



# RETAIL TRADE

AUSTRALIA

EMBARGOED UNTIL 11:30AM THURS 2ND JUNE 1994

## THIS MONTH'S KEY FIGURES

### TREND ESTIMATES

Turnover at current prices (in \$millions)	Mar 94	Apr 94	% change
	8 561.6	8 587.1	0.3
	Apr 93	Apr 94	% change
	8 125.3	8 587.1	5.7

### SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (in \$millions)	Mar 94	Apr 94	% change
	8 782.1	8 453.4	-3.7
	Apr 93	Apr 94	% change
	8 119.3	8 453.4	4.1
Turnover at constant prices (average 1989-90 prices in \$millions)	Dec 93 qtr	Mar 94 qtr	% change
	22 470.9	22 886.6	1.8

## THIS MONTH'S KEY POINTS

### TREND ESTIMATES

- The strong seasonally adjusted growth in March has been cancelled out by a comparable fall in April. This has resulted in trend estimates of turnover showing only moderate to weak growth over recent months.
- The monthly growth rate has fallen from 0.8 per cent in November 1993 to 0.3 per cent in April.

### INDUSTRY ANALYSIS

- The Grocery and Department store industries have been the major contributors to the weakening trend growth rate.
- Other food stores are showing strong growth as are Hotels, clubs, etc and Clothing and fabric stores, but to a lesser extent.

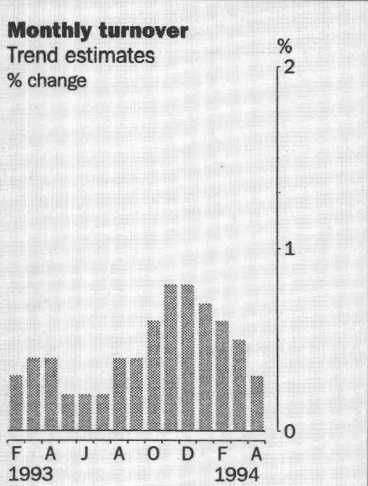
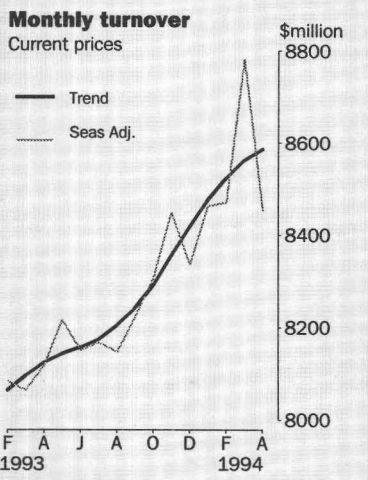
**TAKE CARE!**  
Trend estimates are revised as new monthly data become available.

### STATE ANALYSIS

- Victoria and Queensland have shown moderate growth over recent months.
- New South Wales and Western Australia have shown weak growth, while South Australia, Tasmania and the ACT are in decline.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for April 1994 fell by 3.7 per cent. This follows a rise of 3.7 per cent in March 1994.



## INQUIRIES

- For further information about these and related statistics, contact Bill Powell on 06 252 6132, or Leon Ting on 06 252 6807 for information about constant price estimates.

# RETAIL TRADE NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
May 1994	5 July 1994
June 1994	3 August 1994
July 1994	Not Available

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## CHANGES IN THIS ISSUE

Turnover figures are at current prices unless specifically indicated otherwise. As usual, these figures exclude motor vehicle dealers, petrol stations, etc.

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## SAMPLING ERRORS

Standard errors for estimates for April 1994 contained in this publication are:

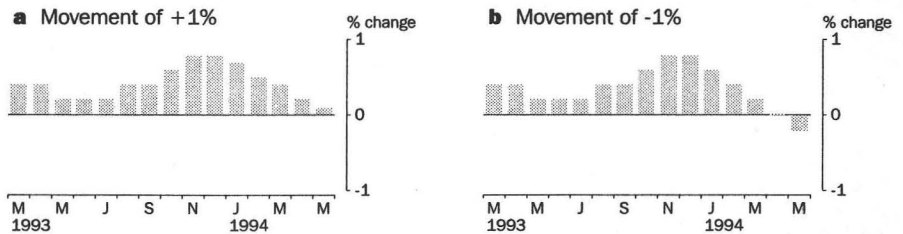
<i>DATA SERIES</i>	<i>STANDARD ERROR</i>
Level of retail turnover	\$73 million
Change from March to April	\$27 million
% change from previous month	0.3%

For more information see the Explanatory notes, paragraphs 8–10, or contact Bill Powell on 06 252 6132.

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## SENSITIVITY ANALYSIS

Readers should exercise care in the interpretation of the trend data as the last three observations, in particular, are likely to be revised with the addition of subsequent months' data. To illustrate this, graph 'a' below shows the effect a +1.0 per cent seasonally adjusted result in May 1994 will have on recent trend series movements. Graph 'b' shows what will happen if the May seasonally adjusted result is -1.0 per cent.



**TAKE CARE**  
Trend estimates are subject to revision as subsequent data become available. See Explanatory Note 14.

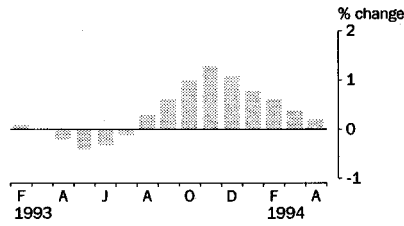
For readers information, May seasonally adjusted percentage changes over the last five years were 1.2 per cent in 1993, -0.2 per cent in 1992, 0.0 per cent in 1991, 0.0 per cent in 1990 and 0.8 per cent in 1989.

IAN CASTLES  
AUSTRALIAN STATISTICIAN

# STATE TRENDS

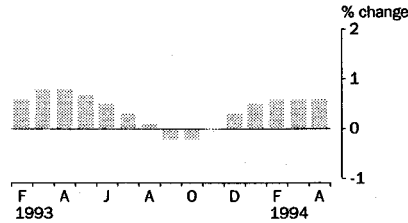
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### NEW SOUTH WALES



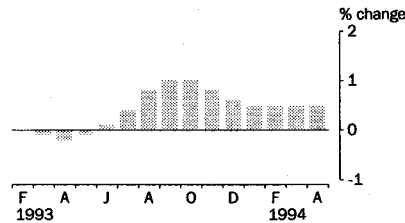
The growth rate in the trend estimate for New South Wales has weakened over the last six months. In November 1993 growth was 1.3 per cent while for April 1994 it is 0.2 per cent.

### VICTORIA



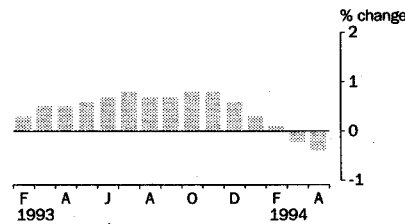
Victoria has shown a consistent growth pattern over the last four months with growth of around 0.6 per cent per month.

### QUEENSLAND



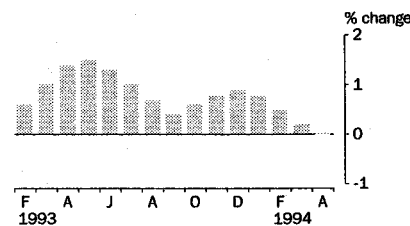
Queensland has shown a consistent growth pattern over the last four months with growth of 0.5 per cent per month.

### SOUTH AUSTRALIA



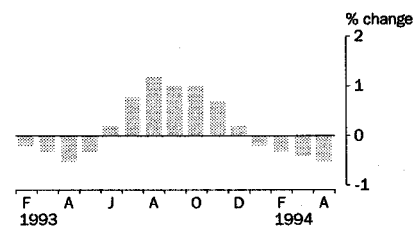
Following a period of relatively strong growth in the latter part of 1993 the trend estimate is in decline in South Australia.

### WESTERN AUSTRALIA



Western Australia has shown an easing in the growth rate. In December 1993 the growth was 0.9 per cent while zero growth was recorded for April 1994.

### TASMANIA



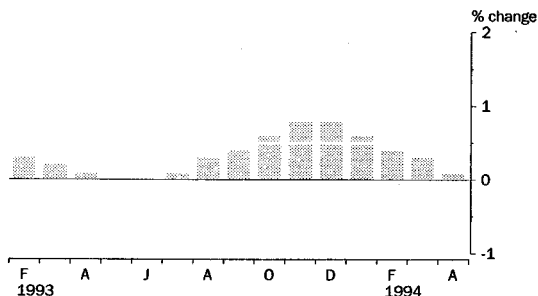
The trend estimate for Tasmania has been in decline over the last four months with falls of 0.4 per cent in March and 0.5 per cent in April 1994.

# INDUSTRY TRENDS

## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

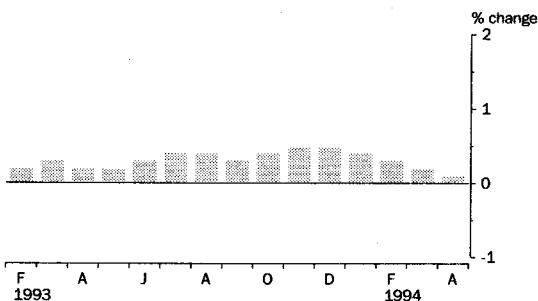
### RETAIL INDUSTRIES

Total retail industries (excluding industries categorised to the Service industry grouping) has shown an easing in the growth rate over recent months. In April 1994 the increase was just 0.1 per cent.



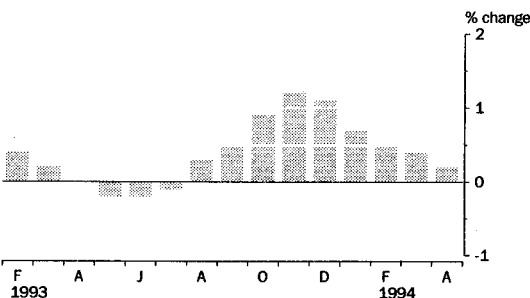
### FOOD RETAILING

Growth in the trend estimate for this group is also easing with growth in December 1993 of 0.5 per cent falling to 0.1 per cent in April. The Grocery industry, for which the trend growth is also easing, is a major contributor to this group.



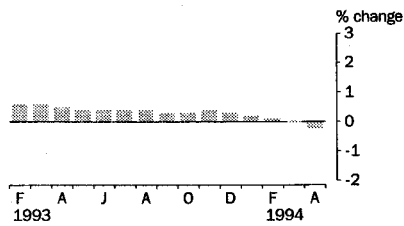
### NON-FOOD RETAILING

This group which is made up of the Household goods and Other industry groups has shown an easing in the growth of the trend estimate over recent months. In November 1993 the growth rate was 1.2 per cent. By April 1993 it had fallen to 0.2 per cent.



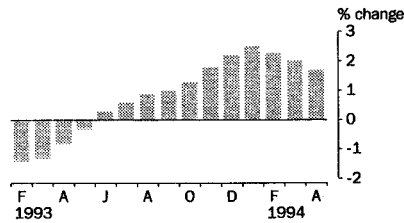
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

GROCERS



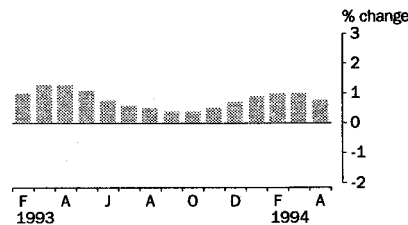
Following a period of moderate to weak growth the trend estimates for the Grocery industry showed no growth in March and declined in April 1994.

OTHER FOOD STORES



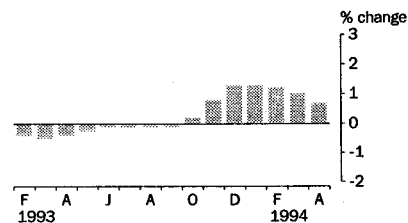
Although easing a little, growth in the Other food store industry has remained strong over the last eight months.

HOTELS, CLUBS ETC.



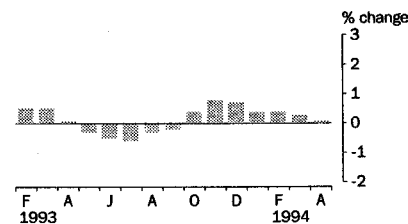
Hotels, clubs, etc have maintained a relatively strong growth pattern over the last four months with increases of around 0.9 per cent per month.

CLOTHING AND FABRIC STORES



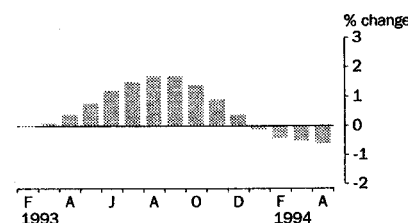
Clothing and fabric stores are showing a relatively strong growth pattern with increases of around 1.0 per cent for each of the last 4 months.

DEPARTMENT STORES



Over the last five months there has been a weakening in the Department store growth rate. In November 1993 the growth rate was 0.8%. In April the rate has dropped to 0.1 per cent.

ELECTRICAL GOODS STORES



The trend estimate shows that Electrical goods stores have been in decline over the last four months.

## MONTHLY TURNOVER: All series

Month	\$m	% change from preceding month	% change from corres- ponding month of prev. year
ORIGINAL			
<b>1993</b>			
February	7 108.0	-8.7	0.0
March	7 822.0	10.0	4.6
April	7 892.7	0.9	2.6
May	7 971.2	1.0	2.2
June	7 837.4	-1.7	3.8
July	8 020.5	2.3	2.6
August	7 653.3	-4.6	2.6
September	8 097.1	5.8	4.5
October	8 380.3	3.5	1.6
November	8 614.3	2.8	6.0
December	11 340.5	31.6	6.7
<b>1994</b>			
January	8 015.4	-29.3	2.9
February	7 488.9	-6.6	5.4
March	8 613.2	15.0	10.1
April	8 156.9	-5.3	3.3

SEASONALLY ADJUSTED			
<b>1993</b>			
February	8 084.2	0.2	4.0
March	8 064.8	-0.2	2.8
April	8 119.3	0.7	2.2
May	8 216.6	1.2	3.6
June	8 150.2	-0.8	2.7
July	8 167.8	0.2	3.3
August	8 148.0	-0.2	3.1
September	8 222.3	0.9	3.2
October	8 307.3	1.0	3.4
November	8 449.1	1.7	5.4
December	8 335.9	-1.3	5.2
<b>1994</b>			
January	8 462.7	1.5	4.9
February	8 471.0	0.1	4.8
March	8 782.1	3.7	8.9
April	8 453.4	-3.7	4.1

TREND ESTIMATES			
<b>1993</b>			
February	8 065.5	0.3	3.4
March	8 096.8	0.4	3.2
April	8 125.3	0.4	3.1
May	8 143.6	0.2	2.9
June	8 157.2	0.2	2.9
July	8 174.9	0.2	3.0
August	8 204.7	0.4	3.2
September	8 240.8	0.4	3.5
October	8 291.4	0.6	3.9
November	8 354.3	0.8	4.5
December	8 418.2	0.8	5.0
<b>1994</b>			
January	8 474.7	0.7	5.4
February	8 522.9	0.6	5.7
March	8 561.6	0.5	5.7
April	8 587.1	0.3	5.7

QUARTERLY TURNOVER AT CURRENT & CONSTANT<sup>1</sup> PRICES: Original and seasonally adjusted

Quarter	CURRENT PRICES.....			CONSTANT PRICES.....		
	\$m	% change from preceding quarter	% change from corresponding quarter of previous year	\$m	% change from preceding quarter	% change from corresponding quarter of previous year
ORIGINAL						
<b>1992</b>						
December	27 006.5	17.3	4.2	24 774.4	16.3	1.9
<b>1993</b>						
March	22 719.5	-15.9	2.4	20 623.6	-16.8	-0.4
June	23 701.3	4.3	2.9	21 446.9	4.0	0.5
September	23 770.9	0.3	3.2	21 394.3	-0.2	0.4
December	28 335.1	19.2	4.9	25 400.5	18.7	2.5
<b>1994</b>						
March	24 117.5	-14.9	6.2	21 480.4	-15.4	4.2
SEASONALLY ADJUSTED						
<b>1992</b>						
December	23 982.1	0.9	3.6	21 991.4	0.0	1.4
<b>1993</b>						
March	24 213.2	1.0	3.7	21 956.5	-0.2	0.9
June	24 486.1	1.1	2.8	22 201.0	1.1	0.4
September	24 538.1	0.2	3.2	22 070.4	-0.6	0.4
December	25 092.3	2.3	4.6	22 470.9	1.8	2.2
<b>1994</b>						
March	25 715.8	2.5	6.2	22 886.6	1.8	4.2

<sup>1</sup> Average 1989-90 prices.

## MONTHLY TURNOVER, By industry: Original and trend

Month	FOOD			SERVICE			HOUSEHOLD GOODS						OTHER		
	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hard-ware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents

## ORIGINAL (\$ million)

Month	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hard-ware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
<b>1993</b>																
February	2 252.4	184.4	499.5	869.4	359.8		434.4	636.8	88.6	231.4	389.1	159.9	61.5	293.6	279.9	367.5
March	2 431.5	206.3	515.4	945.9	384.1		492.0	746.6	106.8	247.3	443.6	188.9	70.7	361.4	280.4	401.1
April	2 450.1	208.1	517.6	981.2	370.8		524.4	832.4	110.6	237.4	415.5	167.6	62.6	364.1	249.1	401.0
May	2 402.8	205.7	496.8	937.1	374.8		572.3	897.6	116.5	244.1	437.9	184.3	70.2	379.1	262.6	389.4
June	2 365.3	200.6	492.5	923.8	351.5		566.5	878.1	124.3	222.2	453.8	183.7	68.9	380.2	241.6	384.4
July	2 503.3	211.8	513.0	987.9	379.0		560.7	763.8	110.9	216.9	482.7	182.0	68.4	389.5	252.3	398.3
August	2 366.5	191.5	511.1	962.6	362.9		491.2	721.3	103.6	221.2	440.0	179.9	64.5	387.7	241.2	408.3
September	2 443.4	200.4	530.4	980.8	385.2		518.9	836.3	118.1	230.2	470.1	179.6	78.5	414.0	249.1	462.0
October	2 520.2	199.6	534.1	1 049.7	394.0		536.9	877.9	115.0	250.9	473.1	193.4	80.3	423.0	244.0	488.4
November	2 480.0	192.7	543.9	1 053.5	412.9		563.3	960.4	116.3	275.5	503.3	205.8	85.4	435.5	257.2	528.7
December	2 914.0	211.9	628.4	1 310.0	492.4		817.9	1 693.3	171.3	411.1	705.7	206.7	88.9	573.1	332.8	782.8
<b>1994</b>																
January	2 437.9	153.2	608.5	1 053.2	391.4		509.9	738.1	124.2	217.0	472.8	173.0	66.1	402.4	257.8	409.8
February	2 358.5	153.8	538.8	941.8	370.4		435.0	657.9	94.3	221.3	434.0	163.5	78.4	378.0	264.0	399.3
March	2 647.7	179.3	626.2	1 070.0	427.7		535.8	813.1	119.9	254.9	486.8	179.9	80.9	441.1	299.1	450.8
April	2 449.1	165.9	588.7	1 055.4	401.0		564.4	822.6	126.5	226.9	444.3	166.3	68.0	414.5	251.2	412.2

## TREND ESTIMATES (\$ million)

Month	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hard-ware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
<b>1993</b>																
February	2 409.6	208.0	527.7	956.5	n.p.		551.5	885.8	117.6	259.7	449.4	183.9	69.9	358.4	278.8	n.p.
March	2 423.8	208.5	520.9	968.8	n.p.		548.6	890.1	114.1	262.0	449.9	185.9	70.7	366.2	274.8	n.p.
April	2 436.2	207.4	516.7	981.1	n.p.		546.3	891.1	112.0	261.8	451.8	186.4	70.1	374.3	269.2	n.p.
May	2 446.6	205.2	515.4	991.7	n.p.		545.3	888.4	111.9	258.9	455.2	185.5	68.7	381.3	263.0	n.p.
June	2 455.7	203.1	516.9	999.9	n.p.		544.9	883.9	113.4	254.6	460.8	183.9	67.3	386.1	257.8	n.p.
July	2 465.5	201.4	520.2	1 006.0	n.p.		544.3	878.8	115.9	250.5	467.8	182.4	66.8	390.1	254.1	n.p.
August	2 475.2	199.7	525.0	1 011.0	n.p.		543.9	875.8	118.4	247.6	475.9	181.3	67.6	396.1	252.4	n.p.
September	2 481.9	197.4	530.3	1 015.1	n.p.		543.4	874.1	120.1	245.3	483.8	181.2	70.0	404.9	252.9	n.p.
October	2 490.1	194.0	537.2	1 019.2	n.p.		544.5	877.2	121.2	244.0	490.8	181.9	73.8	416.5	255.5	n.p.
November	2 499.8	189.4	547.1	1 024.6	n.p.		548.7	884.4	121.8	244.2	495.3	182.9	77.9	427.9	259.8	n.p.
December	2 508.3	183.8	559.3	1 031.5	n.p.		555.7	891.0	122.4	245.4	497.1	183.7	81.1	436.5	264.5	n.p.
<b>1994</b>																
January	2 513.7	178.2	573.1	1 040.6	n.p.		563.1	894.4	122.7	247.3	496.7	184.0	82.9	441.3	268.5	n.p.
February	2 516.0	173.6	586.5	1 050.7	n.p.		569.7	897.7	122.9	250.1	494.8	184.1	83.7	443.4	272.0	n.p.
March	2 515.1	169.9	598.1	1 060.8	n.p.		575.2	900.1	123.0	253.3	492.1	184.2	83.6	443.9	275.1	n.p.
April	2 511.2	167.4	608.2	1 068.9	n.p.		579.2	901.2	123.0	256.1	489.3	184.2	83.1	442.5	277.5	n.p.

## TREND ESTIMATES (% change from preceding month)

Month	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hard-ware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
<b>1993</b>																
February	0.6	0.9	-1.4	1.0	n.p.		-0.4	0.5	-2.7	1.4	0.0	1.4	3.1	1.8	-0.7	n.p.
March	0.6	0.2	-1.3	1.3	n.p.		-0.5	0.5	-3.0	0.9	0.1	1.1	1.1	2.2	-1.4	n.p.
April	0.5	-0.5	-0.8	1.3	n.p.		-0.4	0.1	-1.8	-0.1	0.4	0.3	-0.8	2.2	-2.0	n.p.
May	0.4	-1.1	-0.3	1.1	n.p.		-0.2	-0.3	-0.1	-1.1	0.8	-0.5	-2.0	1.9	-2.3	n.p.
June	0.4	-1.0	0.3	0.8	n.p.		-0.1	-0.5	1.3	-1.7	1.2	-0.9	-2.0	1.3	-2.0	n.p.
July	0.4	-0.8	0.6	0.6	n.p.		-0.1	-0.6	2.2	-1.6	1.5	-0.8	-0.7	1.0	-1.4	n.p.
August	0.4	-0.8	0.9	0.5	n.p.		-0.1	-0.3	2.2	-1.2	1.7	-0.6	1.2	1.5	-0.7	n.p.
September	0.3	-1.2	1.0	0.4	n.p.		-0.1	-0.2	1.4	-0.9	1.7	-0.1	3.6	2.2	0.2	n.p.
October	0.3	-1.7	1.3	0.4	n.p.		0.2	0.4	0.9	-0.5	1.4	0.4	5.4	2.9	1.0	n.p.
November	0.4	-2.4	1.8	0.5	n.p.		0.8	0.8	0.5	0.1	0.9	0.5	5.6	2.7	1.7	n.p.
December	0.3	-3.0	2.2	0.7	n.p.		1.3	0.7	0.5	0.5	0.4	0.4	4.1	2.0	1.8	n.p.
<b>1994</b>																
January	0.2	-3.0	2.5	0.9	n.p.		1.3	0.4	0.2	0.8	-0.1	0.2	2.2	1.1	1.5	n.p.
February	0.1	-2.6	2.3	1.0	n.p.		1.2	0.4	0.2	1.1	-0.4	0.1	1.0	0.5	1.3	n.p.
March	0.0	-2.1	2.0	1.0	n.p.		1.0	0.3	0.1	1.3	-0.5	0.1	-0.1	0.1	1.1	n.p.
April	-0.2	-1.5	1.7	0.8	n.p.		0.7	0.1	0.0	1.1	-0.6	0.0	-0.6	-0.3	0.9	n.p.

n.p. Not available for publication



QUARTERLY TURNOVER AT CONSTANT<sup>1</sup> PRICES, By industry: Original and seasonally adjusted

Quarter	FOOD			SERVICE			HOUSEHOLD GOODS					OTHER				
	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hardware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
ORIGINAL (\$ million)																
<b>1992</b>																
December	6 826.9	654.5	1 606.7	2 756.3	1 158.2		1 804.3	3 230.1	378.7	884.9	1 520.7	525.0	199.7	989.0	768.3	1 471.1
<b>1993</b>																
March	6 361.9	584.8	1 414.1	2 450.0	1 017.5		1 327.3	1 981.1	322.6	676.1	1 253.9	475.6	185.2	839.2	689.4	1 044.9
June	6 477.8	619.0	1 386.5	2 476.3	980.1		1 536.1	2 392.3	337.0	639.9	1 287.0	487.8	196.2	967.9	619.4	1 043.6
September	6 502.2	588.9	1 420.0	2 527.2	1 005.2		1 462.2	2 133.1	323.3	608.4	1 371.9	493.7	206.5	1 032.9	602.7	1 116.1
December	6 963.3	590.4	1 543.8	2 917.3	1 155.5		1 794.7	3 251.7	389.3	853.6	1 648.5	544.9	246.8	1 228.1	672.1	1 600.5
<b>1994</b>																
March	6 506.4	475.4	1 599.6	2 611.7	1 053.9		1 387.9	2 030.2	330.2	630.9	1 367.4	460.0	217.1	1 044.6	654.1	1 111.0
SEASONALLY ADJUSTED ESTIMATES (\$ million)																
<b>1992</b>																
December	6 475.7	615.4	1 526.3	2 495.0	n.p.		1 547.5	2 427.3	348.5	690.9	1 346.3	476.4	183.0	901.9	717.9	n.p.
<b>1993</b>																
March	6 514.4	620.9	1 430.6	2 513.4	n.p.		1 550.5	2 464.6	345.5	742.2	1 341.9	508.2	209.6	912.7	691.5	n.p.
June	6 604.5	628.2	1 414.0	2 596.0	n.p.		1 509.8	2 508.7	318.8	711.4	1 340.9	509.8	202.2	996.8	654.4	n.p.
September	6 573.8	580.6	1 455.1	2 613.8	n.p.		1 511.6	2 362.1	346.5	668.5	1 403.3	489.6	194.4	1 015.3	609.8	n.p.
December	6 605.7	556.8	1 459.5	2 636.5	n.p.		1 536.8	2 427.0	355.5	668.9	1 453.7	493.9	227.9	1 116.4	627.9	n.p.
<b>1994</b>																
March	6 652.1	506.5	1 624.3	2 683.0	n.p.		1 613.1	2 521.6	357.4	687.7	1 468.7	492.5	244.2	1 135.7	656.2	n.p.
SEASONALLY ADJUSTED ESTIMATES (% change from preceding quarter)																
<b>1992</b>																
December	-0.6	3.0	-2.3	-2.3	n.p.		-0.9	1.8	6.0	-1.9	3.4	-1.0	-3.0	3.8	0.2	n.p.
<b>1993</b>																
March	0.6	0.9	-6.3	0.7	n.p.		0.2	1.5	-0.9	7.4	-0.3	6.7	14.5	1.2	-3.7	n.p.
June	1.4	1.2	-1.2	3.3	n.p.		-2.6	1.8	-7.7	-4.1	-0.1	0.3	-3.5	9.2	-5.4	n.p.
September	-0.5	-7.6	2.9	0.7	n.p.		0.1	-5.8	8.7	-6.0	4.7	-4.0	-3.9	1.9	-6.8	n.p.
December	0.5	-4.1	0.3	0.9	n.p.		1.7	2.7	2.6	0.1	3.6	0.9	17.2	10.0	3.0	n.p.
<b>1994</b>																
March	0.7	-9.0	11.3	1.8	n.p.		5.0	3.9	0.5	2.8	1.0	-0.3	7.2	1.7	4.5	n.p.
SEASONALLY ADJUSTED ESTIMATES (% change from corresponding quarter of previous year)																
<b>1992</b>																
December	2.5	13.0	1.0	-3.7	n.p.		-3.7	1.5	15.3	0.4	7.6	5.4	-9.5	8.5	-2.3	n.p.
<b>1993</b>																
March	3.0	10.5	-8.4	-3.1	n.p.		-5.3	1.9	11.6	7.8	3.2	11.4	13.1	8.6	-5.5	n.p.
June	2.5	8.3	-10.0	1.0	n.p.		-7.5	1.9	3.3	1.7	5.6	10.5	6.1	16.2	-11.5	n.p.
September	0.9	-2.8	-6.9	2.4	n.p.		-3.2	-1.0	5.4	-5.1	7.8	1.8	3.0	16.9	-14.9	n.p.
December	2.0	-9.5	-4.4	5.7	n.p.		-0.7	0.0	2.0	-3.2	8.0	3.7	24.5	23.8	-12.5	n.p.
<b>1994</b>																
March	2.1	-18.4	13.5	6.7	n.p.		4.0	2.3	3.4	-7.3	9.4	-3.1	16.5	24.4	-5.1	n.p.

<sup>1</sup> Average 1989-90 prices

n.p. Not available for publication

## MONTHLY TURNOVER, By State: Original and trend

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1993</b>									
February	2 530.1	1 698.8	1 249.1	527.4	697.7	189.1	77.2	138.5	7 108.0
March	2 738.1	1 894.4	1 376.9	599.7	766.7	198.7	88.9	158.6	7 822.0
April	2 744.0	1 928.5	1 377.0	605.2	781.9	205.5	88.7	161.9	7 892.7
May	2 819.6	1 922.1	1 377.7	599.7	797.0	198.1	92.2	164.9	7 971.2
June	2 717.2	1 908.4	1 379.7	597.1	788.7	197.5	91.5	157.3	7 837.4
July	2 717.7	1 961.0	1 430.9	619.2	826.7	202.0	99.9	163.1	8 020.5
August	2 634.4	1 837.7	1 380.6	586.0	774.7	190.5	95.1	154.3	7 653.3
September	2 787.2	1 927.1	1 472.0	615.6	833.1	204.8	97.0	160.4	8 097.1
October	2 914.8	2 005.5	1 500.7	639.2	844.2	212.3	94.7	169.0	8 380.3
November	2 994.6	2 076.7	1 521.8	665.9	867.1	222.3	95.0	170.8	8 614.3
December	3 933.0	2 734.3	2 008.5	868.4	1 168.0	287.2	108.7	232.5	11 340.5
<b>1994</b>									
January	2 826.4	1 879.4	1 429.0	612.7	824.7	206.3	81.1	155.9	8 015.4
February	2 615.3	1 778.0	1 304.2	581.7	783.8	197.6	80.0	148.2	7 488.9
March	3 010.8	2 070.7	1 518.9	657.0	871.9	217.7	92.3	173.7	8 613.2
April	2 841.1	1 977.3	1 441.6	617.8	824.6	203.5	86.5	164.5	8 156.9
TREND ESTIMATES (\$ million)									
<b>1993</b>									
February	2 841.7	1 937.4	1 434.9	606.6	783.8	207.5	n.p.	161.5	8 065.5
March	2 842.7	1 952.7	1 433.8	609.4	791.5	206.8	n.p.	162.5	8 096.8
April	2 836.7	1 969.1	1 431.5	612.7	802.3	205.7	n.p.	163.2	8 125.3
May	2 826.5	1 983.0	1 430.0	616.4	814.2	205.1	n.p.	163.5	8 143.6
June	2 817.6	1 993.4	1 431.6	620.7	824.7	205.6	n.p.	163.3	8 157.2
July	2 814.4	1 999.8	1 437.8	625.5	832.7	207.2	n.p.	163.1	8 174.9
August	2 823.0	2 002.3	1 449.7	630.1	838.4	209.6	n.p.	163.4	8 204.7
September	2 841.1	1 998.3	1 463.8	634.3	842.0	211.7	n.p.	164.3	8 240.8
October	2 870.6	1 994.1	1 478.0	639.1	846.8	213.8	n.p.	166.2	8 291.4
November	2 907.1	1 993.8	1 490.3	644.0	853.5	215.3	n.p.	168.5	8 354.3
December	2 939.7	1 998.9	1 499.4	648.0	861.1	215.7	n.p.	170.5	8 418.2
<b>1994</b>									
January	2 963.5	2 007.9	1 506.6	650.1	867.8	215.3	n.p.	171.9	8 474.7
February	2 981.9	2 019.0	1 514.3	650.6	872.2	214.6	n.p.	172.6	8 522.9
March	2 995.3	2 030.5	1 522.1	649.6	874.0	213.7	n.p.	172.8	8 561.6
April	3 000.4	2 041.7	1 529.1	647.3	874.3	212.6	n.p.	172.6	8 587.1
TREND ESTIMATES (% change from preceding month)									
<b>1993</b>									
February	0.1	0.6	0.0	0.3	0.6	-0.2	n.p.	0.7	0.3
March	0.0	0.8	-0.1	0.5	1.0	-0.3	n.p.	0.6	0.4
April	-0.2	0.8	-0.2	0.5	1.4	-0.5	n.p.	0.4	0.4
May	-0.4	0.7	-0.1	0.6	1.5	-0.3	n.p.	0.2	0.2
June	-0.3	0.5	0.1	0.7	1.3	0.2	n.p.	-0.1	0.2
July	-0.1	0.3	0.4	0.8	1.0	0.8	n.p.	-0.1	0.2
August	0.3	0.1	0.8	0.7	0.7	1.2	n.p.	0.2	0.4
September	0.6	-0.2	1.0	0.7	0.4	1.0	n.p.	0.6	0.4
October	1.0	-0.2	1.0	0.8	0.6	1.0	n.p.	1.2	0.6
November	1.3	0.0	0.8	0.8	0.8	0.7	n.p.	1.4	0.8
December	1.1	0.3	0.6	0.6	0.9	0.2	n.p.	1.2	0.8
<b>1994</b>									
January	0.8	0.5	0.5	0.3	0.8	-0.2	n.p.	0.8	0.7
February	0.6	0.6	0.5	0.1	0.5	-0.3	n.p.	0.4	0.6
March	0.4	0.6	0.5	-0.2	0.2	-0.4	n.p.	0.1	0.5
April	0.2	0.6	0.5	-0.4	0.0	-0.5	n.p.	-0.1	0.3

n.p. Not available for publication

QUARTERLY TURNOVER AT CONSTANT<sup>1</sup> PRICES, By State: Original and seasonally adjusted

Quarter	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1992</b>									
December	8 747.6	5 989.1	4 401.4	1 842.6	2 402.4	637.9	259.3	494.1	24 774.4
<b>1993</b>									
March	7 236.3	5 003.6	3 662.3	1 535.6	2 020.3	540.6	220.5	404.4	20 623.6
June	7 491.3	5 229.7	3 746.6	1 603.6	2 147.4	544.2	242.2	441.9	21 446.9
September	7 343.5	5 163.6	3 864.8	1 616.2	2 185.6	530.4	258.6	431.6	21 394.3
December	8 841.9	6 130.1	4 525.4	1 917.8	2 570.9	636.6	262.5	515.3	25 400.5
<b>1994</b>									
March	7 542.9	5 124.1	3 792.6	1 620.6	2 209.3	543.3	220.3	427.3	21 480.4
SEASONALLY ADJUSTED ESTIMATES (\$ million)									
<b>1992</b>									
December	7 771.0	5 269.1	3 928.6	1 636.5	2 137.2	570.3	n.p.	439.5	21 991.4
<b>1993</b>									
March	7 732.1	5 301.6	3 915.7	1 635.2	2 152.3	567.5	n.p.	441.0	21 956.5
June	7 752.5	5 434.3	3 910.2	1 649.5	2 216.8	561.8	n.p.	450.1	22 201.0
September	7 567.4	5 397.6	3 899.1	1 668.8	2 262.1	552.9	n.p.	440.2	22 070.4
December	7 832.0	5 372.9	4 034.2	1 704.6	2 265.1	569.4	n.p.	456.6	22 470.9
<b>1994</b>									
March	8 054.6	5 440.8	4 051.1	1 723.1	2 363.8	569.9	n.p.	465.8	22 886.6
SEASONALLY ADJUSTED ESTIMATES (% change from preceding quarter)									
<b>1992</b>									
December	-1.3	0.4	1.2	-0.8	3.2	0.5	n.p.	3.4	0.0
<b>1993</b>									
March	-0.5	0.6	-0.3	-0.1	0.7	-0.5	n.p.	0.3	-0.2
June	0.3	2.5	-0.1	0.9	3.0	-1.0	n.p.	2.1	1.1
September	-2.4	-0.7	-0.3	1.2	2.0	-1.6	n.p.	-2.2	-0.6
December	3.5	-0.5	3.5	2.1	0.1	3.0	n.p.	3.7	1.8
<b>1994</b>									
March	2.8	1.3	0.4	1.1	4.4	0.1	n.p.	2.0	1.8
SEASONALLY ADJUSTED ESTIMATES (% change from corresponding quarter of previous year)									
<b>1992</b>									
December	-0.5	1.3	5.1	-5.0	7.8	4.3	n.p.	4.7	1.4
<b>1993</b>									
March	-2.3	2.0	4.0	-3.3	6.8	1.8	n.p.	4.6	0.9
June	-3.5	3.2	1.3	-2.1	8.1	-0.3	n.p.	5.5	0.4
September	-3.9	2.9	0.4	1.2	9.3	-2.6	n.p.	3.6	0.4
December	0.8	2.0	2.7	4.2	6.0	-0.2	n.p.	3.9	2.2
<b>1994</b>									
March	4.2	2.6	3.5	5.4	9.8	0.4	n.p.	5.6	4.2

<sup>1</sup> Average 1989-90 Prices

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—New South Wales: Original and trend

Month	FOOD.....			SERVICE.....		HOUSEHOLD GOODS.....						OTHER.....			
	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hardware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
ORIGINAL (\$ million)															
<b>1993</b>															
February	710.8	81.0	145.4	396.6	132.0	160.5	217.1	31.7	73.5	135.1	51.6	20.3	117.9	113.3	143.2
March	757.0	90.9	138.3	417.8	132.8	178.5	255.7	40.7	75.8	154.5	57.1	21.9	153.1	111.2	152.9
April	756.5	92.0	149.1	442.9	124.4	190.1	279.3	40.5	66.3	139.7	52.4	19.2	153.0	94.8	143.7
May	752.8	92.3	138.8	427.4	126.7	218.3	311.1	44.1	71.1	150.7	58.2	20.6	158.0	102.4	146.9
June	733.1	87.7	148.3	406.9	119.6	204.4	307.8	49.1	60.3	150.8	57.4	22.0	147.2	84.1	138.6
July	751.8	94.8	153.7	421.8	131.0	198.9	257.3	42.8	51.8	161.1	55.9	19.2	153.6	80.3	143.7
August	727.3	81.2	158.8	420.7	124.0	172.4	248.7	42.7	54.8	148.8	57.9	17.9	155.8	73.7	149.8
September	748.9	78.5	168.4	427.1	135.0	186.9	288.1	43.9	63.6	161.2	56.4	23.7	159.4	83.6	162.7
October	769.9	82.5	177.6	462.5	135.9	199.0	303.1	42.2	64.2	173.0	57.6	26.1	166.5	82.8	171.9
November	765.4	77.5	177.2	460.4	148.9	205.9	333.8	44.3	72.4	172.0	62.1	27.1	171.2	89.0	187.5
December	892.3	75.2	186.4	559.2	179.5	295.7	605.1	66.4	116.3	223.0	75.4	32.9	254.6	90.1	280.8
<b>1994</b>															
January	765.7	57.9	203.3	476.4	137.0	196.4	252.7	44.4	61.7	154.3	57.2	23.4	169.3	73.9	152.8
February	737.2	56.4	166.5	419.8	133.4	159.8	225.1	34.6	65.6	136.5	56.6	29.7	157.7	81.9	154.6
March	813.5	57.1	196.8	470.3	154.4	195.9	285.1	45.8	69.2	158.9	72.1	30.5	185.3	112.6	163.4
April	763.0	49.4	177.8	482.0	147.7	204.4	277.9	44.9	65.5	139.3	66.2	23.6	170.4	85.6	143.5
TREND ESTIMATES (\$ million)															
<b>1993</b>															
February	748.2	91.9	150.8	431.1	n.p.	201.7	302.9	42.7	79.0	156.3	57.4	23.4	145.8	114.1	n.p.
March	755.2	92.5	146.0	433.9	n.p.	201.7	304.1	42.1	77.2	156.2	57.6	22.9	152.3	109.6	n.p.
April	759.8	92.6	144.1	435.3	n.p.	201.2	304.5	42.5	74.5	155.8	58.0	21.9	156.6	102.9	n.p.
May	760.8	91.8	145.6	435.5	n.p.	200.7	303.8	43.6	71.0	155.9	58.3	20.6	158.0	95.3	n.p.
June	758.9	90.2	150.1	435.3	n.p.	200.0	302.3	44.8	67.4	157.5	58.4	19.5	156.3	88.6	n.p.
July	757.0	88.0	156.3	436.1	n.p.	198.7	300.8	45.7	64.4	160.3	57.9	19.0	153.7	83.8	n.p.
August	756.5	85.0	163.2	438.4	n.p.	197.6	300.4	46.1	62.8	163.7	57.3	19.4	153.6	81.3	n.p.
September	757.9	81.5	169.3	442.3	n.p.	196.8	300.9	45.8	62.9	166.2	56.7	20.8	157.4	80.3	n.p.
October	761.7	77.6	174.4	447.5	n.p.	197.1	303.3	45.4	64.4	167.1	56.6	23.3	165.2	80.8	n.p.
November	767.6	73.5	178.2	453.4	n.p.	199.3	307.0	45.1	66.6	166.0	57.7	26.2	174.1	82.6	n.p.
December	773.3	69.1	180.7	459.0	n.p.	202.8	310.1	45.2	68.6	163.5	60.1	28.8	181.5	84.7	n.p.
<b>1994</b>															
January	777.4	64.5	182.4	464.4	n.p.	206.4	311.3	45.4	70.0	160.7	63.3	30.5	186.3	86.5	n.p.
February	780.4	60.2	183.5	469.4	n.p.	209.8	312.2	45.6	71.1	158.2	66.6	31.5	188.7	88.7	n.p.
March	782.6	56.3	184.1	474.0	n.p.	212.7	312.8	45.6	71.9	156.3	69.7	31.8	189.5	91.2	n.p.
April	783.6	52.8	184.3	477.5	n.p.	214.4	313.2	45.6	72.7	154.8	72.4	31.7	188.5	93.7	n.p.
TREND ESTIMATES (% change from preceding month)															
<b>1993</b>															
February	0.9	0.7	-4.1	0.8	n.p.	0.0	0.3	-3.0	-1.0	0.4	0.3	0.4	5.3	-1.7	n.p.
March	0.9	0.7	-3.2	0.6	n.p.	0.0	0.4	-1.4	-2.3	-0.1	0.3	-2.1	4.5	-3.9	n.p.
April	0.6	0.1	-1.3	0.3	n.p.	-0.2	0.1	1.0	-3.5	-0.3	0.7	-4.4	2.8	-6.1	n.p.
May	0.1	-0.9	1.0	0.0	n.p.	-0.2	-0.2	2.6	-4.7	0.1	0.5	-5.9	0.9	-7.4	n.p.
June	-0.2	-1.7	3.1	0.0	n.p.	-0.3	-0.5	2.8	-5.1	1.0	0.2	-5.3	-1.1	-7.0	n.p.
July	-0.3	-2.4	4.1	0.2	n.p.	-0.7	-0.5	2.0	-4.5	1.8	-0.9	-2.6	-1.7	-5.4	n.p.
August	-0.1	-3.4	4.4	0.5	n.p.	-0.6	-0.1	0.9	-2.5	2.1	-1.0	2.1	-0.1	-3.0	n.p.
September	0.2	-4.1	3.7	0.9	n.p.	-0.4	0.2	-0.7	0.2	1.5	-1.0	7.2	2.5	-1.2	n.p.
October	0.5	-4.8	3.0	1.2	n.p.	0.2	0.8	-0.9	2.4	0.5	-0.2	12.0	5.0	0.6	n.p.
November	0.8	-5.3	2.2	1.3	n.p.	1.1	1.2	-0.7	3.4	-0.7	1.9	12.4	5.4	2.2	n.p.
December	0.7	-6.0	1.4	1.2	n.p.	1.8	1.0	0.2	3.0	-1.5	4.2	9.9	4.3	2.5	n.p.
<b>1994</b>															
January	0.5	-6.7	0.9	1.2	n.p.	1.8	0.4	0.4	2.0	-1.7	5.3	5.9	2.6	2.1	n.p.
February	0.4	-6.7	0.6	1.1	n.p.	1.6	0.3	0.4	1.6	-1.6	5.2	3.3	1.3	2.5	n.p.
March	0.3	-6.5	0.3	1.0	n.p.	1.4	0.2	0.0	1.1	-1.2	4.7	1.0	0.4	2.8	n.p.
April	0.1	-6.2	0.1	0.7	n.p.	0.8	0.1	0.0	1.1	-1.0	3.9	-0.3	-0.5	2.7	n.p.

n.p. Not available for publication

MONTHLY TURNOVER, By industry—Victoria: Original and trend

FOOD..... SERVICE..... HOUSEHOLD GOODS..... OTHER.....

Grocers, confectioners, tobacco-nists    Butchers    Other food stores    Hotels, liquor stores, licensed clubs    Cafes, restaurants    Depart- ment and fabric stores    Foot- wear stores    Domestic hard- ware stores, jewellers    Elect- rical goods stores    Furn- iture stores    Floor cover- ings stores    Pharma- cies    News- agents    Other stores

Month

ORIGINAL (\$ million)

Month	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Depart- ment and fabric stores	Foot- wear stores	Domestic hard- ware stores, jewellers	Elect- rical goods stores	Furn- iture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	
1993															
February	588.6	38.5	128.9	145.0	89.1	106.2	145.7	25.5	76.4	91.3	36.8	18.7	67.2	57.9	82.9
March	634.8	41.7	132.9	156.9	98.8	125.8	177.2	28.5	88.7	106.4	39.8	23.5	83.8	62.8	92.5
April	644.8	41.5	133.0	159.3	95.9	133.6	200.8	31.2	89.4	101.0	39.2	22.2	85.1	56.9	94.5
May	618.1	41.3	129.5	151.3	100.7	141.5	213.3	31.1	89.6	103.1	43.6	24.6	87.3	58.9	88.3
June	615.6	39.3	125.7	147.9	100.1	144.0	205.0	29.6	79.3	113.5	41.3	23.1	102.6	52.6	88.9
July	648.6	40.7	135.1	164.2	106.6	145.3	171.8	27.6	82.4	120.5	42.5	23.7	101.4	57.9	92.7
August	609.6	38.5	128.6	153.1	102.3	122.2	156.1	24.8	80.5	107.5	43.4	21.7	96.4	57.5	95.6
September	633.5	42.0	130.5	155.6	108.3	116.7	191.5	28.7	80.2	107.6	39.9	26.1	107.8	59.1	99.5
October	661.6	44.1	127.1	159.7	106.8	125.0	198.8	29.0	89.4	113.6	43.6	25.8	112.8	59.8	108.3
November	648.5	42.3	128.5	164.7	115.0	133.8	217.5	30.2	94.1	119.2	46.9	27.7	117.2	63.0	128.1
December	750.7	54.3	178.5	213.8	130.4	196.7	392.4	43.5	129.2	171.0	42.4	27.0	141.8	88.6	174.1
1994															
January	627.9	39.6	159.4	158.3	94.3	110.2	165.7	30.8	69.8	110.5	45.5	19.7	98.6	70.1	79.0
February	607.6	40.3	146.8	149.3	93.1	97.1	147.5	22.4	65.9	105.6	38.9	23.9	92.3	65.0	82.3
March	698.8	49.4	167.3	177.4	106.6	122.7	187.1	29.8	72.1	117.9	37.8	18.4	103.8	64.0	117.6
April	639.4	45.7	157.9	172.7	103.5	129.2	194.5	33.0	60.6	117.0	33.3	16.9	99.5	61.5	112.4

TREND ESTIMATES (\$ million)

Month	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Depart- ment and fabric stores	Foot- wear stores	Domestic hard- ware stores, jewellers	Elect- rical goods stores	Furn- iture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	
1993															
February	627.3	42.8	136.8	155.4	n.p.	137.1	208.8	31.3	90.0	108.3	41.0	21.9	82.2	58.2	n.p.
March	631.4	41.9	134.9	159.5	n.p.	136.8	210.1	29.9	93.7	108.8	42.0	23.4	84.0	59.2	n.p.
April	635.9	40.7	133.4	163.9	n.p.	137.1	209.9	28.9	95.9	109.6	42.4	24.2	87.3	60.0	n.p.
May	639.9	39.7	132.8	167.4	n.p.	137.2	208.1	28.4	96.0	110.5	42.2	24.2	91.5	60.3	n.p.
June	643.5	39.1	132.8	169.0	n.p.	136.6	205.7	28.6	94.7	111.6	42.0	23.7	96.1	60.5	n.p.
July	646.6	39.3	133.0	168.5	n.p.	135.3	203.0	29.2	92.8	113.0	41.7	23.3	100.8	60.8	n.p.
August	648.3	40.3	133.1	166.1	n.p.	133.5	201.0	30.0	90.6	114.3	41.7	23.0	105.2	61.6	n.p.
September	647.4	41.7	133.5	162.3	n.p.	131.3	199.5	30.8	88.0	115.5	41.9	23.2	108.8	62.7	n.p.
October	645.7	43.3	135.3	158.3	n.p.	129.5	199.7	31.2	85.4	116.4	42.4	23.8	111.1	63.8	n.p.
November	644.9	44.6	139.0	155.9	n.p.	128.6	201.4	31.1	82.6	117.3	42.9	24.3	111.7	64.4	n.p.
December	645.4	45.4	144.3	156.2	n.p.	128.8	203.2	30.7	79.8	118.6	42.8	24.4	110.7	64.7	n.p.
1994															
January	647.1	45.8	150.2	159.4	n.p.	129.2	204.0	30.2	76.9	120.1	42.2	24.0	108.8	64.8	n.p.
February	649.2	46.1	155.6	164.1	n.p.	129.2	204.8	29.9	74.5	121.5	41.4	23.2	106.5	65.0	n.p.
March	651.0	46.2	160.0	169.5	n.p.	129.1	205.3	29.7	72.4	123.0	40.5	22.2	104.3	65.3	n.p.
April	653.2	46.3	163.4	174.7	n.p.	128.7	206.0	29.8	70.6	123.9	39.5	21.4	102.5	65.6	n.p.

TREND ESTIMATES (% change from preceding month)

Month	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Depart- ment and fabric stores	Foot- wear stores	Domestic hard- ware stores, jewellers	Elect- rical goods stores	Furn- iture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	
1993															
February	0.5	-0.9	-1.1	1.9	n.p.	-0.5	0.8	-4.0	4.8	0.1	2.8	10.1	0.4	1.9	n.p.
March	0.7	-2.1	-1.4	2.6	n.p.	-0.2	0.6	-4.5	4.1	0.5	2.4	6.8	2.2	1.7	n.p.
April	0.7	-2.9	-1.1	2.8	n.p.	0.2	-0.1	-3.3	2.3	0.7	1.0	3.4	3.9	1.4	n.p.
May	0.6	-2.5	-0.4	2.1	n.p.	0.1	-0.9	-1.7	0.1	0.8	-0.5	0.0	4.8	0.5	n.p.
June	0.6	-1.5	0.0	1.0	n.p.	-0.4	-1.2	0.7	-1.4	1.0	-0.5	-2.1	5.0	0.3	n.p.
July	0.5	0.5	0.2	-0.3	n.p.	-1.0	-1.3	2.1	-2.0	1.3	-0.7	-1.7	4.9	0.5	n.p.
August	0.3	2.5	0.1	-1.4	n.p.	-1.3	-1.0	2.7	-2.4	1.2	0.0	-1.3	4.4	1.3	n.p.
September	-0.1	3.5	0.3	-2.3	n.p.	-1.6	-0.7	2.7	-2.9	1.0	0.5	0.9	3.4	1.8	n.p.
October	-0.3	3.8	1.3	-2.5	n.p.	-1.4	0.1	1.3	-3.0	0.8	1.2	2.6	2.1	1.8	n.p.
November	-0.1	3.0	2.7	-1.5	n.p.	-0.7	0.9	-0.3	-3.3	0.8	1.2	2.1	0.5	0.9	n.p.
December	0.1	1.8	3.8	0.2	n.p.	0.2	0.9	-1.3	-3.4	1.1	-0.2	0.4	-0.9	0.5	n.p.
1994															
January	0.3	0.9	4.1	2.0	n.p.	0.3	0.4	-1.6	-3.6	1.3	-1.4	-1.6	-1.7	0.2	n.p.
February	0.3	0.7	3.6	2.9	n.p.	0.0	0.4	-1.0	-3.1	1.2	-1.9	-3.3	-2.1	0.3	n.p.
March	0.3	0.2	2.8	3.3	n.p.	-0.1	0.2	-0.7	-2.8	1.2	-2.2	-4.3	-2.1	0.5	n.p.
April	0.3	0.2	2.1	3.1	n.p.	-0.3	0.3	0.3	-2.5	0.7	-2.5	-3.6	-1.7	0.5	n.p.

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—Queensland: Original and trend

Month	FOOD.....			SERVICE.....		HOUSEHOLD GOODS.....						OTHER.....			
	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hardware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
ORIGINAL (\$ million).															
<b>1993</b>															
February	386.0	39.6	100.2	159.6	48.4	83.1	106.4	13.4	35.0	73.4	33.3	11.1	48.5	50.5	60.5
March	419.6	48.2	110.6	179.8	52.6	95.6	117.7	16.1	33.3	79.7	48.1	10.7	52.8	42.8	69.3
April	420.5	48.6	104.9	182.0	53.8	103.0	132.1	15.7	33.3	76.1	35.4	8.7	50.7	39.4	72.8
May	409.4	48.0	100.0	175.8	51.2	107.5	138.2	17.0	36.0	76.5	40.6	11.5	53.3	42.2	70.4
June	401.0	47.5	95.4	186.7	43.6	107.6	143.2	21.4	33.1	82.2	41.5	9.2	53.7	44.7	69.0
July	440.9	49.8	94.1	203.6	46.6	113.2	126.6	16.9	33.2	88.7	38.0	9.5	52.8	47.9	69.2
August	418.4	46.6	93.6	202.0	44.3	104.4	124.0	15.7	32.2	79.4	35.8	8.9	55.5	47.3	72.5
September	424.5	53.6	89.0	198.2	48.2	117.7	142.8	22.2	36.5	91.0	39.9	11.5	57.7	42.0	97.2
October	440.5	48.8	90.9	207.7	49.7	114.4	147.5	17.9	40.4	84.9	46.2	11.9	57.0	39.4	103.6
November	427.0	49.7	90.1	208.4	45.8	116.6	156.0	16.9	47.8	98.6	50.0	12.8	57.2	39.7	105.2
December	504.4	54.7	96.2	255.2	61.1	167.5	270.1	28.0	78.0	142.6	40.3	12.1	69.4	64.4	164.4
<b>1994</b>															
January	423.1	35.8	96.1	203.1	57.3	106.5	125.6	23.7	36.0	95.7	30.2	8.4	56.8	48.4	82.4
February	408.1	37.7	82.6	174.0	47.9	89.6	108.3	16.6	39.1	86.8	29.2	9.8	51.9	49.3	73.3
March	457.9	49.1	103.9	195.6	50.6	115.5	131.2	20.2	57.0	99.4	28.4	13.2	63.0	54.6	79.3
April	427.1	48.5	106.3	189.5	48.2	121.1	131.9	21.1	48.7	82.9	29.7	10.9	63.5	47.5	65.0
TREND ESTIMATES (\$ million)															
<b>1993</b>															
February	414.9	46.2	111.0	182.9	n.p.	107.5	144.7	18.1	36.1	82.4	41.1	11.2	58.3	47.6	n.p.
March	416.1	47.3	109.7	185.2	n.p.	108.9	144.2	17.8	36.9	82.3	41.5	11.1	55.6	46.0	n.p.
April	417.3	47.9	107.8	188.4	n.p.	109.7	143.8	17.5	37.5	82.8	41.3	10.7	53.6	45.2	n.p.
May	418.9	48.0	104.6	192.1	n.p.	110.1	143.5	17.3	38.1	83.8	40.4	10.2	52.5	45.4	n.p.
June	421.2	48.1	100.4	195.9	n.p.	110.4	143.5	17.4	38.6	85.1	39.5	9.8	52.4	45.9	n.p.
July	424.5	48.4	95.9	198.9	n.p.	110.5	143.4	17.7	39.2	86.5	39.2	9.6	52.7	46.1	n.p.
August	428.4	48.8	92.1	201.2	n.p.	110.8	143.4	18.1	40.0	88.1	39.5	9.8	53.6	45.6	n.p.
September	431.9	49.0	89.2	202.5	n.p.	111.1	143.4	18.7	40.4	90.0	40.2	10.1	54.7	44.7	n.p.
October	434.7	48.7	87.4	203.0	n.p.	111.5	143.8	19.3	40.4	92.3	40.6	10.5	56.2	44.0	n.p.
November	436.5	47.8	87.3	202.7	n.p.	112.5	144.6	20.0	40.8	94.6	39.9	10.9	57.9	44.4	n.p.
December	437.3	46.7	89.0	202.1	n.p.	114.4	145.6	20.7	42.0	96.5	38.3	11.2	59.7	46.0	n.p.
<b>1994</b>															
January	437.7	45.7	92.0	201.5	n.p.	117.5	146.3	21.3	44.2	97.7	35.8	11.4	61.3	48.2	n.p.
February	437.9	45.3	95.9	200.8	n.p.	121.3	147.0	21.8	47.2	98.4	33.3	11.7	62.7	50.4	n.p.
March	437.9	45.4	100.2	200.1	n.p.	125.2	147.8	22.2	50.6	98.5	31.2	12.0	64.0	52.2	n.p.
April	437.6	46.0	104.3	199.2	n.p.	129.3	148.3	22.6	53.8	98.6	29.4	12.4	64.8	53.8	n.p.
TREND ESTIMATES (% change from preceding month)															
<b>1993</b>															
February	0.3	3.8	-0.9	0.8	n.p.	1.8	-0.5	-1.1	2.0	-0.6	1.0	0.9	-4.3	-3.6	n.p.
March	0.3	2.4	-1.2	1.3	n.p.	1.3	-0.3	-1.7	2.2	-0.1	1.0	-0.9	-4.6	-3.4	n.p.
April	0.3	1.3	-1.7	1.7	n.p.	0.7	-0.3	-1.7	1.6	0.6	-0.5	-3.6	-3.6	-1.7	n.p.
May	0.4	0.2	-3.0	2.0	n.p.	0.4	-0.2	-1.1	1.6	1.2	-2.2	-4.7	-2.1	0.4	n.p.
June	0.5	0.2	-4.0	2.0	n.p.	0.3	0.0	0.6	1.3	1.6	-2.2	-3.9	-0.2	1.1	n.p.
July	0.8	0.6	-4.5	1.5	n.p.	0.1	-0.1	1.7	1.6	1.6	-0.8	-2.0	0.6	0.4	n.p.
August	0.9	0.8	-4.0	1.2	n.p.	0.3	0.0	2.3	2.0	1.8	0.8	2.1	1.7	-1.1	n.p.
September	0.8	0.4	-3.1	0.6	n.p.	0.3	0.0	3.3	1.0	2.2	1.8	3.1	2.1	-2.0	n.p.
October	0.6	-0.6	-2.0	0.2	n.p.	0.4	0.3	3.2	0.0	2.6	1.0	4.0	2.7	-1.6	n.p.
November	0.4	-1.8	-0.1	-0.1	n.p.	0.9	0.6	3.6	1.0	2.5	-1.7	3.8	3.0	0.9	n.p.
December	0.2	-2.3	1.9	-0.3	n.p.	1.7	0.7	3.5	2.9	2.0	-4.0	2.8	3.1	3.6	n.p.
<b>1994</b>															
January	0.1	-2.1	3.4	-0.3	n.p.	2.7	0.5	2.9	5.2	1.2	-6.5	1.8	2.7	4.8	n.p.
February	0.0	-0.9	4.2	-0.3	n.p.	3.2	0.5	2.3	6.8	0.7	-7.0	2.6	2.3	4.6	n.p.
March	0.0	0.2	4.5	-0.3	n.p.	3.2	0.5	1.8	7.2	0.1	-6.3	2.6	2.1	3.6	n.p.
April	-0.1	1.3	4.1	-0.4	n.p.	3.3	0.3	1.8	6.3	0.1	-5.8	3.3	1.3	3.1	n.p.

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—South Australia: Original and trend

Month	FOOD.....			SERVICE.....		HOUSEHOLD GOODS.....						OTHER.....			
	Grocers, confectioners, tobacco- nists	Butch- ers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, resta- urants	Clothing and fabric stores	Depart- ment and general stores	Foot- wear stores	Domestic hard- ware stores, jewellers	Elect- rical goods stores	Furn- iture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores
ORIGINAL (\$ million)															
<b>1993</b>															
February	177.4	9.2	38.0	56.4	24.7	22.8	68.9	6.4	18.2	28.6	13.7	3.1	23.5	9.9	26.7
March	203.2	9.8	41.7	61.4	27.8	26.9	77.0	8.4	19.9	31.2	17.2	3.4	28.1	14.9	28.9
April	206.0	9.6	38.9	63.9	25.7	26.8	86.0	8.6	18.7	27.6	16.1	3.1	30.3	12.7	31.1
May	200.4	8.5	37.3	57.7	23.9	30.1	92.5	9.0	17.4	30.1	16.6	3.5	32.1	13.3	27.3
June	195.5	10.3	36.5	59.5	24.1	31.3	88.4	8.2	17.4	32.9	16.3	4.9	31.8	14.2	26.1
July	210.3	11.0	38.0	64.6	26.0	30.6	84.5	8.0	16.4	32.7	17.7	5.1	31.9	16.5	25.9
August	196.8	10.6	35.4	61.1	23.5	28.0	78.4	6.9	19.6	31.5	18.1	5.3	31.4	15.4	24.0
September	203.8	10.7	35.4	65.9	21.1	31.0	85.4	7.9	19.1	32.4	18.3	5.5	35.2	16.3	27.4
October	210.2	9.1	36.2	74.2	24.8	31.8	88.9	8.9	22.6	31.3	19.2	5.2	32.9	15.8	28.2
November	209.8	8.2	39.5	74.7	26.8	33.6	101.1	8.6	24.3	34.7	18.6	5.6	35.5	16.6	28.5
December	251.5	8.4	45.6	103.4	27.6	44.9	166.1	12.1	31.2	48.6	20.3	4.7	38.7	21.4	43.8
<b>1994</b>															
January	202.6	6.5	39.8	75.0	25.3	27.6	76.1	9.1	19.2	35.5	16.2	4.5	29.0	15.2	31.1
February	199.1	6.2	34.9	70.2	24.1	24.7	70.5	7.4	20.2	32.7	13.7	4.4	31.6	16.3	25.7
March	225.7	8.0	38.9	79.6	24.1	31.6	81.2	9.2	22.0	36.6	16.0	5.7	36.3	16.6	25.4
April	207.7	7.6	33.7	71.1	22.7	34.3	85.7	10.3	19.0	32.2	13.6	4.8	33.9	15.5	25.6
TREND ESTIMATES (\$ million)															
<b>1993</b>															
February	197.3	10.1	39.3	60.5	n.p.	28.3	91.2	8.8	22.2	30.5	16.5	3.3	29.7	11.9	n.p.
March	199.5	10.1	39.8	61.3	n.p.	27.9	91.6	8.6	21.7	30.4	16.6	3.4	30.3	12.6	n.p.
April	201.2	10.2	40.0	62.6	n.p.	27.8	91.8	8.3	21.1	30.4	16.7	3.6	31.1	13.3	n.p.
May	202.6	10.3	39.8	64.3	n.p.	28.2	91.8	8.1	20.4	30.8	16.8	3.9	31.8	14.1	n.p.
June	203.7	10.5	39.0	66.1	n.p.	29.0	91.4	7.9	20.0	31.4	17.1	4.3	32.3	15.0	n.p.
July	205.1	10.6	37.9	68.0	n.p.	30.0	91.1	7.9	20.0	32.2	17.4	4.7	32.7	15.9	n.p.
August	206.6	10.4	37.0	69.6	n.p.	31.2	90.9	8.0	20.1	33.2	17.9	5.0	32.7	16.5	n.p.
September	208.1	9.9	36.6	70.9	n.p.	32.0	90.6	8.3	20.2	34.1	18.2	5.1	32.4	17.0	n.p.
October	209.8	9.0	36.7	72.1	n.p.	32.5	90.7	8.6	20.3	34.9	18.3	5.1	32.2	17.3	n.p.
November	211.5	8.1	37.3	73.1	n.p.	32.6	91.0	8.9	20.6	35.5	18.0	5.1	32.4	17.1	n.p.
December	212.7	7.5	38.0	73.8	n.p.	32.5	91.3	9.2	21.0	35.9	17.5	5.1	32.9	16.8	n.p.
<b>1994</b>															
January	213.6	7.2	38.3	74.2	n.p.	32.3	91.5	9.4	21.6	36.1	16.8	5.2	33.8	16.4	n.p.
February	214.1	7.2	38.1	74.2	n.p.	32.3	91.7	9.6	22.3	36.1	16.1	5.2	34.9	16.1	n.p.
March	214.1	7.3	37.5	74.1	n.p.	32.3	92.0	9.7	22.9	35.9	15.4	5.2	36.0	15.9	n.p.
April	213.9	7.7	36.9	73.7	n.p.	32.5	92.2	9.7	23.4	35.6	14.9	5.2	37.2	15.8	n.p.
TREND ESTIMATES (% change from preceding month)															
<b>1993</b>															
February	1.2	-1.0	1.6	0.2	n.p.	-2.4	0.0	-1.1	-0.9	-1.0	0.6	-2.9	1.4	3.5	n.p.
March	1.1	0.0	1.3	1.3	n.p.	-1.4	0.4	-2.3	-2.3	-0.3	0.6	3.0	2.0	5.9	n.p.
April	0.9	1.0	0.5	2.1	n.p.	-0.4	0.2	-3.5	-2.8	0.0	0.6	5.9	2.6	5.6	n.p.
May	0.7	1.0	-0.5	2.7	n.p.	1.4	0.0	-2.4	-3.3	1.3	0.6	8.3	2.3	6.0	n.p.
June	0.5	1.9	-2.0	2.8	n.p.	2.8	-0.4	-2.5	-2.0	1.9	1.8	10.3	1.6	6.4	n.p.
July	0.7	1.0	-2.8	2.9	n.p.	3.4	-0.3	0.0	0.0	2.5	1.8	9.3	1.2	6.0	n.p.
August	0.7	-1.9	-2.4	2.4	n.p.	4.0	-0.2	1.3	0.5	3.1	2.9	6.4	0.0	3.8	n.p.
September	0.7	-4.8	-1.1	1.9	n.p.	2.6	-0.3	3.8	0.5	2.7	1.7	2.0	-0.9	3.0	n.p.
October	0.8	-9.1	0.3	1.7	n.p.	1.6	0.1	3.6	0.5	2.3	0.5	0.0	-0.6	1.8	n.p.
November	0.8	-10.0	1.6	1.4	n.p.	0.3	0.3	3.5	1.5	1.7	-1.6	0.0	0.6	-1.2	n.p.
December	0.6	-7.4	1.9	1.0	n.p.	-0.3	0.3	3.4	1.9	1.1	-2.8	0.0	1.5	-1.8	n.p.
<b>1994</b>															
January	0.4	-4.0	0.8	0.5	n.p.	-0.6	0.2	2.2	2.9	0.6	-4.0	2.0	2.7	-2.4	n.p.
February	0.2	0.0	-0.5	0.0	n.p.	0.0	0.2	2.1	3.2	0.0	-4.2	0.0	3.3	-1.8	n.p.
March	0.0	1.4	-1.6	-0.1	n.p.	0.0	0.3	1.0	2.7	-0.6	-4.3	0.0	3.2	-1.2	n.p.
April	-0.1	5.5	-1.6	-0.5	n.p.	0.6	0.2	0.0	2.2	-0.8	-3.2	0.0	3.3	-0.6	n.p.

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## MONTHLY TURNOVER, By industry—Western Australia: Original and trend

Month	FOOD.....			SERVICE.....		HOUSEHOLD GOODS.....						OTHER.....			
	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hard-ware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	News-agents	Other stores
ORIGINAL (\$ million)															
<b>1993</b>															
February	240.5	8.6	59.8	72.7	46.2	38.1	62.6	6.7	19.4	38.0	13.9	5.0	25.2	26.6	34.5
March	258.4	7.8	62.2	83.4	53.1	39.3	75.5	7.8	20.5	45.4	15.0	7.5	29.5	27.6	33.6
April	263.5	8.2	62.1	86.3	52.7	43.0	85.3	9.0	20.3	43.2	14.6	6.0	30.0	24.2	33.5
May	265.4	7.5	62.3	79.6	54.0	45.6	90.2	9.5	20.6	49.3	15.3	5.9	32.8	26.0	32.9
June	265.9	8.2	60.0	77.2	47.2	44.8	84.6	10.1	23.5	50.4	15.7	6.2	31.1	27.3	36.6
July	283.4	7.7	63.7	82.5	49.2	43.9	78.3	10.0	24.5	55.5	16.7	6.9	34.6	27.6	42.3
August	257.0	7.1	66.6	77.8	49.0	39.4	72.8	8.7	24.9	49.1	14.7	6.5	33.2	27.0	40.8
September	268.5	7.9	77.9	84.7	53.7	39.9	81.8	10.0	22.3	53.9	14.5	8.0	37.4	27.8	44.8
October	268.9	7.5	72.7	92.1	54.3	39.7	91.4	11.4	25.8	47.7	15.1	6.9	38.0	25.7	47.0
November	262.7	7.5	78.8	93.7	54.5	42.5	99.0	10.9	27.1	54.1	16.3	7.2	36.7	28.1	48.0
December	322.3	9.7	88.6	121.8	66.4	71.7	166.2	13.4	39.4	84.9	15.8	7.7	43.7	40.3	75.8
<b>1994</b>															
January	258.7	6.1	82.8	90.7	57.0	43.5	75.3	10.7	22.1	54.2	14.6	6.4	31.6	31.4	39.7
February	250.5	6.2	80.7	83.4	52.8	38.8	68.8	8.0	22.6	50.8	15.1	6.8	29.5	30.5	39.2
March	282.1	7.5	87.0	95.9	68.0	40.9	80.9	9.3	25.2	50.0	14.4	8.5	34.7	29.3	38.3
April	256.1	6.8	85.0	88.9	56.8	44.5	85.8	11.2	24.6	50.8	13.3	7.8	30.6	22.6	39.7
TREND ESTIMATES (\$ million)															
<b>1993</b>															
February	258.0	8.5	61.6	80.2	n.p.	48.4	86.5	9.2	22.4	44.6	15.7	6.2	29.8	26.0	n.p.
March	260.1	8.4	61.9	82.4	n.p.	46.6	87.2	9.1	23.1	45.7	15.9	6.2	30.4	26.5	n.p.
April	263.7	8.2	62.6	84.3	n.p.	45.0	87.7	9.1	24.0	47.4	15.9	6.2	31.2	27.3	n.p.
May	267.8	8.0	63.7	85.2	n.p.	43.7	87.9	9.2	24.8	49.5	15.9	6.3	32.1	28.0	n.p.
June	271.1	7.8	65.1	85.4	n.p.	42.5	88.0	9.4	25.3	51.1	15.7	6.4	33.3	28.3	n.p.
July	273.1	7.8	67.0	85.5	n.p.	41.6	88.4	9.8	25.5	52.3	15.4	6.6	34.3	28.2	n.p.
August	273.5	7.9	69.3	85.9	n.p.	41.1	89.0	10.2	25.2	52.9	15.0	6.8	35.2	27.9	n.p.
September	272.4	7.9	71.8	87.1	n.p.	41.2	89.5	10.4	24.7	53.6	14.7	6.9	35.7	27.9	n.p.
October	271.1	7.8	74.4	88.7	n.p.	42.3	90.1	10.5	24.1	54.4	14.6	7.0	35.9	28.3	n.p.
November	270.3	7.6	77.0	90.2	n.p.	44.1	90.5	10.5	23.9	55.3	14.6	7.1	35.6	29.1	n.p.
December	269.8	7.4	79.4	91.2	n.p.	46.1	90.6	10.6	24.3	56.2	14.9	7.2	35.2	29.8	n.p.
<b>1994</b>															
January	269.1	7.1	81.8	91.8	n.p.	47.6	90.5	10.6	25.1	56.6	15.1	7.4	34.7	30.2	n.p.
February	268.0	6.9	84.2	92.0	n.p.	48.5	90.3	10.6	26.2	56.5	15.4	7.6	34.2	29.9	n.p.
March	266.5	6.8	86.2	92.2	n.p.	48.8	90.1	10.7	27.2	55.9	15.5	7.9	33.8	29.2	n.p.
April	265.0	6.7	88.4	92.2	n.p.	48.8	89.9	10.7	28.0	55.5	15.6	8.2	33.6	28.3	n.p.
TREND ESTIMATES (% change from preceding month)															
<b>1993</b>															
February	0.2	1.2	0.5	2.7	n.p.	-3.2	0.7	-1.1	2.8	1.1	1.9	0.0	0.7	1.6	n.p.
March	0.8	-1.2	0.5	2.7	n.p.	-3.7	0.8	-1.1	3.1	2.5	1.3	0.0	2.0	1.9	n.p.
April	1.4	-2.4	1.1	2.3	n.p.	-3.4	0.6	0.0	3.9	3.7	0.0	0.0	2.6	3.0	n.p.
May	1.6	-2.4	1.8	1.1	n.p.	-2.9	0.2	1.1	3.3	4.4	0.0	1.6	2.9	2.6	n.p.
June	1.2	-2.5	2.2	0.2	n.p.	-2.7	0.1	2.2	2.0	3.2	-1.3	1.6	3.7	1.1	n.p.
July	0.7	0.0	2.9	0.1	n.p.	-2.1	0.5	4.3	0.8	2.3	-1.9	3.1	3.0	-0.4	n.p.
August	0.1	1.3	3.4	0.5	n.p.	-1.2	0.7	4.1	-1.2	1.1	-2.6	3.0	2.6	-1.1	n.p.
September	-0.4	0.0	3.6	1.4	n.p.	0.2	0.6	2.0	-2.0	1.3	-2.0	1.5	1.4	0.0	n.p.
October	-0.5	-1.3	3.6	1.8	n.p.	2.7	0.7	1.0	-2.4	1.5	-0.7	1.4	0.6	1.4	n.p.
November	-0.3	-2.6	3.5	1.7	n.p.	4.3	0.4	0.0	-0.8	1.7	0.0	1.4	-0.8	2.8	n.p.
December	-0.2	-2.6	3.1	1.1	n.p.	4.5	0.1	1.0	1.7	1.6	2.1	1.4	-1.1	2.4	n.p.
<b>1994</b>															
January	-0.3	-4.1	3.0	0.7	n.p.	3.3	-0.1	0.0	3.3	0.7	1.3	2.8	-1.4	1.3	n.p.
February	-0.4	-2.8	2.9	0.2	n.p.	1.9	-0.2	0.0	4.4	-0.2	2.0	2.7	-1.4	-1.0	n.p.
March	-0.6	-1.4	2.4	0.2	n.p.	0.6	-0.2	0.9	3.8	-1.1	0.6	3.9	-1.2	-2.3	n.p.
April	-0.6	-1.5	2.6	0.0	n.p.	0.0	-0.2	0.0	2.9	-0.7	0.6	3.8	-0.6	-3.1	n.p.

n.p. Not available for publication



## MONTHLY TURNOVER, By industry—Tasmania: Original and trend

Month	FOOD			SERVICE		HOUSEHOLD GOODS						OTHER			
	Grocers, confectioners, tobacconists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants	Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hardware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
ORIGINAL (\$ million)															
<b>1993</b>															
February	67.8	5.0	12.1	21.4	6.1	12.9	14.7	2.5	3.2	10.9	4.0	1.0	5.5	12.7	9.2
March	69.6	5.0	13.5	23.5	5.0	12.1	18.3	2.5	3.3	11.1	3.8	1.5	7.1	11.1	11.2
April	70.6	5.2	13.4	22.3	4.8	13.2	21.6	2.7	3.4	11.1	3.7	1.4	7.8	12.4	11.9
May	67.8	5.1	13.4	21.5	4.8	12.7	21.9	2.7	3.2	11.6	3.6	1.5	7.9	10.9	9.6
June	68.3	4.6	11.4	22.0	5.2	18.9	18.8	2.8	2.4	9.7	3.7	1.3	6.5	8.9	12.9
July	74.1	4.6	12.5	23.1	5.4	13.1	19.4	2.7	2.6	10.1	4.3	1.6	7.3	10.5	10.8
August	67.5	4.4	12.5	23.6	4.9	11.3	17.5	2.2	2.8	10.1	3.6	1.7	7.4	9.8	11.1
September	72.9	4.4	12.8	24.5	5.1	11.7	19.4	2.5	3.4	10.2	4.0	1.3	8.8	9.6	14.1
October	75.2	4.4	12.8	28.2	5.9	12.3	19.3	2.6	3.8	9.0	4.2	1.6	8.7	10.3	14.4
November	74.9	4.4	13.0	27.0	6.0	15.5	22.2	2.8	4.3	10.8	4.5	1.6	9.6	10.1	15.7
December	90.0	5.1	14.2	31.5	7.8	18.7	39.0	4.1	6.8	15.2	4.9	1.7	13.3	14.0	21.0
<b>1994</b>															
January	71.2	3.8	13.9	29.5	6.0	12.5	18.5	2.4	3.3	9.5	3.3	1.2	9.6	9.5	12.2
February	70.8	3.7	13.3	25.7	5.3	12.3	15.5	3.0	3.3	9.5	3.3	1.3	8.2	10.9	11.5
March	77.3	3.8	14.1	25.7	6.3	15.4	20.0	2.6	4.3	11.2	3.9	1.8	10.6	10.6	10.2
April	68.8	3.4	12.5	26.0	5.7	17.2	18.6	2.9	3.6	10.4	4.1	1.8	9.8	9.0	9.9
TREND ESTIMATES (\$ million)															
<b>1993</b>															
February	71.2	5.3	13.0	23.2	n.p.	14.3	20.4	2.6	3.8	12.4	4.3	1.5	7.0	11.7	n.p.
March	70.9	5.3	13.3	22.9	n.p.	14.1	20.8	2.6	3.7	12.0	4.1	1.5	7.2	11.7	n.p.
April	70.9	5.3	13.3	22.8	n.p.	14.0	21.1	2.6	3.5	11.5	4.0	1.5	7.3	11.5	n.p.
May	71.2	5.1	13.2	23.1	n.p.	13.9	21.2	2.6	3.3	10.9	3.8	1.5	7.4	11.2	n.p.
June	71.6	5.0	12.9	23.8	n.p.	13.9	21.3	2.6	3.2	10.3	3.8	1.4	7.4	11.0	n.p.
July	72.3	4.8	12.7	24.8	n.p.	13.9	21.2	2.6	3.2	10.0	3.9	1.4	7.5	10.8	n.p.
August	73.1	4.6	12.6	25.7	n.p.	13.8	21.0	2.7	3.3	9.9	4.0	1.4	7.8	10.7	n.p.
September	73.7	4.4	12.6	26.4	n.p.	13.7	20.8	2.8	3.5	10.0	4.0	1.4	8.3	10.6	n.p.
October	74.2	4.3	12.8	26.8	n.p.	13.4	20.8	2.9	3.6	10.3	4.1	1.4	8.8	10.5	n.p.
November	74.5	4.2	12.9	26.8	n.p.	13.4	20.9	2.9	3.7	10.6	4.0	1.5	9.4	10.4	n.p.
December	74.6	4.1	13.1	26.6	n.p.	13.7	20.9	2.9	3.8	10.8	3.9	1.5	9.8	10.3	n.p.
<b>1994</b>															
January	74.3	4.0	13.3	26.3	n.p.	14.2	20.8	2.9	3.9	11.0	3.9	1.6	10.1	10.2	n.p.
February	73.7	3.9	13.5	26.1	n.p.	14.9	20.7	2.8	4.0	11.2	3.9	1.7	10.3	10.1	n.p.
March	72.9	3.8	13.6	26.0	n.p.	15.6	20.4	2.8	4.1	11.3	3.9	1.8	10.4	10.0	n.p.
April	72.0	3.7	13.7	25.9	n.p.	16.4	20.2	2.7	4.2	11.4	4.0	1.8	10.5	9.8	n.p.
TREND ESTIMATES (% change from preceding month)															
<b>1993</b>															
February	-0.7	1.9	3.2	-2.5	n.p.	-1.4	2.5	0.0	-2.6	0.0	-2.3	0.0	4.5	0.9	n.p.
March	-0.4	0.0	2.3	-1.3	n.p.	-1.4	2.0	0.0	-2.6	-3.2	-4.7	0.0	2.9	0.0	n.p.
April	0.0	0.0	0.0	-0.4	n.p.	-0.7	1.4	0.0	-5.4	-4.2	-2.4	0.0	1.4	-1.7	n.p.
May	0.4	-3.8	-0.8	1.3	n.p.	-0.7	0.5	0.0	-5.7	-5.2	-5.0	0.0	1.4	-2.6	n.p.
June	0.6	-2.0	-2.3	3.0	n.p.	0.0	0.5	0.0	-3.0	-5.5	0.0	-6.7	0.0	-1.8	n.p.
July	1.0	-4.0	-1.6	4.2	n.p.	0.0	-0.5	0.0	0.0	-2.9	2.6	0.0	1.4	-1.8	n.p.
August	1.1	-4.2	-0.8	3.6	n.p.	-0.7	-0.9	3.8	3.1	-1.0	2.6	0.0	4.0	-0.9	n.p.
September	0.8	-4.3	0.0	2.7	n.p.	-0.7	-1.0	3.7	6.1	1.0	0.0	0.0	6.4	-0.9	n.p.
October	0.7	-2.3	1.6	1.5	n.p.	-2.2	0.0	3.6	2.9	3.0	2.5	0.0	6.0	-0.9	n.p.
November	0.4	-2.3	0.8	0.0	n.p.	0.0	0.5	0.0	2.8	2.9	-2.4	7.1	6.8	-1.0	n.p.
December	0.1	-2.4	1.6	-0.7	n.p.	2.2	0.0	0.0	2.7	1.9	-2.5	0.0	4.3	-1.0	n.p.
<b>1994</b>															
January	-0.4	-2.4	1.5	-1.1	n.p.	3.6	-0.5	0.0	2.6	1.9	0.0	6.7	3.1	-1.0	n.p.
February	-0.8	-2.5	1.5	-0.8	n.p.	4.9	-0.5	-3.4	2.6	1.8	0.0	6.3	2.0	-1.0	n.p.
March	-1.1	-2.6	0.7	-0.4	n.p.	4.7	-1.4	0.0	2.5	0.9	0.0	5.9	1.0	-1.0	n.p.
April	-1.2	-2.6	0.7	-0.4	n.p.	5.1	-1.0	-3.6	2.4	0.9	2.6	0.0	1.0	-2.0	n.p.

n.p. Not available for publication

## MONTHLY TURNOVER, By industry—Australian Capital Territory: Original and trend

Month	FOOD			SERVICE			HOUSEHOLD GOODS						OTHER			
	Grocers, confectioners, tobacco-nists	Butchers	Other food stores	Hotels, liquor stores, licensed clubs	Cafes, restaurants		Clothing and fabric stores	Department and general stores	Footwear stores	Domestic hardware stores, jewellers	Electrical goods stores	Furniture stores	Floor coverings stores	Pharmacies	Newsagents	Other stores
ORIGINAL (\$ million)																
<b>1993</b>																
February	45.9	1.8	11.2	8.7	8.7	8.5	16.9	1.8	3.5	7.1	4.5	2.2	4.2	6.1	7.4	
March	49.8	2.1	11.8	11.0	9.0	10.8	20.2	2.3	3.9	9.9	5.4	1.9	5.0	7.2	8.4	
April	49.5	2.2	12.1	12.6	8.1	11.8	22.1	2.2	3.7	11.5	4.2	1.7	5.3	6.0	9.0	
May	50.2	2.2	10.9	10.9	8.2	13.0	24.5	2.4	3.8	11.3	4.3	2.1	5.6	6.3	9.3	
June	47.5	2.0	11.2	11.0	6.5	11.6	24.5	2.3	3.9	8.9	5.5	1.8	5.3	6.9	8.4	
July	51.3	2.2	11.8	14.3	8.7	11.2	19.8	2.2	3.7	8.9	4.8	2.0	5.6	7.8	8.8	
August	48.7	2.0	11.2	12.4	8.8	9.4	18.0	1.8	3.8	8.5	4.1	2.1	5.6	7.8	10.0	
September	51.0	2.2	12.3	12.3	8.3	10.7	21.0	2.2	2.5	8.4	4.5	2.0	5.4	7.2	10.3	
October	54.0	2.3	12.2	12.9	11.4	10.6	22.4	2.2	2.6	8.6	4.9	2.3	5.3	7.3	9.9	
November	52.8	2.3	12.3	12.9	10.2	10.9	24.0	1.9	2.8	8.6	5.0	2.5	5.9	7.7	11.0	
December	60.5	3.5	13.7	12.4	14.4	18.5	43.4	3.0	6.3	13.4	5.0	2.2	9.0	11.6	15.7	
<b>1994</b>																
January	52.5	2.8	9.5	10.1	10.5	10.5	18.8	2.3	2.7	8.7	4.1	2.0	5.8	7.5	8.0	
February	50.3	2.6	9.8	9.3	9.9	9.9	17.2	1.7	2.5	7.6	4.3	1.9	5.2	8.2	7.8	
March	55.4	3.3	12.5	13.5	12.7	11.1	21.9	2.3	2.6	7.4	4.8	2.2	4.7	8.9	10.4	
April	51.6	3.3	10.7	13.7	11.6	11.3	22.3	2.4	2.4	7.3	4.3	1.9	4.2	7.3	10.1	
TREND ESTIMATES (\$ million)																
<b>1993</b>																
February	49.7	2.0	11.8	11.0	n.p.	11.5	23.1	2.3	4.4	9.5	4.9	2.2	5.1	6.2	n.p.	
March	49.9	2.1	11.7	11.1	n.p.	11.4	23.5	2.3	4.4	9.9	4.8	2.0	5.3	6.4	n.p.	
April	50.1	2.1	11.6	11.4	n.p.	11.3	23.6	2.2	4.4	10.0	4.7	1.9	5.4	6.7	n.p.	
May	50.1	2.2	11.5	11.8	n.p.	11.1	23.5	2.2	4.4	9.9	4.7	1.8	5.5	7.0	n.p.	
June	50.2	2.1	11.4	12.2	n.p.	10.9	23.2	2.2	4.3	9.5	4.6	1.8	5.5	7.3	n.p.	
July	50.3	2.1	11.5	12.5	n.p.	10.7	22.9	2.2	4.0	9.0	4.7	1.9	5.5	7.5	n.p.	
August	50.7	2.1	11.7	12.6	n.p.	10.7	22.6	2.2	3.7	8.8	4.7	2.0	5.4	7.7	n.p.	
September	51.2	2.2	11.9	12.5	n.p.	10.9	22.4	2.2	3.3	8.8	4.7	2.1	5.5	7.8	n.p.	
October	51.9	2.3	12.0	12.1	n.p.	11.3	22.4	2.2	3.0	9.2	4.7	2.2	5.7	7.9	n.p.	
November	52.7	2.5	12.0	11.7	n.p.	11.9	22.6	2.2	2.8	9.5	4.7	2.2	5.9	8.0	n.p.	
December	53.3	2.8	11.8	11.5	n.p.	12.3	22.9	2.2	2.8	9.5	4.7	2.3	6.1	8.2	n.p.	
<b>1994</b>																
January	53.7	2.9	11.5	11.6	n.p.	12.5	23.1	2.2	2.9	9.2	4.7	2.2	6.1	8.3	n.p.	
February	53.9	3.1	11.2	12.0	n.p.	12.4	23.4	2.2	2.9	8.8	4.6	2.2	5.9	8.3	n.p.	
March	54.0	3.2	10.9	12.5	n.p.	12.2	23.7	2.2	2.9	8.3	4.5	2.2	5.6	8.3	n.p.	
April	53.9	3.2	10.7	13.1	n.p.	12.0	24.0	2.2	2.9	7.8	4.5	2.1	5.2	8.2	n.p.	
TREND ESTIMATES (% change from preceding month)																
<b>1993</b>																
February	0.6	5.3	0.9	-0.9	n.p.	0.0	1.8	-4.2	0.0	5.6	-3.9	-4.3	2.0	1.6	n.p.	
March	0.4	5.0	-0.8	0.9	n.p.	-0.9	1.7	0.0	0.0	4.2	-2.0	-9.1	3.9	3.2	n.p.	
April	0.4	0.0	-0.9	2.7	n.p.	-0.9	0.4	-4.3	0.0	1.0	-2.1	-5.0	1.9	4.7	n.p.	
May	0.0	4.8	-0.9	3.5	n.p.	-1.8	-0.4	0.0	0.0	-1.0	0.0	-5.3	1.9	4.5	n.p.	
June	0.2	-4.5	-0.9	3.4	n.p.	-1.8	-1.3	0.0	-2.3	-4.0	-2.1	0.0	0.0	4.3	n.p.	
July	0.2	0.0	0.9	2.5	n.p.	-1.8	-1.3	0.0	-7.0	-5.3	2.2	5.6	0.0	2.7	n.p.	
August	0.8	0.0	1.7	0.8	n.p.	0.0	-1.3	0.0	-7.5	-2.2	0.0	5.3	-1.8	2.7	n.p.	
September	1.0	4.8	1.7	-0.8	n.p.	1.9	-0.9	0.0	-10.8	0.0	0.0	5.0	1.9	1.3	n.p.	
October	1.4	4.5	0.8	-3.2	n.p.	3.7	0.0	0.0	-9.1	4.5	0.0	4.8	3.6	1.3	n.p.	
November	1.5	8.7	0.0	-3.3	n.p.	5.3	0.9	0.0	-6.7	3.3	0.0	0.0	3.5	1.3	n.p.	
December	1.1	12.0	-1.7	-1.7	n.p.	3.4	1.3	0.0	0.0	0.0	0.0	4.5	3.4	2.5	n.p.	
<b>1994</b>																
January	0.8	3.6	-2.5	0.9	n.p.	1.6	0.9	0.0	3.6	-3.2	0.0	-4.3	0.0	1.2	n.p.	
February	0.4	6.9	-2.6	3.4	n.p.	-0.8	1.3	0.0	0.0	-4.3	-2.1	0.0	-3.3	0.0	n.p.	
March	0.2	3.2	-2.7	4.2	n.p.	-1.6	1.3	0.0	0.0	-5.7	-2.2	0.0	-5.1	0.0	n.p.	
April	-0.2	0.0	-1.8	4.8	n.p.	-1.6	1.3	0.0	0.0	-6.0	0.0	-4.5	-7.1	-1.2	n.p.	

n.p. Not available for publication

MONTHLY TURNOVER, By broad industry—Northern Territory: Original

Month	Food	Service	Household goods	Other
ORIGINAL (\$ million)				
<b>1993</b>				
February	40.0	13.8	16.2	7.4
March	44.4	17.2	18.6	8.8
April	43.9	17.2	18.9	8.9
May	44.0	18.2	20.6	9.2
June	43.5	18.0	21.1	8.8
July	48.4	19.2	21.6	10.8
August	46.6	17.9	21.2	9.5
September	45.4	18.0	21.8	11.7
October	45.4	17.7	21.7	9.9
November	44.4	17.4	23.4	9.8
December	48.5	17.9	30.1	12.2
<b>1994</b>				
January	40.9	14.2	18.0	8.1
February	40.0	14.0	17.3	8.6
March	43.9	17.1	20.1	11.3
April	41.3	16.2	18.1	10.8
ORIGINAL (% change from previous month)				
<b>1993</b>				
February	-4.5	-9.2	-4.7	7.2
March	11.0	24.6	14.8	18.9
April	-1.1	0.0	1.6	1.1
May	0.2	5.8	9.0	3.4
June	-1.1	-1.1	2.4	-4.3
July	11.3	6.7	2.4	22.7
August	-3.7	-6.8	-1.9	-12.0
September	-2.6	0.6	2.8	23.2
October	0.0	-1.7	-0.5	-15.4
November	-2.2	-1.7	7.8	-1.0
December	9.2	2.9	28.6	24.5
<b>1994</b>				
January	-15.7	-20.7	-40.2	-33.6
February	-2.2	-1.4	-3.9	6.2
March	9.8	22.1	16.2	31.4
April	-5.9	-5.3	-10.0	-4.4

# EXPLANATORY NOTES



## INTRODUCTION

- 1 This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State.
- 2 Estimates of turnover contained in this publication are based on a survey of 6,500 retail and selected service businesses (or over 19,000 outlets). All 'large' businesses are included in the survey, while a sample of 'smaller' businesses is selected. The 'large' businesses contribute approximately 50% of the total estimate.

## SCOPE AND COVERAGE

- 3 The scope of the survey:
  - includes the following retail trade businesses (Australian Standard Industrial Classification [ASIC]):
    - department and general stores (4814, 4815)
    - clothing and fabric stores (4843, 4844, 4847)
    - footwear stores (4845)
    - floor coverings stores (4848)
    - furniture stores (4849)
    - domestic hardware stores, jewellers (4853, 4854)
    - electrical goods stores (4855, 4856)
    - grocers, confectioners, tobacconists (4881)
    - butchers (4882)
    - other food stores (4883, 4885, 4886)
    - liquor stores (4884)
    - pharmacies (4891)
    - newsagents (4894)
    - other stores (4892, 4893, 4895-4897)
  - excludes the following retail trade businesses:
    - motor vehicle dealers, service stations, etc (4861-4868)
    - milk and bread vendors (4878-4879)
    - shoe repairers (4846)
    - electrical appliance repairers n.e.c. (4857)
  - includes the following selected service businesses:
    - cafes and restaurants (9231)
    - hotels, etc (mainly drinking places) (9232)
    - licensed clubs (9241-9243)
    - hairdressers (9351,9352).
  - excludes businesses which do not have employees.

## DEFINITION OF TURNOVER

- 4 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc).

## INDUSTRY DESCRIPTION

- 5 The description of the industries for which statistics are published in this publication align with the titles given in ASIC, except for the following groupings:
  - Other food stores: ASIC classes 4883, 4885, 4886
  - Hotels, liquor stores, licensed clubs: ASIC classes 9232, 4884, 9241,9242, 9243
  - Clothing and fabrics stores: ASIC classes 4843, 4844, 4847
  - Electrical goods stores: ASIC classes 4855, 4856
  - Other stores: ASIC classes 4892, 4893, 4895, 4896, 4897, 9351, 9352





CONSTANT PRICE STATISTICS

**6** To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989-90) prices are compiled each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

**7** The two types of error possible in an estimate based on a sample survey are: *Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures. Where there is known non-sampling error — such as an approximate 1 to 2% non-response rate — it is considered that the effect is negligible.

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

STANDARD ERRORS

**8** There are about two chances in three that a sample estimate will differ by less than one standard error from the figure that would have been obtained if all in-scope units had been included, and about nineteen chances in twenty that the difference will be less than two standard errors.

**9** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same percentage of the estimate as for the unadjusted series. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**10** The standard errors for some industries in some States are relatively high and users are advised to exercise caution in interpreting movements for such series. Users interested in obtaining the standard errors for any series or further information should contact the person shown in the Inquiries box on page 1 of this publication.

SEASONAL ADJUSTMENT

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

**12** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). For total turnover for Australia, adjustment has also been made for the effects of change in the date of Easter and Australia Day holidays. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes) and the seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.



\*\*\*\*\*

TREND ESTIMATES

**13** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates are derived by applying a 13-term Henderson-weighted moving average to the respective seasonally adjusted series. These trend series are used to analyse the underlying behaviour of the series over time.

**14** While this smoothing technique enables estimates of trend to be produced for the latest month, it does result in revisions to the estimates for the most recent months as data for subsequent months become available. Generally subsequent revisions become smaller and after 3 months have a negligible impact on the series. For more information see *A Guide to Interpreting Time Series — Monitoring "Trends" — An Overview* (1348.0).

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SYMBOLS AND OTHER USAGES

n.p.	not available for publication, but included in totals
ASIC	Australian Standard Industrial Classification
r	revised

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