



**Australian  
Bureau of  
Statistics**

APRIL 1996

8501.0

# RETAIL TRADE

AUSTRALIA

EMBARGOED UNTIL 11:30AM FRI 31 MAY 1996

## APRIL KEY FIGURES

### TREND ESTIMATES

Turnover at current prices (in \$ millions)	Mar 96	Apr 96	% change
10 187.2	10 212.2	0.2	
<b>Apr 95</b>	<b>Apr 96</b>	<b>% change</b>	
9 548.1	10 212.2	7.0	

### SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (in \$ millions)	Mar 96	Apr 96	% change
10 200.1	10 149.0	-0.5	
<b>Apr 95</b>	<b>Apr 96</b>	<b>% change</b>	
9 576.7	10 149.0	6.0	

## APRIL KEY POINTS

### TREND ESTIMATES

- Growth in the trend estimate for Retail and Hospitality and services industries eased over recent months, following a period of six months of steady moderate growth.
- Over the three months ended April 1996 the trend estimate has increased by \$104.7m. Of this amount, \$45.2m was attributable to the Food retailing group, \$22.1m to the Other retailing group, \$19.3m to the Hospitality and services group and \$19.2m to the Household good retailing group.

### INDUSTRY ANALYSIS

- Although weaker, growth in the Food retailing group remains the major contributor to the overall growth.
- Growth in the Other retailing group has been relatively strong over the last three months.
- Department stores, the Clothing and soft good retailing group and the Recreational good retailing group are in decline.

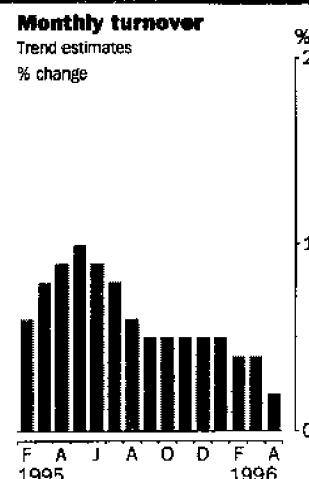
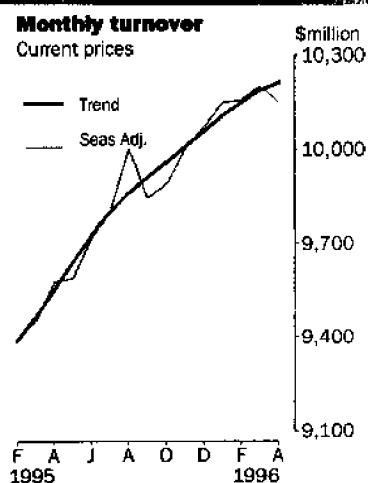
**TAKE CARE!**  
Trend estimates are revised as new monthly data become available.

### ORIGINAL ESTIMATES

- In original terms, Australian retail turnover increased by 6.3% in April 1996 compared to April 1995.
- Chains and other large retailers recorded growth of 5.3% for the same period while small retailers grew by 7.3%.

### INQUIRIES

- For further information about these and related statistics, contact Bill Powell on 06 252 6132. For information about constant price estimates contact Leon Ting on 06 252 6807.



## R E T A I L   T R A D E   N O T E S

**FORTHCOMING ISSUES**

ISSUE	RELEASE DATE
May 1996	3 July 1996
June 1996	31 July 1996
July 1996	30 August 1996

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**CHANGES IN THIS ISSUE**

Revisions have been made to the current price series for the Hospitality and services group in Victoria for January, February and March 1996.

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**SAMPLING ERRORS**

Standard errors for the Australian estimates (original data) for April 1996 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	9 765.5	81.8
Change from March to April (\$m)	-51.3	44.9
% change from March to April	-0.5	0.5

For more information see the Explanatory notes, paragraphs 12–15, or contact Bill Powell on 06 252 6132.

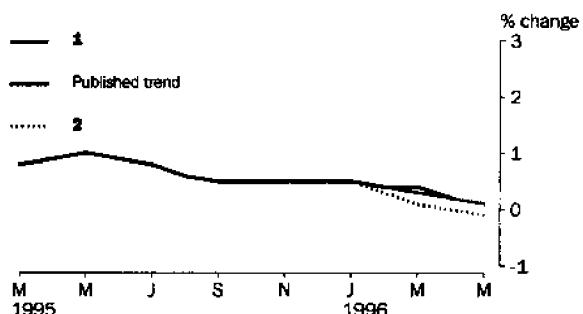
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**WHAT IF?**

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- 1 The May seasonally adjusted estimate of retail turnover is 1.0% higher than the April estimate.
- 2 The May seasonally adjusted estimate of retail turnover is 1.0% lower than the April estimate.

**TAKE CARE!**  
Trend estimates are subject  
to revision as subsequent  
data become available.  
See Explanatory note 9.



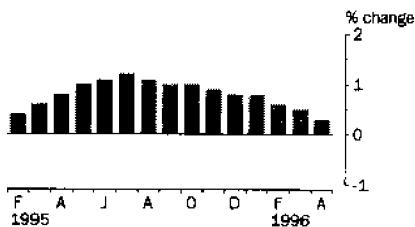
**W. McLennan**  
**Australian Statistician**

## STATE TRENDS

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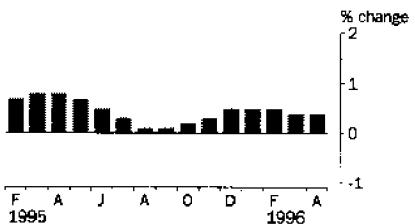
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

#### NEW SOUTH WALES



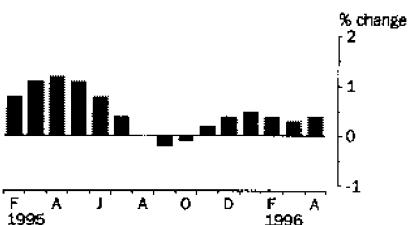
Growth in the trend estimates has fallen from a strong 1.2% in July 1995 to a weak 0.3% in April 1996. Only the Clothing and Household good retailing groups show strong recent growth.

#### VICTORIA



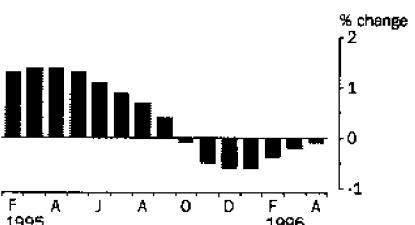
Growth has eased slightly in recent months, and is now weak. Clothing, Recreational good and Other retailing are in decline. Growth is strong in the Hospitality and services group.

#### QUEENSLAND



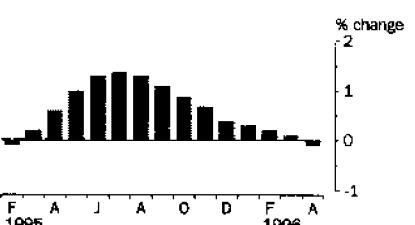
The Queensland growth rate remains weak. This is mainly influenced by the Clothing retailing, Recreational good retailing and Hospitality and services groups which are in decline.

#### SOUTH AUSTRALIA



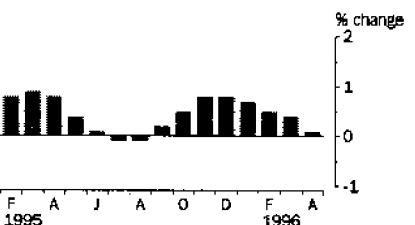
Though showing signs of improving, the trend estimates have been in decline for the last seven months. Four industry groups, including the Food retailing group, are in decline.

#### WESTERN AUSTRALIA



Growth has eased consistently since July 1995 with the April 1996 trend estimate falling by 0.1%. The Food retailing group, Household good retailing group and Department stores are in decline.

#### TASMANIA



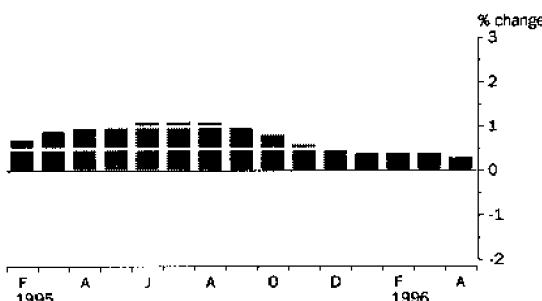
The trend estimate growth rate has eased from 0.8% in November 1995 to 0.1% in April 1996. Hospitality and services is the only group to show strong growth in recent months.

## INDUSTRY TRENDS

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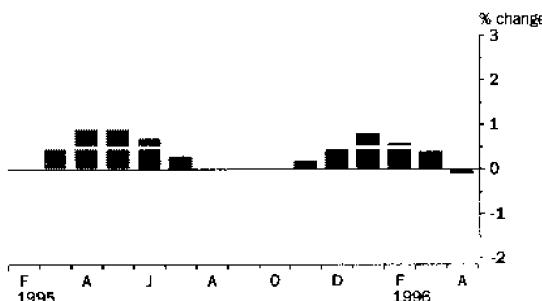
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

#### FOOD RETAILING



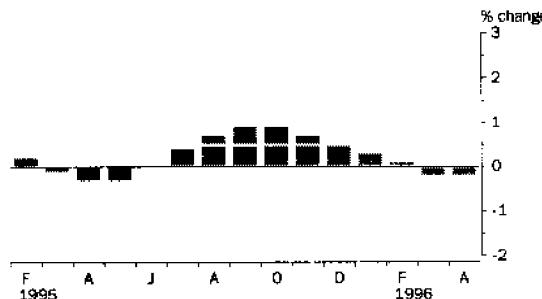
The Food retailing group has shown weak monthly growth of around 0.4% over the last five months. The trend was moderate to weak in most States. South Australia and Western Australia were in decline.

#### DEPARTMENT STORES



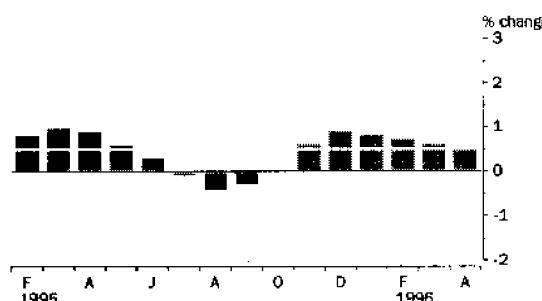
In January 1996, Department stores recorded growth of 0.8%. Since then, the growth rate has eased and a fall of 0.1% was recorded in April 1996. South Australia was the only State to record significant growth in April 1996.

#### CLOTHING AND SOFT GOOD RETAILING



The trend estimate has been in decline for the last two months after growth of 0.9% in both September and October 1995. In April 1996, New South Wales, Western Australia and the Australian Capital Territory were the only States to record growth.

#### HOUSEHOLD GOOD RETAILING



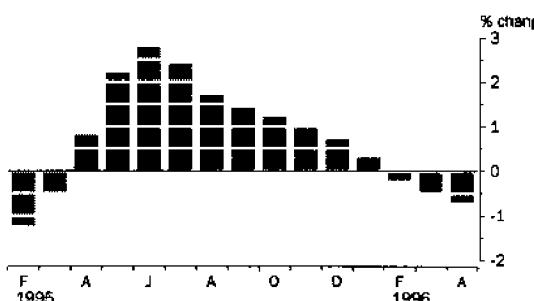
The growth rate for this industry has eased over recent months. Growth was strong in New South Wales, South Australia and the Northern Territory. Western Australia was in decline.

## INDUSTRY TRENDS (continued)

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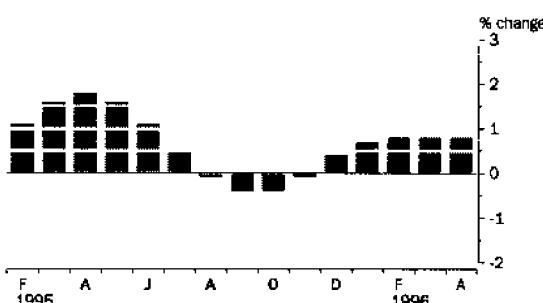
### MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

RECREATIONAL GOOD  
RETAILING



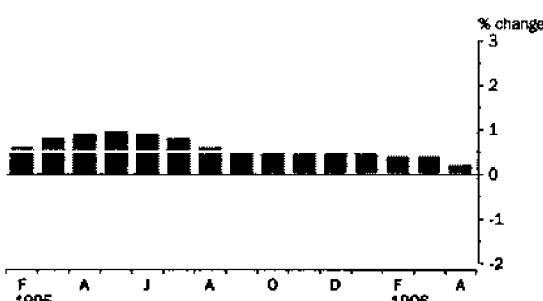
Following a period of strong growth in the last half of 1995, the trend estimate for the Recreational good retailing group has been falling steadily since June 1995 to be in decline for the last three months. Apart from Western Australia, all States are in decline.

OTHER RETAILING



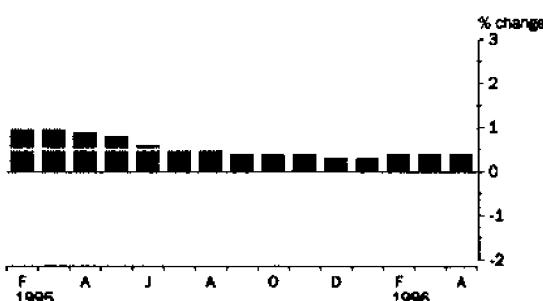
This industry group recorded consistent growth of 0.8% over each of the last three months. Queensland and Western Australia have both shown strong growth. In South Australia and the Australian Capital Territory growth was moderate, while Victoria was in decline.

TOTAL RETAIL (excluding  
Hospitality and Services)



Movement in the trend estimate for Total retail (excluding Hospitality and services) was similar to that for Total industries (including Hospitality and services).

HOSPITALITY AND  
SERVICES



The Hospitality and services group recorded weak growth of 0.4% over each of the last three months. Victoria and Tasmania recorded the strongest growth, while South Australia and Queensland were in decline.

**RETAIL TURNOVER, By Industry Group<sup>1</sup>: All series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	3 439.9	682.5	531.5	920.8	464.7	752.1	1 494.7	8 286.2
March	3 787.3	811.3	616.0	1 021.6	500.8	838.3	1 670.5	9 245.8
April	3 704.8	906.1	682.2	948.8	471.3	817.7	1 663.0	9 193.9
May	3 738.9	927.4	680.9	1 065.9	515.8	870.7	1 649.2	9 448.8
June	3 703.9	906.8	683.3	1 077.9	497.1	833.5	1 620.7	9 323.2
July	3 787.5	880.7	646.0	1 045.9	537.7	855.5	1 695.3	9 448.6
August	3 922.3	874.0	633.7	1 026.9	545.7	907.4	1 694.9	9 604.9
September	3 872.1	856.9	648.2	1 029.9	544.1	922.8	1 729.9	9 603.9
October	3 997.1	920.8	674.1	1 085.1	551.3	929.5	1 775.1	9 933.0
November	4 105.7	1 072.8	705.2	1 129.9	607.6	977.3	1 816.7	10 415.2
December	4 662.6	1 866.5	979.1	1 436.6	856.8	1 339.1	2 110.2	13 250.9
<b>1996</b>								
January	4 041.9	839.8	673.7	1 073.4	602.0	868.9	1 798.8	9 898.5
February	3 956.4	743.4	569.7	1 000.3	551.7	845.0	1 652.9	9 319.4
March	4 107.7	818.7	631.2	1 060.0	558.0	865.6	1 775.6	9 816.8
April	4 028.4	908.1	675.8	1 014.1	532.4	869.9	1 736.8	9 765.5
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	3 708.6	934.1	683.5	1 044.4	503.7	876.1	1 641.9	9 392.2
March	3 727.9	936.3	677.1	1 046.3	488.7	884.6	1 692.2	9 453.0
April	3 752.0	976.8	682.4	1 061.3	513.3	885.7	1 705.1	9 576.7
May	3 815.5	915.3	643.1	1 074.3	526.1	909.6	1 705.8	9 589.7
June	3 843.1	915.1	667.5	1 112.5	550.3	916.5	1 713.4	9 718.3
July	3 855.6	1 023.6	656.8	1 064.0	564.3	920.1	1 717.3	9 801.8
August	3 981.1	1 013.8	689.6	1 050.7	573.6	944.2	1 752.6	10 005.6
September	3 934.1	902.2	696.4	1 073.3	568.9	922.1	1 748.5	9 845.5
October	4 001.7	945.6	669.7	1 066.6	562.3	909.5	1 732.9	9 888.4
November	4 069.6	957.2	686.7	1 064.8	570.6	892.1	1 761.9	10 003.0
December	4 032.0	989.8	694.0	1 083.8	604.1	905.6	1 764.6	10 073.9
<b>1996</b>								
January	4 013.3	994.0	705.5	1 100.0	622.5	935.1	1 780.0	10 150.5
February	4 102.2	975.9	700.0	1 094.4	584.3	952.2	1 749.7	10 158.5
March	4 105.0	971.1	710.2	1 117.9	559.1	931.4	1 805.4	10 200.1
April	4 093.2	988.3	668.4	1 101.8	581.2	938.6	1 777.6	10 149.0
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	3 695.7	931.5	672.1	1 046.0	514.6	864.5	1 664.4	9 388.8
March	3 727.8	935.9	671.3	1 056.7	512.0	878.2	1 680.3	9 462.2
April	3 764.1	943.9	669.1	1 066.0	516.2	893.6	1 695.2	9 548.1
May	3 803.0	952.8	667.1	1 072.8	527.5	907.8	1 708.3	9 639.4
June	3 844.4	959.4	667.1	1 075.8	542.1	918.0	1 718.9	9 725.6
July	3 888.4	962.3	669.5	1 074.2	555.0	923.0	1 727.5	9 799.9
August	3 930.9	962.2	674.4	1 070.4	564.3	922.5	1 736.1	9 860.9
September	3 968.6	961.9	680.3	1 067.1	572.0	918.7	1 743.3	9 911.9
October	3 999.8	962.3	686.5	1 067.6	579.1	914.7	1 750.5	9 960.5
November	4 023.9	964.4	691.4	1 073.5	585.1	913.7	1 756.9	10 008.9
December	4 042.7	968.9	694.6	1 082.8	589.1	917.2	1 762.8	10 058.2
<b>1996</b>								
January	4 058.9	976.7	696.5	1 091.8	590.6	924.0	1 768.9	10 107.5
February	4 075.4	982.6	697.1	1 099.3	589.2	931.7	1 775.3	10 150.6
March	4 092.4	986.6	696.0	1 105.5	586.0	939.0	1 781.7	10 187.2
April	4 104.1	986.0	694.7	1 111.0	582.1	946.1	1 788.2	10 212.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group<sup>1</sup>: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (% change from preceding month)								
<b>1995</b>								
February	-5.0	-9.3	-15.6	-7.1	-7.6	-3.2	-11.5	-7.5
March	10.1	18.9	15.9	10.9	7.8	11.5	11.8	11.6
April	-2.2	11.7	10.7	-7.1	-5.9	-2.5	-0.4	-0.6
May	0.9	2.4	-0.2	12.3	9.4	6.5	-0.8	2.8
June	-0.9	-2.2	0.4	1.1	-3.6	-4.3	-1.7	-1.3
July	2.3	-2.9	-5.5	-3.0	8.2	2.6	4.6	1.3
August	3.6	-0.8	-1.9	-1.8	1.5	6.1	0.0	1.7
September	-1.3	-2.0	2.3	0.3	-0.3	1.7	2.1	0.0
October	3.2	7.5	4.0	5.4	1.3	0.7	2.6	3.4
November	2.7	16.5	4.6	4.1	10.2	5.1	2.3	4.9
December	13.6	74.0	38.8	27.1	41.0	37.0	16.2	27.2
<b>1996</b>								
January	-13.3	-55.0	-31.2	-25.3	-29.7	-35.1	-14.8	-25.3
February	-2.1	-11.5	-15.4	-6.8	-8.4	-2.8	-8.1	-5.9
March	3.8	10.1	10.8	6.0	1.1	2.4	7.4	5.3
April	-1.9	10.9	7.1	-4.3	-4.6	0.5	-2.2	-0.5
SEASONALLY ADJUSTED (% change from preceding month)								
<b>1995</b>								
February	1.7	1.9	2.3	0.2	-5.0	2.9	-2.0	0.7
March	0.5	0.2	-0.9	0.2	-3.0	1.0	3.1	0.6
April	0.6	4.3	0.8	1.4	5.0	0.1	0.8	1.3
May	1.7	-6.3	-5.8	1.2	2.5	2.7	0.0	0.1
June	0.7	0.0	3.8	3.6	4.6	0.8	0.4	1.3
July	0.3	11.9	-1.6	-4.4	2.5	0.4	0.2	0.9
August	3.3	-1.0	5.0	-1.3	1.6	2.6	2.1	2.1
September	-1.2	-11.0	1.0	2.2	-0.8	-2.3	-0.2	-1.6
October	1.7	4.8	-3.8	-0.6	-1.2	-1.4	-0.9	0.4
November	1.7	1.2	2.5	-0.2	1.5	-1.9	1.7	1.2
December	-0.9	3.4	1.1	1.8	5.9	1.5	0.2	0.7
<b>1996</b>								
January	-0.5	0.4	1.7	1.5	3.0	3.3	0.9	0.8
February	2.2	-1.8	-0.8	-0.5	-6.1	1.8	-1.7	0.1
March	0.1	-0.5	1.5	2.1	-4.3	-2.2	3.2	0.4
April	-0.3	1.8	-5.9	-1.4	4.0	0.8	-1.5	-0.5
TREND ESTIMATES (% change from preceding month)								
<b>1995</b>								
February	0.7	0.0	0.2	0.8	-1.2	1.1	1.0	0.6
March	0.9	0.5	-0.1	1.0	-0.5	1.6	1.0	0.8
April	1.0	0.9	-0.3	0.9	0.8	1.8	0.9	0.9
May	1.0	0.9	-0.3	0.6	2.2	1.6	0.8	1.0
June	1.1	0.7	0.0	0.3	2.8	1.1	0.6	0.9
July	1.1	0.3	0.4	-0.1	2.4	0.5	0.5	0.8
August	1.1	0.0	0.7	-0.4	1.7	-0.1	0.5	0.6
September	1.0	0.0	0.9	-0.3	1.4	-0.4	0.4	0.5
October	0.8	0.0	0.9	0.0	1.2	-0.4	0.4	0.5
November	0.6	0.2	0.7	0.6	1.0	-0.1	0.4	0.5
December	0.5	0.5	0.5	0.9	0.7	0.4	0.3	0.5
<b>1996</b>								
January	0.4	0.8	0.3	0.8	0.3	0.7	0.3	0.5
February	0.4	0.6	0.1	0.7	-0.2	0.8	0.4	0.4
March	0.4	0.4	-0.2	0.6	-0.5	0.8	0.4	0.4
April	0.3	-0.1	-0.2	0.5	-0.7	0.8	0.4	0.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original**

Month	FOOD RETAILING.....						CLOTHING AND SOFT GOOD RETAILING.....			HOUSEHOLD GOOD RETAILING...								
	Supermarkets and grocery stores			Takeaway food retailing			Other food retailing			Total	Department stores	Clothing retailing	Other clothing related retailing	Total	Furniture and floor covering retailing	hardware & houseware retailing	Domestic appliance retailing	Domestic Total
(\$ million)																		
<b>1995</b>																		
February	2 412.6	451.7	575.6	3 439.9			682.5	379.1	152.4	531.5	249.5	189.7	481.6	920.8				
March	2 662.8	504.9	619.6	3 787.3			811.3	439.7	176.3	616.0	273.9	207.5	540.2	1 021.6				
April	2 578.9	509.4	616.5	3 704.8			906.1	497.7	184.5	682.2	236.9	192.8	519.1	948.8				
May	2 630.7	503.1	605.1	3 738.9			927.4	494.3	186.6	680.9	280.5	189.2	596.2	1 065.9				
June	2 613.5	493.7	596.7	3 703.9			906.8	490.6	192.7	683.3	284.8	191.8	601.3	1 077.9				
July	2 639.8	529.4	618.3	3 787.5			880.7	459.1	186.9	646.0	290.3	194.5	561.1	1 045.9				
August	2 743.8	538.4	640.1	3 922.3			874.0	454.8	178.9	633.7	277.6	209.1	540.2	1 026.9				
September	2 702.1	537.3	632.7	3 872.1			856.9	457.3	190.9	648.2	287.7	212.8	529.4	1 029.9				
October	2 757.4	577.0	662.7	3 997.1			920.8	483.2	190.9	674.1	297.9	254.9	532.3	1 085.1				
November	2 831.6	574.1	700.0	4 105.7			1 072.8	513.9	191.3	705.2	278.5	271.9	579.5	1 129.9				
December	3 181.0	628.9	852.7	4 662.6			1 866.5	726.0	253.1	979.1	283.4	344.7	808.5	1 436.6				
<b>1996</b>																		
January	2 770.1	632.9	638.9	4 041.9			839.8	478.3	195.4	673.7	258.9	258.3	556.2	1 073.4				
February	2 761.9	569.9	624.6	3 956.4			743.4	402.0	167.7	569.7	244.4	230.4	525.5	1 000.3				
March	2 870.9	599.1	637.7	4 107.7			818.7	442.8	188.4	631.2	254.2	239.4	566.4	1 060.0				
April	2 780.7	596.8	650.9	4 028.4			908.1	487.1	188.7	675.8	237.8	230.6	545.7	1 014.1				
(% change from preceding month)																		
<b>1995</b>																		
February	-3.2	-11.2	-7.2	-5.0			-9.3	-15.7	-15.1	-15.6	-1.9	-4.5	-10.5	-7.1				
March	10.4	11.8	7.6	10.1			18.9	16.0	15.7	15.9	9.8	9.4	12.2	10.9				
April	-3.2	0.9	-0.5	-2.2			11.7	13.2	4.7	10.7	-13.5	-7.1	-3.9	-7.1				
May	2.0	-1.2	-1.8	0.9			2.4	-0.7	1.1	-0.2	18.4	-1.9	14.9	12.3				
June	-0.7	-1.9	-1.4	-0.9			-2.2	-0.7	3.3	0.4	1.5	1.4	0.9	1.1				
July	1.0	7.2	3.6	2.3			-2.9	-6.4	-3.0	-5.5	1.9	1.4	-6.7	-3.0				
August	3.9	1.7	3.5	3.6			-0.8	-0.9	-4.3	-1.9	-4.4	7.5	-3.7	-1.8				
September	-1.5	-0.2	-1.2	-1.3			-2.0	0.5	6.7	2.3	3.6	1.8	-2.0	0.3				
October	2.0	7.4	4.7	3.2			7.5	5.7	0.0	4.0	3.5	19.8	0.5	5.4				
November	2.7	-0.5	5.6	2.7			16.5	6.4	0.2	4.6	-6.5	6.7	8.9	4.1				
December	12.3	9.5	21.8	13.6			74.0	41.3	32.3	38.8	1.8	26.8	39.5	27.1				
<b>1996</b>																		
January	-12.9	0.6	-25.1	-13.3			-55.0	-34.1	-22.8	-31.2	-8.6	-25.1	-31.2	-25.3				
February	-0.3	-10.0	-2.2	-2.1			-11.5	-16.0	-14.2	-15.4	-5.6	-10.8	-5.5	-6.8				
March	3.9	5.1	2.1	3.8			10.1	10.1	12.3	10.8	4.0	3.9	7.8	6.0				
April	-3.1	-0.4	2.1	-1.9			10.9	10.0	0.2	7.1	-6.5	-3.7	-3.7	-4.3				
(% change from corresponding month of previous year)																		
<b>1995</b>																		
February	7.1	7.2	13.0	8.0			2.7	4.0	7.9	5.1	-5.1	-2.0	7.2	1.7				
March	5.4	5.7	6.5	5.7			-1.3	-1.7	-0.5	-1.3	-3.4	-2.7	7.4	2.2				
April	10.2	18.4	13.9	11.9			8.9	4.2	1.8	3.6	-10.3	1.5	13.0	3.9				
May	11.7	16.2	13.7	12.6			2.1	1.4	0.9	1.3	-1.8	-4.0	15.7	6.8				
June	9.5	14.5	15.5	11.0			-0.7	9.3	3.7	7.7	-4.7	1.9	14.8	6.6				
July	7.1	13.8	15.3	9.3			12.5	2.7	7.5	4.0	-3.1	5.1	9.2	4.7				
August	11.1	17.2	19.4	13.2			9.4	5.2	7.5	5.8	-13.4	7.6	0.0	-2.7				
September	8.2	15.0	14.8	10.1			-3.4	-0.1	8.3	2.2	-6.1	7.7	6.9	3.1				
October	8.6	17.3	11.0	10.2			-1.5	2.1	4.9	2.9	-1.0	20.6	4.4	6.2				
November	12.0	18.4	16.5	13.6			7.2	4.4	2.6	3.9	-11.7	22.5	2.7	2.6				
December	7.0	18.8	9.9	9.0			2.7	3.0	5.1	3.5	-8.8	22.2	2.1	3.8				
<b>1996</b>																		
January	11.2	24.4	3.0	11.6			11.6	6.3	8.9	7.0	1.8	30.1	3.3	8.3				
February	14.5	26.2	8.5	15.0			8.9	6.0	10.0	7.2	-2.0	21.5	9.1	8.6				
March	7.8	18.7	2.9	8.5			0.9	0.7	6.9	2.5	-7.2	15.4	4.9	3.8				
April	7.8	17.2	5.6	8.7			0.2	-2.1	2.3	-0.9	0.4	19.6	5.1	6.9				

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original *continued***

Month	RECREATIONAL GOOD RETAILING.....			OTHER RETAILING.....			HOSPITALITY AND SERVICES.....				
	News-paper, book and stationery retailing	Other good retailing	Total	Pharma-ceutical/cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restaurants	Selected services	Total	Total all industries
	(\$ million)										
<b>1995</b>											
February	342.3	122.4	464.7	375.1	377.0	752.1	910.0	438.3	146.4	1 494.7	8 286.2
March	361.9	138.9	500.8	433.5	404.8	838.3	1 030.2	486.5	153.8	1 670.5	9 245.8
April	319.7	151.6	471.3	422.7	395.0	817.7	1 031.6	465.1	166.3	1 663.0	9 193.9
May	366.8	149.0	515.8	461.9	408.8	870.7	1 009.8	476.7	162.7	1 649.2	9 448.8
June	345.4	151.7	497.1	450.6	382.9	833.5	1 009.9	446.3	164.5	1 620.7	9 323.2
July	376.7	161.0	537.7	452.8	402.7	855.5	1 048.6	476.1	170.6	1 695.3	9 448.6
August	382.8	162.9	545.7	482.4	425.0	907.4	1 058.8	472.4	163.7	1 694.9	9 604.9
September	372.4	171.7	544.1	481.9	440.9	922.8	1 080.3	481.6	168.0	1 729.9	9 603.9
October	372.1	179.2	551.3	469.5	460.0	929.5	1 088.2	505.0	181.9	1 775.1	9 933.0
November	396.0	211.6	607.6	490.2	487.1	977.3	1 106.6	527.0	183.1	1 816.7	10 415.2
December	489.4	367.4	856.8	577.3	761.8	1 339.1	1 304.5	591.7	214.0	2 110.2	13 250.9
<b>1996</b>											
January	422.0	180.0	602.0	443.8	425.1	868.9	1 082.4	516.0	200.4	1 798.8	9 898.5
February	387.5	164.2	551.7	420.0	425.0	845.0	996.3	483.3	173.3	1 652.9	9 319.4
March	384.2	173.8	558.0	444.4	421.2	865.6	1 087.7	499.7	188.2	1 775.6	9 816.8
April	359.8	172.6	532.4	442.8	427.1	869.9	1 047.0	509.8	180.0	1 736.8	9 765.5
(% change from preceding month)											
<b>1995</b>											
February	-4.1	-16.2	-7.6	-6.3	0.1	-3.2	-13.3	-7.3	-12.0	-11.5	-7.5
March	5.7	13.5	7.8	15.6	7.4	11.5	13.2	11.0	5.1	11.8	11.6
April	-11.7	9.1	-5.9	-2.5	-2.4	-2.5	0.1	-4.4	8.1	-0.4	-0.6
May	14.7	-1.7	9.4	9.3	3.5	6.5	-2.1	2.5	-2.2	-0.8	2.8
June	-5.8	1.8	-3.6	-2.4	-6.3	-4.3	0.0	-6.4	1.1	-1.7	-1.3
July	9.1	6.1	8.2	0.5	5.2	2.6	3.8	6.7	3.7	4.6	1.3
August	1.6	1.2	1.5	6.5	5.5	6.1	1.0	-0.8	-4.0	0.0	1.7
September	-2.7	5.4	-0.3	-0.1	3.7	1.7	2.0	1.9	2.6	2.1	0.0
October	-0.1	4.4	1.3	-2.6	4.3	0.7	0.7	4.9	8.3	2.6	3.4
November	6.4	18.1	10.2	4.4	5.9	5.1	1.7	4.4	0.7	2.3	4.9
December	23.6	73.6	41.0	17.8	56.4	37.0	17.9	12.3	16.9	16.2	27.2
<b>1996</b>											
January	-13.8	-51.0	-29.7	-23.1	-44.2	-35.1	-17.0	-12.8	-6.4	-14.8	-25.3
February	-8.2	-8.8	-8.4	-5.4	0.0	-2.8	-8.0	-6.3	-13.5	-8.1	-5.9
March	-0.9	5.8	1.1	5.8	-0.9	2.4	9.2	3.4	8.6	7.4	5.3
April	-6.4	-0.7	-4.6	-0.4	1.4	0.5	-3.7	2.0	-4.4	-2.2	-0.5
(% change from corresponding month of previous year)											
<b>1995</b>											
February	5.7	-3.4	3.2	3.3	9.9	6.5	8.5	11.1	25.9	10.7	6.7
March	-2.6	3.3	-1.0	2.6	11.1	6.5	8.0	8.1	16.8	8.8	4.4
April	2.8	17.9	7.2	3.7	17.7	10.0	8.4	10.6	31.7	11.0	9.5
May	7.0	17.4	9.8	8.5	16.1	12.0	8.8	15.1	29.7	12.4	9.7
June	0.4	12.7	3.9	5.8	13.0	9.0	10.1	10.3	29.6	11.9	8.6
July	4.0	9.5	5.6	2.4	13.7	7.4	8.1	3.1	24.2	8.0	8.1
August	7.6	11.5	8.7	4.1	10.2	6.8	10.3	2.1	23.0	8.9	8.8
September	8.1	16.4	10.6	6.2	5.8	6.0	10.9	2.3	21.1	9.2	6.9
October	5.1	16.1	8.5	5.5	-0.1	2.7	5.8	3.5	19.1	6.3	6.5
November	2.5	21.0	8.2	6.8	6.6	6.7	7.2	7.2	19.8	8.3	9.1
December	3.7	21.8	10.8	5.2	11.9	8.9	8.2	8.7	18.8	9.3	7.2
<b>1996</b>											
January	18.3	23.2	19.7	10.8	12.8	11.8	3.2	9.1	20.4	6.5	10.4
February	13.2	34.2	18.7	12.0	12.7	12.4	9.5	10.3	18.4	10.6	12.5
March	6.2	25.1	11.4	2.5	4.1	3.3	5.6	2.7	22.4	6.3	6.2
April	12.5	13.9	13.0	4.8	8.1	6.4	1.5	9.6	8.2	4.4	6.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By State: All Series**

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1995</b>									
February	2 889.0	1 937.4	1 519.2	639.8	839.8	211.8	91.4	157.8	8 286.2
March	3 238.2	2 153.8	1 692.6	722.3	922.0	232.7	104.0	180.2	9 245.8
April	3 235.0	2 141.1	1 665.3	722.8	919.1	229.7	102.4	178.5	9 193.9
May	3 312.4	2 180.6	1 743.5	735.4	955.9	229.0	112.1	179.9	9 448.8
June	3 225.8	2 160.4	1 773.2	717.3	928.2	226.6	116.3	175.4	9 323.2
July	3 338.0	2 148.9	1 742.6	729.6	959.0	225.3	122.8	182.4	9 448.6
August	3 373.5	2 173.7	1 797.7	744.8	978.6	230.5	129.5	176.6	9 604.9
September	3 368.2	2 176.8	1 804.3	747.5	987.5	222.3	118.3	179.0	9 603.9
October	3 552.3	2 227.5	1 810.6	774.0	1 024.2	236.0	122.0	186.4	9 933.0
November	3 732.1	2 345.7	1 894.1	814.7	1 066.4	251.6	119.7	190.9	10 415.2
December	4 724.9	3 067.2	2 387.1	1 024.4	1 367.4	320.5	133.9	245.5	13 250.9
<b>1996</b>									
January	3 566.1	2 238.9	1 824.3	724.5	1 027.0	240.5	103.8	173.4	9 898.5
February	3 373.5	2 097.1	1 690.4	691.4	962.1	233.5	103.9	167.5	9 319.4
March	3 553.0	2 229.3	1 766.6	737.3	992.7	241.3	112.1	184.5	9 816.8
April	3 514.9	2 254.6	1 725.5	745.0	990.0	237.8	110.8	186.9	9 765.5
SEASONALLY ADJUSTED (\$ million)									
<b>1995</b>									
February	3 263.6	2 193.5	1 739.0	726.3	945.7	233.0	108.4	182.8	9 392.2
March	3 319.7	2 200.3	1 728.7	729.5	949.2	235.1	109.1	181.4	9 453.0
April	3 344.9	2 216.9	1 789.7	742.7	953.1	236.7	110.8	182.0	9 576.7
May	3 328.2	2 218.8	1 795.3	752.4	966.1	237.0	112.2	179.7	9 589.7
June	3 368.7	2 247.0	1 834.4	758.8	974.2	238.1	113.4	183.7	9 718.3
July	3 454.3	2 246.7	1 811.3	762.8	984.8	238.9	112.8	190.2	9 801.8
August	3 555.7	2 282.5	1 827.6	773.1	1 026.8	236.8	120.7	182.5	10 005.6
September	3 452.8	2 254.1	1 824.7	777.5	1 006.7	231.9	115.3	182.6	9 845.5
October	3 548.5	2 209.0	1 788.2	767.6	1 034.0	239.4	118.8	182.9	9 888.4
November	3 571.1	2 273.9	1 815.2	779.4	1 015.6	244.0	119.0	184.8	10 003.0
December	3 607.0	2 282.6	1 823.8	775.2	1 041.8	239.9	117.3	186.2	10 073.9
<b>1996</b>									
January	3 653.3	2 314.7	1 839.9	742.4	1 051.2	245.5	116.2	187.4	10 150.5
February	3 673.2	2 283.0	1 856.8	752.5	1 041.4	246.5	118.3	186.8	10 158.5
March	3 692.7	2 308.3	1 849.3	755.9	1 040.3	246.4	119.6	187.6	10 200.1
April	3 645.4	2 319.8	1 834.9	765.3	1 030.3	245.4	118.9	189.0	10 149.0
TREND ESTIMATES (\$ million)									
<b>1995</b>									
February	3 280.8	2 180.8	1 738.3	721.4	948.8	232.0	108.0	178.8	9 388.8
March	3 301.8	2 198.1	1 756.7	731.4	950.6	234.2	109.2	180.3	9 462.2
April	3 328.3	2 215.8	1 777.8	741.7	956.1	236.1	110.5	181.9	9 548.1
May	3 361.4	2 231.2	1 797.6	751.0	965.8	237.1	112.1	183.2	9 639.4
June	3 399.3	2 242.2	1 811.8	758.9	978.5	237.3	113.7	183.9	9 725.6
July	3 438.5	2 248.0	1 819.0	765.9	992.0	237.1	115.2	184.2	9 799.9
August	3 476.7	2 251.0	1 819.3	771.3	1 004.8	236.9	116.6	184.2	9 860.9
September	3 512.4	2 254.0	1 816.1	774.2	1 016.1	237.4	117.5	184.2	9 911.9
October	3 547.4	2 258.3	1 814.9	773.5	1 025.5	238.6	117.9	184.3	9 960.5
November	3 579.2	2 265.8	1 818.5	769.9	1 032.3	240.4	118.0	184.7	10 008.9
December	3 608.2	2 276.6	1 825.9	765.0	1 036.7	242.4	117.9	185.5	10 058.2
<b>1996</b>									
January	3 635.8	2 289.1	1 834.3	760.4	1 039.4	244.2	117.9	186.5	10 107.5
February	3 659.2	2 300.6	1 841.6	757.2	1 041.0	245.4	118.2	187.4	10 150.6
March	3 679.0	2 310.5	1 847.5	755.4	1 041.8	246.4	118.5	188.1	10 187.2
April	3 689.2	2 319.4	1 854.1	754.8	1 040.4	246.7	118.7	188.9	10 212.2

**RETAIL TURNOVER PERCENTAGE CHANGE, By State: All Series**

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (% change from preceding month)									
<b>1995</b>									
February	-8.2	-5.8	-10.3	-6.3	-7.8	-4.1	-2.2	0.3	-7.5
March	12.1	11.2	11.4	12.9	9.8	9.9	13.8	14.2	11.6
April	-0.1	-0.6	-1.6	0.1	-0.3	-1.3	-1.5	-0.9	-0.6
May	2.4	1.8	4.7	1.7	4.0	-0.3	9.5	0.8	2.8
June	-2.6	-0.9	1.7	-2.5	-2.9	-1.0	3.7	-2.5	-1.3
July	3.5	-0.5	-1.7	1.7	3.3	-0.6	5.6	4.0	1.3
August	1.1	1.2	3.2	2.1	2.0	2.3	5.5	-3.2	1.7
September	-0.2	0.1	0.4	0.4	0.9	-3.6	-8.6	1.4	0.0
October	5.5	2.3	0.3	3.5	3.7	6.2	3.1	4.1	3.4
November	5.1	5.3	4.6	5.3	4.1	6.6	-1.9	2.4	4.9
December	26.6	30.8	25.0	25.7	28.2	27.4	11.9	28.6	27.2
<b>1996</b>									
January	-24.5	-27.0	-22.9	-29.3	-24.9	-25.0	-22.5	-29.4	-25.3
February	-5.4	-6.3	-7.3	-4.6	-6.3	-2.9	0.1	-3.4	-5.9
March	5.3	6.3	4.5	6.6	3.2	3.3	7.9	10.1	5.3
April	-1.1	1.1	-2.3	1.0	-0.3	-1.5	-1.2	1.3	-0.5
SEASONALLY ADJUSTED (% change from preceding month)									
<b>1995</b>									
February	-0.5	2.0	0.2	2.7	-0.7	2.9	2.0	6.1	0.7
March	1.7	0.3	-0.6	0.4	0.4	0.9	0.6	-0.8	0.6
April	0.8	0.8	3.5	1.8	0.4	0.7	1.6	0.3	1.3
May	-0.5	0.1	0.3	1.3	1.4	0.1	1.3	-1.3	0.1
June	1.2	1.3	2.2	0.9	0.8	0.5	1.1	2.2	1.3
July	2.5	0.0	-1.3	0.5	1.1	0.3	-0.5	3.5	0.9
August	2.9	1.6	0.9	1.4	4.3	-0.9	7.0	-4.0	2.1
September	-2.9	-1.2	-0.2	0.6	-2.0	-2.1	-4.5	0.1	-1.6
October	2.8	-2.0	-2.0	-1.3	2.7	3.2	3.0	0.2	0.4
November	0.6	2.9	1.5	1.5	-1.8	1.9	0.2	1.0	1.2
December	1.0	0.4	0.5	-0.5	2.6	-1.7	-1.4	0.8	0.7
<b>1996</b>									
January	1.3	1.4	0.9	-4.2	0.9	2.3	-0.9	0.6	0.8
February	0.5	-1.4	0.9	1.4	-0.9	0.4	1.8	-0.3	0.1
March	0.5	1.1	-0.4	0.5	-0.1	0.0	1.1	0.4	0.4
April	-1.3	0.5	-0.8	1.2	-1.0	-0.4	-0.6	0.7	-0.5
TREND ESTIMATES (% change from preceding month)									
<b>1995</b>									
February	0.4	0.7	0.8	1.3	-0.1	0.8	0.9	0.6	0.6
March	0.6	0.8	1.1	1.4	0.2	0.9	1.1	0.8	0.8
April	0.8	0.8	1.2	1.4	0.6	0.8	1.2	0.9	0.9
May	1.0	0.7	1.1	1.3	1.0	0.4	1.4	0.7	1.0
June	1.1	0.5	0.8	1.1	1.3	0.1	1.4	0.4	0.9
July	1.2	0.3	0.4	0.9	1.4	-0.1	1.3	0.2	0.8
August	1.1	0.1	0.0	0.7	1.3	-0.1	1.2	0.0	0.6
September	1.0	0.1	-0.2	0.4	1.1	0.2	0.8	0.0	0.5
October	1.0	0.2	-0.1	-0.1	0.9	0.5	0.3	0.1	0.5
November	0.9	0.3	0.2	-0.5	0.7	0.8	0.1	0.2	0.5
December	0.8	0.5	0.4	-0.6	0.4	0.8	-0.1	0.4	0.5
<b>1996</b>									
January	0.8	0.5	0.5	-0.6	0.3	0.7	0.0	0.5	0.5
February	0.6	0.5	0.4	-0.4	0.2	0.5	0.3	0.5	0.4
March	0.5	0.4	0.3	-0.2	0.1	0.4	0.3	0.4	0.4
April	0.3	0.4	0.4	-0.1	-0.1	0.1	0.2	0.4	0.2

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—New South Wales: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	1 121.5	236.8	191.9	325.5	136.8	261.6	614.9	2 889.0
March	1 231.5	282.4	223.4	359.9	155.7	290.1	695.2	3 238.2
April	1 220.5	308.9	253.2	331.0	133.1	290.2	698.1	3 235.0
May	1 217.0	317.0	252.3	375.8	152.6	297.7	700.0	3 312.4
June	1 204.6	306.8	249.1	360.9	141.0	290.4	673.0	3 225.8
July	1 239.7	314.4	245.2	360.7	162.5	307.4	708.1	3 338.0
August	1 289.8	299.4	235.4	352.4	169.2	320.7	706.6	3 373.5
September	1 254.8	292.9	238.3	355.9	165.5	334.3	726.5	3 368.2
October	1 344.9	321.6	248.5	375.1	176.1	330.8	755.3	3 552.3
November	1 383.2	370.0	262.0	401.2	201.5	355.9	758.3	3 732.1
December	1 582.9	663.3	377.3	498.9	259.3	477.9	865.3	4 724.9
<b>1996</b>								
January	1 361.2	290.8	258.4	384.7	175.1	314.3	781.6	3 566.1
February	1 329.1	255.0	227.9	359.5	180.5	307.8	713.7	3 373.5
March	1 383.2	284.0	247.1	386.2	187.2	301.3	764.0	3 553.0
April	1 349.4	301.9	262.3	377.0	173.7	313.2	737.4	3 514.9
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	1 205.3	326.6	245.4	366.5	149.2	298.6	672.0	3 263.6
March	1 225.5	326.4	246.7	367.6	145.1	306.1	702.1	3 319.7
April	1 226.0	338.3	259.2	368.8	142.4	314.0	696.2	3 344.9
May	1 242.3	313.2	231.5	374.9	149.9	311.6	704.8	3 328.2
June	1 253.8	315.5	240.5	377.6	149.6	320.4	711.3	3 368.7
July	1 259.8	357.5	251.8	371.9	169.1	326.5	717.8	3 454.3
August	1 327.2	350.3	266.6	366.7	179.3	331.3	734.4	3 555.7
September	1 286.3	312.2	257.1	363.1	172.2	328.9	733.0	3 452.8
October	1 337.6	331.3	247.6	374.6	177.7	324.3	755.4	3 548.5
November	1 368.5	329.4	249.9	371.0	187.3	325.9	739.0	3 571.1
December	1 359.7	342.6	270.2	373.6	200.1	332.9	727.8	3 607.0
<b>1996</b>								
January	1 336.3	348.1	263.3	399.4	190.7	335.2	780.3	3 653.3
February	1 382.4	334.9	277.5	388.9	191.1	337.4	761.0	3 673.2
March	1 394.8	336.3	281.9	406.3	181.6	320.5	771.3	3 692.7
April	1 365.3	334.4	262.2	413.2	181.7	339.9	748.7	3 645.4
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	1 206.0	324.3	242.6	368.7	151.5	301.9	685.8	3 280.8
March	1 216.3	325.3	244.2	369.9	147.4	305.5	693.2	3 301.8
April	1 228.3	327.2	245.4	370.6	146.7	310.5	699.6	3 328.3
May	1 241.7	329.6	246.8	371.6	149.7	316.0	706.0	3 361.4
June	1 257.3	331.7	248.4	372.0	155.6	320.7	713.5	3 399.3
July	1 275.9	332.9	250.3	370.8	163.0	324.3	721.3	3 438.5
August	1 295.7	333.4	252.2	369.2	170.6	326.6	728.9	3 476.7
September	1 315.0	333.8	254.1	368.6	177.7	328.1	735.1	3 512.4
October	1 332.4	334.2	256.6	370.0	183.7	329.2	741.3	3 547.4
November	1 346.3	334.9	259.4	374.2	187.7	329.8	746.9	3 579.2
December	1 356.5	336.0	262.8	380.8	189.7	330.5	752.0	3 608.2
<b>1996</b>								
January	1 364.4	338.0	266.9	388.4	190.1	331.5	756.4	3 635.8
February	1 371.4	339.1	270.7	396.0	189.3	332.5	760.2	3 659.2
March	1 378.1	339.4	273.6	403.3	187.8	333.5	763.2	3 679.0
April	1 381.2	338.1	275.6	409.5	185.6	334.6	764.6	3 689.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Victoria: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	851.0	152.0	127.1	238.4	112.2	185.0	271.7	1 937.4
March	922.8	188.2	145.7	265.4	118.1	208.9	304.7	2 153.8
April	902.1	215.7	166.5	241.9	115.1	207.4	292.4	2 141.1
May	905.9	211.6	153.2	268.7	129.1	219.5	292.6	2 180.6
June	897.6	209.9	151.5	276.1	128.7	203.8	292.8	2 160.4
July	914.0	197.2	150.2	270.2	131.2	199.7	286.4	2 148.9
August	944.3	197.8	138.9	263.1	132.4	214.2	283.0	2 173.7
September	942.5	195.3	138.2	264.2	129.8	212.6	294.2	2 176.8
October	959.3	203.0	151.8	280.4	128.8	217.0	287.2	2 227.5
November	982.0	246.8	157.9	288.1	136.4	225.3	309.2	2 345.7
December	1 130.6	436.7	224.1	384.2	212.8	327.3	351.5	3 067.2
<b>1996</b>								
January	975.5	187.4	147.8	274.7	165.7	183.9	r303.9	r2 238.9
February	965.4	169.2	118.8	252.2	137.5	183.1	r270.9	r2 097.1
March	1 004.2	189.4	139.0	271.9	131.4	193.0	r300.4	r2 229.3
April	997.7	220.1	157.9	266.5	124.5	187.0	300.9	2 254.6
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	910.4	211.3	161.8	273.4	120.8	217.7	298.0	2 193.5
March	899.0	217.0	159.4	275.9	121.2	220.8	307.0	2 200.3
April	913.8	220.2	158.4	267.9	128.9	225.5	302.1	2 216.9
May	925.8	208.0	144.4	270.9	133.7	229.4	306.6	2 218.8
June	922.3	212.0	151.7	282.9	143.9	224.6	309.6	2 247.0
July	942.9	225.4	152.0	275.4	144.1	214.9	292.0	2 246.7
August	972.1	235.4	153.1	267.1	140.4	221.2	293.1	2 282.5
September	961.4	207.1	153.4	281.0	136.9	221.0	293.3	2 254.1
October	957.3	207.9	151.0	271.9	128.1	207.4	285.4	2 209.0
November	980.4	225.5	159.7	277.3	127.2	204.8	299.0	2 273.9
December	968.7	226.8	152.2	287.2	144.5	219.4	283.9	2 282.6
<b>1996</b>								
January	975.5	231.0	161.5	277.5	161.1	202.6	305.5	2 314.7
February	990.1	228.4	144.8	278.0	145.2	208.7	287.7	2 283.0
March	991.9	221.5	152.6	292.3	139.9	208.1	302.1	2 308.3
April	1 006.8	229.4	147.0	287.0	137.4	201.6	310.6	2 319.8
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	902.0	212.3	160.7	268.2	123.4	214.3	299.9	2 180.8
March	907.0	213.2	158.6	271.8	125.8	219.3	302.3	2 198.1
April	913.8	215.0	155.8	274.0	129.8	223.2	304.2	2 215.8
May	922.7	216.8	152.9	274.7	134.7	225.2	304.2	2 231.2
June	933.4	218.0	151.2	274.7	138.4	224.4	302.0	2 242.2
July	944.5	218.5	150.8	274.6	139.4	221.9	298.3	2 248.0
August	954.3	218.5	151.9	275.0	138.1	218.6	294.7	2 251.0
September	961.9	218.9	153.4	275.6	136.6	215.5	292.1	2 254.0
October	967.0	220.0	154.7	276.4	136.5	212.9	290.8	2 258.3
November	970.9	221.5	155.1	277.7	138.4	211.0	291.1	2 265.8
December	974.9	223.5	154.7	279.7	141.4	209.6	292.9	2 276.6
<b>1996</b>								
January	980.3	225.8	153.6	281.8	144.0	208.2	295.3	2 289.1
February	986.9	227.6	152.2	283.7	145.2	207.0	298.0	2 300.6
March	993.6	228.7	150.6	285.4	145.2	205.9	301.0	2 310.5
April	999.7	228.8	149.2	287.6	144.6	205.3	304.2	2 319.4

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Queensland: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	617.2	118.8	102.1	156.6	117.1	151.7	255.7	1 519.2
March	693.9	134.0	117.1	172.0	120.6	167.3	287.7	1 692.6
April	673.9	147.9	119.2	160.5	118.1	151.8	293.9	1 665.3
May	696.4	154.6	126.0	178.4	125.3	172.0	290.8	1 743.5
June	689.2	163.5	138.0	197.3	124.2	168.2	292.8	1 773.2
July	703.2	141.7	112.6	176.9	127.8	172.3	308.1	1 742.6
August	719.5	155.1	121.5	177.1	126.4	180.2	317.9	1 797.7
September	710.7	155.5	135.0	178.9	132.7	180.3	311.2	1 804.3
October	712.7	160.3	127.7	174.8	124.9	184.2	326.0	1 810.6
November	720.2	187.2	132.6	180.0	138.9	191.5	343.7	1 894.1
December	785.9	311.7	169.6	227.0	197.6	245.5	429.8	2 367.1
<b>1996</b>								
January	722.0	153.7	129.1	177.9	138.8	175.2	327.6	1 824.3
February	705.5	130.7	104.2	165.0	118.5	166.0	300.5	1 690.4
March	722.5	137.2	114.3	174.4	121.0	176.5	320.7	1 766.6
April	718.8	148.0	111.3	147.5	115.6	170.0	314.3	1 725.5
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	673.0	162.3	132.1	172.8	124.8	180.0	293.9	1 739.0
March	678.1	158.8	129.8	172.5	118.4	176.8	294.3	1 728.7
April	695.3	163.6	130.6	183.6	133.7	173.1	309.7	1 789.7
May	706.8	161.1	125.8	186.2	131.1	177.7	306.6	1 795.3
June	710.9	163.0	135.6	203.5	134.1	180.8	306.5	1 834.4
July	703.9	164.2	116.9	190.0	136.1	189.3	310.8	1 811.3
August	713.3	172.2	128.0	189.4	130.2	179.2	315.2	1 827.6
September	717.2	154.6	129.0	185.5	142.4	184.6	311.2	1 824.7
October	701.0	161.8	125.0	172.7	129.9	179.9	317.8	1 788.2
November	711.6	166.9	129.6	165.3	131.3	178.1	332.3	1 815.2
December	713.9	167.4	120.1	169.0	138.3	166.7	348.4	1 823.8
<b>1996</b>								
January	708.8	178.1	129.2	178.5	136.3	184.5	324.4	1 839.9
February	740.2	171.8	129.4	174.6	123.1	187.2	330.4	1 856.8
March	721.7	164.5	130.4	180.3	125.2	193.8	333.4	1 849.3
April	738.0	167.7	118.7	162.8	129.2	189.2	329.2	1 834.9
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	673.5	160.0	128.9	173.1	128.8	171.8	302.1	1 738.3
March	683.3	160.8	129.2	177.6	128.5	174.5	302.8	1 756.7
April	692.9	162.0	129.2	183.3	129.1	177.4	303.9	1 777.8
May	701.3	163.0	128.7	188.6	130.8	179.8	305.4	1 797.6
June	707.2	163.5	127.8	191.9	132.8	181.6	307.0	1 811.8
July	710.4	163.4	126.8	191.7	134.3	182.6	309.7	1 819.0
August	710.8	163.2	126.3	187.9	135.2	182.4	313.5	1 819.3
September	710.1	163.6	126.0	182.1	135.3	181.0	318.1	1 816.1
October	709.8	164.7	126.2	176.7	135.1	179.0	323.4	1 814.9
November	711.2	166.6	126.6	173.4	134.3	178.1	328.3	1 818.5
December	714.5	168.4	127.0	172.5	133.0	179.0	331.5	1 825.9
<b>1996</b>								
January	719.0	169.8	126.9	172.7	131.3	181.6	332.9	1 834.3
February	724.1	170.4	126.6	172.9	129.6	184.8	333.1	1 841.6
March	729.3	170.5	126.2	172.9	127.9	188.0	332.8	1 847.5
April	735.0	169.7	125.7	173.0	127.3	191.3	332.0	1 854.1

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—South Australia: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	263.4	68.6	34.7	63.5	27.3	54.6	127.7	639.8
March	292.2	85.7	43.1	71.7	29.9	62.0	137.7	722.3
April	282.8	91.0	47.6	70.2	29.5	60.9	140.8	722.8
May	286.6	94.8	46.4	78.4	30.6	64.7	133.9	735.4
June	282.3	86.8	43.4	80.1	28.3	64.4	132.0	717.3
July	282.2	92.0	41.9	80.2	29.4	65.0	138.9	729.6
August	297.8	86.9	42.7	78.6	30.2	69.9	138.7	744.8
September	301.0	84.0	40.8	72.4	31.0	72.9	145.4	747.5
October	305.4	92.0	45.4	81.4	32.3	70.1	147.4	774.0
November	322.2	105.0	48.0	80.7	36.1	72.0	150.7	814.7
December	360.9	174.5	67.9	100.3	51.4	92.4	177.0	1 024.4
<b>1996</b>								
January	289.6	80.2	44.7	77.9	34.4	66.2	131.5	724.5
February	288.2	73.2	37.7	71.1	32.7	65.8	122.7	691.4
March	306.7	80.8	40.0	79.1	34.1	68.4	128.2	737.3
April	300.2	97.2	42.5	73.5	32.6	64.4	134.6	745.0
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	287.5	92.0	45.5	72.5	29.8	63.3	135.6	726.3
March	283.4	99.1	45.7	73.5	29.2	64.5	134.3	729.5
April	285.6	96.3	44.9	78.3	30.5	64.6	142.5	742.7
May	291.9	93.1	43.1	78.7	32.5	67.6	145.5	752.4
June	293.9	92.6	43.8	82.9	31.2	66.9	147.5	758.8
July	287.8	101.0	41.9	82.8	31.0	68.6	149.8	762.8
August	303.4	95.2	45.7	78.8	31.9	71.8	146.4	773.1
September	312.1	90.9	41.6	76.2	31.8	73.2	151.6	777.5
October	303.7	94.8	44.2	79.1	34.0	70.0	141.9	767.6
November	319.2	91.8	48.1	75.6	36.4	67.3	141.0	779.4
December	303.6	96.9	51.2	76.9	35.0	67.2	144.5	775.2
<b>1996</b>								
January	292.8	92.5	48.9	77.9	35.3	70.3	124.6	742.4
February	300.7	93.8	48.0	78.0	34.1	73.0	124.8	752.5
March	300.7	95.8	42.8	83.8	33.9	73.6	125.4	755.9
April	301.8	103.9	38.7	79.9	34.2	68.2	138.6	765.3
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	283.2	93.5	45.6	73.3	30.3	62.1	133.5	721.4
March	285.1	94.3	45.2	75.3	30.4	63.6	137.6	731.4
April	287.1	95.2	44.6	77.5	30.5	65.2	141.6	741.7
May	289.4	95.7	43.9	79.4	30.8	66.8	144.9	751.0
June	292.6	95.8	43.3	80.5	31.1	68.4	147.2	758.9
July	297.2	95.4	43.1	80.6	31.6	69.6	148.6	765.9
August	302.1	94.8	43.4	79.8	32.2	70.2	148.9	771.3
September	306.0	94.3	44.4	78.5	33.0	70.2	147.7	774.2
October	307.8	93.8	46.1	77.4	33.9	70.0	144.6	773.5
November	307.4	93.4	47.5	77.0	34.6	69.7	140.4	769.9
December	305.2	93.6	48.0	77.4	35.0	69.7	136.1	765.0
<b>1996</b>								
January	302.5	94.5	47.6	78.3	34.9	70.1	132.5	760.4
February	300.5	95.8	46.4	79.2	34.7	70.6	130.0	757.2
March	299.2	97.3	44.7	80.1	34.4	71.0	128.6	755.4
April	298.7	98.6	42.7	80.8	34.1	71.4	128.5	754.8

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Western Australia: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	381.2	68.5	48.6	93.2	41.0	63.1	144.2	839.8
March	418.6	76.2	54.5	101.9	44.4	69.0	157.4	922.0
April	404.9	91.9	58.7	96.6	45.2	66.4	155.4	919.1
May	407.6	99.7	67.8	111.7	46.5	73.4	149.2	955.9
June	403.5	91.5	63.6	111.3	43.6	65.3	149.4	928.2
July	414.4	85.9	60.9	106.3	53.0	70.6	167.9	959.0
August	431.2	89.0	59.1	105.2	53.1	77.4	163.6	978.6
September	430.0	84.7	61.1	109.4	52.5	79.9	169.9	987.5
October	436.2	93.2	64.3	122.3	54.2	79.3	174.7	1 024.2
November	452.7	107.4	66.5	129.8	58.9	80.7	170.4	1 066.4
December	532.9	182.0	86.3	163.4	88.6	123.0	191.2	1 367.4
<b>1996</b>								
January	458.9	83.3	59.3	111.5	55.5	84.8	173.7	1 027.0
February	433.9	74.8	49.5	109.8	50.3	79.6	164.2	962.1
March	445.0	82.5	55.4	101.0	53.0	80.5	175.3	992.7
April	423.7	91.6	62.5	102.1	55.9	89.6	164.6	990.0
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	408.2	92.9	61.3	106.6	43.9	75.1	157.6	945.7
March	414.0	87.5	63.9	107.0	47.0	74.2	155.5	949.2
April	408.1	94.1	62.1	105.9	49.1	73.0	160.7	953.1
May	413.8	95.2	63.8	110.3	49.1	76.3	157.5	966.1
June	422.3	95.4	62.6	111.5	48.0	72.5	161.9	974.2
July	418.8	98.2	61.3	105.2	56.0	72.4	172.8	984.8
August	440.7	104.9	61.4	111.0	56.3	78.9	173.7	1 026.8
September	436.8	92.9	63.5	112.2	53.9	79.8	167.6	1 006.7
October	450.5	94.3	64.5	121.2	54.5	78.7	170.2	1 034.0
November	442.9	96.8	65.0	121.3	55.1	73.5	160.9	1 015.6
December	451.0	99.3	59.9	129.8	58.7	82.2	160.8	1 041.8
<b>1996</b>								
January	457.4	96.1	62.4	114.5	59.2	92.5	169.0	1 051.2
February	448.3	97.7	59.1	120.4	51.8	90.6	173.5	1 041.4
March	447.0	95.9	66.6	109.0	57.1	89.1	175.8	1 040.3
April	432.2	94.9	65.3	110.1	60.6	98.1	169.1	1 030.3
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	407.5	91.3	61.8	108.6	48.5	74.8	156.3	948.8
March	409.5	91.7	62.1	108.5	47.9	74.1	156.9	950.6
April	411.9	93.0	62.4	108.0	48.1	73.9	158.7	956.1
May	415.5	94.8	62.5	107.7	49.3	74.0	161.8	965.8
June	420.5	96.5	62.6	108.1	51.0	74.5	165.2	978.5
July	426.4	97.6	62.6	109.6	52.7	75.1	167.8	992.0
August	433.0	97.8	62.8	112.1	54.2	75.8	169.0	1 004.8
September	439.5	97.6	63.0	115.4	55.2	76.9	168.5	1 016.1
October	445.2	97.1	62.9	118.7	55.8	78.4	167.3	1 025.5
November	448.9	96.8	62.7	120.9	56.1	80.6	166.3	1 032.3
December	450.3	96.7	62.5	121.1	56.2	83.4	166.4	1 036.7
<b>1996</b>								
January	449.7	96.8	62.4	119.5	56.6	86.5	167.9	1 039.4
February	448.0	96.7	62.7	117.0	57.0	89.8	169.7	1 041.0
March	445.8	96.6	63.3	114.3	57.5	92.8	171.5	1 041.8
April	442.6	96.1	63.9	111.4	58.0	95.5	172.9	1 040.4

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Tasmania: All Series**

<i>Month</i>	<i>Food retailing</i>	<i>Department stores</i>	<i>Clothing and soft good retailing</i>	<i>Household good retailing</i>	<i>Recreational good retailing</i>	<i>Other retailing</i>	<i>Hospitality and services</i>	<i>Total</i>
ORIGINAL (\$ million)								
<b>1995</b>								
February	89.7	n.p.	12.5	20.2	14.7	n.p.	40.9	211.8
March	99.2	n.p.	14.6	23.5	14.8	n.p.	41.5	232.7
April	95.6	n.p.	16.9	25.2	13.0	n.p.	37.4	229.7
May	94.7	n.p.	14.9	27.4	14.0	n.p.	35.6	229.0
June	95.9	n.p.	15.6	26.4	13.4	n.p.	35.5	226.6
July	100.2	n.p.	13.6	25.2	13.6	n.p.	34.7	225.3
August	101.3	n.p.	14.7	25.2	14.9	n.p.	35.2	230.5
September	99.7	n.p.	13.4	23.9	13.5	n.p.	34.8	222.3
October	102.1	n.p.	14.4	26.2	14.7	n.p.	35.5	236.0
November	106.9	n.p.	16.0	25.2	15.7	n.p.	38.2	251.6
December	119.4	n.p.	21.2	32.4	21.9	n.p.	46.5	320.5
<b>1996</b>								
January	104.9	n.p.	14.3	23.1	16.9	n.p.	39.3	240.5
February	102.6	n.p.	13.7	21.9	16.3	n.p.	40.1	233.5
March	105.2	n.p.	14.9	24.3	14.7	n.p.	40.4	241.3
April	102.6	n.p.	16.2	24.0	13.6	n.p.	39.3	237.8
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	94.8	n.p.	14.4	23.5	15.0	n.p.	42.9	233.0
March	98.4	n.p.	15.3	24.7	14.6	n.p.	40.8	235.1
April	97.1	n.p.	16.4	27.8	14.2	n.p.	38.8	236.7
May	99.1	n.p.	14.2	26.5	14.6	n.p.	39.1	237.0
June	100.4	n.p.	14.9	26.6	14.4	n.p.	38.2	238.1
July	103.3	n.p.	14.4	25.4	15.4	n.p.	37.7	238.9
August	102.4	n.p.	16.0	24.1	15.7	n.p.	36.6	236.8
September	100.7	n.p.	15.9	25.0	14.4	n.p.	36.3	231.9
October	101.6	n.p.	15.9	27.3	15.4	n.p.	34.6	239.4
November	105.6	n.p.	16.1	23.4	15.3	n.p.	38.0	244.0
December	101.2	n.p.	14.3	24.3	14.3	n.p.	37.4	239.9
<b>1996</b>								
January	105.3	n.p.	15.2	25.3	17.8	n.p.	36.4	245.5
February	104.8	n.p.	15.1	24.0	15.9	n.p.	40.4	246.5
March	104.3	n.p.	16.0	26.9	14.9	n.p.	39.2	246.4
April	105.4	n.p.	15.2	25.6	15.1	n.p.	41.3	245.4
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	95.8	n.p.	14.4	24.3	14.6	n.p.	41.0	232.0
March	96.8	n.p.	14.7	25.4	14.5	n.p.	40.6	234.2
April	98.1	n.p.	14.9	26.1	14.5	n.p.	39.9	236.1
May	99.4	n.p.	15.0	26.3	14.6	n.p.	39.0	237.1
June	100.6	n.p.	15.1	26.2	14.8	n.p.	38.1	237.3
July	101.4	n.p.	15.3	25.9	14.9	n.p.	37.3	237.1
August	101.9	n.p.	15.4	25.5	15.0	n.p.	36.6	236.9
September	102.3	n.p.	15.6	25.1	15.1	n.p.	36.3	237.4
October	102.7	n.p.	15.6	24.9	15.3	n.p.	36.2	238.6
November	103.0	n.p.	15.5	24.8	15.5	n.p.	36.6	240.4
December	103.5	n.p.	15.4	24.8	15.6	n.p.	37.3	242.4
<b>1996</b>								
January	104.1	n.p.	15.3	25.0	15.7	n.p.	38.1	244.2
February	104.5	n.p.	15.2	25.2	15.7	n.p.	38.9	245.4
March	104.9	n.p.	15.3	25.4	15.7	n.p.	39.8	246.4
April	105.2	n.p.	15.3	25.6	15.5	n.p.	40.5	246.7

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Northern Territory: All Series**

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
February	48.3	n.p.	4.4	8.0	5.6	n.p.	13.3	91.4
March	55.1	n.p.	5.2	9.8	6.0	n.p.	15.0	104.0
April	54.2	n.p.	5.8	7.6	6.0	n.p.	15.3	102.4
May	57.6	n.p.	6.8	9.2	6.5	n.p.	17.1	112.1
June	59.4	n.p.	7.9	9.7	7.0	n.p.	17.5	116.3
July	62.0	n.p.	8.3	9.3	7.1	n.p.	20.5	122.8
August	63.8	n.p.	9.2	9.3	7.7	n.p.	21.4	129.5
September	60.0	n.p.	7.6	9.4	6.8	n.p.	19.1	118.3
October	61.1	n.p.	8.3	8.4	8.9	n.p.	18.8	122.0
November	62.6	n.p.	8.2	7.9	6.9	n.p.	17.0	119.7
December	65.0	n.p.	11.3	8.4	7.5	n.p.	18.3	133.9
<b>1996</b>								
January	56.4	n.p.	6.3	6.6	5.4	n.p.	15.4	103.8
February	57.2	n.p.	5.8	6.7	5.6	n.p.	14.9	103.9
March	61.3	n.p.	6.6	7.6	5.3	n.p.	16.7	112.1
April	60.2	n.p.	6.6	7.1	6.3	n.p.	16.4	110.8
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	54.3	n.p.	6.1	9.2	6.8	n.p.	16.4	108.4
March	56.4	n.p.	6.4	9.6	6.6	n.p.	15.3	109.1
April	57.3	n.p.	6.9	8.6	6.5	n.p.	16.5	110.8
May	58.0	n.p.	6.7	9.2	6.6	n.p.	16.9	112.2
June	58.6	n.p.	7.1	9.0	6.8	n.p.	16.7	113.4
July	56.9	n.p.	6.6	9.3	6.6	n.p.	18.6	112.8
August	59.5	n.p.	8.2	9.3	6.7	n.p.	20.1	120.7
September	59.1	n.p.	7.6	9.3	6.5	n.p.	17.7	115.3
October	59.9	n.p.	8.1	8.3	8.3	n.p.	17.5	118.8
November	62.7	n.p.	8.4	7.7	6.6	n.p.	17.2	119.0
December	62.2	n.p.	8.8	6.7	6.5	n.p.	17.5	117.3
<b>1996</b>								
January	59.6	n.p.	7.4	7.6	6.8	n.p.	17.6	116.2
February	61.7	n.p.	7.7	7.3	6.5	n.p.	17.7	118.3
March	63.7	n.p.	8.4	7.6	5.9	n.p.	17.1	119.6
April	63.4	n.p.	7.6	7.9	6.8	n.p.	17.5	118.9
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	55.1	n.p.	6.1	9.0	6.8	n.p.	16.2	108.0
March	55.8	n.p.	6.4	9.1	6.7	n.p.	16.2	109.2
April	56.6	n.p.	6.6	9.2	6.6	n.p.	16.5	110.5
May	57.4	n.p.	6.8	9.2	6.6	n.p.	17.0	112.1
June	58.0	n.p.	7.0	9.2	6.6	n.p.	17.6	113.7
July	58.5	n.p.	7.3	9.2	6.7	n.p.	18.1	115.2
August	59.0	n.p.	7.6	9.1	6.9	n.p.	18.3	116.6
September	59.7	n.p.	7.9	8.8	7.0	n.p.	18.3	117.5
October	60.3	n.p.	8.1	8.3	7.0	n.p.	18.0	117.9
November	60.9	n.p.	8.2	7.9	7.0	n.p.	17.7	118.0
December	61.4	n.p.	8.1	7.5	6.8	n.p.	17.5	117.9
<b>1996</b>								
January	61.8	n.p.	8.0	7.4	6.7	n.p.	17.4	117.9
February	62.2	n.p.	7.9	7.4	6.5	n.p.	17.4	118.2
March	62.6	n.p.	7.9	7.5	6.4	n.p.	17.4	118.5
April	63.0	n.p.	7.8	7.6	6.3	n.p.	17.4	118.7

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Industry Group<sup>1</sup>—Australian Capital Territory: All Series**

<i>Month</i>	<i>Food retailing</i>	<i>Department stores</i>	<i>Clothing and soft good retailing</i>	<i>Household good retailing</i>	<i>Recreational good retailing</i>	<i>Other retailing</i>	<i>Hospitality and services</i>	<i>Total</i>
ORIGINAL (\$ million)								
<b>1995</b>								
February	67.6	17.2	10.2	15.4	10.0	11.1	26.3	157.8
March	74.0	21.3	12.4	17.4	11.3	12.5	31.3	180.2
April	70.8	23.8	14.3	15.8	11.3	12.8	29.7	178.5
May	73.1	22.7	13.5	16.3	11.2	13.1	30.0	179.9
June	71.4	22.7	14.2	16.1	10.9	12.4	27.7	175.4
July	71.8	25.0	13.3	17.1	13.1	11.4	30.7	182.4
August	74.6	19.9	12.2	16.0	11.8	13.6	28.5	176.6
September	73.4	20.5	13.8	15.8	12.3	14.4	28.8	179.0
October	75.4	23.2	13.7	16.5	11.4	16.0	30.2	186.4
November	75.9	25.3	14.0	17.0	13.2	16.3	29.2	190.9
December	85.0	46.7	21.4	22.0	17.7	22.1	30.6	245.5
<b>1996</b>								
January	73.4	19.7	13.8	17.0	10.2	13.5	25.8	173.4
February	74.5	17.8	12.1	14.1	10.3	12.8	25.9	167.5
March	79.6	20.1	13.9	15.5	11.3	14.2	29.9	184.5
April	75.8	23.6	16.5	16.4	10.2	15.1	29.3	186.9
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
February	72.9	23.6	12.7	17.8	11.0	13.8	31.0	182.8
March	72.4	23.6	12.6	17.8	10.9	13.3	30.7	181.4
April	70.9	25.2	13.7	16.7	12.3	13.4	29.7	182.0
May	73.3	21.5	12.8	16.1	11.8	14.0	30.2	179.7
June	75.5	23.2	13.6	16.6	11.9	14.2	28.8	183.7
July	73.8	26.8	13.8	17.4	14.3	13.0	31.2	190.2
August	75.8	23.7	14.0	15.4	11.7	13.8	28.3	182.5
September	73.6	22.6	15.1	16.6	12.4	14.1	28.3	182.6
October	74.3	23.9	13.8	16.5	11.5	14.8	28.1	182.9
November	74.4	23.8	14.5	16.8	13.1	14.9	27.3	184.8
December	74.4	25.2	14.9	17.0	12.4	14.4	27.9	186.2
<b>1996</b>								
January	75.6	23.5	15.2	17.7	11.3	15.3	28.8	187.4
February	77.6	23.2	14.2	15.8	11.0	15.3	29.8	186.8
March	78.6	23.0	14.4	16.4	10.9	15.2	29.2	187.6
April	76.4	24.8	15.4	17.0	10.8	15.4	29.1	189.0
TREND ESTIMATES (\$ million)								
<b>1995</b>								
February	71.2	23.5	12.5	17.6	11.4	13.5	29.2	178.8
March	72.0	23.6	12.8	17.3	11.5	13.4	29.8	180.3
April	72.8	23.7	13.1	17.0	11.8	13.4	30.1	181.9
May	73.5	23.8	13.3	16.7	12.1	13.6	30.1	183.2
June	74.0	23.9	13.6	16.5	12.4	13.7	29.9	183.9
July	74.4	23.9	13.8	16.4	12.5	13.8	29.4	184.2
August	74.5	23.9	14.1	16.4	12.6	13.9	28.8	184.2
September	74.4	24.0	14.3	16.5	12.5	14.1	28.4	184.2
October	74.4	24.0	14.5	16.6	12.4	14.4	28.1	184.3
November	74.6	23.9	14.6	16.7	12.1	14.7	28.0	184.7
December	75.2	23.8	14.6	16.8	11.9	14.9	28.2	185.5
<b>1996</b>								
January	75.9	23.8	14.7	16.8	11.6	15.1	28.6	186.5
February	76.6	23.8	14.8	16.7	11.3	15.2	29.0	187.4
March	77.3	23.8	14.8	16.6	11.0	15.3	29.2	188.1
April	77.8	23.8	15.0	16.6	10.8	15.4	29.5	188.9

<sup>1</sup> See paragraph 3 of the Explanatory Notes

## EXPLANATORY NOTES

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### INTRODUCTION

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.

**2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54 per cent of the total estimate ensures a highly reliable Australian total turnover estimate.

### SCOPE AND COVERAGE

**3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:

- Food Retailing
  - Supermarkets and grocery stores (5110)
    - and non-petrol sales of identified convenience stores of petrol stations
  - Takeaway food retailing (5125)
  - Other food retailing
    - Fresh meat, fish and poultry retailing (5121)
    - Fruit and vegetable retailing (5122)
    - Liquor retailing (5123)
    - Bread and cake retailing (5124)
    - Specialised food retailing n.e.c. (5129)
- Department Stores (5210)
- Clothing and Soft Good Retailing
  - Clothing retailing (5221)
    - Other clothing related retailing
      - Footwear retailing (5222)
      - Fabric and other soft good retailing (5223)
- Household Good Retailing
  - Furniture and floorcovering retailing
    - Furniture retailing (5231)
    - Floor covering retailing (5232)
  - Domestic hardware and houseware retailing (5233)
  - Domestic appliance retailing
    - Domestic appliance retailing (5234)
    - Recorded music retailing (5235)
- Recreational Good Retailing
  - Newspaper, book and stationery retailing (5243)
  - Other recreational good retailing
    - Sport and camping equipment retailing (5241)
    - Toy and game retailing (5242)
    - Photographic equipment retailing (5244)
- Other Retailing
  - Pharmaceutical, cosmetic and toiletry retailing (5251)
  - Other retailing
    - Antique and used good retailing (5252)
    - Garden supplies retailing (5253)
    - Flower retailing (5254)
    - Watch and jewellery retailing (5255)
    - Retailing n.e.c. (5259)

SCOPE AND COVERAGE (continued)	<ul style="list-style-type: none"> <li>▪ Hospitality and Services           <ul style="list-style-type: none"> <li>Hotels and licensed clubs</li> <li>Pubs, taverns and bars (5720)</li> <li>Clubs (Hospitality) (5740)</li> <li>Cafes and restaurants (5730)</li> </ul> </li> <li>Selected services           <ul style="list-style-type: none"> <li>Video hire outlets (9511)</li> <li>Hairdressing and beauty salons (9526)</li> </ul> </li> </ul>
DEFINITION OF TURNOVER	<p><b>4</b> Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.</p>
SEASONAL ADJUSTMENT	<p><b>5</b> Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.</p> <p><b>6</b> In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.</p> <p><b>7</b> The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.</p> <p><b>8</b> As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.</p>
TREND ESTIMATES	<p><b>9</b> Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13-term Henderson weighted moving average (7-term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.</p> <p><b>10</b> For further information, see <i>A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview</i> (1348.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.</p> <p><b>11</b> To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989–90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.</p>

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RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

*Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

## STANDARD ERRORS

**13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:

- A represents a relative standard error on level of less than 2 per cent. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5 per cent, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10 per cent, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10 per cent (mainly affects unpublished state by industry series).

**15** The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	B	A	B	C	C	C	C	A
Vic	B	A	B	C	C	C	C	A
Qld	B	A	B	C	C	C	C	A
SA	B	A	B	C	C	C	C	A
WA	B	A	B	C	C	C	C	A
Tas	B	—	B	C	C	—	C	B
NT	B	—	B	C	C	—	C	B
ACT	B	A	B	C	C	C	C	A
Australia	A	A	A	B	B	B	B	A

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UNPUBLISHED DATA

**16** The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (06) 252 5220.

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**17** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p.	not available for publication, but included in totals
r	revised



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