

# RETAIL TRADE

AUSTRALIA

EMBARGOED UNTIL 11:30AM THURS 2ND DECEMBER 1993

## THIS MONTH'S KEY FIGURES

### TREND ESTIMATES

| Turnover at current prices<br>(in \$millions) | Sep 93  | Oct 93  | % change |
|---|---------|---------|----------|
|   | 8 222.5 | 8 240.3 | 0.2      |
|   | Oct 92  | Oct 93  | % change |
|   | 7 977.6 | 8 240.3 | 3.3      |

### SEASONALLY ADJUSTED ESTIMATES

| Turnover at current prices<br>(in \$millions)                         | Sep 93     | Oct 93     | % change |
|---|------------|------------|----------|
|   | 8 227.8    | 8 293.8    | 0.8      |
|   | Oct 92     | Oct 93     | % change |
|   | 8 035.2    | 8 293.8    | 3.2      |
| Turnover at constant prices<br>(average 1989-90 prices in \$millions) | Jun 93 qtr | Sep 93 qtr | % change |
|   | 22 204.7   | 22 078.3   | -0.6     |

## THIS MONTH'S KEY POINTS

### TREND ESTIMATES

- The October estimates of retail turnover indicate a slight strengthening in the rate of growth.
- A growth rate of 0.2 or 0.3 per cent has been recorded for each of the last six months.
- The increase over the last year (October 1993 over October 1992) was 3.3 per cent.

**TAKE CARE!**  
Trend estimates are revised as new monthly data become available.

### INDUSTRY ANALYSIS

- Grocers have recorded moderate growth of around 0.5 per cent over each of the last three months.
- Growth in the Other food stores industry remains relatively strong but has weakened in recent months.
- Department stores have shown growth in September and October following a short period of decline.

### STATE ANALYSIS

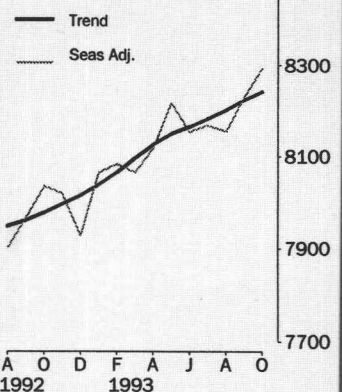
- The trend estimates of turnover show moderate growth for New South Wales.
- Tasmania has recorded the strongest growth with Queensland and South Australia also having strong growth.
- Victoria has shown no growth over the last two months.

### SEASONALLY ADJUSTED ESTIMATES

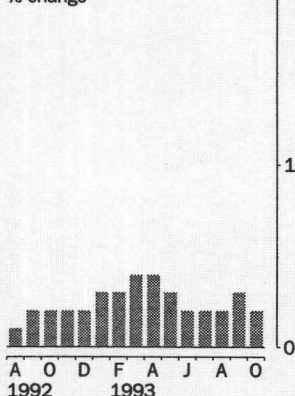
- The seasonally adjusted estimate rose by 0.8 per cent in October 1993 which follows a 0.9 per cent increase in September 1993.

#### Monthly turnover

Current prices



#### Monthly turnover

Trend estimates  
% change

## INQUIRIES

- For further information about these and related statistics, contact Bill Powell on 06 252 6132, or Paul Curran on 06 252 6801 for information about constant price estimates.

# RETAIL TRADE NOTES

## FORTHCOMING ISSUES

| ISSUE         | RELEASE DATE    |
|---------------|-----------------|
| November 1993 | 7 January 1994  |
| December 1993 | 7 February 1994 |
| January 1994  | 3 March 1994    |

## CHANGES IN THIS ISSUE

Turnover figures are at current prices unless specifically indicated otherwise. As usual, these figures exclude motor vehicle dealers, petrol stations, etc.

Current price data for Other stores in New South Wales, Hotels, clubs, etc, Cafes and restaurants and Other stores in Victoria, Floor coverings stores and Pharmacies in Queensland and Floor coverings stores in Western Australia for September 1993 have been revised in this issue.

## SAMPLING ERRORS

Standard errors for estimates for October 1993 contained in this publication are:

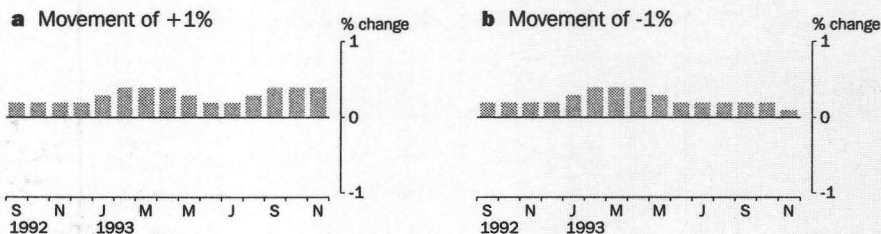
| DATA SERIES                      | STANDARD ERROR |
|----------------------------------|----------------|
| Level of retail turnover         | \$74 million   |
| Change from September to October | \$23 million   |
| % change from previous month     | 0.3%           |

For more information see the Explanatory notes, paragraphs 8-10, or contact Bill Powell on 06 252 6132.

## SENSITIVITY ANALYSIS

Readers should exercise care in the interpretation of the trend data as the last three observations, in particular, are likely to be revised with the addition of subsequent months' data. To illustrate this, graph 'a' below shows the effect a +1.0 per cent seasonally adjusted result in November 1993 will have on recent trend series movements. Graph 'b' shows what will happen if the November seasonally adjusted result is -1.0 per cent.

**TAKE CARE**  
Trend estimates are subject to revision as subsequent data become available. See Explanatory Note 14.



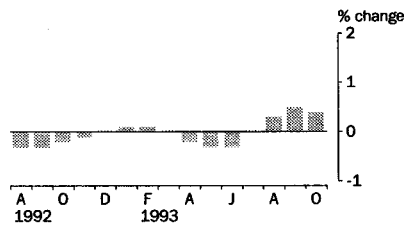
For readers information, November seasonally adjusted percentage changes over the last five years were -0.2 per cent in 1992, -0.3 per cent in 1991, 0.5 per cent in 1990, 1.0 per cent in 1989 and 0.8 per cent in 1988.

RICHARD MADDEN  
DEPUTY AUSTRALIAN STATISTICIAN

# STATE TRENDS

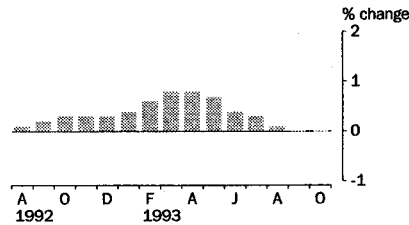
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### NEW SOUTH WALES



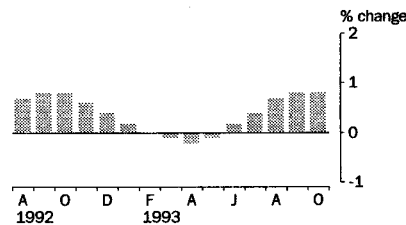
The trend estimates of turnover show moderate growth for New South Wales over the last three months. This follows a long period where growth was either weak or in decline.

### VICTORIA



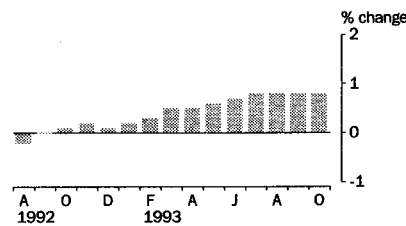
Victoria has recorded zero growth for both September and October 1993. The growth rate has fallen from a peak of 0.8 per cent in both March and April of this year.

### QUEENSLAND



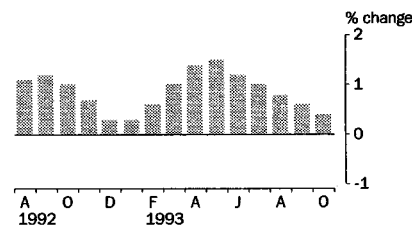
The recent improvement in the trend estimates for Queensland has continued with growth of around 0.8 per cent over each of the last three months.

### SOUTH AUSTRALIA



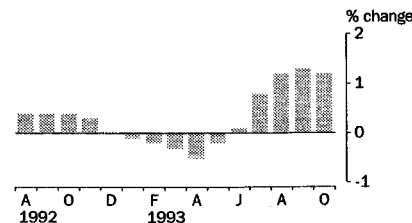
South Australia which was showing moderate growth in the early part of the year has shown strong growth over the last five months.

### WESTERN AUSTRALIA



The very strong growth rate evident in Western Australia between March and July of this year has eased over the last three months.

### TASMANIA



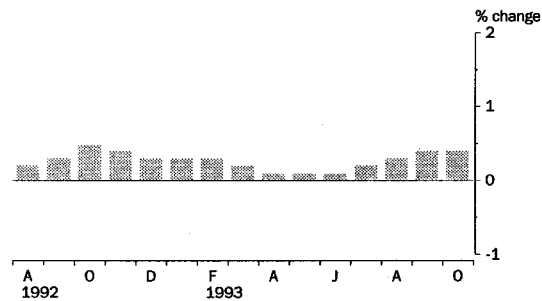
After going through a period of decline in the early months of 1993 the trend estimates show growth of over 1.0 per cent for each of the last three months.

# INDUSTRY TRENDS

## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

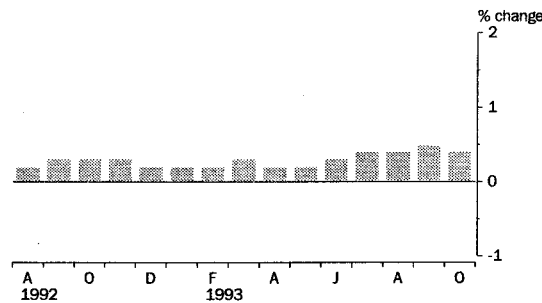
### RETAIL INDUSTRIES

Total "Retail only" industries (excluding industries categorised to the Service industry grouping) have shown growth of between 0.3 and 0.4 per cent over each of the last three months which is slightly greater than the "all industries" growth rate.



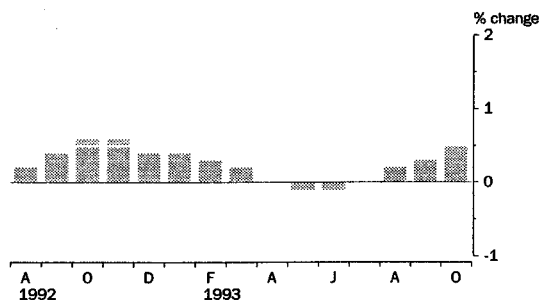
### FOOD RETAILING

The improved growth in the trend estimates for this group is a direct result of the increased growth achieved by the Grocery industry. The growth rate for Other food stores has eased slightly while the rate of decline for Butchers has also eased.



### NON-FOOD RETAILING

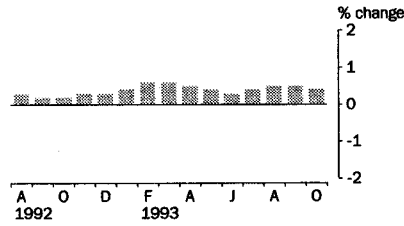
Non-food retailing, which is made up of the Household goods and Other industry groups, has shown steady improvement recently to record a growth rate of 0.5 per cent in October. This follows a period of decline or no growth from April to July 1993. Most industries in this category have shown some improvement over recent months.



# INDUSTRY TRENDS *(continued)*

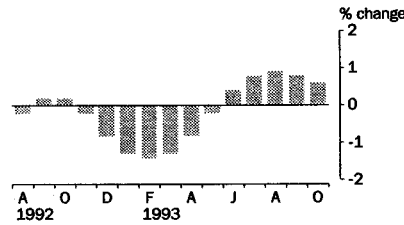
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### GROCERS



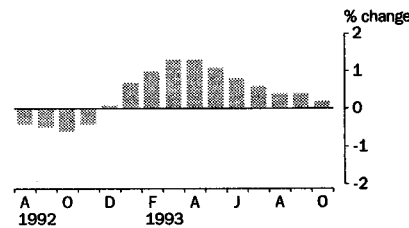
The trend estimates for the Grocery industry have shown moderate growth throughout 1993. There was a slight easing in the growth rate between March and June this year.

### OTHER FOOD STORES



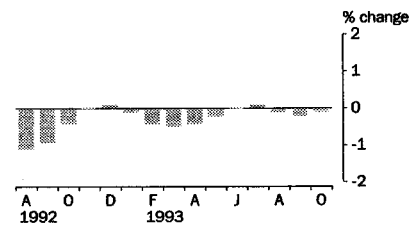
Growth in this industry is still quite strong. However there has been a weakening in the growth rate from 0.9 per cent in August 1993 to 0.6 per cent in October.

### HOTELS, CLUBS ETC.



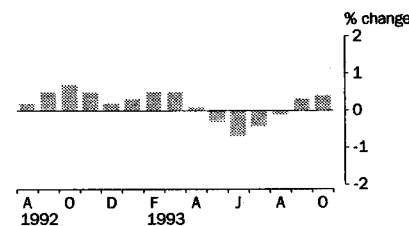
In both March and April 1993 Hotels, clubs, etc recorded growth of 1.3 per cent. Since then the growth rate has dropped each month to the 0.2 per cent recorded for October.

### CLOTHING AND FABRIC STORES



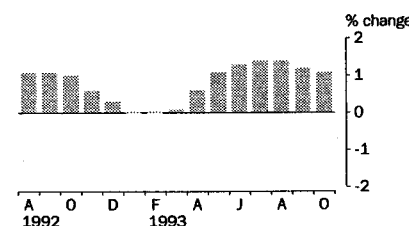
Clothing and fabric stores have either been in decline or showing very weak growth for each of the last fifteen months.

### DEPARTMENT STORES



Department store trend estimates were in decline between May and August 1993. They have shown growth of 0.3 per cent in September and 0.4 per cent in October 1993.

### ELECTRICAL GOODS STORES



One of the few industries to show strong growth over recent months, Electrical goods stores have recorded monthly increases of over 1.0 per cent since May 1993.

## MONTHLY TURNOVER: All series

| Month               | \$m      | % change<br>from<br>preceding<br>month | % change<br>from corres-<br>ponding<br>month of<br>prev. year |
|---------------------|----------|--|---|
| ORIGINAL            |          |  |   |
| <b>1992</b>         |          |  |   |
| August              | 7 461.0  | -4.6                                   | -1.3  |
| September           | 7 745.6  | 3.8                                    | 7.5   |
| October             | 8 252.3  | 6.5                                    | 4.8   |
| November            | 8 126.9  | -1.5                                   | 1.3   |
| December            | 10 627.3 | 30.8                                   | 6.0   |
| <b>1993</b>         |          |  |   |
| January             | 7 789.5  | -26.7                                  | 2.3   |
| February            | 7 108.0  | -8.7                                   | 0.0   |
| March               | 7 822.0  | 10.0                                   | 4.6   |
| April               | 7 892.7  | 0.9                                    | 2.6   |
| May                 | 7 971.2  | 1.0                                    | 2.2   |
| June                | 7 841.2  | -1.6                                   | 3.9   |
| July                | 8 020.3  | 2.3                                    | 2.6   |
| August              | 7 659.9  | -4.5                                   | 2.7   |
| September           | 8 102.5  | 5.8                                    | 4.6   |
| October             | 8 366.7  | 3.3                                    | 1.4   |
| SEASONALLY ADJUSTED |          |  |   |
| <b>1992</b>         |          |  |   |
| August              | 7 901.5  | -0.1                                   | 2.0   |
| September           | 7 967.0  | 0.8                                    | 5.7   |
| October             | 8 035.2  | 0.9                                    | 3.9   |
| November            | 8 019.6  | -0.2                                   | 4.0   |
| December            | 7 927.3  | -1.2                                   | 2.9   |
| <b>1993</b>         |          |  |   |
| January             | 8 064.2  | 1.7                                    | 4.4   |
| February            | 8 084.2  | 0.2                                    | 4.0   |
| March               | 8 064.8  | -0.2                                   | 2.8   |
| April               | 8 119.3  | 0.7                                    | 2.2   |
| May                 | 8 216.6  | 1.2                                    | 3.6   |
| June                | 8 154.2  | -0.8                                   | 2.7   |
| July                | 8 167.6  | 0.2                                    | 3.3   |
| August              | 8 155.0  | -0.2                                   | 3.2   |
| September           | 8 227.8  | 0.9                                    | 3.3   |
| October             | 8 293.8  | 0.8                                    | 3.2   |
| TREND ESTIMATES     |          |  |   |
| <b>1992</b>         |          |  |   |
| August              | 7 947.6  | 0.1                                    | 4.0   |
| September           | 7 960.1  | 0.2                                    | 3.7   |
| October             | 7 977.6  | 0.2                                    | 3.7   |
| November            | 7 995.9  | 0.2                                    | 3.9   |
| December            | 8 014.9  | 0.2                                    | 3.9   |
| <b>1993</b>         |          |  |   |
| January             | 8 037.4  | 0.3                                    | 3.7   |
| February            | 8 065.3  | 0.3                                    | 3.4   |
| March               | 8 096.8  | 0.4                                    | 3.2   |
| April               | 8 126.0  | 0.4                                    | 3.1   |
| May                 | 8 148.6  | 0.3                                    | 3.0   |
| June                | 8 164.8  | 0.2                                    | 3.0   |
| July                | 8 181.8  | 0.2                                    | 3.1   |
| August              | 8 201.3  | 0.2                                    | 3.2   |
| September           | 8 222.5  | 0.3                                    | 3.3   |
| October             | 8 240.3  | 0.2                                    | 3.3   |

QUARTERLY TURNOVER AT CURRENT & CONSTANT<sup>1</sup> PRICES: Original and seasonally adjusted

| Quarter                         | CURRENT PRICES..... |                                 |  | CONSTANT PRICES..... |                                 |  |
|---------------------------------|---------------------|---------------------------------|--|----------------------|---------------------------------|--|
|                                 | \$m                 | % change from preceding quarter | % change from corresponding quarter of previous year | \$m                  | % change from preceding quarter | % change from corresponding quarter of previous year |
| ***** ORIGINAL *****            |                     |                                 |  |                      |                                 |  |
| <b>1992</b>                     |                     |                                 |  |                      |                                 |  |
| June                            | 23 039.7            | 3.8                             | 6.6  | 21 347.1             | 3.1                             | 4.5  |
| September                       | 23 026.3            | -0.1                            | 3.7  | 21 303.8             | -0.2                            | 1.8  |
| December                        | 27 006.5            | 17.3                            | 4.2  | 24 774.4             | 16.3                            | 1.9  |
| <b>1993</b>                     |                     |                                 |  |                      |                                 |  |
| March                           | 22 719.5            | -15.9                           | 2.4  | 20 623.6             | -16.8                           | -0.4   |
| June                            | 23 705.1            | 4.3                             | 2.9  | 21 450.7             | 4.0                             | 0.5  |
| September                       | 23 779.2            | 0.3                             | 3.3  | 21 404.2             | -0.2                            | 0.5  |
| ***** SEASONALLY ADJUSTED ***** |                     |                                 |  |                      |                                 |  |
| <b>1992</b>                     |                     |                                 |  |                      |                                 |  |
| June                            | 23 808.3            | 2.0                             | 6.7  | 22 108.0             | 1.6                             | 4.7  |
| September                       | 23 776.9            | -0.1                            | 3.3  | 21 981.0             | -0.6                            | 1.4  |
| December                        | 23 982.1            | 0.9                             | 3.6  | 21 991.4             | 0.0                             | 1.4  |
| <b>1993</b>                     |                     |                                 |  |                      |                                 |  |
| March                           | 24 213.2            | 1.0                             | 3.7  | 21 956.5             | -0.2                            | 0.9  |
| June                            | 24 490.1            | 1.1                             | 2.9  | 22 204.7             | 1.1                             | 0.4  |
| September                       | 24 546.9            | 0.2                             | 3.2  | 22 078.3             | -0.6                            | 0.4  |

<sup>1</sup> Average 1989-90 prices.

## MONTHLY TURNOVER, By industry: Original and trend

| Month   | FOOD.....                             |          |                   | SERVICE.....                          |                    | HOUSEHOLD GOODS.....       |                               |                  |                                      |                          |                   |                         | OTHER.....  |             |              |
|---|---------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|------------------|--------------------------------------|--------------------------|-------------------|-------------------------|-------------|-------------|--------------|
|   | Grocers, confectioners, tobacco-nists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Foot-wear stores | Domestic hard-ware stores, jewellers | Elect-rical goods stores | Furn-iture stores | Floor cover-ings stores | Pharma-cies | News-agents | Other stores |
| ORIGINAL (\$ million)                           |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| <b>1992</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| August  | 2 300.3                               | 194.3    | 520.1             | 924.6                                 | 381.5              | 496.8                      | 716.1                         | 95.3             | 217.8                                | 403.5                    | 176.4             | 67.9                    | 325.6       | 269.3       | 371.5        |
| September                                       | 2 298.2                               | 193.3    | 549.2             | 918.7                                 | 399.4              | 516.4                      | 811.4                         | 113.8            | 230.5                                | 426.0                    | 174.4             | 63.6                    | 351.2       | 266.0       | 433.4        |
| October   | 2 469.8                               | 199.6    | 562.1             | 974.1                                 | 402.5              | 579.7                      | 893.1                         | 123.3            | 261.3                                | 438.7                    | 195.0             | 66.5                    | 354.1       | 260.3       | 472.2        |
| November  | 2 315.0                               | 187.1    | 554.8             | 951.2                                 | 400.4              | 558.3                      | 958.8                         | 113.3            | 276.7                                | 443.2                    | 182.0             | 69.5                    | 362.5       | 270.5       | 483.4        |
| December  | 2 709.4                               | 247.8    | 597.1             | 1 185.6                               | 477.1              | 806.8                      | 1 634.4                       | 162.3            | 411.2                                | 641.5                    | 205.8             | 67.9                    | 432.6       | 364.5       | 683.3        |
| <b>1993</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| January   | 2 397.4                               | 191.5    | 565.5             | 969.7                                 | 385.8              | 501.5                      | 754.5                         | 139.9            | 238.7                                | 428.9                    | 170.7             | 56.2                    | 323.2       | 270.0       | 395.9        |
| February  | 2 252.4                               | 184.4    | 499.5             | 869.4                                 | 359.8              | 434.4                      | 636.8                         | 88.6             | 231.4                                | 389.1                    | 159.9             | 61.5                    | 293.6       | 279.9       | 367.5        |
| March   | 2 431.5                               | 206.3    | 515.4             | 945.9                                 | 384.1              | 492.0                      | 746.6                         | 106.8            | 247.3                                | 443.6                    | 188.9             | 70.7                    | 361.4       | 280.4       | 401.1        |
| April   | 2 450.1                               | 208.1    | 517.6             | 981.2                                 | 370.8              | 524.4                      | 832.4                         | 110.6            | 237.4                                | 415.5                    | 167.6             | 62.6                    | 364.1       | 249.1       | 401.0        |
| May   | 2 402.8                               | 205.7    | 496.8             | 937.1                                 | 374.8              | 572.3                      | 897.6                         | 116.5            | 244.1                                | 437.9                    | 184.3             | 70.2                    | 379.1       | 262.6       | 389.4        |
| June  | 2 365.3                               | 200.6    | 492.5             | 923.8                                 | 351.5              | 566.5                      | 878.1                         | 124.3            | 222.2                                | 457.6                    | 183.7             | 68.9                    | 380.2       | 241.6       | 384.4        |
| July  | 2 503.3                               | 211.8    | 513.0             | 987.9                                 | 379.0              | 560.7                      | 763.8                         | 110.9            | 216.9                                | 482.5                    | 182.0             | 68.4                    | 389.5       | 252.3       | 398.3        |
| August  | 2 366.5                               | 191.5    | 511.1             | 962.6                                 | 362.9              | 491.2                      | 721.3                         | 103.6            | 221.2                                | 446.6                    | 179.9             | 64.5                    | 387.7       | 241.2       | 408.3        |
| September                                       | 2 443.4                               | 200.4    | 530.4             | 980.8                                 | 385.2              | 518.9                      | 836.3                         | 118.1            | 230.2                                | 475.4                    | 179.6             | 78.5                    | 414.0       | 249.1       | 462.0        |
| October   | 2 520.2                               | 199.6    | 534.1             | 1 049.7                               | 394.0              | 536.9                      | 877.9                         | 115.0            | 250.9                                | 459.4                    | 193.4             | 80.3                    | 423.0       | 244.0       | 488.4        |
| TREND ESTIMATES (\$ million)                    |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| <b>1992</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| August  | 2 361.6                               | 193.1    | 545.9             | 953.6                                 | n.p.               | 561.0                      | 862.1                         | 113.6            | 248.6                                | 435.7                    | 174.4             | 64.3                    | 336.1       | 272.3       | n.p.         |
| September                                       | 2 366.8                               | 195.0    | 547.0             | 948.6                                 | n.p.               | 556.0                      | 866.7                         | 116.9            | 248.2                                | 440.7                    | 175.4             | 63.0                    | 340.1       | 274.0       | n.p.         |
| October   | 2 372.1                               | 197.6    | 548.3             | 942.8                                 | n.p.               | 554.0                      | 872.8                         | 120.4            | 248.6                                | 445.0                    | 176.4             | 62.6                    | 343.2       | 277.1       | n.p.         |
| November  | 2 378.3                               | 200.4    | 547.1             | 939.2                                 | n.p.               | 554.2                      | 877.4                         | 122.8            | 249.9                                | 447.8                    | 177.7             | 63.3                    | 345.5       | 279.8       | n.p.         |
| December  | 2 386.3                               | 203.4    | 542.7             | 940.4                                 | n.p.               | 554.7                      | 879.5                         | 123.0            | 252.3                                | 449.1                    | 179.1             | 65.3                    | 348.0       | 281.1       | n.p.         |
| <b>1993</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| January   | 2 396.4                               | 206.2    | 535.4             | 946.6                                 | n.p.               | 553.9                      | 881.7                         | 120.9            | 256.0                                | 449.2                    | 181.3             | 67.8                    | 352.2       | 280.8       | n.p.         |
| February  | 2 409.6                               | 208.0    | 527.7             | 956.5                                 | n.p.               | 551.5                      | 885.8                         | 117.6            | 259.7                                | 449.2                    | 183.9             | 69.9                    | 358.4       | 278.8       | n.p.         |
| March   | 2 423.8                               | 208.5    | 520.9             | 968.8                                 | n.p.               | 548.6                      | 890.1                         | 114.1            | 262.0                                | 449.8                    | 185.9             | 70.7                    | 366.2       | 274.8       | n.p.         |
| April   | 2 436.2                               | 207.4    | 516.7             | 981.1                                 | n.p.               | 546.3                      | 891.1                         | 112.0            | 261.8                                | 452.4                    | 186.4             | 70.1                    | 374.3       | 269.2       | n.p.         |
| May   | 2 446.0                               | 205.2    | 515.7             | 991.7                                 | n.p.               | 545.4                      | 888.0                         | 112.1            | 258.9                                | 457.2                    | 185.6             | 68.8                    | 381.5       | 263.3       | n.p.         |
| June  | 2 454.3                               | 202.8    | 517.9             | 999.8                                 | n.p.               | 545.2                      | 882.2                         | 113.9            | 254.5                                | 463.3                    | 183.9             | 67.7                    | 387.0       | 258.6       | n.p.         |
| July  | 2 464.5                               | 200.5    | 522.1             | 1 005.7                               | n.p.               | 545.5                      | 878.5                         | 116.3            | 250.4                                | 469.9                    | 182.4             | 67.5                    | 391.3       | 255.1       | n.p.         |
| August  | 2 475.9                               | 198.5    | 526.7             | 1 010.2                               | n.p.               | 545.2                      | 877.9                         | 118.1            | 247.5                                | 476.4                    | 181.3             | 68.0                    | 395.8       | 252.8       | n.p.         |
| September                                       | 2 488.1                               | 197.1    | 531.0             | 1 013.9                               | n.p.               | 544.3                      | 880.5                         | 119.1            | 245.4                                | 481.9                    | 180.6             | 69.0                    | 400.6       | 251.7       | n.p.         |
| October   | 2 498.3                               | 196.0    | 534.0             | 1 015.6                               | n.p.               | 544.0                      | 884.1                         | 120.0            | 244.1                                | 487.3                    | 180.5             | 70.5                    | 405.7       | 251.4       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| <b>1992</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| August  | 0.3                                   | 0.7      | -0.2              | -0.4                                  | n.p.               | -1.1                       | 0.2                           | 2.4              | -0.2                                 | 1.1                      | 0.8               | -1.7                    | 1.4         | 0.0         | n.p.         |
| September                                       | 0.2                                   | 1.0      | 0.2               | -0.5                                  | n.p.               | -0.9                       | 0.5                           | 2.9              | -0.2                                 | 1.1                      | 0.6               | -2.0                    | 1.2         | 0.6         | n.p.         |
| October   | 0.2                                   | 1.3      | 0.2               | -0.6                                  | n.p.               | -0.4                       | 0.7                           | 3.0              | 0.2                                  | 1.0                      | 0.6               | -0.6                    | 0.9         | 1.1         | n.p.         |
| November  | 0.3                                   | 1.4      | -0.2              | -0.4                                  | n.p.               | 0.0                        | 0.5                           | 2.0              | 0.5                                  | 0.6                      | 0.7               | 1.1                     | 0.7         | 1.0         | n.p.         |
| December  | 0.3                                   | 1.5      | -0.8              | 0.1                                   | n.p.               | 0.1                        | 0.2                           | 0.2              | 1.0                                  | 0.3                      | 0.8               | 3.2                     | 0.7         | 0.5         | n.p.         |
| <b>1993</b>                                     |                                       |          |                   |                                       |                    |                            |                               |                  |                                      |                          |                   |                         |             |             |              |
| January   | 0.4                                   | 1.4      | -1.3              | 0.7                                   | n.p.               | -0.1                       | 0.3                           | -1.7             | 1.5                                  | 0.0                      | 1.2               | 3.8                     | 1.2         | -0.1        | n.p.         |
| February  | 0.6                                   | 0.9      | -1.4              | 1.0                                   | n.p.               | -0.4                       | 0.5                           | -2.7             | 1.4                                  | 0.0                      | 1.4               | 3.1                     | 1.8         | -0.7        | n.p.         |
| March   | 0.6                                   | 0.2      | -1.3              | 1.3                                   | n.p.               | -0.5                       | 0.5                           | -3.0             | 0.9                                  | 0.1                      | 1.1               | 1.1                     | 2.2         | -1.4        | n.p.         |
| April   | 0.5                                   | -0.5     | -0.8              | 1.3                                   | n.p.               | -0.4                       | 0.1                           | -1.8             | -0.1                                 | 0.6                      | 0.3               | -0.8                    | 2.2         | -2.0        | n.p.         |
| May   | 0.4                                   | -1.1     | -0.2              | 1.1                                   | n.p.               | -0.2                       | -0.3                          | 0.1              | -1.1                                 | 1.1                      | -0.4              | -1.9                    | 1.9         | -2.2        | n.p.         |
| June  | 0.3                                   | -1.2     | 0.4               | 0.8                                   | n.p.               | 0.0                        | -0.7                          | 1.6              | -1.7                                 | 1.3                      | -0.9              | -1.6                    | 1.4         | -1.8        | n.p.         |
| July  | 0.4                                   | -1.1     | 0.8               | 0.6                                   | n.p.               | 0.1                        | -0.4                          | 2.1              | -1.6                                 | 1.4                      | -0.8              | -0.3                    | 1.1         | -1.4        | n.p.         |
| August  | 0.5                                   | -1.0     | 0.9               | 0.4                                   | n.p.               | -0.1                       | -0.1                          | 1.5              | -1.2                                 | 1.4                      | -0.6              | 0.7                     | 1.2         | -0.9        | n.p.         |
| September                                       | 0.5                                   | -0.7     | 0.8               | 0.4                                   | n.p.               | -0.2                       | 0.3                           | 0.8              | -0.8                                 | 1.2                      | -0.4              | 1.5                     | 1.2         | -0.4        | n.p.         |
| October   | 0.4                                   | -0.6     | 0.6               | 0.2                                   | n.p.               | -0.1                       | 0.4                           | 0.8              | -0.5                                 | 1.1                      | -0.1              | 2.2                     | 1.3         | -0.1        | n.p.         |

n.p. Not available for publication



QUARTERLY TURNOVER AT CONSTANT<sup>1</sup> PRICES, By industry: Original and seasonally adjusted

| Quarter  | FOOD.....                            |          |                   | SERVICE.....                          |                    | HOUSEHOLD GOODS.....       |                               |                 |                                     |                         |                  | OTHER.....             |            |            |              |
|--|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|  | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| June   | 6 324.9                              | 571.0    | 1 538.4           | 2 448.8                               | 1 078.5            | 1 660.1                    | 2 348.1                       | 326.7           | 629.1                               | 1 221.5                 | 442.0            | 184.8                  | 832.3      | 700.2      | 1 040.7      |
| September  | 6 427.5                              | 606.2    | 1 523.4           | 2 461.7                               | 1 062.7            | 1 507.5                    | 2 158.5                       | 304.8           | 637.5                               | 1 275.1                 | 481.5            | 199.7                  | 881.0      | 708.0      | 1 068.7      |
| December   | 6 826.9                              | 654.5    | 1 606.7           | 2 756.3                               | 1 158.2            | 1 804.3                    | 3 230.1                       | 378.7           | 884.9                               | 1 520.7                 | 525.0            | 199.7                  | 989.0      | 768.3      | 1 471.1      |
| <b>1993</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| March  | 6 361.9                              | 584.8    | 1 414.1           | 2 450.0                               | 1 017.5            | 1 327.3                    | 1 981.1                       | 322.6           | 676.1                               | 1 253.9                 | 475.6            | 185.2                  | 839.2      | 689.4      | 1 044.9      |
| June   | 6 477.8                              | 619.0    | 1 386.5           | 2 476.3                               | 980.1              | 1 536.1                    | 2 392.3                       | 337.0           | 639.9                               | 1 290.8                 | 487.8            | 196.2                  | 967.9      | 619.4      | 1 043.6      |
| September  | 6 502.2                              | 588.9    | 1 420.0           | 2 526.3                               | 1 002.6            | 1 462.2                    | 2 132.0                       | 323.3           | 608.3                               | 1 383.8                 | 493.7            | 203.5                  | 1 040.8    | 602.7      | 1 113.9      |
| SEASONALLY ADJUSTED ESTIMATES (\$ million)   |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| June   | 6 445.4                              | 580.3    | 1 570.5           | 2 571.1                               | n.p.               | 1 631.6                    | 2 462.6                       | 308.5           | 699.8                               | 1 269.4                 | 461.5            | 190.5                  | 857.9      | 739.2      | n.p.         |
| September  | 6 513.9                              | 597.4    | 1 563.0           | 2 553.6                               | n.p.               | 1 561.7                    | 2 384.8                       | 328.8           | 704.4                               | 1 302.2                 | 481.1            | 188.7                  | 868.7      | 716.5      | n.p.         |
| December   | 6 475.7                              | 615.4    | 1 526.3           | 2 495.0                               | n.p.               | 1 547.5                    | 2 427.3                       | 348.5           | 690.9                               | 1 346.3                 | 476.4            | 183.0                  | 901.9      | 717.9      | n.p.         |
| <b>1993</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| March  | 6 514.4                              | 620.9    | 1 430.6           | 2 513.4                               | n.p.               | 1 550.5                    | 2 464.6                       | 345.5           | 742.2                               | 1 341.9                 | 508.2            | 209.6                  | 912.7      | 691.5      | n.p.         |
| June   | 6 604.5                              | 628.2    | 1 414.0           | 2 596.0                               | n.p.               | 1 509.8                    | 2 508.7                       | 318.8           | 711.4                               | 1 344.7                 | 509.8            | 202.2                  | 996.8      | 654.4      | n.p.         |
| September  | 6 573.8                              | 580.6    | 1 455.1           | 2 613.3                               | n.p.               | 1 511.6                    | 2 359.9                       | 346.5           | 667.9                               | 1 415.4                 | 489.6            | 191.6                  | 1 022.6    | 609.8      | n.p.         |
| SEASONALLY ADJUSTED ESTIMATES (% change from preceding quarter)                      |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| June   | 1.9                                  | 3.3      | 0.5               | -0.8                                  | n.p.               | -0.3                       | 1.8                           | -0.4            | 1.6                                 | -2.4                    | 1.2              | 2.8                    | 2.0        | 1.0        | n.p.         |
| September  | 1.1                                  | 2.9      | -0.5              | -0.7                                  | n.p.               | -4.3                       | -3.2                          | 6.6             | 0.7                                 | 2.6                     | 4.2              | -0.9                   | 1.3        | -3.1       | n.p.         |
| December   | -0.6                                 | 3.0      | -2.3              | -2.3                                  | n.p.               | -0.9                       | 1.8                           | 6.0             | -1.9                                | 3.4                     | -1.0             | -3.0                   | 3.8        | 0.2        | n.p.         |
| <b>1993</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| March  | 0.6                                  | 0.9      | -6.3              | 0.7                                   | n.p.               | 0.2                        | 1.5                           | -0.9            | 7.4                                 | -0.3                    | 6.7              | 14.5                   | 1.2        | -3.7       | n.p.         |
| June   | 1.4                                  | 1.2      | -1.2              | 3.3                                   | n.p.               | -2.6                       | 1.8                           | -7.7            | -4.1                                | 0.2                     | 0.3              | -3.5                   | 9.2        | -5.4       | n.p.         |
| September  | -0.5                                 | -7.6     | 2.9               | 0.7                                   | n.p.               | 0.1                        | -5.9                          | 8.7             | -6.1                                | 5.3                     | -4.0             | -5.2                   | 2.6        | -6.8       | n.p.         |
| SEASONALLY ADJUSTED ESTIMATES (% change from corresponding quarter of previous year) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| June   | 5.5                                  | 6.0      | 8.5               | -5.7                                  | n.p.               | 5.9                        | 7.8                           | 7.4             | 9.7                                 | 0.8                     | 4.9              | 4.0                    | 1.0        | 1.9        | n.p.         |
| September  | 3.5                                  | 9.6      | 4.8               | -3.2                                  | n.p.               | -1.8                       | -1.4                          | 13.8            | 2.3                                 | 1.4                     | 4.1              | 1.8                    | -3.1       | -1.6       | n.p.         |
| December   | 2.5                                  | 13.0     | 1.0               | -3.7                                  | n.p.               | -3.7                       | 1.5                           | 15.3            | 0.4                                 | 7.6                     | 5.4              | -9.5                   | 8.5        | -2.3       | n.p.         |
| <b>1993</b>  |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| March  | 3.0                                  | 10.5     | -8.4              | -3.1                                  | n.p.               | -5.3                       | 1.9                           | 11.6            | 7.8                                 | 3.2                     | 11.4             | 13.1                   | 8.6        | -5.5       | n.p.         |
| June   | 2.5                                  | 8.3      | -10.0             | 1.0                                   | n.p.               | -7.5                       | 1.9                           | 3.3             | 1.7                                 | 5.9                     | 10.5             | 6.1                    | 16.2       | -11.5      | n.p.         |
| September  | 0.9                                  | -2.8     | -6.9              | 2.3                                   | n.p.               | -3.2                       | -1.0                          | 5.4             | -5.2                                | 8.7                     | 1.8              | 1.5                    | 17.7       | -14.9      | n.p.         |

<sup>1</sup> Average 1989-90 prices

n.p. Not available for publication

## MONTHLY TURNOVER, By State: Original and trend

| Month   | New South Wales | Victoria | Queensland | South Australia | Western Australia | Tasmania | Northern Territory | Australian Capital Territory | Australia |
|---|-----------------|----------|------------|-----------------|-------------------|----------|--------------------|------------------------------|-----------|
| ORIGINAL (\$ million)                           |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| August  | 2 685.6         | 1 751.9  | 1 331.0    | 561.8           | 701.3             | 192.2    | 91.9               | 145.3                        | 7 461.0   |
| September                                       | 2 784.5         | 1 819.6  | 1 389.5    | 578.3           | 736.4             | 194.9    | 90.6               | 151.9                        | 7 745.6   |
| October   | 2 906.8         | 1 979.7  | 1 462.2    | 620.3           | 818.5             | 210.2    | 92.5               | 162.3                        | 8 252.3   |
| November  | 2 901.2         | 1 930.3  | 1 448.7    | 607.3           | 785.2             | 206.9    | 87.1               | 160.2                        | 8 126.9   |
| December  | 3 732.6         | 2 596.8  | 1 882.2    | 805.5           | 1 015.0           | 277.0    | 107.4              | 210.8                        | 10 627.3  |
| <b>1993</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| January   | 2 721.9         | 1 899.5  | 1 397.2    | 586.4           | 749.7             | 207.7    | 80.9               | 146.1                        | 7 789.5   |
| February  | 2 530.1         | 1 698.8  | 1 249.1    | 527.4           | 697.7             | 189.1    | 77.2               | 138.5                        | 7 108.0   |
| March   | 2 738.1         | 1 894.4  | 1 376.9    | 599.7           | 766.7             | 198.7    | 88.9               | 158.6                        | 7 822.0   |
| April   | 2 744.0         | 1 928.5  | 1 377.0    | 605.2           | 781.9             | 205.5    | 88.7               | 161.9                        | 7 892.7   |
| May   | 2 819.6         | 1 922.1  | 1 377.7    | 599.7           | 797.0             | 198.1    | 92.2               | 164.9                        | 7 971.2   |
| June  | 2 721.1         | 1 908.4  | 1 379.7    | 597.1           | 788.7             | 197.5    | 91.5               | 157.3                        | 7 841.2   |
| July  | 2 717.5         | 1 961.0  | 1 430.9    | 619.2           | 826.7             | 202.0    | 99.9               | 163.1                        | 8 020.3   |
| August  | 2 641.0         | 1 837.7  | 1 380.6    | 586.0           | 774.7             | 190.5    | 95.1               | 154.3                        | 7 659.9   |
| September                                       | r2 792.6        | r1 927.1 | r1 472.0   | 615.6           | r833.1            | 204.8    | 97.0               | 160.4                        | r8 102.5  |
| October   | 2 901.1         | 2 005.5  | 1 500.7    | 639.2           | 844.2             | 212.3    | 94.7               | 169.0                        | 8 366.7   |
| TREND ESTIMATES (\$ million)                    |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| August  | 2 853.1         | 1 898.4  | 1 395.7    | 601.0           | 753.1             | 205.8    | n.p.               | 153.4                        | 7 947.6   |
| September                                       | 2 845.0         | 1 902.2  | 1 406.9    | 600.7           | 761.8             | 206.6    | n.p.               | 154.8                        | 7 960.1   |
| October   | 2 840.2         | 1 907.8  | 1 417.9    | 601.5           | 769.6             | 207.5    | n.p.               | 156.4                        | 7 977.6   |
| November  | 2 837.4         | 1 913.3  | 1 426.4    | 602.8           | 774.8             | 208.1    | n.p.               | 157.9                        | 7 995.9   |
| December  | 2 836.4         | 1 918.6  | 1 431.9    | 603.7           | 777.5             | 208.2    | n.p.               | 159.2                        | 8 014.9   |
| <b>1993</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| January   | 2 838.5         | 1 925.8  | 1 434.5    | 604.7           | 779.5             | 207.9    | n.p.               | 160.3                        | 8 037.4   |
| February  | 2 841.6         | 1 937.4  | 1 434.9    | 606.6           | 783.8             | 207.5    | n.p.               | 161.5                        | 8 065.3   |
| March   | 2 842.6         | 1 952.7  | 1 433.8    | 609.4           | 791.5             | 206.8    | n.p.               | 162.5                        | 8 096.8   |
| April   | 2 837.4         | 1 969.1  | 1 431.5    | 612.7           | 802.3             | 205.7    | n.p.               | 163.2                        | 8 126.0   |
| May   | 2 828.9         | 1 983.0  | 1 430.6    | 616.4           | 814.0             | 205.2    | n.p.               | 163.4                        | 8 148.6   |
| June  | 2 821.5         | 1 991.8  | 1 432.9    | 620.6           | 824.0             | 205.5    | n.p.               | 163.4                        | 8 164.8   |
| July  | 2 821.6         | 1 997.3  | 1 439.2    | 625.5           | 832.4             | 207.1    | n.p.               | 163.5                        | 8 181.8   |
| August  | 2 828.8         | 2 000.0  | 1 448.9    | 630.4           | 839.3             | 209.5    | n.p.               | 163.8                        | 8 201.3   |
| September                                       | 2 841.7         | 2 000.8  | 1 460.3    | 635.2           | 844.5             | 212.3    | n.p.               | 164.4                        | 8 222.5   |
| October   | 2 853.8         | 2 000.7  | 1 471.8    | 640.0           | 847.8             | 214.8    | n.p.               | 165.1                        | 8 240.3   |
| TREND ESTIMATES (% change from preceding month) |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| August  | -0.3            | 0.1      | 0.7        | -0.2            | 1.1               | 0.4      | n.p.               | 0.7                          | 0.1       |
| September                                       | -0.3            | 0.2      | 0.8        | 0.0             | 1.2               | 0.4      | n.p.               | 0.9                          | 0.2       |
| October   | -0.2            | 0.3      | 0.8        | 0.1             | 1.0               | 0.4      | n.p.               | 1.0                          | 0.2       |
| November  | -0.1            | 0.3      | 0.6        | 0.2             | 0.7               | 0.3      | n.p.               | 1.0                          | 0.2       |
| December  | 0.0             | 0.3      | 0.4        | 0.1             | 0.3               | 0.0      | n.p.               | 0.8                          | 0.2       |
| <b>1993</b>                                     |                 |          |            |                 |                   |          |                    |                              |           |
| January   | 0.1             | 0.4      | 0.2        | 0.2             | 0.3               | -0.1     | n.p.               | 0.7                          | 0.3       |
| February  | 0.1             | 0.6      | 0.0        | 0.3             | 0.6               | -0.2     | n.p.               | 0.7                          | 0.3       |
| March   | 0.0             | 0.8      | -0.1       | 0.5             | 1.0               | -0.3     | n.p.               | 0.6                          | 0.4       |
| April   | -0.2            | 0.8      | -0.2       | 0.5             | 1.4               | -0.5     | n.p.               | 0.4                          | 0.4       |
| May   | -0.3            | 0.7      | -0.1       | 0.6             | 1.5               | -0.2     | n.p.               | 0.1                          | 0.3       |
| June  | -0.3            | 0.4      | 0.2        | 0.7             | 1.2               | 0.1      | n.p.               | 0.0                          | 0.2       |
| July  | 0.0             | 0.3      | 0.4        | 0.8             | 1.0               | 0.8      | n.p.               | 0.1                          | 0.2       |
| August  | 0.3             | 0.1      | 0.7        | 0.8             | 0.8               | 1.2      | n.p.               | 0.2                          | 0.2       |
| September                                       | 0.5             | 0.0      | 0.8        | 0.8             | 0.6               | 1.3      | n.p.               | 0.4                          | 0.3       |
| October   | 0.4             | 0.0      | 0.8        | 0.8             | 0.4               | 1.2      | n.p.               | 0.4                          | 0.2       |

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QUARTERLY TURNOVER AT CONSTANT<sup>1</sup> PRICES, By State: Original and seasonally adjusted

| Quarter  | New South Wales | Victoria | Queensland | South Australia | Western Australia | Tasmania | Northern Territory | Australian Capital Territory | Australia |
|--|-----------------|----------|------------|-----------------|-------------------|----------|--------------------|------------------------------|-----------|
| ORIGINAL (\$ million)  |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| June   | 7 761.4         | 5 069.4  | 3 696.1    | 1 638.5         | 1 988.1           | 545.4    | 229.5              | 418.7                        | 21 347.1  |
| September  | 7 662.2         | 5 006.6  | 3 837.1    | 1 586.7         | 1 999.8           | 541.7    | 255.0              | 414.7                        | 21 303.8  |
| December   | 8 747.6         | 5 989.1  | 4 401.4    | 1 842.6         | 2 402.4           | 637.9    | 259.3              | 494.1                        | 24 774.4  |
| <b>1993</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| March  | 7 236.3         | 5 003.6  | 3 662.3    | 1 535.6         | 2 020.3           | 540.6    | 220.5              | 404.4                        | 20 623.6  |
| June   | 7 495.1         | 5 229.7  | 3 746.6    | 1 603.6         | 2 147.4           | 544.2    | 242.2              | 441.9                        | 21 450.7  |
| September  | 7 355.2         | 5 160.4  | 3 868.3    | 1 616.3         | 2 183.6           | 530.3    | 258.5              | 431.6                        | 21 404.2  |
| SEASONALLY ADJUSTED ESTIMATES (\$ million)   |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| June   | 8 033.0         | 5 264.6  | 3 858.5    | 1 685.4         | 2 051.6           | 563.6    | n.p.               | 426.5                        | 22 108.0  |
| September  | 7 877.0         | 5 246.4  | 3 883.3    | 1 649.5         | 2 070.5           | 567.5    | n.p.               | 424.9                        | 21 981.0  |
| December   | 7 771.0         | 5 269.1  | 3 928.6    | 1 636.5         | 2 137.2           | 570.3    | n.p.               | 439.5                        | 21 991.4  |
| <b>1993</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| March  | 7 732.1         | 5 301.6  | 3 915.7    | 1 635.2         | 2 152.3           | 567.5    | n.p.               | 441.0                        | 21 956.5  |
| June   | 7 756.2         | 5 434.3  | 3 910.2    | 1 649.5         | 2 216.8           | 561.8    | n.p.               | 450.1                        | 22 204.7  |
| September  | 7 577.1         | 5 393.6  | 3 902.6    | 1 668.8         | 2 260.8           | 552.9    | n.p.               | 440.2                        | 22 078.3  |
| SEASONALLY ADJUSTED ESTIMATES (% change from preceding quarter)                      |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| June   | 1.5             | 1.3      | 2.4        | -0.3            | 1.8               | 1.1      | n.p.               | 1.1                          | 1.6       |
| September  | -1.9            | -0.3     | 0.6        | -2.1            | 0.9               | 0.7      | n.p.               | -0.4                         | -0.6      |
| December   | -1.3            | 0.4      | 1.2        | -0.8            | 3.2               | 0.5      | n.p.               | 3.4                          | 0.0       |
| <b>1993</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| March  | -0.5            | 0.6      | -0.3       | -0.1            | 0.7               | -0.5     | n.p.               | 0.3                          | -0.2      |
| June   | 0.3             | 2.5      | -0.1       | 0.9             | 3.0               | -1.0     | n.p.               | 2.1                          | 1.1       |
| September  | -2.3            | -0.7     | -0.2       | 1.2             | 2.0               | -1.6     | n.p.               | -2.2                         | -0.6      |
| SEASONALLY ADJUSTED ESTIMATES (% change from corresponding quarter of previous year) |                 |          |            |                 |                   |          |                    |                              |           |
| <b>1992</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| June   | 4.9             | 2.8      | 6.7        | -1.4            | 7.8               | 4.4      | n.p.               | 6.8                          | 4.7       |
| September  | 0.2             | 0.6      | 6.0        | -5.4            | 5.2               | 2.5      | n.p.               | 3.4                          | 1.4       |
| December   | -0.5            | 1.3      | 5.1        | -5.0            | 7.8               | 4.3      | n.p.               | 4.7                          | 1.4       |
| <b>1993</b>  |                 |          |            |                 |                   |          |                    |                              |           |
| March  | -2.3            | 2.0      | 4.0        | -3.3            | 6.8               | 1.8      | n.p.               | 4.6                          | 0.9       |
| June   | -3.4            | 3.2      | 1.3        | -2.1            | 8.1               | -0.3     | n.p.               | 5.5                          | 0.4       |
| September  | -3.8            | 2.8      | 0.5        | 1.2             | 9.2               | -2.6     | n.p.               | 3.6                          | 0.4       |

<sup>1</sup> Average 1989-90 Prices

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—New South Wales: Original and trend

| Month   | FOOD.....                            |          |                   | SERVICE.....                          |                    | HOUSEHOLD GOODS.....       |                               |                 |                                     |                         |                  | OTHER.....             |            |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)                           |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 724.0                                | 91.4     | 164.8             | 423.1                                 | 150.6              | 186.9                      | 238.6                         | 33.5            | 72.3                                | 139.7                   | 52.2             | 21.7                   | 115.2      | 121.1      | 150.6        |
| September                                       | 718.8                                | 88.9     | 169.8             | 416.7                                 | 149.8              | 189.6                      | 281.2                         | 43.8            | 77.1                                | 146.2                   | 58.1             | 22.9                   | 135.3      | 110.1      | 176.1        |
| October   | 761.8                                | 91.1     | 174.5             | 435.5                                 | 142.5              | 212.9                      | 304.2                         | 46.2            | 82.4                                | 151.5                   | 61.0             | 22.5                   | 129.1      | 107.8      | 183.8        |
| November  | 718.8                                | 87.9     | 171.7             | 421.2                                 | 147.0              | 213.3                      | 332.8                         | 45.1            | 91.3                                | 151.6                   | 59.8             | 24.6                   | 133.6      | 111.2      | 191.3        |
| December  | 836.2                                | 110.7    | 177.6             | 506.1                                 | 185.2              | 290.4                      | 577.4                         | 58.9            | 128.3                               | 226.6                   | 71.0             | 23.9                   | 160.1      | 140.6      | 239.6        |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 733.7                                | 84.4     | 165.7             | 446.4                                 | 130.5              | 185.2                      | 249.6                         | 49.0            | 70.5                                | 152.0                   | 50.8             | 18.4                   | 124.6      | 110.0      | 151.0        |
| February  | 710.8                                | 81.0     | 145.4             | 396.6                                 | 132.0              | 160.5                      | 217.1                         | 31.7            | 73.5                                | 135.1                   | 51.6             | 20.3                   | 117.9      | 113.3      | 143.2        |
| March   | 757.0                                | 90.9     | 138.3             | 417.8                                 | 132.8              | 178.5                      | 255.7                         | 40.7            | 75.8                                | 154.5                   | 57.1             | 21.9                   | 153.1      | 111.2      | 152.9        |
| April   | 756.5                                | 92.0     | 149.1             | 442.9                                 | 124.4              | 190.1                      | 279.3                         | 40.5            | 66.3                                | 139.7                   | 52.4             | 19.2                   | 153.0      | 94.8       | 143.7        |
| May   | 752.8                                | 92.3     | 138.8             | 427.4                                 | 126.7              | 218.3                      | 311.1                         | 44.1            | 71.1                                | 150.7                   | 58.2             | 20.6                   | 158.0      | 102.4      | 146.9        |
| June  | 733.1                                | 87.7     | 148.3             | 406.9                                 | 119.6              | 204.4                      | 307.8                         | 49.1            | 60.3                                | 154.6                   | 57.4             | 22.0                   | 147.2      | 84.1       | 138.6        |
| July  | 751.8                                | 94.8     | 153.7             | 421.8                                 | 131.0              | 198.9                      | 257.3                         | 42.8            | 51.8                                | 160.9                   | 55.9             | 19.2                   | 153.6      | 80.3       | 143.7        |
| August  | 727.3                                | 81.2     | 158.8             | 420.7                                 | 124.0              | 172.4                      | 248.7                         | 42.7            | 54.8                                | 155.4                   | 57.9             | 17.9                   | 155.8      | 73.7       | 149.8        |
| September                                       | 748.9                                | 78.5     | 168.4             | 427.1                                 | 135.0              | 186.9                      | 288.1                         | 43.9            | 63.6                                | 166.6                   | 56.4             | 23.7                   | 159.4      | 83.6       | 162.7        |
| October   | 769.9                                | 82.5     | 177.6             | 462.5                                 | 135.9              | 199.0                      | 303.1                         | 42.2            | 64.2                                | 159.3                   | 57.6             | 26.1                   | 166.5      | 82.8       | 171.9        |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 736.1                                | 88.5     | 172.8             | 431.7                                 | n.p.               | 217.6                      | 295.0                         | 41.1            | 80.8                                | 152.9                   | 55.8             | 20.6                   | 121.1      | 115.0      | n.p.         |
| September                                       | 735.7                                | 89.5     | 172.1             | 427.5                                 | n.p.               | 210.9                      | 296.5                         | 42.8            | 80.7                                | 152.8                   | 56.2             | 20.9                   | 122.8      | 114.5      | n.p.         |
| October   | 734.9                                | 90.3     | 171.1             | 424.2                                 | n.p.               | 205.5                      | 299.0                         | 44.3            | 80.7                                | 152.9                   | 56.5             | 21.4                   | 124.6      | 115.3      | n.p.         |
| November  | 734.8                                | 90.7     | 168.5             | 423.0                                 | n.p.               | 202.3                      | 301.4                         | 45.3            | 80.6                                | 153.5                   | 56.8             | 22.1                   | 127.3      | 116.3      | n.p.         |
| December  | 736.6                                | 91.0     | 163.8             | 424.5                                 | n.p.               | 201.2                      | 302.0                         | 45.1            | 80.3                                | 154.4                   | 57.0             | 22.8                   | 131.9      | 116.6      | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 741.2                                | 91.3     | 157.3             | 427.7                                 | n.p.               | 201.6                      | 302.1                         | 44.0            | 79.8                                | 155.5                   | 57.2             | 23.3                   | 138.5      | 116.1      | n.p.         |
| February  | 748.2                                | 91.9     | 150.8             | 431.1                                 | n.p.               | 201.7                      | 302.9                         | 42.7            | 79.0                                | 156.2                   | 57.4             | 23.4                   | 145.8      | 114.1      | n.p.         |
| March   | 755.2                                | 92.5     | 146.0             | 433.9                                 | n.p.               | 201.7                      | 304.1                         | 42.1            | 77.2                                | 156.2                   | 57.6             | 22.9                   | 152.3      | 109.6      | n.p.         |
| April   | 759.8                                | 92.6     | 144.1             | 435.3                                 | n.p.               | 201.2                      | 304.5                         | 42.5            | 74.5                                | 156.5                   | 58.0             | 21.9                   | 156.6      | 102.9      | n.p.         |
| May   | 760.7                                | 91.7     | 145.9             | 435.6                                 | n.p.               | 200.6                      | 303.6                         | 43.6            | 71.1                                | 157.6                   | 58.4             | 20.7                   | 157.9      | 95.5       | n.p.         |
| June  | 758.9                                | 89.8     | 150.5             | 435.9                                 | n.p.               | 199.8                      | 302.0                         | 45.0            | 67.9                                | 159.5                   | 58.5             | 19.9                   | 157.0      | 89.2       | n.p.         |
| July  | 757.2                                | 87.2     | 156.7             | 437.0                                 | n.p.               | 199.1                      | 301.0                         | 45.8            | 65.2                                | 161.9                   | 58.2             | 19.6                   | 155.5      | 84.6       | n.p.         |
| August  | 756.8                                | 84.4     | 163.1             | 438.7                                 | n.p.               | 198.6                      | 301.3                         | 45.9            | 63.2                                | 164.4                   | 57.5             | 19.7                   | 154.6      | 81.2       | n.p.         |
| September                                       | 757.9                                | 81.9     | 169.3             | 440.9                                 | n.p.               | 198.3                      | 303.1                         | 45.3            | 62.0                                | 166.6                   | 56.6             | 20.2                   | 154.5      | 79.4       | n.p.         |
| October   | 759.1                                | 79.7     | 174.3             | 442.2                                 | n.p.               | 198.2                      | 305.1                         | 44.7            | 61.3                                | 168.6                   | 55.6             | 21.0                   | 155.4      | 78.5       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 0.2                                  | 1.3      | -1.0              | -1.0                                  | n.p.               | -2.7                       | -0.1                          | 3.3             | 0.0                                 | 0.1                     | 0.9              | 0.0                    | 1.4        | -1.2       | n.p.         |
| September                                       | -0.1                                 | 1.1      | -0.4              | -1.0                                  | n.p.               | -3.1                       | 0.5                           | 4.1             | -0.1                                | -0.1                    | 0.7              | 1.5                    | 1.4        | -0.4       | n.p.         |
| October   | -0.1                                 | 0.9      | -0.6              | -0.8                                  | n.p.               | -2.6                       | 0.8                           | 3.5             | 0.0                                 | 0.1                     | 0.5              | 2.4                    | 1.5        | 0.7        | n.p.         |
| November  | 0.0                                  | 0.4      | -1.5              | -0.3                                  | n.p.               | -1.6                       | 0.8                           | 2.3             | -0.1                                | 0.4                     | 0.5              | 3.3                    | 2.2        | 0.9        | n.p.         |
| December  | 0.2                                  | 0.3      | -2.8              | 0.4                                   | n.p.               | -0.5                       | 0.2                           | -0.4            | -0.4                                | 0.6                     | 0.4              | 3.2                    | 3.6        | 0.3        | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 0.6                                  | 0.3      | -4.0              | 0.8                                   | n.p.               | 0.2                        | 0.0                           | -2.4            | -0.6                                | 0.7                     | 0.4              | 2.2                    | 5.0        | -0.4       | n.p.         |
| February  | 0.9                                  | 0.7      | -4.1              | 0.8                                   | n.p.               | 0.0                        | 0.3                           | -3.0            | -1.0                                | 0.5                     | 0.3              | 0.4                    | 5.3        | -1.7       | n.p.         |
| March   | 0.9                                  | 0.7      | -3.2              | 0.6                                   | n.p.               | 0.0                        | 0.4                           | -1.4            | -2.3                                | 0.0                     | 0.3              | -2.1                   | 4.5        | -3.9       | n.p.         |
| April   | 0.6                                  | 0.1      | -1.3              | 0.3                                   | n.p.               | -0.2                       | 0.1                           | 1.0             | -3.5                                | 0.2                     | 0.7              | -4.4                   | 2.8        | -6.1       | n.p.         |
| May   | 0.1                                  | -1.0     | 1.2               | 0.1                                   | n.p.               | -0.3                       | -0.3                          | 2.6             | -4.6                                | 0.7                     | 0.7              | -5.5                   | 0.8        | -7.2       | n.p.         |
| June  | -0.2                                 | -2.1     | 3.2               | 0.1                                   | n.p.               | -0.4                       | -0.5                          | 3.2             | -4.5                                | 1.2                     | 0.2              | -3.9                   | -0.6       | -6.6       | n.p.         |
| July  | -0.2                                 | -2.9     | 4.1               | 0.3                                   | n.p.               | -0.4                       | -0.3                          | 1.8             | -4.0                                | 1.5                     | -0.5             | -1.5                   | -1.0       | -5.2       | n.p.         |
| August  | -0.1                                 | -3.2     | 4.1               | 0.4                                   | n.p.               | -0.3                       | 0.1                           | 0.2             | -3.1                                | 1.5                     | -1.2             | 0.5                    | -0.6       | -4.0       | n.p.         |
| September                                       | 0.1                                  | -3.0     | 3.8               | 0.5                                   | n.p.               | -0.2                       | 0.6                           | -1.3            | -1.9                                | 1.3                     | -1.6             | 2.5                    | -0.1       | -2.2       | n.p.         |
| October   | 0.2                                  | -2.7     | 3.0               | 0.3                                   | n.p.               | -0.1                       | 0.7                           | -1.3            | -1.1                                | 1.2                     | -1.8             | 4.0                    | 0.6        | -1.1       | n.p.         |

n.p. Not available for publication

MONTHLY TURNOVER, By industry—Victoria: Original and trend

| Month   | FOOD                                 |          |                   | SERVICE                               |                    | HOUSEHOLD GOODS            |                               |                 |                                     |                         |                  | OTHER                  |            |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)                           |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 599.4                                | 42.9     | 120.7             | 156.9                                 | 84.8               | 121.0                      | 169.2                         | 27.7            | 64.4                                | 94.5                    | 41.1             | 16.9                   | 81.5       | 48.7       | 82.4         |
| September                                       | 598.6                                | 40.5     | 131.7             | 152.1                                 | 98.3               | 124.7                      | 187.9                         | 29.6            | 70.8                                | 102.3                   | 35.2             | 16.0                   | 81.7       | 52.5       | 97.7         |
| October   | 657.2                                | 41.8     | 133.1             | 161.4                                 | 97.2               | 147.5                      | 206.1                         | 34.3            | 86.9                                | 104.1                   | 39.9             | 18.3                   | 84.5       | 51.9       | 115.4        |
| November  | 608.2                                | 39.5     | 134.5             | 156.4                                 | 98.5               | 136.5                      | 224.6                         | 30.8            | 83.6                                | 103.1                   | 38.9             | 17.3                   | 88.4       | 53.5       | 116.4        |
| December  | 710.9                                | 51.6     | 164.3             | 211.6                                 | 118.2              | 202.8                      | 388.3                         | 49.7            | 131.9                               | 156.1                   | 41.1             | 18.4                   | 101.9      | 77.0       | 173.0        |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 638.8                                | 39.8     | 149.8             | 156.5                                 | 100.4              | 121.3                      | 178.9                         | 43.4            | 82.1                                | 104.5                   | 41.8             | 17.1                   | 79.3       | 57.6       | 88.4         |
| February  | 588.6                                | 38.5     | 128.9             | 145.0                                 | 89.1               | 106.2                      | 145.7                         | 25.5            | 76.4                                | 91.3                    | 36.8             | 18.7                   | 67.2       | 57.9       | 82.9         |
| March   | 634.8                                | 41.7     | 132.9             | 156.9                                 | 98.8               | 125.8                      | 177.2                         | 28.5            | 88.7                                | 106.4                   | 39.8             | 23.5                   | 83.8       | 62.8       | 92.5         |
| April   | 644.8                                | 41.5     | 133.0             | 159.3                                 | 95.9               | 133.6                      | 200.8                         | 31.2            | 89.4                                | 101.0                   | 39.2             | 22.2                   | 85.1       | 56.9       | 94.5         |
| May   | 618.1                                | 41.3     | 129.5             | 151.3                                 | 100.7              | 141.5                      | 213.3                         | 31.1            | 89.6                                | 103.1                   | 43.6             | 24.6                   | 87.3       | 58.9       | 88.3         |
| June  | 615.6                                | 39.3     | 125.7             | 147.9                                 | 100.1              | 144.0                      | 205.0                         | 29.6            | 79.3                                | 113.5                   | 41.3             | 23.1                   | 102.6      | 52.6       | 88.9         |
| July  | 648.6                                | 40.7     | 135.1             | 164.2                                 | 106.6              | 145.3                      | 171.8                         | 27.6            | 82.4                                | 120.5                   | 42.5             | 23.7                   | 101.4      | 57.9       | 92.7         |
| August  | 609.6                                | 38.5     | 128.6             | 153.1                                 | 102.3              | 122.2                      | 156.1                         | 24.8            | 80.5                                | 107.5                   | 43.4             | 21.7                   | 96.4       | 57.5       | 95.6         |
| September                                       | 633.5                                | 42.0     | 130.5             | 155.6                                 | 108.3              | 116.7                      | 191.5                         | 28.7            | 80.2                                | 107.6                   | 39.9             | 26.1                   | 107.8      | 59.1       | 99.5         |
| October   | 661.6                                | 44.1     | 127.1             | 159.7                                 | 106.8              | 125.0                      | 198.8                         | 29.0            | 89.4                                | 113.6                   | 43.6             | 25.8                   | 112.8      | 59.8       | 108.3        |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 626.0                                | 42.6     | 130.1             | 165.2                                 | n.p.               | 137.9                      | 204.9                         | 33.1            | 76.4                                | 100.6                   | 38.8             | 15.7                   | 84.3       | 54.2       | n.p.         |
| September                                       | 624.7                                | 42.5     | 131.7             | 161.3                                 | n.p.               | 137.3                      | 205.5                         | 33.8            | 76.8                                | 103.1                   | 38.4             | 15.7                   | 84.6       | 54.5       | n.p.         |
| October   | 623.1                                | 42.6     | 134.7             | 156.7                                 | n.p.               | 137.6                      | 206.3                         | 34.4            | 77.8                                | 105.4                   | 38.2             | 16.0                   | 84.4       | 54.8       | n.p.         |
| November  | 622.2                                | 42.9     | 137.4             | 153.1                                 | n.p.               | 138.2                      | 206.6                         | 34.4            | 79.4                                | 107.1                   | 38.4             | 16.7                   | 83.7       | 55.3       | n.p.         |
| December  | 622.4                                | 43.1     | 138.8             | 151.6                                 | n.p.               | 138.3                      | 206.6                         | 33.8            | 82.1                                | 108.1                   | 38.9             | 18.0                   | 82.7       | 56.1       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 624.0                                | 43.2     | 138.3             | 152.5                                 | n.p.               | 137.8                      | 207.2                         | 32.6            | 85.9                                | 108.2                   | 39.9             | 19.9                   | 81.9       | 57.1       | n.p.         |
| February  | 627.3                                | 42.8     | 136.8             | 155.4                                 | n.p.               | 137.1                      | 208.8                         | 31.3            | 90.0                                | 108.3                   | 41.0             | 21.9                   | 82.2       | 58.2       | n.p.         |
| March   | 631.4                                | 41.9     | 134.9             | 159.5                                 | n.p.               | 136.8                      | 210.1                         | 29.9            | 93.7                                | 108.8                   | 42.0             | 23.4                   | 84.0       | 59.2       | n.p.         |
| April   | 635.9                                | 40.7     | 133.4             | 163.9                                 | n.p.               | 137.1                      | 209.9                         | 28.9            | 95.9                                | 109.6                   | 42.4             | 24.2                   | 87.3       | 60.0       | n.p.         |
| May   | 639.7                                | 39.8     | 132.8             | 167.2                                 | n.p.               | 137.2                      | 208.1                         | 28.5            | 95.9                                | 110.7                   | 42.3             | 24.2                   | 91.7       | 60.4       | n.p.         |
| June  | 642.8                                | 39.4     | 133.1             | 168.4                                 | n.p.               | 136.6                      | 205.2                         | 28.7            | 94.2                                | 111.8                   | 41.9             | 23.8                   | 96.3       | 60.5       | n.p.         |
| July  | 645.6                                | 39.6     | 133.9             | 167.8                                 | n.p.               | 135.4                      | 202.9                         | 29.3            | 92.0                                | 112.9                   | 41.6             | 23.3                   | 100.4      | 60.8       | n.p.         |
| August  | 647.9                                | 40.2     | 134.4             | 166.1                                 | n.p.               | 133.5                      | 201.6                         | 29.9            | 90.1                                | 113.9                   | 41.6             | 22.9                   | 104.0      | 61.4       | n.p.         |
| September                                       | 649.7                                | 41.1     | 134.5             | 163.9                                 | n.p.               | 131.2                      | 201.3                         | 30.5            | 88.5                                | 114.7                   | 41.8             | 22.7                   | 107.2      | 62.2       | n.p.         |
| October   | 650.6                                | 42.1     | 134.2             | 161.3                                 | n.p.               | 129.2                      | 201.8                         | 31.1            | 87.2                                | 115.7                   | 42.1             | 22.6                   | 109.8      | 63.1       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | -0.1                                 | 0.0      | -0.7              | -1.5                                  | n.p.               | -0.8                       | 0.2                           | 2.5             | -0.4                                | 2.2                     | -0.8             | 0.0                    | 1.1        | 0.4        | n.p.         |
| September                                       | -0.2                                 | -0.2     | 1.2               | -2.4                                  | n.p.               | -0.4                       | 0.3                           | 2.1             | 0.5                                 | 2.5                     | -1.0             | 0.0                    | 0.4        | 0.6        | n.p.         |
| October   | -0.3                                 | 0.2      | 2.3               | -2.9                                  | n.p.               | 0.2                        | 0.4                           | 1.8             | 1.3                                 | 2.2                     | -0.5             | 1.9                    | -0.2       | 0.6        | n.p.         |
| November  | -0.1                                 | 0.7      | 2.0               | -2.3                                  | n.p.               | 0.4                        | 0.1                           | 0.0             | 2.1                                 | 1.6                     | 0.5              | 4.4                    | -0.8       | 0.9        | n.p.         |
| December  | 0.0                                  | 0.5      | 1.0               | -1.0                                  | n.p.               | 0.1                        | 0.0                           | -1.7            | 3.4                                 | 0.9                     | 1.3              | 7.8                    | -1.2       | 1.4        | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 0.3                                  | 0.2      | -0.4              | 0.6                                   | n.p.               | -0.4                       | 0.3                           | -3.6            | 4.6                                 | 0.1                     | 2.6              | 10.6                   | -1.0       | 1.8        | n.p.         |
| February  | 0.5                                  | -0.9     | -1.1              | 1.9                                   | n.p.               | -0.5                       | 0.8                           | -4.0            | 4.8                                 | 0.1                     | 2.8              | 10.1                   | 0.4        | 1.9        | n.p.         |
| March   | 0.7                                  | -2.1     | -1.4              | 2.6                                   | n.p.               | -0.2                       | 0.6                           | -4.5            | 4.1                                 | 0.5                     | 2.4              | 6.8                    | 2.2        | 1.7        | n.p.         |
| April   | 0.7                                  | -2.9     | -1.1              | 2.8                                   | n.p.               | 0.2                        | -0.1                          | -3.3            | 2.3                                 | 0.7                     | 1.0              | 3.4                    | 3.9        | 1.4        | n.p.         |
| May   | 0.6                                  | -2.2     | -0.4              | 2.0                                   | n.p.               | 0.1                        | -0.9                          | -1.4            | 0.0                                 | 1.0                     | -0.2             | 0.0                    | 5.0        | 0.7        | n.p.         |
| June  | 0.5                                  | -1.0     | 0.2               | 0.7                                   | n.p.               | -0.4                       | -1.4                          | 0.7             | -1.8                                | 1.0                     | -0.9             | -1.7                   | 5.0        | 0.2        | n.p.         |
| July  | 0.4                                  | 0.5      | 0.6               | -0.4                                  | n.p.               | -0.9                       | -1.1                          | 2.1             | -2.3                                | 1.0                     | -0.7             | -2.1                   | 4.3        | 0.5        | n.p.         |
| August  | 0.4                                  | 1.5      | 0.4               | -1.0                                  | n.p.               | -1.4                       | -0.6                          | 2.0             | -2.1                                | 0.9                     | 0.0              | -1.7                   | 3.6        | 1.0        | n.p.         |
| September                                       | 0.3                                  | 2.2      | 0.1               | -1.3                                  | n.p.               | -1.7                       | -0.1                          | 2.0             | -1.8                                | 0.7                     | 0.5              | -0.9                   | 3.1        | 1.3        | n.p.         |
| October   | 0.1                                  | 2.4      | -0.2              | -1.6                                  | n.p.               | -1.5                       | 0.2                           | 2.0             | -1.5                                | 0.9                     | 0.7              | -0.4                   | 2.4        | 1.4        | n.p.         |

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## MONTHLY TURNOVER, By industry—Queensland: Original and trend

| Month   | FOOD                                 |          |                   | SERVICE                               |                    |  | HOUSEHOLD GOODS            |                               |                 |                                     |                         |                  | OTHER                  |            |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|--|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants |  | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million).                          |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 402.7                                | 37.8     | 109.4             | 166.7                                 | 58.0               |  | 92.9                       | 122.7                         | 15.3            | 30.7                                | 77.8                    | 39.3             | 14.8                   | 51.4       | 52.1       | 59.3         |
| September                                       | 394.9                                | 39.0     | 121.6             | 173.0                                 | 54.9               |  | 103.3                      | 142.1                         | 19.5            | 30.0                                | 81.1                    | 38.7             | 11.5                   | 60.7       | 50.5       | 68.8         |
| October   | 423.6                                | 41.3     | 119.8             | 182.0                                 | 56.6               |  | 108.0                      | 150.6                         | 17.5            | 34.8                                | 85.5                    | 47.9             | 11.1                   | 63.5       | 46.3       | 73.6         |
| November  | 398.3                                | 36.8     | 116.5             | 186.7                                 | 55.3               |  | 100.8                      | 161.0                         | 15.9            | 40.3                                | 87.0                    | 40.0             | 12.3                   | 64.0       | 50.8       | 82.9         |
| December  | 461.6                                | 51.6     | 118.3             | 226.7                                 | 62.2               |  | 154.1                      | 264.4                         | 22.9            | 58.9                                | 122.7                   | 45.6             | 11.3                   | 76.7       | 69.0       | 136.1        |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 415.2                                | 40.5     | 120.5             | 179.7                                 | 57.4               |  | 98.7                       | 129.2                         | 22.1            | 34.9                                | 79.0                    | 34.8             | 9.4                    | 53.4       | 50.3       | 72.0         |
| February  | 386.0                                | 39.6     | 100.2             | 159.6                                 | 48.4               |  | 83.1                       | 106.4                         | 13.4            | 35.0                                | 73.4                    | 33.3             | 11.1                   | 48.5       | 50.5       | 60.5         |
| March   | 419.6                                | 48.2     | 110.6             | 179.8                                 | 52.6               |  | 95.6                       | 117.7                         | 16.1            | 33.3                                | 79.7                    | 48.1             | 10.7                   | 52.8       | 42.8       | 69.3         |
| April   | 420.5                                | 48.6     | 104.9             | 182.0                                 | 53.8               |  | 103.0                      | 132.1                         | 15.7            | 33.3                                | 76.1                    | 35.4             | 8.7                    | 50.7       | 39.4       | 72.8         |
| May   | 409.4                                | 48.0     | 100.0             | 175.8                                 | 51.2               |  | 107.5                      | 138.2                         | 17.0            | 36.0                                | 76.5                    | 40.6             | 11.5                   | 53.3       | 42.2       | 70.4         |
| June  | 401.0                                | 47.5     | 95.4              | 186.7                                 | 43.6               |  | 107.6                      | 143.2                         | 21.4            | 33.1                                | 82.2                    | 41.5             | 9.2                    | 53.7       | 44.7       | 69.0         |
| July  | 440.9                                | 49.8     | 94.1              | 203.6                                 | 46.6               |  | 113.2                      | 126.6                         | 16.9            | 33.2                                | 88.7                    | 38.0             | 9.5                    | 52.8       | 47.9       | 69.2         |
| August  | 418.4                                | 46.6     | 93.6              | 202.0                                 | 44.3               |  | 104.4                      | 124.0                         | 15.7            | 32.2                                | 79.4                    | 35.8             | 8.9                    | 55.5       | 47.3       | 72.5         |
| September                                       | 424.5                                | 53.6     | 89.0              | 198.2                                 | 48.2               |  | 117.7                      | 142.8                         | 22.2            | 36.5                                | 91.0                    | 39.9             | 11.5                   | 57.7       | 42.0       | 97.2         |
| October   | 440.5                                | 48.8     | 90.9              | 207.7                                 | 49.7               |  | 114.4                      | 147.5                         | 17.9            | 40.4                                | 84.9                    | 46.2             | 11.9                   | 57.0       | 39.4       | 103.6        |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 407.8                                | 38.7     | 112.7             | 169.5                                 | n.p.               |  | 101.8                      | 143.2                         | 17.4            | 36.2                                | 85.2                    | 37.4             | 13.7                   | 53.4       | 52.3       | n.p.         |
| September                                       | 409.3                                | 38.9     | 114.0             | 173.4                                 | n.p.               |  | 100.9                      | 144.4                         | 17.5            | 35.6                                | 85.5                    | 38.5             | 12.4                   | 57.0       | 52.0       | n.p.         |
| October   | 410.2                                | 39.7     | 114.3             | 176.6                                 | n.p.               |  | 100.8                      | 145.6                         | 17.8            | 35.0                                | 85.3                    | 39.4             | 11.4                   | 60.3       | 51.9       | n.p.         |
| November  | 411.1                                | 40.9     | 113.8             | 178.8                                 | n.p.               |  | 101.8                      | 146.3                         | 18.1            | 34.7                                | 84.7                    | 40.0             | 10.9                   | 62.4       | 51.6       | n.p.         |
| December  | 412.3                                | 42.6     | 113.0             | 180.2                                 | n.p.               |  | 103.5                      | 146.1                         | 18.3            | 34.9                                | 83.9                    | 40.3             | 10.8                   | 62.5       | 50.8       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 413.6                                | 44.5     | 112.0             | 181.4                                 | n.p.               |  | 105.6                      | 145.4                         | 18.3            | 35.4                                | 82.9                    | 40.7             | 11.1                   | 60.9       | 49.4       | n.p.         |
| February  | 414.9                                | 46.2     | 111.0             | 182.9                                 | n.p.               |  | 107.5                      | 144.7                         | 18.1            | 36.1                                | 82.4                    | 41.1             | 11.2                   | 58.3       | 47.6       | n.p.         |
| March   | 416.1                                | 47.3     | 109.7             | 185.2                                 | n.p.               |  | 108.9                      | 144.2                         | 17.8            | 36.9                                | 82.3                    | 41.5             | 11.1                   | 55.6       | 46.0       | n.p.         |
| April   | 417.3                                | 47.9     | 107.8             | 188.4                                 | n.p.               |  | 109.7                      | 143.8                         | 17.5            | 37.5                                | 82.8                    | 41.3             | 10.7                   | 53.6       | 45.2       | n.p.         |
| May   | 418.9                                | 48.0     | 104.6             | 192.0                                 | n.p.               |  | 110.1                      | 143.5                         | 17.4            | 38.1                                | 84.0                    | 40.5             | 10.2                   | 52.7       | 45.4       | n.p.         |
| June  | 421.3                                | 48.1     | 100.6             | 195.5                                 | n.p.               |  | 110.4                      | 143.3                         | 17.5            | 38.6                                | 85.3                    | 39.6             | 9.9                    | 52.7       | 46.1       | n.p.         |
| July  | 424.5                                | 48.2     | 96.3              | 198.6                                 | n.p.               |  | 110.6                      | 143.4                         | 17.8            | 39.1                                | 86.8                    | 39.0             | 9.7                    | 53.1       | 46.4       | n.p.         |
| August  | 428.2                                | 48.4     | 92.4              | 201.1                                 | n.p.               |  | 110.9                      | 143.7                         | 18.2            | 39.7                                | 88.2                    | 38.8             | 9.7                    | 53.7       | 46.0       | n.p.         |
| September                                       | 431.9                                | 48.6     | 89.0              | 202.9                                 | n.p.               |  | 111.2                      | 144.3                         | 18.6            | 40.4                                | 89.4                    | 39.0             | 9.9                    | 54.4       | 45.2       | n.p.         |
| October   | 435.3                                | 48.7     | 86.4              | 204.1                                 | n.p.               |  | 111.5                      | 144.9                         | 19.0            | 41.0                                | 90.5                    | 39.9             | 10.1                   | 54.9       | 44.0       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 0.5                                  | -0.3     | 1.7               | 2.5                                   | n.p.               |  | -1.6                       | 0.6                           | -0.6            | -1.1                                | 0.6                     | 3.6              | -7.4                   | 6.2        | -1.1       | n.p.         |
| September                                       | 0.4                                  | 0.5      | 1.2               | 2.3                                   | n.p.               |  | -0.9                       | 0.8                           | 0.6             | -1.7                                | 0.4                     | 2.9              | -9.5                   | 6.7        | -0.6       | n.p.         |
| October   | 0.2                                  | 2.1      | 0.3               | 1.8                                   | n.p.               |  | -0.1                       | 0.8                           | 1.7             | -1.7                                | -0.2                    | 2.3              | -8.1                   | 5.8        | -0.2       | n.p.         |
| November  | 0.2                                  | 3.0      | -0.4              | 1.2                                   | n.p.               |  | 1.0                        | 0.5                           | 1.7             | -0.9                                | -0.7                    | 1.5              | -4.4                   | 3.5        | -0.6       | n.p.         |
| December  | 0.3                                  | 4.2      | -0.7              | 0.8                                   | n.p.               |  | 1.7                        | -0.1                          | 1.1             | 0.6                                 | -0.9                    | 0.7              | -0.9                   | 0.2        | -1.6       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |  |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 0.3                                  | 4.5      | -0.9              | 0.7                                   | n.p.               |  | 2.0                        | -0.5                          | 0.0             | 1.4                                 | -1.2                    | 1.0              | 2.8                    | -2.6       | -2.8       | n.p.         |
| February  | 0.3                                  | 3.8      | -0.9              | 0.8                                   | n.p.               |  | 1.8                        | -0.5                          | -1.1            | 2.0                                 | -0.6                    | 1.0              | 0.9                    | -4.3       | -3.6       | n.p.         |
| March   | 0.3                                  | 2.4      | -1.2              | 1.3                                   | n.p.               |  | 1.3                        | -0.3                          | -1.7            | 2.2                                 | -0.1                    | 1.0              | -0.9                   | -4.6       | -3.4       | n.p.         |
| April   | 0.3                                  | 1.3      | -1.7              | 1.7                                   | n.p.               |  | 0.7                        | -0.3                          | -1.7            | 1.6                                 | 0.6                     | -0.5             | -3.6                   | -3.6       | -1.7       | n.p.         |
| May   | 0.4                                  | 0.2      | -3.0              | 1.9                                   | n.p.               |  | 0.4                        | -0.2                          | -0.6            | 1.6                                 | 1.4                     | -1.9             | -4.7                   | -1.7       | 0.4        | n.p.         |
| June  | 0.6                                  | 0.2      | -3.8              | 1.8                                   | n.p.               |  | 0.3                        | -0.1                          | 0.6             | 1.3                                 | 1.5                     | -2.2             | -2.9                   | 0.0        | 1.5        | n.p.         |
| July  | 0.8                                  | 0.2      | -4.3              | 1.6                                   | n.p.               |  | 0.2                        | 0.1                           | 1.7             | 1.3                                 | 1.8                     | -1.5             | -2.0                   | 0.8        | 0.7        | n.p.         |
| August  | 0.9                                  | 0.4      | -4.0              | 1.3                                   | n.p.               |  | 0.3                        | 0.2                           | 2.2             | 1.5                                 | 1.6                     | -0.5             | 0.0                    | 1.1        | -0.9       | n.p.         |
| September                                       | 0.9                                  | 0.4      | -3.7              | 0.9                                   | n.p.               |  | 0.3                        | 0.4                           | 2.2             | 1.8                                 | 1.4                     | 0.5              | 2.1                    | 1.3        | -1.7       | n.p.         |
| October   | 0.8                                  | 0.2      | -2.9              | 0.6                                   | n.p.               |  | 0.3                        | 0.4                           | 2.2             | 1.5                                 | 1.2                     | 2.3              | 2.0                    | 0.9        | -2.7       | n.p.         |

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—South Australia: Original and trend

| Month   | FOOD.....                            |          |                   | SERVICE.....                          |                    | HOUSEHOLD GOODS.....       |                               |                 |                                     |                         |                  | OTHER.....             |            |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)                           |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 179.8                                | 7.8      | 40.9              | 56.4                                  | 25.4               | 29.5                       | 77.2                          | 7.2             | 19.1                                | 29.8                    | 16.7             | 4.5                    | 29.9       | 12.4       | 25.4         |
| September                                       | 180.7                                | 10.4     | 39.8              | 56.2                                  | 27.1               | 28.3                       | 83.8                          | 8.0             | 21.8                                | 30.1                    | 16.6             | 4.1                    | 30.5       | 10.4       | 30.4         |
| October   | 195.4                                | 10.7     | 41.0              | 62.2                                  | 27.4               | 31.4                       | 96.2                          | 9.5             | 22.5                                | 29.1                    | 17.6             | 4.1                    | 31.3       | 10.2       | 31.8         |
| November  | 182.9                                | 9.3      | 40.9              | 62.1                                  | 28.5               | 29.8                       | 98.9                          | 8.1             | 25.2                                | 30.6                    | 16.4             | 4.2                    | 31.6       | 10.3       | 28.4         |
| December  | 224.9                                | 12.8     | 42.1              | 84.1                                  | 29.2               | 39.3                       | 162.0                         | 10.8            | 37.6                                | 42.1                    | 18.1             | 3.4                    | 38.7       | 17.1       | 43.3         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 193.6                                | 10.6     | 37.9              | 63.7                                  | 28.3               | 26.7                       | 78.7                          | 9.4             | 21.4                                | 28.5                    | 16.4             | 2.7                    | 26.9       | 10.8       | 30.9         |
| February  | 177.4                                | 9.2      | 38.0              | 56.4                                  | 24.7               | 22.8                       | 68.9                          | 6.4             | 18.2                                | 28.6                    | 13.7             | 3.1                    | 23.5       | 9.9        | 26.7         |
| March   | 203.2                                | 9.8      | 41.7              | 61.4                                  | 27.8               | 26.9                       | 77.0                          | 8.4             | 19.9                                | 31.2                    | 17.2             | 3.4                    | 28.1       | 14.9       | 28.9         |
| April   | 206.0                                | 9.6      | 38.9              | 63.9                                  | 25.7               | 26.8                       | 86.0                          | 8.6             | 18.7                                | 27.6                    | 16.1             | 3.1                    | 30.3       | 12.7       | 31.1         |
| May   | 200.4                                | 8.5      | 37.3              | 57.7                                  | 23.9               | 30.1                       | 92.5                          | 9.0             | 17.4                                | 30.1                    | 16.6             | 3.5                    | 32.1       | 13.3       | 27.3         |
| June  | 195.5                                | 10.3     | 36.5              | 59.5                                  | 24.1               | 31.3                       | 88.4                          | 8.2             | 17.4                                | 32.9                    | 16.3             | 4.9                    | 31.8       | 14.2       | 26.1         |
| July  | 210.3                                | 11.0     | 38.0              | 64.6                                  | 26.0               | 30.6                       | 84.5                          | 8.0             | 16.4                                | 32.7                    | 17.7             | 5.1                    | 31.9       | 16.5       | 25.9         |
| August  | 196.8                                | 10.6     | 35.4              | 61.1                                  | 23.5               | 28.0                       | 78.4                          | 6.9             | 19.6                                | 31.5                    | 18.1             | 5.3                    | 31.4       | 15.4       | 24.0         |
| September                                       | 203.8                                | 10.7     | 35.4              | 65.9                                  | 21.1               | 31.0                       | 85.4                          | 7.9             | 19.1                                | 32.4                    | 18.3             | 5.5                    | 35.2       | 16.3       | 27.4         |
| October   | 210.2                                | 9.1      | 36.2              | 74.2                                  | 24.8               | 31.8                       | 88.9                          | 8.9             | 22.6                                | 31.3                    | 19.2             | 5.2                    | 32.9       | 15.8       | 28.2         |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 187.6                                | 9.0      | 41.6              | 60.9                                  | n.p.               | 31.0                       | 89.4                          | 8.3             | 22.0                                | 31.6                    | 16.5             | 4.2                    | 30.6       | 11.9       | n.p.         |
| September                                       | 187.6                                | 9.4      | 40.1              | 60.9                                  | n.p.               | 30.9                       | 90.3                          | 8.5             | 21.8                                | 31.5                    | 16.6             | 4.1                    | 30.6       | 11.8       | n.p.         |
| October   | 188.3                                | 9.8      | 39.0              | 60.8                                  | n.p.               | 30.8                       | 91.2                          | 8.6             | 21.9                                | 31.4                    | 16.6             | 3.9                    | 30.3       | 11.6       | n.p.         |
| November  | 190.0                                | 10.0     | 38.5              | 60.7                                  | n.p.               | 30.4                       | 91.6                          | 8.8             | 22.2                                | 31.4                    | 16.5             | 3.7                    | 29.8       | 11.4       | n.p.         |
| December  | 192.4                                | 10.2     | 38.4              | 60.6                                  | n.p.               | 29.8                       | 91.4                          | 8.9             | 22.3                                | 31.2                    | 16.4             | 3.5                    | 29.3       | 11.4       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 194.9                                | 10.2     | 38.7              | 60.4                                  | n.p.               | 29.0                       | 91.2                          | 8.9             | 22.4                                | 30.8                    | 16.4             | 3.4                    | 29.3       | 11.5       | n.p.         |
| February  | 197.3                                | 10.1     | 39.3              | 60.5                                  | n.p.               | 28.3                       | 91.2                          | 8.8             | 22.2                                | 30.5                    | 16.5             | 3.3                    | 29.7       | 11.9       | n.p.         |
| March   | 199.5                                | 10.1     | 39.8              | 61.3                                  | n.p.               | 27.9                       | 91.6                          | 8.6             | 21.7                                | 30.4                    | 16.6             | 3.4                    | 30.3       | 12.6       | n.p.         |
| April   | 201.2                                | 10.2     | 40.0              | 62.6                                  | n.p.               | 27.8                       | 91.8                          | 8.3             | 21.1                                | 30.4                    | 16.7             | 3.6                    | 31.1       | 13.3       | n.p.         |
| May   | 202.5                                | 10.3     | 39.8              | 64.3                                  | n.p.               | 28.2                       | 91.7                          | 8.1             | 20.4                                | 30.8                    | 16.8             | 3.9                    | 31.7       | 14.1       | n.p.         |
| June  | 203.6                                | 10.3     | 39.1              | 66.2                                  | n.p.               | 29.1                       | 91.2                          | 8.0             | 20.0                                | 31.5                    | 17.0             | 4.3                    | 32.2       | 14.9       | n.p.         |
| July  | 205.0                                | 10.4     | 38.2              | 68.0                                  | n.p.               | 30.0                       | 91.0                          | 8.0             | 20.0                                | 32.3                    | 17.4             | 4.7                    | 32.5       | 15.7       | n.p.         |
| August  | 206.6                                | 10.4     | 37.2              | 69.4                                  | n.p.               | 31.0                       | 91.1                          | 8.1             | 20.2                                | 33.2                    | 17.8             | 5.0                    | 32.7       | 16.4       | n.p.         |
| September                                       | 208.2                                | 10.3     | 36.3              | 70.6                                  | n.p.               | 31.8                       | 91.5                          | 8.2             | 20.5                                | 34.0                    | 18.2             | 5.2                    | 32.8       | 17.1       | n.p.         |
| October   | 209.8                                | 10.2     | 35.4              | 71.6                                  | n.p.               | 32.4                       | 92.0                          | 8.3             | 21.0                                | 34.9                    | 18.6             | 5.3                    | 32.9       | 17.7       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | -0.4                                 | 4.7      | -4.1              | -0.5                                  | n.p.               | -0.3                       | 0.9                           | 1.2             | -0.5                                | -0.6                    | 1.9              | -2.3                   | 1.0        | -0.8       | n.p.         |
| September                                       | 0.0                                  | 4.4      | -3.6              | 0.0                                   | n.p.               | -0.3                       | 1.0                           | 2.4             | -0.9                                | -0.3                    | 0.6              | -2.4                   | 0.0        | -0.8       | n.p.         |
| October   | 0.4                                  | 4.3      | -2.7              | -0.2                                  | n.p.               | -0.3                       | 1.0                           | 1.2             | 0.5                                 | -0.3                    | 0.0              | -4.9                   | -1.0       | -1.7       | n.p.         |
| November  | 0.9                                  | 2.0      | -1.3              | -0.2                                  | n.p.               | -1.3                       | 0.4                           | 2.3             | 1.4                                 | 0.0                     | -0.6             | -5.1                   | -1.7       | -1.7       | n.p.         |
| December  | 1.3                                  | 2.0      | -0.3              | -0.2                                  | n.p.               | -2.0                       | -0.2                          | 1.1             | 0.5                                 | -0.6                    | -0.6             | -5.4                   | -1.7       | 0.0        | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 1.3                                  | 0.0      | 0.8               | -0.3                                  | n.p.               | -2.7                       | -0.2                          | 0.0             | 0.4                                 | -1.3                    | 0.0              | -2.9                   | 0.0        | 0.9        | n.p.         |
| February  | 1.2                                  | -1.0     | 1.6               | 0.2                                   | n.p.               | -2.4                       | 0.0                           | -1.1            | -0.9                                | -1.0                    | 0.6              | -2.9                   | 1.4        | 3.5        | n.p.         |
| March   | 1.1                                  | 0.0      | 1.3               | 1.3                                   | n.p.               | -1.4                       | 0.4                           | -2.3            | -2.3                                | -0.3                    | 0.6              | 3.0                    | 2.0        | 5.9        | n.p.         |
| April   | 0.9                                  | 1.0      | 0.5               | 2.1                                   | n.p.               | -0.4                       | 0.2                           | -3.5            | -2.8                                | 0.0                     | 0.6              | 5.9                    | 2.6        | 5.6        | n.p.         |
| May   | 0.6                                  | 1.0      | -0.5              | 2.7                                   | n.p.               | 1.4                        | -0.1                          | -2.4            | -3.3                                | 1.3                     | 0.6              | 8.3                    | 1.9        | 6.0        | n.p.         |
| June  | 0.5                                  | 0.0      | -1.8              | 3.0                                   | n.p.               | 3.2                        | -0.5                          | -1.2            | -2.0                                | 2.3                     | 1.2              | 10.3                   | 1.6        | 5.7        | n.p.         |
| July  | 0.7                                  | 1.0      | -2.3              | 2.7                                   | n.p.               | 3.1                        | -0.2                          | 0.0             | 0.0                                 | 2.5                     | 2.4              | 9.3                    | 0.9        | 5.4        | n.p.         |
| August  | 0.8                                  | 0.0      | -2.6              | 2.1                                   | n.p.               | 3.3                        | 0.1                           | 1.3             | 1.0                                 | 2.8                     | 2.3              | 6.4                    | 0.6        | 4.5        | n.p.         |
| September                                       | 0.8                                  | -1.0     | -2.4              | 1.7                                   | n.p.               | 2.6                        | 0.4                           | 1.2             | 1.5                                 | 2.4                     | 2.2              | 4.0                    | 0.3        | 4.3        | n.p.         |
| October   | 0.8                                  | -1.0     | -2.5              | 1.4                                   | n.p.               | 1.9                        | 0.5                           | 1.2             | 2.4                                 | 2.6                     | 2.2              | 1.9                    | 0.3        | 3.5        | n.p.         |

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## MONTHLY TURNOVER, By industry—Western Australia: Original and trend

| Month   | FOOD.....                            |          |                   | SERVICE.....                          |                    | HOUSEHOLD GOODS.....       |                               |                 |                                     |                         |                  |                        | OTHER..... |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)                           |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 247.9                                | 6.7      | 55.8              | 72.3                                  | 42.0               | 41.4                       | 69.1                          | 6.8             | 21.0                                | 37.0                    | 15.7             | 6.0                    | 33.0       | 15.6       | 31.2         |
| September                                       | 250.6                                | 7.2      | 58.7              | 72.8                                  | 47.4               | 45.7                       | 73.6                          | 7.9             | 20.6                                | 42.6                    | 13.8             | 5.6                    | 30.6       | 23.0       | 36.2         |
| October   | 266.6                                | 7.3      | 65.7              | 80.7                                  | 54.9               | 52.4                       | 90.3                          | 10.2            | 23.7                                | 45.1                    | 16.7             | 6.6                    | 32.6       | 25.0       | 40.8         |
| November  | 253.0                                | 6.6      | 62.5              | 75.8                                  | 49.5               | 49.9                       | 90.5                          | 8.3             | 24.3                                | 45.5                    | 15.6             | 6.4                    | 31.4       | 25.3       | 40.7         |
| December  | 296.6                                | 11.2     | 64.7              | 101.1                                 | 58.2               | 75.4                       | 153.2                         | 12.6            | 34.2                                | 57.9                    | 15.5             | 6.8                    | 37.8       | 30.8       | 59.0         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 256.3                                | 8.8      | 62.6              | 76.6                                  | 49.0               | 43.9                       | 76.6                          | 10.2            | 19.8                                | 41.7                    | 16.1             | 5.2                    | 27.0       | 23.1       | 32.9         |
| February  | 240.5                                | 8.6      | 59.8              | 72.7                                  | 46.2               | 38.1                       | 62.6                          | 6.7             | 19.4                                | 38.0                    | 13.9             | 5.0                    | 25.2       | 26.6       | 34.5         |
| March   | 258.4                                | 7.8      | 62.2              | 83.4                                  | 53.1               | 39.3                       | 75.5                          | 7.8             | 20.5                                | 45.4                    | 15.0             | 7.5                    | 29.5       | 27.6       | 33.6         |
| April   | 263.5                                | 8.2      | 62.1              | 86.3                                  | 52.7               | 43.0                       | 85.3                          | 9.0             | 20.3                                | 43.2                    | 14.6             | 6.0                    | 30.0       | 24.2       | 33.5         |
| May   | 265.4                                | 7.5      | 62.3              | 79.6                                  | 54.0               | 45.6                       | 90.2                          | 9.5             | 20.6                                | 49.3                    | 15.3             | 5.9                    | 32.8       | 26.0       | 32.9         |
| June  | 265.9                                | 8.2      | 60.0              | 77.2                                  | 47.2               | 44.8                       | 84.6                          | 10.1            | 23.5                                | 50.4                    | 15.7             | 6.2                    | 31.1       | 27.3       | 36.6         |
| July  | 283.4                                | 7.7      | 63.7              | 82.5                                  | 49.2               | 43.9                       | 78.3                          | 10.0            | 24.5                                | 55.5                    | 16.7             | 6.9                    | 34.6       | 27.6       | 42.3         |
| August  | 257.0                                | 7.1      | 66.6              | 77.8                                  | 49.0               | 39.4                       | 72.8                          | 8.7             | 24.9                                | 49.1                    | 14.7             | 6.5                    | 33.2       | 27.0       | 40.8         |
| September                                       | 268.5                                | 7.9      | 77.9              | 84.7                                  | 53.7               | 39.9                       | 81.8                          | 10.0            | 22.3                                | 53.9                    | 14.5             | 8.0                    | 37.4       | 27.8       | 44.8         |
| October   | 268.9                                | 7.5      | 72.7              | 92.1                                  | 54.3               | 39.7                       | 91.4                          | 11.4            | 25.8                                | 47.7                    | 15.1             | 6.9                    | 38.0       | 25.7       | 47.0         |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 256.9                                | 7.1      | 58.6              | 76.2                                  | n.p.               | 44.7                       | 83.5                          | 7.9             | 22.2                                | 41.6                    | 14.7             | 6.2                    | 32.4       | 19.2       | n.p.         |
| September                                       | 258.3                                | 7.3      | 59.4              | 76.3                                  | n.p.               | 46.9                       | 83.8                          | 8.3             | 21.7                                | 42.7                    | 14.8             | 6.1                    | 31.7       | 21.1       | n.p.         |
| October   | 259.1                                | 7.6      | 60.2              | 76.1                                  | n.p.               | 49.1                       | 84.3                          | 8.7             | 21.4                                | 43.6                    | 14.9             | 6.1                    | 30.9       | 22.9       | n.p.         |
| November  | 259.1                                | 8.0      | 60.8              | 76.0                                  | n.p.               | 50.5                       | 84.8                          | 9.1             | 21.3                                | 44.0                    | 15.0             | 6.0                    | 30.2       | 24.3       | n.p.         |
| December  | 258.3                                | 8.3      | 61.1              | 76.7                                  | n.p.               | 50.9                       | 85.4                          | 9.3             | 21.4                                | 44.1                    | 15.2             | 6.1                    | 29.7       | 25.1       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 257.5                                | 8.4      | 61.3              | 78.1                                  | n.p.               | 50.0                       | 85.9                          | 9.3             | 21.8                                | 44.1                    | 15.4             | 6.2                    | 29.6       | 25.6       | n.p.         |
| February  | 258.0                                | 8.5      | 61.6              | 80.2                                  | n.p.               | 48.4                       | 86.5                          | 9.2             | 22.4                                | 44.6                    | 15.7             | 6.2                    | 29.8       | 26.0       | n.p.         |
| March   | 260.1                                | 8.4      | 61.9              | 82.4                                  | n.p.               | 46.6                       | 87.2                          | 9.1             | 23.1                                | 45.7                    | 15.9             | 6.2                    | 30.4       | 26.5       | n.p.         |
| April   | 263.7                                | 8.2      | 62.6              | 84.3                                  | n.p.               | 45.0                       | 87.7                          | 9.1             | 24.0                                | 47.4                    | 15.9             | 6.2                    | 31.2       | 27.3       | n.p.         |
| May   | 267.5                                | 8.0      | 63.8              | 85.3                                  | n.p.               | 43.8                       | 87.9                          | 9.2             | 24.7                                | 49.4                    | 15.9             | 6.3                    | 32.1       | 27.9       | n.p.         |
| June  | 270.6                                | 7.8      | 65.4              | 85.6                                  | n.p.               | 42.9                       | 87.9                          | 9.5             | 25.2                                | 51.2                    | 15.7             | 6.4                    | 33.1       | 28.2       | n.p.         |
| July  | 272.6                                | 7.8      | 67.3              | 85.5                                  | n.p.               | 42.2                       | 88.3                          | 9.8             | 25.4                                | 52.4                    | 15.4             | 6.6                    | 34.1       | 28.3       | n.p.         |
| August  | 273.6                                | 7.8      | 69.2              | 85.5                                  | n.p.               | 41.5                       | 88.9                          | 10.1            | 25.4                                | 53.2                    | 15.1             | 6.8                    | 35.2       | 28.2       | n.p.         |
| September                                       | 274.0                                | 7.8      | 70.9              | 85.8                                  | n.p.               | 40.8                       | 89.6                          | 10.4            | 25.2                                | 53.4                    | 14.7             | 7.0                    | 36.1       | 28.0       | n.p.         |
| October   | 273.8                                | 7.9      | 72.3              | 86.1                                  | n.p.               | 40.2                       | 90.5                          | 10.6            | 24.9                                | 53.4                    | 14.3             | 7.3                    | 37.0       | 27.8       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 0.7                                  | 2.9      | 1.2               | 0.5                                   | n.p.               | 4.0                        | 0.4                           | 3.9             | -1.8                                | 3.5                     | 0.7              | 0.0                    | -2.1       | 9.1        | n.p.         |
| September                                       | 0.5                                  | 2.8      | 1.4               | 0.1                                   | n.p.               | 4.9                        | 0.4                           | 5.1             | -2.3                                | 2.6                     | 0.7              | -1.6                   | -2.2       | 9.9        | n.p.         |
| October   | 0.3                                  | 4.1      | 1.3               | -0.3                                  | n.p.               | 4.7                        | 0.6                           | 4.8             | -1.4                                | 2.1                     | 0.7              | 0.0                    | -2.5       | 8.5        | n.p.         |
| November  | 0.0                                  | 5.3      | 1.0               | -0.1                                  | n.p.               | 2.9                        | 0.6                           | 4.6             | -0.5                                | 0.9                     | 0.7              | -1.6                   | -2.3       | 6.1        | n.p.         |
| December  | -0.3                                 | 3.8      | 0.5               | 0.9                                   | n.p.               | 0.8                        | 0.7                           | 2.2             | 0.5                                 | 0.2                     | 1.3              | 1.7                    | -1.7       | 3.3        | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | -0.3                                 | 1.2      | 0.3               | 1.8                                   | n.p.               | -1.8                       | 0.6                           | 0.0             | 1.9                                 | 0.0                     | 1.3              | 1.6                    | -0.3       | 2.0        | n.p.         |
| February  | 0.2                                  | 1.2      | 0.5               | 2.7                                   | n.p.               | -3.2                       | 0.7                           | -1.1            | 2.8                                 | 1.1                     | 1.9              | 0.0                    | 0.7        | 1.6        | n.p.         |
| March   | 0.8                                  | -1.2     | 0.5               | 2.7                                   | n.p.               | -3.7                       | 0.8                           | -1.1            | 3.1                                 | 2.5                     | 1.3              | 0.0                    | 2.0        | 1.9        | n.p.         |
| April   | 1.4                                  | -2.4     | 1.1               | 2.3                                   | n.p.               | -3.4                       | 0.6                           | 0.0             | 3.9                                 | 3.7                     | 0.0              | 0.0                    | 2.6        | 3.0        | n.p.         |
| May   | 1.4                                  | -2.4     | 1.9               | 1.2                                   | n.p.               | -2.7                       | 0.2                           | 1.1             | 2.9                                 | 4.2                     | 0.0              | 1.6                    | 2.9        | 2.2        | n.p.         |
| June  | 1.2                                  | -2.5     | 2.5               | 0.4                                   | n.p.               | -2.1                       | 0.0                           | 3.3             | 2.0                                 | 3.6                     | -1.3             | 1.6                    | 3.1        | 1.1        | n.p.         |
| July  | 0.7                                  | 0.0      | 2.9               | -0.1                                  | n.p.               | -1.6                       | 0.5                           | 3.2             | 0.8                                 | 2.3                     | -1.9             | 3.1                    | 3.0        | 0.4        | n.p.         |
| August  | 0.4                                  | 0.0      | 2.8               | 0.0                                   | n.p.               | -1.7                       | 0.7                           | 3.1             | 0.0                                 | 1.5                     | -1.9             | 3.0                    | 3.2        | -0.4       | n.p.         |
| September                                       | 0.1                                  | 0.0      | 2.5               | 0.4                                   | n.p.               | -1.7                       | 0.8                           | 3.0             | -0.8                                | 0.4                     | -2.6             | 2.9                    | 2.6        | -0.7       | n.p.         |
| October   | -0.1                                 | 1.3      | 2.0               | 0.3                                   | n.p.               | -1.5                       | 1.0                           | 1.9             | -1.2                                | 0.0                     | -2.7             | 4.3                    | 2.5        | -0.7       | n.p.         |

n.p. Not available for publication



## MONTHLY TURNOVER, By industry—Tasmania: Original and trend

| Month   | FOOD                                 |          |                   | SERVICE                               |                    | HOUSEHOLD GOODS            |                               |                 |                                     |                         |                  | OTHER                  |            |            |              |
|---|--------------------------------------|----------|-------------------|---------------------------------------|--------------------|----------------------------|-------------------------------|-----------------|-------------------------------------|-------------------------|------------------|------------------------|------------|------------|--------------|
|   | Grocers, confectioners, tobacconists | Butchers | Other food stores | Hotels, liquor stores, licensed clubs | Cafes, restaurants | Clothing and fabric stores | Department and general stores | Footwear stores | Domestic hardware stores, jewellers | Electrical goods stores | Furniture stores | Floor coverings stores | Pharmacies | Newsagents | Other stores |
| ORIGINAL (\$ million)                           |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 63.0                                 | 5.1      | 13.1              | 23.9                                  | 6.6                | 12.3                       | 15.8                          | 2.1             | 3.9                                 | 11.6                    | 3.8              | 1.6                    | 8.9        | 10.2       | 10.3         |
| September                                       | 69.5                                 | 4.8      | 11.6              | 23.7                                  | 6.8                | 12.4                       | 16.9                          | 2.2             | 3.7                                 | 11.1                    | 4.0              | 1.2                    | 6.3        | 9.8        | 10.9         |
| October   | 75.6                                 | 4.9      | 12.3              | 26.5                                  | 7.3                | 13.1                       | 17.6                          | 2.5             | 3.7                                 | 10.4                    | 4.4              | 1.4                    | 6.8        | 10.1       | 13.5         |
| November  | 69.7                                 | 4.5      | 12.3              | 25.0                                  | 6.4                | 14.1                       | 21.4                          | 2.5             | 4.5                                 | 12.1                    | 4.2              | 1.6                    | 6.8        | 10.4       | 11.3         |
| December  | 83.6                                 | 6.9      | 13.4              | 30.7                                  | 7.4                | 23.2                       | 37.3                          | 3.4             | 6.7                                 | 17.0                    | 5.3              | 1.4                    | 8.6        | 16.7       | 15.3         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 73.6                                 | 5.0      | 13.4              | 26.9                                  | 6.6                | 14.0                       | 17.6                          | 2.5             | 3.9                                 | 11.0                    | 4.4              | 1.5                    | 6.2        | 10.9       | 10.2         |
| February  | 67.8                                 | 5.0      | 12.1              | 21.4                                  | 6.1                | 12.9                       | 14.7                          | 2.5             | 3.2                                 | 10.9                    | 4.0              | 1.0                    | 5.5        | 12.7       | 9.2          |
| March   | 69.6                                 | 5.0      | 13.5              | 23.5                                  | 5.0                | 12.1                       | 18.3                          | 2.5             | 3.3                                 | 11.1                    | 3.8              | 1.5                    | 7.1        | 11.1       | 11.2         |
| April   | 70.6                                 | 5.2      | 13.4              | 22.3                                  | 4.8                | 13.2                       | 21.6                          | 2.7             | 3.4                                 | 11.1                    | 3.7              | 1.4                    | 7.8        | 12.4       | 11.9         |
| May   | 67.8                                 | 5.1      | 13.4              | 21.5                                  | 4.8                | 12.7                       | 21.9                          | 2.7             | 3.2                                 | 11.6                    | 3.6              | 1.5                    | 7.9        | 10.9       | 9.6          |
| June  | 68.3                                 | 4.6      | 11.4              | 22.0                                  | 5.2                | 18.9                       | 18.8                          | 2.8             | 2.4                                 | 9.7                     | 3.7              | 1.3                    | 6.5        | 8.9        | 12.9         |
| July  | 74.1                                 | 4.6      | 12.5              | 23.1                                  | 5.4                | 13.1                       | 19.4                          | 2.7             | 2.6                                 | 10.1                    | 4.3              | 1.6                    | 7.3        | 10.5       | 10.8         |
| August  | 67.5                                 | 4.4      | 12.5              | 23.6                                  | 4.9                | 11.3                       | 17.5                          | 2.2             | 2.8                                 | 10.1                    | 3.6              | 1.7                    | 7.4        | 9.8        | 11.1         |
| September                                       | 72.9                                 | 4.4      | 12.8              | 24.5                                  | 5.1                | 11.7                       | 19.4                          | 2.5             | 3.4                                 | 10.2                    | 4.0              | 1.3                    | 8.8        | 9.6        | 14.1         |
| October   | 75.2                                 | 4.4      | 12.8              | 28.2                                  | 5.9                | 12.3                       | 19.3                          | 2.6             | 3.8                                 | 9.0                     | 4.2              | 1.6                    | 8.7        | 10.3       | 14.4         |
| TREND ESTIMATES (\$ million)                    |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 67.9                                 | 5.1      | 12.8              | 25.8                                  | n.p.               | 14.2                       | 18.7                          | 2.5             | 4.3                                 | 11.6                    | 4.1              | 1.3                    | 7.9        | 11.0       | n.p.         |
| September                                       | 69.5                                 | 5.0      | 12.5              | 25.8                                  | n.p.               | 14.2                       | 18.8                          | 2.6             | 4.2                                 | 11.7                    | 4.1              | 1.3                    | 7.4        | 11.0       | n.p.         |
| October   | 70.8                                 | 4.9      | 12.3              | 25.6                                  | n.p.               | 14.4                       | 19.0                          | 2.6             | 4.0                                 | 11.9                    | 4.2              | 1.3                    | 6.9        | 11.0       | n.p.         |
| November  | 71.8                                 | 4.9      | 12.2              | 25.1                                  | n.p.               | 14.7                       | 19.2                          | 2.6             | 3.9                                 | 12.0                    | 4.3              | 1.4                    | 6.6        | 11.1       | n.p.         |
| December  | 72.0                                 | 5.0      | 12.3              | 24.5                                  | n.p.               | 14.7                       | 19.6                          | 2.6             | 3.9                                 | 12.2                    | 4.4              | 1.5                    | 6.5        | 11.4       | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | 71.7                                 | 5.2      | 12.6              | 23.8                                  | n.p.               | 14.5                       | 19.9                          | 2.6             | 3.9                                 | 12.4                    | 4.4              | 1.5                    | 6.7        | 11.6       | n.p.         |
| February  | 71.2                                 | 5.3      | 13.0              | 23.2                                  | n.p.               | 14.3                       | 20.4                          | 2.6             | 3.8                                 | 12.4                    | 4.3              | 1.5                    | 7.0        | 11.7       | n.p.         |
| March   | 70.9                                 | 5.3      | 13.3              | 22.9                                  | n.p.               | 14.1                       | 20.8                          | 2.6             | 3.7                                 | 12.0                    | 4.1              | 1.5                    | 7.2        | 11.7       | n.p.         |
| April   | 70.9                                 | 5.3      | 13.3              | 22.8                                  | n.p.               | 14.0                       | 21.1                          | 2.6             | 3.5                                 | 11.5                    | 4.0              | 1.5                    | 7.3        | 11.5       | n.p.         |
| May   | 71.2                                 | 5.1      | 13.2              | 23.1                                  | n.p.               | 13.9                       | 21.2                          | 2.6             | 3.3                                 | 10.9                    | 3.8              | 1.5                    | 7.4        | 11.2       | n.p.         |
| June  | 71.6                                 | 5.0      | 12.9              | 23.8                                  | n.p.               | 13.9                       | 21.2                          | 2.6             | 3.2                                 | 10.4                    | 3.8              | 1.5                    | 7.5        | 11.0       | n.p.         |
| July  | 72.3                                 | 4.8      | 12.8              | 24.7                                  | n.p.               | 13.9                       | 21.2                          | 2.6             | 3.2                                 | 10.1                    | 3.9              | 1.4                    | 7.6        | 10.8       | n.p.         |
| August  | 73.0                                 | 4.6      | 12.7              | 25.7                                  | n.p.               | 13.8                       | 21.1                          | 2.7             | 3.3                                 | 10.0                    | 3.9              | 1.4                    | 7.8        | 10.7       | n.p.         |
| September                                       | 73.7                                 | 4.4      | 12.6              | 26.6                                  | n.p.               | 13.6                       | 21.1                          | 2.8             | 3.5                                 | 9.9                     | 4.0              | 1.4                    | 8.1        | 10.7       | n.p.         |
| October   | 74.3                                 | 4.2      | 12.6              | 27.5                                  | n.p.               | 13.4                       | 21.1                          | 2.8             | 3.7                                 | 10.0                    | 4.1              | 1.4                    | 8.4        | 10.6       | n.p.         |
| TREND ESTIMATES (% change from preceding month) |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| <b>1992</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| August  | 2.3                                  | -5.6     | -0.8              | 0.4                                   | n.p.               | -2.1                       | 0.0                           | 0.0             | -2.3                                | 1.8                     | 2.5              | -7.1                   | -6.0       | -1.8       | n.p.         |
| September                                       | 2.4                                  | -2.0     | -2.3              | 0.0                                   | n.p.               | 0.0                        | 0.5                           | 4.0             | -2.3                                | 0.9                     | 0.0              | 0.0                    | -6.3       | 0.0        | n.p.         |
| October   | 1.9                                  | -2.0     | -1.6              | -0.8                                  | n.p.               | 1.4                        | 1.1                           | 0.0             | -4.8                                | 1.7                     | 2.4              | 0.0                    | -6.8       | 0.0        | n.p.         |
| November  | 1.4                                  | 0.0      | -0.8              | -2.0                                  | n.p.               | 2.1                        | 1.1                           | 0.0             | -2.5                                | 0.8                     | 2.4              | 7.7                    | -4.3       | 0.9        | n.p.         |
| December  | 0.3                                  | 2.0      | 0.8               | -2.4                                  | n.p.               | 0.0                        | 2.1                           | 0.0             | 0.0                                 | 1.7                     | 2.3              | 7.1                    | -1.5       | 2.7        | n.p.         |
| <b>1993</b>                                     |                                      |          |                   |                                       |                    |                            |                               |                 |                                     |                         |                  |                        |            |            |              |
| January   | -0.4                                 | 4.0      | 2.4               | -2.9                                  | n.p.               | -1.4                       | 1.5                           | 0.0             | 0.0                                 | 1.6                     | 0.0              | 0.0                    | 3.1        | 1.8        | n.p.         |
| February  | -0.7                                 | 1.9      | 3.2               | -2.5                                  | n.p.               | -1.4                       | 2.5                           | 0.0             | -2.6                                | 0.0                     | -2.3             | 0.0                    | 4.5        | 0.9        | n.p.         |
| March   | -0.4                                 | 0.0      | 2.3               | -1.3                                  | n.p.               | -1.4                       | 2.0                           | 0.0             | -2.6                                | -3.2                    | -4.7             | 0.0                    | 2.9        | 0.0        | n.p.         |
| April   | 0.0                                  | 0.0      | 0.0               | -0.4                                  | n.p.               | -0.7                       | 1.4                           | 0.0             | -5.4                                | -4.2                    | -2.4             | 0.0                    | 1.4        | -1.7       | n.p.         |
| May   | 0.4                                  | -3.8     | -0.8              | 1.3                                   | n.p.               | -0.7                       | 0.5                           | 0.0             | -5.7                                | -5.2                    | -5.0             | 0.0                    | 1.4        | -2.6       | n.p.         |
| June  | 0.6                                  | -2.0     | -2.3              | 3.0                                   | n.p.               | 0.0                        | 0.0                           | 0.0             | -3.0                                | -4.6                    | 0.0              | 0.0                    | 1.4        | -1.8       | n.p.         |
| July  | 1.0                                  | -4.0     | -0.8              | 3.8                                   | n.p.               | 0.0                        | 0.0                           | 0.0             | 0.0                                 | -2.9                    | 2.6              | -6.7                   | 1.3        | -1.8       | n.p.         |
| August  | 1.0                                  | -4.2     | -0.8              | 4.0                                   | n.p.               | -0.7                       | -0.5                          | 3.8             | 3.1                                 | -1.0                    | 0.0              | 0.0                    | 2.6        | -0.9       | n.p.         |
| September                                       | 1.0                                  | -4.3     | -0.8              | 3.5                                   | n.p.               | -1.4                       | 0.0                           | 3.7             | 6.1                                 | -1.0                    | 2.6              | 0.0                    | 3.8        | 0.0        | n.p.         |
| October   | 0.8                                  | -4.5     | 0.0               | 3.4                                   | n.p.               | -1.5                       | 0.0                           | 0.0             | 5.7                                 | 1.0                     | 2.5              | 0.0                    | 3.7        | -0.9       | n.p.         |

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—Australian Capital Territory: Original and trend

| Month   | FOOD.....                                   |               |                         | SERVICE.....                                      |                            | HOUSEHOLD GOODS.....                |   |                         |   |                                    |                          | OTHER.....                        |                 |                 |                 |
|---|---|---------------|-------------------------|---|----------------------------|-------------------------------------|---|-------------------------|---|------------------------------------|--------------------------|-----------------------------------|-----------------|-----------------|-----------------|
|   | Grocers,<br>confectioners,<br>tobacco-nists | Butch-<br>ers | Other<br>food<br>stores | Hotels,<br>liquor<br>stores,<br>licensed<br>clubs | Cafes,<br>restau-<br>rants | Clothing<br>and<br>fabric<br>stores | Depart-<br>ment<br>and<br>general<br>stores | Foot-<br>wear<br>stores | Domestic<br>hard-<br>ware<br>stores,<br>jewellers | Elect-<br>rical<br>goods<br>stores | Furn-<br>iture<br>stores | Floor<br>cover-<br>ings<br>stores | Pharma-<br>cies | News-<br>agents | Other<br>stores |
| ORIGINAL (\$ million)                           |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| <b>1992</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| August  | 44.4  | 1.7           | 9.9                     | 13.0  | 9.5                        | 8.9                                 | 18.0  | 1.9                     | 4.0   | 8.2                                | 5.9                      | 2.1                               | 4.0             | 5.7             | 8.0             |
| September                                       | 46.8  | 1.7           | 10.8                    | 12.2  | 10.0                       | 8.9                                 | 20.2  | 2.1                     | 3.9   | 7.5                                | 6.3                      | 1.9                               | 4.3             | 6.2             | 9.1             |
| October   | 49.8  | 1.7           | 11.2                    | 13.5  | 10.6                       | 11.2                                | 22.4  | 2.3                     | 4.6   | 7.6                                | 5.3                      | 2.3                               | 4.4             | 5.6             | 9.5             |
| November  | 47.8  | 1.8           | 11.3                    | 12.9  | 10.1                       | 10.5                                | 23.6  | 2.1                     | 4.9   | 7.9                                | 5.3                      | 2.6                               | 4.9             | 5.8             | 8.6             |
| December  | 54.2  | 2.1           | 11.9                    | 13.1  | 11.0                       | 16.7                                | 42.0  | 3.2                     | 9.8   | 11.6                               | 6.1                      | 2.4                               | 6.4             | 9.0             | 11.4            |
| <b>1993</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| January   | 49.1  | 1.8           | 11.4                    | 10.0  | 8.3                        | 9.1                                 | 18.7  | 2.6                     | 3.9   | 7.8                                | 4.7                      | 1.7                               | 4.3             | 4.9             | 7.7             |
| February  | 45.9  | 1.8           | 11.2                    | 8.7   | 8.7                        | 8.5                                 | 16.9  | 1.8                     | 3.5   | 7.1                                | 4.5                      | 2.2                               | 4.2             | 6.1             | 7.4             |
| March   | 49.8  | 2.1           | 11.8                    | 11.0  | 9.0                        | 10.8                                | 20.2  | 2.3                     | 3.9   | 9.9                                | 5.4                      | 1.9                               | 5.0             | 7.2             | 8.4             |
| April   | 49.5  | 2.2           | 12.1                    | 12.6  | 8.1                        | 11.8                                | 22.1  | 2.2                     | 3.7   | 11.5                               | 4.2                      | 1.7                               | 5.3             | 6.0             | 9.0             |
| May   | 50.2  | 2.2           | 10.9                    | 10.9  | 8.2                        | 13.0                                | 24.5  | 2.4                     | 3.8   | 11.3                               | 4.3                      | 2.1                               | 5.6             | 6.3             | 9.3             |
| June  | 47.5  | 2.0           | 11.2                    | 11.0  | 6.5                        | 11.6                                | 24.5  | 2.3                     | 3.9   | 8.9                                | 5.5                      | 1.8                               | 5.3             | 6.9             | 8.4             |
| July  | 51.3  | 2.2           | 11.8                    | 14.3  | 8.7                        | 11.2                                | 19.8  | 2.2                     | 3.7   | 8.9                                | 4.8                      | 2.0                               | 5.6             | 7.8             | 8.8             |
| August  | 48.7  | 2.0           | 11.2                    | 12.4  | 8.8                        | 9.4                                 | 18.0  | 1.8                     | 3.8   | 8.5                                | 4.1                      | 2.1                               | 5.6             | 7.8             | 10.0            |
| September                                       | 51.0  | 2.2           | 12.3                    | 12.3  | 8.3                        | 10.7                                | 21.0  | 2.2                     | 2.5   | 8.4                                | 4.5                      | 2.0                               | 5.4             | 7.2             | 10.3            |
| October   | 54.0  | 2.3           | 12.2                    | 12.9  | 11.4                       | 10.6                                | 22.4  | 2.2                     | 2.6   | 8.6                                | 4.9                      | 2.3                               | 5.3             | 7.3             | 9.9             |
| TREND ESTIMATES (\$ million)                    |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| <b>1992</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| August  | 45.3  | 1.7           | 10.1                    | 13.2  | n.p.                       | 9.8                                 | 21.8  | 2.2                     | 4.5   | 8.3                                | 5.8                      | 2.1                               | 4.0             | 5.9             | n.p.            |
| September                                       | 46.3  | 1.7           | 10.5                    | 12.8  | n.p.                       | 10.2                                | 22.0  | 2.3                     | 4.5   | 8.2                                | 5.8                      | 2.1                               | 4.1             | 6.0             | n.p.            |
| October   | 47.4  | 1.7           | 11.0                    | 12.2  | n.p.                       | 10.7                                | 22.1  | 2.3                     | 4.5   | 8.2                                | 5.8                      | 2.2                               | 4.3             | 6.0             | n.p.            |
| November  | 48.3  | 1.8           | 11.3                    | 11.8  | n.p.                       | 11.1                                | 22.3  | 2.4                     | 4.5   | 8.3                                | 5.6                      | 2.3                               | 4.6             | 6.0             | n.p.            |
| December  | 48.9  | 1.9           | 11.5                    | 11.4  | n.p.                       | 11.3                                | 22.5  | 2.4                     | 4.5   | 8.6                                | 5.4                      | 2.3                               | 4.8             | 6.0             | n.p.            |
| <b>1993</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| January   | 49.4  | 1.9           | 11.7                    | 11.1  | n.p.                       | 11.5                                | 22.7  | 2.4                     | 4.4   | 9.0                                | 5.1                      | 2.3                               | 5.0             | 6.1             | n.p.            |
| February  | 49.7  | 2.0           | 11.8                    | 11.0  | n.p.                       | 11.5                                | 23.1  | 2.3                     | 4.4   | 9.5                                | 4.9                      | 2.2                               | 5.1             | 6.2             | n.p.            |
| March   | 49.9  | 2.1           | 11.7                    | 11.1  | n.p.                       | 11.4                                | 23.5  | 2.3                     | 4.4   | 9.9                                | 4.8                      | 2.0                               | 5.3             | 6.4             | n.p.            |
| April   | 50.1  | 2.1           | 11.6                    | 11.4  | n.p.                       | 11.3                                | 23.6  | 2.2                     | 4.4   | 10.0                               | 4.7                      | 1.9                               | 5.4             | 6.7             | n.p.            |
| May   | 50.1  | 2.2           | 11.5                    | 11.8  | n.p.                       | 11.1                                | 23.5  | 2.2                     | 4.4   | 9.9                                | 4.7                      | 1.9                               | 5.5             | 7.0             | n.p.            |
| June  | 50.2  | 2.2           | 11.5                    | 12.2  | n.p.                       | 11.0                                | 23.2  | 2.2                     | 4.3   | 9.5                                | 4.7                      | 1.8                               | 5.6             | 7.3             | n.p.            |
| July  | 50.4  | 2.2           | 11.5                    | 12.4  | n.p.                       | 10.8                                | 22.8  | 2.2                     | 4.0   | 9.1                                | 4.7                      | 1.9                               | 5.5             | 7.5             | n.p.            |
| August  | 50.8  | 2.1           | 11.6                    | 12.6  | n.p.                       | 10.7                                | 22.6  | 2.2                     | 3.7   | 8.8                                | 4.7                      | 2.0                               | 5.5             | 7.7             | n.p.            |
| September                                       | 51.3  | 2.1           | 11.8                    | 12.7  | n.p.                       | 10.7                                | 22.6  | 2.2                     | 3.4   | 8.6                                | 4.7                      | 2.1                               | 5.4             | 7.8             | n.p.            |
| October   | 51.8  | 2.1           | 11.9                    | 12.7  | n.p.                       | 10.7                                | 22.6  | 2.2                     | 3.0   | 8.6                                | 4.7                      | 2.2                               | 5.3             | 7.8             | n.p.            |
| TREND ESTIMATES (% change from preceding month) |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| <b>1992</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| August  | 1.8   | 0.0           | 5.2                     | -3.6  | n.p.                       | 2.1                                 | 0.5   | 0.0                     | 2.3   | 0.0                                | 1.8                      | 0.0                               | 2.6             | 1.7             | n.p.            |
| September                                       | 2.2   | 0.0           | 4.0                     | -3.0  | n.p.                       | 4.1                                 | 0.9   | 4.5                     | 0.0   | -1.2                               | 0.0                      | 0.0                               | 2.5             | 1.7             | n.p.            |
| October   | 2.4   | 0.0           | 4.8                     | -4.7  | n.p.                       | 4.9                                 | 0.5   | 0.0                     | 0.0   | 0.0                                | 0.0                      | 4.8                               | 4.9             | 0.0             | n.p.            |
| November  | 1.9   | 5.9           | 2.7                     | -3.3  | n.p.                       | 3.7                                 | 0.9   | 4.3                     | 0.0   | 1.2                                | -3.4                     | 4.5                               | 7.0             | 0.0             | n.p.            |
| December  | 1.2   | 5.6           | 1.8                     | -3.4  | n.p.                       | 1.8                                 | 0.9   | 0.0                     | 0.0   | 3.6                                | -3.6                     | 0.0                               | 4.3             | 0.0             | n.p.            |
| <b>1993</b>                                     |   |               |                         |   |                            |                                     |   |                         |   |                                    |                          |                                   |                 |                 |                 |
| January   | 1.0   | 0.0           | 1.7                     | -2.6  | n.p.                       | 1.8                                 | 0.9   | 0.0                     | -2.2  | 4.7                                | -5.6                     | 0.0                               | 4.2             | 1.7             | n.p.            |
| February  | 0.6   | 5.3           | 0.9                     | -0.9  | n.p.                       | 0.0                                 | 1.8   | -4.2                    | 0.0   | 5.6                                | -3.9                     | -4.3                              | 2.0             | 1.6             | n.p.            |
| March   | 0.4   | 5.0           | -0.8                    | 0.9   | n.p.                       | -0.9                                | 1.7   | 0.0                     | 0.0   | 4.2                                | -2.0                     | -9.1                              | 3.9             | 3.2             | n.p.            |
| April   | 0.4   | 0.0           | -0.9                    | 2.7   | n.p.                       | -0.9                                | 0.4   | -4.3                    | 0.0   | 1.0                                | -2.1                     | -5.0                              | 1.9             | 4.7             | n.p.            |
| May   | 0.0   | 4.8           | -0.9                    | 3.5   | n.p.                       | -1.8                                | -0.4  | 0.0                     | 0.0   | -1.0                               | 0.0                      | 0.0                               | 1.9             | 4.5             | n.p.            |
| June  | 0.2   | 0.0           | 0.0                     | 3.4   | n.p.                       | -0.9                                | -1.3  | 0.0                     | -2.3  | -4.0                               | 0.0                      | -5.3                              | 1.8             | 4.3             | n.p.            |
| July  | 0.4   | 0.0           | 0.0                     | 1.6   | n.p.                       | -1.8                                | -1.7  | 0.0                     | -7.0  | -4.2                               | 0.0                      | 5.6                               | -1.8            | 2.7             | n.p.            |
| August  | 0.8   | -4.5          | 0.9                     | 1.6   | n.p.                       | -0.9                                | -0.9  | 0.0                     | -7.5  | -3.3                               | 0.0                      | 5.3                               | 0.0             | 2.7             | n.p.            |
| September                                       | 1.0   | 0.0           | 1.7                     | 0.8   | n.p.                       | 0.0                                 | 0.0   | 0.0                     | -8.1  | -2.3                               | 0.0                      | 5.0                               | -1.8            | 1.3             | n.p.            |
| October   | 1.0   | 0.0           | 0.8                     | 0.0   | n.p.                       | 0.0                                 | 0.0   | 0.0                     | -11.8   | 0.0                                | 0.0                      | 4.8                               | -1.9            | 0.0             | n.p.            |

n.p. Not available for publication

## MONTHLY TURNOVER, By broad industry—Northern Territory: Original

| Month                 | Food | Service | Household goods | Other |
|-----------------------|------|---------|-----------------|-------|
| ORIGINAL (\$ million) |      |         |                 |       |
| <b>1992</b>           |      |         |                 |       |
| August                | 45.6 | 17.1    | 19.4            | 9.8   |
| September             | 44.4 | 17.0    | 19.9            | 9.6   |
| October               | 44.9 | 18.4    | 20.3            | 8.8   |
| November              | 41.8 | 16.2    | 20.3            | 8.8   |
| December              | 47.2 | 17.6    | 30.3            | 12.2  |
| <b>1993</b>           |      |         |                 |       |
| January               | 41.9 | 15.2    | 17.0            | 6.9   |
| February              | 40.0 | 13.8    | 16.2            | 7.4   |
| March                 | 44.4 | 17.2    | 18.6            | 8.8   |
| April                 | 43.9 | 17.2    | 18.9            | 8.9   |
| May                   | 44.0 | 18.2    | 20.6            | 9.2   |
| June                  | 43.5 | 18.0    | 21.1            | 8.8   |
| July                  | 48.4 | 19.2    | 21.6            | 10.8  |
| August                | 46.6 | 17.9    | 21.2            | 9.5   |
| September             | 45.4 | 18.0    | 21.8            | 11.7  |
| October               | 45.4 | 17.7    | 21.7            | 9.9   |

| ORIGINAL (% change from previous month) |       |       |       |       |
|---|-------|-------|-------|-------|
| <b>1992</b>                             |       |       |       |       |
| August                                  | -2.1  | -2.3  | -9.8  | -11.7 |
| September                               | -2.6  | -0.6  | 2.6   | -2.0  |
| October                                 | 1.1   | 8.2   | 2.0   | -8.3  |
| November                                | -6.9  | -12.0 | 0.0   | 0.0   |
| December                                | 12.9  | 8.6   | 49.3  | 38.6  |
| <b>1993</b>                             |       |       |       |       |
| January                                 | -11.2 | -13.6 | -43.9 | -43.4 |
| February                                | -4.5  | -9.2  | -4.7  | 7.2   |
| March                                   | 11.0  | 24.6  | 14.8  | 18.9  |
| April                                   | -1.1  | 0.0   | 1.6   | 1.1   |
| May                                     | 0.2   | 5.8   | 9.0   | 3.4   |
| June                                    | -1.1  | -1.1  | 2.4   | -4.3  |
| July                                    | 11.3  | 6.7   | 2.4   | 22.7  |
| August                                  | -3.7  | -6.8  | -1.9  | -12.0 |
| September                               | -2.6  | 0.6   | 2.8   | 23.2  |
| October                                 | 0.0   | -1.7  | -0.5  | -15.4 |

# EXPLANATORY NOTES

\*\*\*\*\*

## INTRODUCTION

- 1 This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State.
- 2 Estimates of turnover contained in this publication are based on a survey of 6,500 retail and selected service businesses (or over 19,000 outlets). All 'large' businesses are included in the survey, while a sample of 'smaller' businesses is selected. The 'large' businesses contribute approximately 50% of the total estimate.

## SCOPE AND COVERAGE

- 3 The scope of the survey:
  - includes the following retail trade businesses (Australian Standard Industrial Classification [ASIC]):
    - department and general stores (4814, 4815)
    - clothing and fabric stores (4843, 4844, 4847)
    - footwear stores (4845)
    - floor coverings stores (4848)
    - furniture stores (4849)
    - domestic hardware stores, jewellers (4853, 4854)
    - electrical goods stores (4855, 4856)
    - grocers, confectioners, tobacconists (4881)
    - butchers (4882)
    - other food stores (4883, 4885, 4886)
    - liquor stores (4884)
    - pharmacies (4891)
    - newsagents (4894)
    - other stores (4892, 4893, 4895-4897)
  - excludes the following retail trade businesses:
    - motor vehicle dealers, service stations, etc (4861-4868)
    - milk and bread vendors (4878-4879)
    - shoe repairers (4846)
    - electrical appliance repairers n.e.c. (4857)
  - includes the following selected service businesses:
    - cafes and restaurants (9231)
    - hotels, etc (mainly drinking places) (9232)
    - licensed clubs (9241-9243)
    - hairdressers (9351,9352).
  - excludes businesses which do not have employees.

## DEFINITION OF TURNOVER

- 4 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc).

## INDUSTRY DESCRIPTION

- 5 The description of the industries for which statistics are published in this publication align with the titles given in ASIC, except for the following groupings:
  - Other food stores: ASIC classes 4883, 4885, 4886
  - Hotels, liquor stores, licensed clubs: ASIC classes 9232, 4884, 9241,9242, 9243
  - Clothing and fabrics stores: ASIC classes 4843, 4844, 4847
  - Electrical goods stores: ASIC classes 4855, 4856
  - Other stores: ASIC classes 4892, 4893, 4895, 4896, 4897, 9351, 9352

\*\*\*\*\*

CONSTANT PRICE STATISTICS

**6** To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989-90) prices are compiled each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

**7** The two types of error possible in an estimate based on a sample survey are: *Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures. Where there is known non-sampling error — such as an approximate 1 to 2% non-response rate — it is considered that the effect is negligible.

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

STANDARD ERRORS

**8** There are about two chances in three that a sample estimate will differ by less than one standard error from the figure that would have been obtained if all in-scope units had been included, and about nineteen chances in twenty that the difference will be less than two standard errors.

**9** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same percentage of the estimate as for the unadjusted series. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**10** The standard errors for some industries in some States are relatively high and users are advised to exercise caution in interpreting movements for such series. Users interested in obtaining the standard errors for any series or further information should contact the person shown in the Inquiries box on page 1 of this publication.

SEASONAL ADJUSTMENT

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

**12** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). For total turnover for Australia, adjustment has also been made for the effects of change in the date of Easter and Australia Day holidays. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes) and the seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

.....

TREND ESTIMATES

**13** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates are derived by applying a 13-term Henderson-weighted moving average to the respective seasonally adjusted series. These trend series are used to analyse the underlying behaviour of the series over time.

**14** While this smoothing technique enables estimates of trend to be produced for the latest month, it does result in revisions to the estimates for the most recent months as data for subsequent months become available. Generally subsequent revisions become smaller and after 3 months have a negligible impact on the series. For more information see *A Guide to Interpreting Time Series — Monitoring "Trends" — An Overview* (1348.0).

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**15** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p. not available for publication, but included in totals  
ASIC Australian Standard Industrial Classification  
r revised

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