

- 11 To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989-90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

*Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

**13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:

- A represents a relative standard error on level of less than 2 per cent. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5 per cent, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10 per cent, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10 per cent (mainly affects unpublished state by industry series).

**15** The table below provides an indicator of reliability for key retail turnover estimates.

	<i>Food retailing</i>	<i>Department stores</i>	<i>Clothing and soft good retailing</i>	<i>Household good retailing</i>	<i>Recreational good retailing</i>	<i>Other retailing</i>	<i>Hospitality and services</i>	<i>Total</i>
NSW	B	A	B	C	C	C	C	A
Vic	B	A	B	C	C	C	C	A
Qld	B	A	B	C	C	C	C	A
SA	B	A	B	C	C	C	C	A
WA	B	A	B	C	C	C	C	A
Tas	B	—	B	C	C	—	C	B
NT	B	—	B	C	C	—	C	B
ACT	B	A	B	C	C	C	C	A
Australia	A	A	A	B	B	B	B	A

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UNPUBLISHED DATA

**16** The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (06) 252 5220.

RELATED PUBLICATIONS

**17** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p.	not available for publication, but included in totals
r	revised



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