

RETAIL TRADE

AUSTRALIA

EMBARGOED UNTIL 11:30AM THURS 2 MARCH 1995



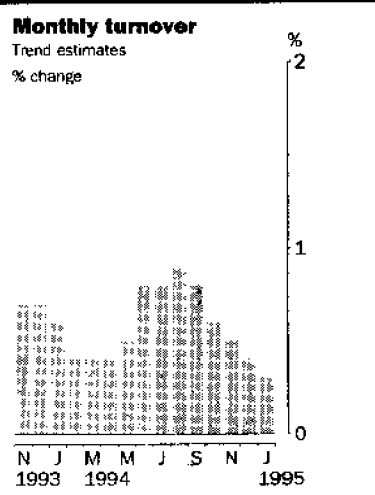
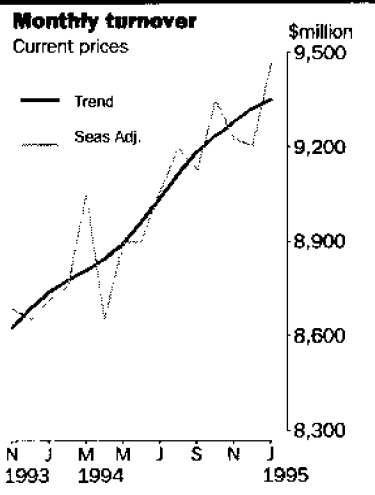
JANUARY KEY FIGURES

TREND ESTIMATES

Turnover at current prices (in \$ millions)	Dec 94 9 320.6	Jan 95 9 350.2	% change 0.3
	Jan 94 8 740.9	Jan 95 9 350.2	% change 7.0

SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (in \$ millions)	Dec 94 9 206.2	Jan 95 9 466.4	% change 2.8
	Jan 94 8 711.6	Jan 95 9 466.4	% change 8.7



JANUARY KEY POINTS

TREND ESTIMATES

- Growth in the trend estimate of retail turnover was 0.3 per cent for January 1995.
- This continues the gradual easing of growth observed in earlier months.
- The increase over the past year (January 1995 over January 1994) was 7.0 per cent.

INDUSTRY ANALYSIS

- Growth in the trend estimates for the Food retailing, Clothing and soft good retailing and Hospitality and services groups has weakened over the last four months.
- Household good retailing has shown weak growth while Department stores and Other retailing are in decline.
- The strong growth previously observed for the Recreational good retailing group has weakened slightly in January.

TAKE CARE!
Trend estimates are revised as new monthly data become available.

STATE ANALYSIS

- New South Wales, Victoria, Queensland, South Australia and Western Australia have shown increases of turnover for January similar to the national increase, with rates of growth stable or easing over recent months.
- Tasmania has been declining steadily for the past four months; the Australian Capital Territory is now also in decline.

INQUIRIES

- For further information about these and related statistics, contact Chris Kervin on 06 252 7085. For information about constant price estimates contact Leon Ting on 06 252 6807.

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
February 1995	31 March 1995
March 1995	8 May 1995
April 1995	30 May 1995

CHANGES IN THIS ISSUE

There are no changes in this issue.

SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for January 1995 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	8 962.0	78.7
Change from December to January (\$m)	-3 397.9	65.1
% change from December to January	-27.5	0.5

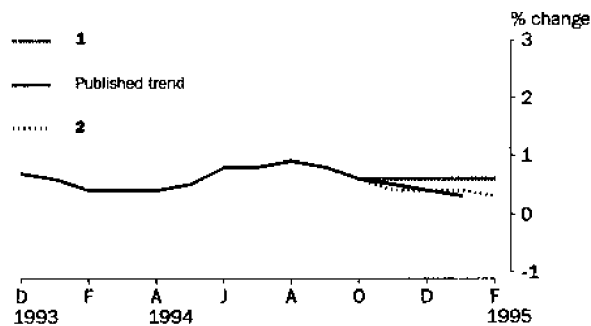
For more information see the Explanatory notes, paragraphs 12-15, or contact Chris Kervin on 06 252 7085.

WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- 1 The February seasonally adjusted estimate of retail turnover is 1.0% higher than the January estimate.
- 2 The February seasonally adjusted estimate of retail turnover is 1.0% lower than the January estimate.

TAKE CARE!
Trend estimates are subject to revision as subsequent data becomes available. See Explanatory note B.

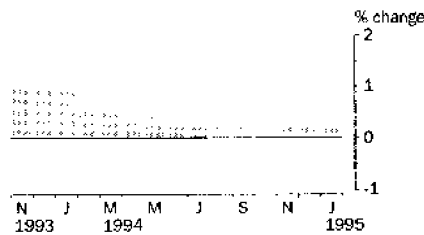


TIM SKINNER
ACTING AUSTRALIAN STATISTICIAN

STATE TRENDS

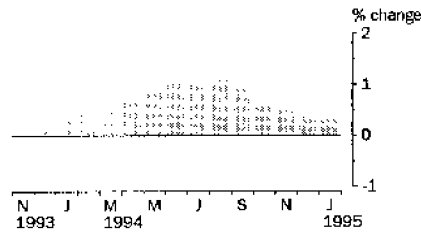
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

NEW SOUTH WALES



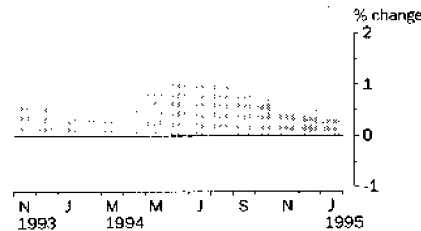
The trend estimate of turnover for New South Wales shows growth of 0.3 per cent in each of the last three months. This is down slightly on the growth rates for previous months.

VICTORIA



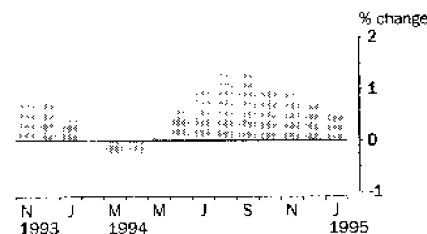
Growth in mid 1994 was strong. However, since August, the growth rate has steadily eased to the 0.4 per cent observed in January.

QUEENSLAND



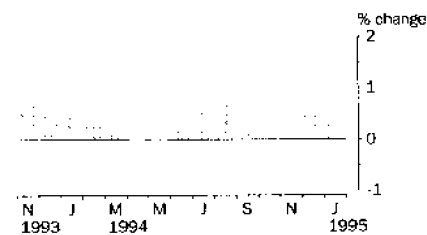
Queensland has shown a similar pattern to that of Victoria. The trend estimate increased by 1.1 per cent in mid 1994 before dropping to 0.3 per cent in January.

SOUTH AUSTRALIA



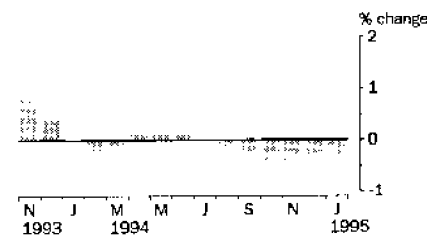
From July to October 1994 the trend estimate increased by 1.0 per cent or more each month. In November the increase was 0.9 per cent, in December 0.8 per cent and in January 0.5 per cent.

WESTERN AUSTRALIA



The trend estimate for January increased by 0.4 per cent. There has been a gradual easing of the growth rate since August and September 1994.

TASMANIA

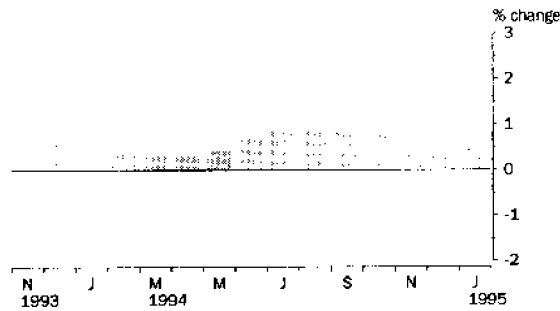


In January the trend estimate fell by 0.4 per cent. This is the sixth consecutive month in which the trend estimate has fallen.

INDUSTRY TRENDS

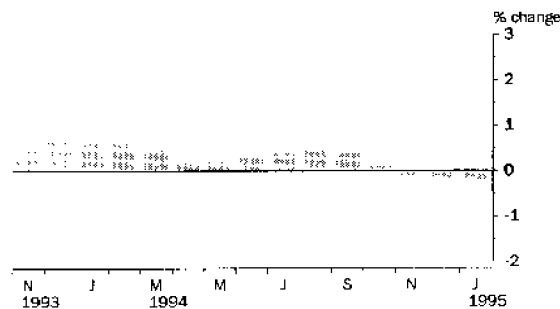
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

FOOD RETAILING



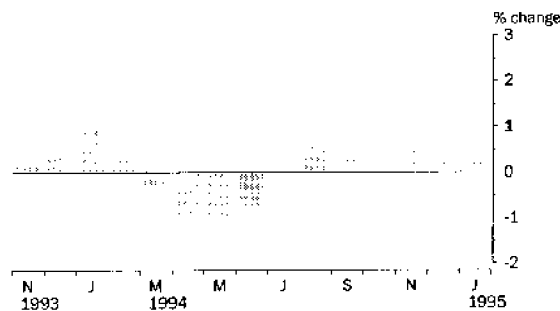
Since September 1994 the monthly increase in the trend estimate has gradually eased from 1.1 per cent to 0.5 per cent in January 1995.

DEPARTMENT STORES



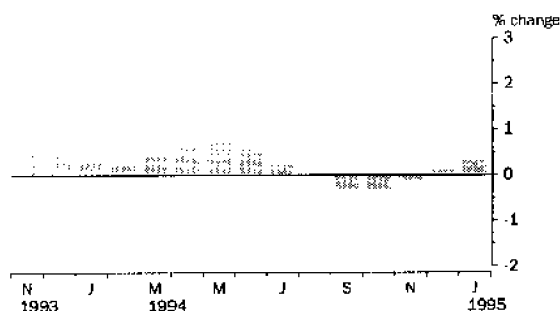
January 1995 is the third consecutive month that the trend estimate for Department stores has been in decline. This follows a six month period of weak to moderate growth.

CLOTHING AND SOFT GOOD RETAILING



In September 1994 the Clothing and soft good retailing group recorded growth of 1.1 per cent. Since then the growth rate has eased to 0.2 per cent in January 1995.

HOUSEHOLD GOOD RETAILING

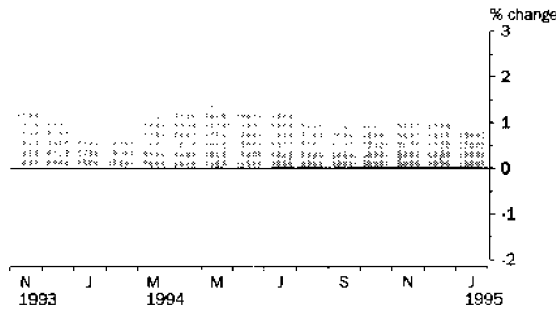


Following a short period of decline in the latter part of 1994, the Household good retailing group has recorded growth in both December 1994 and January 1995.

INDUSTRY TRENDS (continued)

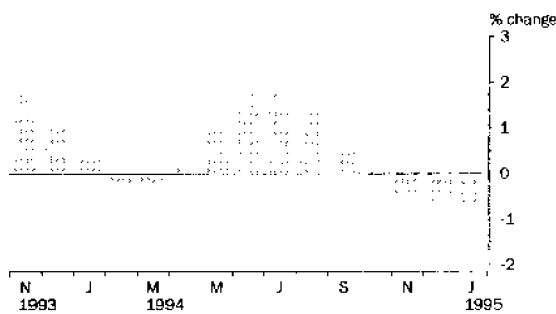
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

RECREATIONAL GOOD RETAILING



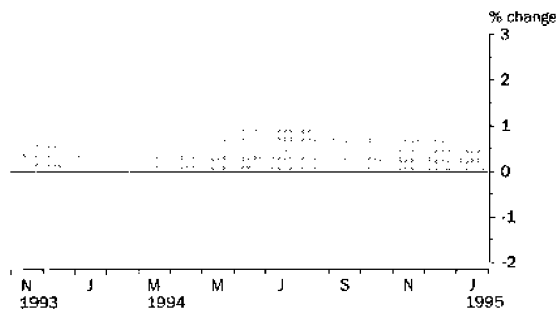
The trend estimate shows strong growth for this industry. However the rate of increase has eased slightly from that of mid 1994.

OTHER RETAILING



The Other retailing group has been in decline for the last four months. The rate of decline has accelerated.

HOSPITALITY AND SERVICES



This industry has shown strong growth throughout 1994. The January trend estimate indicates an easing in the rate of growth.



RETAIL TURNOVER, By Industry Group¹: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	3 347.6	970.2	658.9	1 074.0	485.9	863.4	1 504.6	8 904.6
December	3 955.7	1 710.8	957.4	1 354.8	674.4	1 263.4	1 780.3	11 696.8
1994								
January	3 335.0	745.8	610.4	943.1	448.3	729.0	1 480.8	8 292.4
February	3 160.1	664.5	510.4	905.7	450.9	698.2	1 349.7	7 739.5
March	3 569.7	821.6	629.9	999.5	509.3	783.1	1 535.7	8 848.8
April	3 311.0	831.8	658.7	913.2	439.5	743.2	1 498.3	8 395.7
May	3 320.1	908.1	672.4	997.7	469.8	777.7	1 467.4	8 613.2
June	3 335.6	912.9	634.7	1 011.0	478.6	764.9	1 448.3	8 586.0
July	3 466.0	783.1	621.1	998.6	509.2	796.3	1 569.6	8 743.9
August	3 464.5	798.9	598.9	1 055.3	501.9	849.3	1 556.1	8 824.9
September	3 516.2	887.0	634.0	999.0	492.0	870.3	1 583.5	8 982.0
October	3 628.1	934.7	655.4	1 022.2	508.3	905.5	1 669.7	9 323.9
November	3 614.8	1 000.8	678.7	1 101.6	561.3	916.1	1 676.8	9 550.1
December	4 278.2	1 817.8	946.0	1 384.6	773.5	1 229.6	1 930.2	12 359.9
1995								
January	3 620.4	752.5	629.4	991.3	502.9	777.1	1 688.4	8 962.0
SEASONALLY ADJUSTED (\$ million)								
1993								
November	3 370.8	893.5	649.3	1 012.5	473.1	817.0	1 469.8	8 686.0
December	3 350.7	863.4	652.8	993.4	478.8	837.3	1 477.0	8 653.4
1994								
January	3 369.7	915.0	659.5	1 009.1	478.8	804.0	1 475.6	8 711.6
February	3 409.6	909.9	650.4	1 025.7	476.5	810.6	1 469.4	8 752.3
March	3 532.0	937.2	695.0	1 023.9	492.3	821.6	1 545.7	9 047.6
April	3 313.2	888.6	654.3	991.4	479.3	796.2	1 528.4	8 651.3
May	3 430.6	929.8	642.3	1 039.6	496.6	824.1	1 534.3	8 897.2
June	3 450.1	917.6	621.3	1 044.8	518.5	820.8	1 525.1	8 898.3
July	3 506.8	904.9	635.7	1 031.1	530.1	853.4	1 601.0	9 063.0
August	3 533.4	927.7	655.5	1 067.8	521.6	882.5	1 606.5	9 195.0
September	3 547.7	938.3	659.0	1 024.3	502.3	862.5	1 592.7	9 126.8
October	3 639.2	970.2	661.4	1 015.2	527.6	893.6	1 640.0	9 347.2
November	3 601.8	900.1	671.9	1 032.1	534.2	855.0	1 630.4	9 225.4
December	3 628.1	920.6	646.3	1 026.6	564.2	825.3	1 595.0	9 206.2
1995								
January	3 698.2	934.2	678.4	1 056.1	533.1	861.9	1 704.6	9 466.4
TREND ESTIMATES (\$ million)								
1993								
November	3 354.4	891.0	646.8	1 001.6	469.7	805.2	1 457.5	8 626.2
December	3 373.0	897.0	653.1	1 007.1	474.6	813.9	1 470.4	8 689.1
1994								
January	3 389.7	902.8	659.8	1 010.6	477.7	816.5	1 483.8	8 740.9
February	3 402.1	908.0	662.7	1 013.1	480.8	814.3	1 496.8	8 777.8
March	3 411.7	912.5	660.6	1 016.8	486.0	812.0	1 510.2	8 809.9
April	3 421.2	914.6	654.5	1 023.3	493.4	813.5	1 524.8	8 845.2
May	3 435.4	916.3	647.0	1 030.4	501.6	821.5	1 541.1	8 893.4
June	3 458.4	918.9	642.5	1 036.3	508.7	835.9	1 559.6	8 960.3
July	3 489.4	923.0	642.2	1 038.7	514.7	851.3	1 576.9	9 036.3
August	3 526.8	928.0	646.3	1 038.2	519.7	862.7	1 592.4	9 114.0
September	3 564.9	931.4	653.3	1 035.4	524.2	867.9	1 607.1	9 184.2
October	3 595.9	932.2	659.5	1 032.3	529.0	866.7	1 620.5	9 236.1
November	3 623.4	931.4	663.7	1 031.7	534.4	862.3	1 632.7	9 279.5
December	3 648.6	930.0	666.9	1 033.2	539.8	857.1	1 645.0	9 320.6
1995								
January	3 668.2	928.5	668.4	1 036.2	544.3	850.7	1 653.9	9 350.2

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group¹: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (% change from preceding month)								
1993								
November	-0.9	9.4	4.4	5.8	6.8	7.1	1.0	2.8
December	18.2	76.3	45.3	26.1	38.8	46.3	18.3	31.4
1994								
January	-15.7	-56.4	-36.2	-30.4	-33.5	-42.3	-16.8	-29.1
February	-5.2	-10.9	-16.4	-4.0	0.6	-4.2	-8.9	-6.7
March	13.0	23.6	23.4	10.4	13.0	12.2	13.8	14.3
April	-7.2	1.2	4.6	-8.6	-13.7	-5.1	-2.4	-5.1
May	0.3	9.2	2.1	9.3	6.9	4.6	-2.1	2.6
June	0.5	0.5	-5.6	1.3	1.9	-1.6	-1.3	-0.3
July	3.9	-14.2	-2.1	-1.2	6.4	4.1	8.4	1.8
August	0.0	2.0	-3.6	5.7	-1.4	6.7	-0.9	0.9
September	1.5	11.0	5.9	-5.3	-2.0	2.5	1.8	1.8
October	3.2	5.4	3.4	2.3	3.3	4.0	5.4	3.8
November	-0.4	7.1	3.6	7.8	10.4	1.2	0.4	2.4
December	18.4	81.6	39.4	25.7	37.8	34.2	15.1	29.4
1995								
January	-15.4	-58.6	-33.5	-28.4	-35.0	-36.8	-12.5	-27.5
SEASONALLY ADJUSTED (% change from preceding month)								
1993								
November	1.2	-1.2	2.8	1.4	2.2	4.0	1.6	1.5
December	-0.6	-3.4	0.5	-1.9	1.2	2.5	0.5	-0.4
1994								
January	0.6	6.0	1.0	1.6	0.0	-4.0	-0.1	0.7
February	1.2	-0.6	-1.4	1.6	-0.5	0.8	-0.4	0.5
March	3.6	3.0	6.9	-0.2	3.3	1.4	5.2	3.4
April	-6.2	-5.2	-5.9	-3.2	-2.6	-3.1	-1.1	-4.4
May	3.5	4.6	-1.8	4.9	3.6	3.5	0.4	2.8
June	0.6	-1.3	-3.3	0.5	4.4	-0.4	-0.6	0.0
July	1.6	-1.4	2.3	-1.3	2.2	4.0	5.0	1.9
August	0.8	2.5	3.1	3.6	-1.6	3.4	0.3	1.5
September	0.4	1.1	0.5	-4.1	-3.7	-2.3	-0.9	-0.7
October	2.6	3.4	0.4	-0.9	5.0	3.6	3.0	2.4
November	-1.0	-7.2	1.6	1.7	1.3	-4.3	-0.6	-1.3
December	0.7	2.3	-3.8	-0.5	5.6	-3.5	-2.2	-0.2
1995								
January	1.9	1.5	5.0	2.9	-5.5	4.4	6.9	2.8
TREND ESTIMATES (% change from preceding month)								
1993								
November	0.5	0.5	0.3	0.7	1.3	1.7	0.7	0.7
December	0.6	0.7	1.0	0.5	1.0	1.1	0.9	0.7
1994								
January	0.5	0.6	1.0	0.3	0.7	0.3	0.9	0.6
February	0.4	0.6	0.4	0.2	0.6	-0.3	0.9	0.4
March	0.3	0.5	-0.3	0.4	1.1	-0.3	0.9	0.4
April	0.3	0.2	-0.9	0.6	1.5	0.2	1.0	0.4
May	0.4	0.2	-1.1	0.7	1.7	1.0	1.1	0.5
June	0.7	0.3	-0.7	0.6	1.4	1.8	1.2	0.8
July	0.9	0.4	0.0	0.2	1.2	1.8	1.1	0.8
August	1.1	0.5	0.6	0.0	1.0	1.3	1.0	0.9
September	1.1	0.4	1.1	-0.3	0.9	0.6	0.9	0.8
October	0.9	0.1	0.9	-0.3	0.9	-0.1	0.8	0.6
November	0.8	-0.1	0.6	-0.1	1.0	-0.5	0.8	0.5
December	0.7	-0.2	0.5	0.1	1.0	-0.6	0.8	0.4
1995								
January	0.5	-0.2	0.2	0.3	0.8	-0.7	0.5	0.3

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Sub-Group¹: Original

Month	FOOD RETAILING.....				CLOTHING AND SOFT GOOD RETAILING.....			HOUSEHOLD GOOD RETAILING...				
	Super- markets and grocery stores	Takeaway food retailing	Other food retailing	Total	Total Department stores	Clothing retailing	Other clothing related retailing	Total	Furniture and floor covering retailing	Domestic hardware & house- ware retailing	Domestic appliance retailing	Total
(\$ million)												
1993												
November	2 368.4	421.4	557.8	3 347.6	970.2	481.1	177.8	658.9	325.6	228.6	519.8	1 074.0
December	2 779.1	477.7	698.9	3 955.7	1 710.8	696.2	261.2	957.4	323.3	298.2	733.3	1 354.8
1994												
January	2 330.9	466.8	537.3	3 335.0	745.8	432.0	178.4	610.4	259.5	193.0	490.6	943.1
February	2 253.4	410.3	496.4	3 160.1	664.5	369.2	141.2	510.4	263.0	193.6	449.1	905.7
March	2 525.3	477.5	566.9	3 569.7	821.6	452.8	177.1	629.9	283.4	213.3	502.8	999.5
April	2 339.5	430.1	541.4	3 311.0	831.8	477.5	181.2	658.7	264.0	190.0	459.2	913.2
May	2 355.0	432.8	532.3	3 320.1	908.1	487.4	185.0	672.4	285.5	197.0	515.2	997.7
June	2 387.5	431.3	516.8	3 335.6	912.9	448.8	185.9	634.7	299.0	188.2	523.8	1 011.0
July	2 464.6	465.2	536.2	3 466.0	783.1	447.2	173.9	621.1	299.5	185.1	514.0	998.6
August	2 469.0	459.2	536.3	3 464.5	798.9	432.5	166.4	598.9	320.6	194.3	540.4	1 055.3
September	2 497.7	467.2	551.3	3 516.2	887.0	457.8	176.2	634.0	306.4	197.5	495.1	999.0
October	2 539.3	491.7	597.1	3 628.1	934.7	473.4	182.0	655.4	301.0	211.3	509.9	1 022.2
November	2 528.8	485.0	601.0	3 614.8	1 000.8	492.2	186.5	678.7	315.5	221.9	564.2	1 101.6
December	2 973.4	529.2	775.6	4 278.2	1 817.8	705.1	240.9	946.0	310.6	282.1	791.9	1 384.6
1995												
January	2 491.5	508.7	620.2	3 620.4	752.5	449.9	179.5	629.4	254.4	198.6	538.3	991.3
(% change from preceding month)												
1993												
November	-1.6	1.6	0.5	-0.9	9.4	5.0	2.7	4.4	6.4	4.6	5.8	5.8
December	17.3	13.4	25.3	18.2	76.3	44.7	46.9	45.3	-0.7	30.4	41.1	26.1
1994												
January	-16.1	-2.3	-23.1	-15.7	-58.4	-37.9	-31.7	-36.2	-19.7	-35.3	-33.1	-30.4
February	-3.3	-12.1	-7.6	-5.2	-10.9	-14.5	-20.9	-16.4	1.3	0.3	-8.5	-4.0
March	12.1	16.4	14.2	13.0	23.6	22.6	25.4	23.4	7.8	10.2	12.0	10.4
April	-7.4	-9.9	-4.5	-7.2	1.2	5.5	2.3	4.6	-6.8	-10.9	-8.7	-8.6
May	0.7	0.6	-1.7	0.3	9.2	2.1	2.1	2.1	8.1	3.7	12.2	9.3
June	1.4	-0.3	-2.9	0.5	0.5	-7.9	0.5	-5.6	4.7	-4.5	1.7	1.3
July	3.2	7.9	3.8	3.9	-14.2	-0.4	-6.5	-2.1	0.2	-1.6	-1.9	-1.2
August	0.2	-1.3	0.0	0.0	2.0	-3.3	-4.3	-3.6	7.0	5.0	5.1	5.7
September	1.2	1.7	2.8	1.5	11.0	5.8	5.9	5.9	-4.4	1.6	-8.4	-5.3
October	1.7	5.2	8.3	3.2	5.4	3.4	3.3	3.4	-1.8	7.0	3.0	2.3
November	-0.4	-1.4	0.7	-0.4	7.1	4.0	2.5	3.6	4.8	5.0	10.6	7.8
December	17.6	9.1	29.1	18.4	81.6	43.3	29.2	39.4	-1.6	27.1	40.4	25.7
1995												
January	-16.2	-3.9	-20.0	-15.4	-58.6	-36.2	-25.5	-33.5	-18.1	-29.6	-32.0	-28.4
(% change from corresponding month of previous year)												
1993												
November	6.6	-5.9	0.4	3.8	0.2	-1.7	-0.2	-1.3	14.2	-0.6	12.1	9.7
December	7.0	0.8	-2.3	4.5	3.6	-0.8	1.9	-0.1	4.5	0.7	9.7	6.3
1994												
January	1.1	3.5	-4.7	0.4	-2.2	-0.7	-8.8	-3.2	2.3	-10.6	9.7	2.9
February	4.0	3.1	-3.4	2.7	3.3	-2.1	1.6	-1.1	6.0	-1.6	10.9	6.6
March	8.3	16.8	4.3	8.7	8.9	6.6	9.2	7.3	-3.9	-4.7	9.1	2.1
April	-0.5	5.0	-2.8	-0.2	-1.1	5.4	6.7	5.7	2.8	-12.0	6.5	1.0
May	2.1	10.3	-0.5	2.8	0.2	-1.6	2.0	-0.7	-0.2	-3.9	13.0	5.4
June	5.4	11.8	-0.1	5.3	2.9	-8.0	-0.6	-5.9	6.1	0.2	11.3	7.5
July	3.0	16.0	-2.7	3.7	1.5	-7.1	0.0	-5.2	8.1	-1.5	2.4	3.3
August	9.1	14.9	1.5	8.6	9.6	2.6	5.3	3.3	18.7	0.7	18.4	14.7
September	7.1	14.0	1.8	7.1	5.0	3.8	0.8	2.9	7.0	-0.1	1.6	2.9
October	5.5	18.5	7.5	7.4	5.4	3.4	5.1	3.9	-1.6	-3.3	3.8	0.6
November	6.8	15.1	7.7	8.0	3.2	2.3	4.9	3.0	-3.1	-2.9	8.5	2.6
December	7.0	10.8	11.0	8.2	6.3	1.3	-7.8	-1.2	-3.9	-5.4	8.0	2.2
1995												
January	6.9	9.0	15.4	8.6	0.9	4.1	0.6	3.1	-2.0	2.9	9.7	5.1

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Sub-Group¹: Original *continued*

Month	RECREATIONAL GOOD RETAILING.....			OTHER RETAILING....			HOSPITALITY AND SERVICES.....				Total all industries
	News- paper, book and stationery retailing	Other recreational good retailing	Total	Pharma- ceutical cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restau- rants	Selected services	Total	
(\$ million)											
1993											
November	318.9	167.0	485.9	423.0	440.4	863.4	931.8	434.1	138.7	1 504.6	8 904.6
December	410.0	264.4	674.4	547.8	715.6	1 263.4	1 097.1	518.7	164.5	1 780.3	11 696.8
1994											
January	317.9	130.4	448.3	387.5	341.5	729.0	939.3	421.5	120.0	1 480.8	8 292.4
February	327.0	123.9	450.9	363.1	335.1	698.2	838.9	394.5	116.3	1 349.7	7 739.5
March	374.8	134.5	509.3	422.5	360.6	783.1	953.8	450.2	131.7	1 535.7	8 848.8
April	310.9	128.6	439.5	407.7	335.5	743.2	951.6	420.4	126.3	1 498.3	8 395.7
May	342.9	126.9	469.8	425.7	352.0	777.7	928.0	414.0	125.4	1 467.4	8 613.2
June	344.0	134.6	478.6	426.0	338.9	764.9	916.9	404.5	126.9	1 448.3	8 586.0
July	362.2	147.0	509.2	442.2	354.1	796.3	970.3	461.9	137.4	1 569.6	8 743.9
August	355.8	146.1	501.9	463.5	385.8	849.3	960.1	462.9	133.1	1 556.1	8 824.9
September	344.5	147.5	492.0	453.6	416.7	870.3	973.8	471.0	138.7	1 583.5	8 982.0
October	353.9	154.4	508.3	445.1	460.4	905.5	1 028.9	488.1	152.7	1 669.7	9 323.9
November	386.4	174.9	561.3	459.1	457.0	916.1	1 032.3	491.6	152.9	1 676.8	9 550.1
December	471.9	301.6	773.5	548.7	680.9	1 229.6	1 205.7	544.4	180.1	1 930.2	12 359.9
1995											
January	356.8	146.1	502.9	400.4	376.7	777.1	1 049.0	473.0	166.4	1 688.4	8 962.0
(% change from preceding month)											
1993											
November	5.2	9.8	6.8	2.8	11.5	7.1	-0.3	3.8	1.5	1.0	2.8
December	28.6	58.3	38.8	29.5	62.5	46.3	17.7	19.5	18.6	18.3	31.4
1994											
January	-22.5	-50.7	-33.5	-29.3	-52.3	-42.3	-14.4	-18.7	-27.1	-16.8	-29.1
February	2.9	-5.0	0.6	-6.3	-1.9	-4.2	-10.7	-6.4	-3.1	-8.9	-6.7
March	14.6	8.6	13.0	16.4	7.6	12.2	13.7	14.1	13.2	13.8	14.3
April	-17.0	-4.4	-13.7	-3.5	-7.0	-5.1	-0.2	-6.6	-4.1	-2.4	-5.1
May	10.3	-1.3	6.9	4.4	4.9	4.6	-2.5	-1.5	-0.7	-2.1	2.6
June	0.3	6.1	1.9	0.1	-3.7	-1.6	-1.2	-2.3	1.2	-1.3	-0.3
July	5.3	9.2	6.4	3.8	4.5	4.1	5.8	14.2	8.3	8.4	1.8
August	-1.8	-0.6	-1.4	4.8	9.0	6.7	-1.1	0.2	-3.1	-0.9	0.9
September	-3.2	1.0	-2.0	-2.1	8.0	2.5	1.4	1.7	4.2	1.8	1.8
October	2.7	4.7	3.3	-1.9	10.5	4.0	5.7	3.6	10.1	5.4	3.8
November	9.2	13.3	10.4	3.1	-0.7	1.2	0.3	0.7	0.1	0.4	2.4
December	22.1	72.4	37.8	19.5	49.0	34.2	16.8	10.7	17.8	15.1	29.4
1995											
January	-24.4	-51.6	-35.0	-27.0	-44.7	-36.8	-13.0	-13.1	-7.6	-12.5	-27.5
(% change from corresponding month of previous year)											
1993											
November	-9.2	10.8	-3.2	17.2	4.3	10.2	10.1	-1.5	-0.8	5.5	4.1
December	-12.2	18.9	-2.2	28.0	10.3	17.3	10.5	0.1	-6.6	5.5	5.2
1994											
January	-8.5	9.9	-3.8	21.5	3.0	12.1	8.7	-0.7	-10.5	4.1	1.5
February	-9.1	15.8	-3.4	26.1	5.7	15.4	7.9	0.3	-11.2	3.7	3.7
March	5.6	14.2	7.8	20.3	7.9	14.3	12.6	8.0	-4.4	9.5	8.4
April	-1.2	8.2	1.3	15.4	2.5	9.2	8.5	4.2	-6.0	5.9	2.2
May	3.1	12.6	5.5	15.7	4.9	10.6	10.2	2.4	-8.5	6.1	3.8
June	13.3	18.9	14.8	14.7	6.0	10.7	10.4	8.1	-4.1	8.3	5.8
July	14.4	26.0	17.5	16.7	10.3	13.8	10.0	14.5	-0.7	10.2	5.4
August	17.5	18.6	17.8	23.0	16.1	19.8	12.0	20.1	4.1	13.5	11.4
September	11.3	2.6	8.5	12.8	11.3	12.1	11.6	16.0	3.9	12.2	7.5
October	16.8	1.5	11.7	8.2	16.6	12.3	10.1	16.7	11.7	12.1	7.7
November	21.2	4.7	15.5	8.5	3.8	6.1	10.8	13.2	10.2	11.4	7.2
December	15.1	14.1	14.7	0.2	-4.8	-2.7	9.9	5.0	9.5	8.4	5.7
1995											
January	12.2	12.0	12.2	3.3	10.3	6.6	11.7	12.2	38.7	14.0	8.1

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By State: All Series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
1993									
November	3 138.3	2 048.1	1 614.4	680.7	913.5	239.9	95.0	174.7	8 904.6
December	4 100.9	2 688.7	2 129.2	886.5	1 235.7	308.9	107.5	239.4	11 696.8
1994									
January	2 969.3	1 850.1	1 519.4	628.9	864.8	221.6	80.3	158.0	8 292.4
February	2 748.6	1 743.0	1 390.9	593.1	822.2	211.8	79.1	150.8	7 739.5
March	3 157.9	2 015.0	1 601.3	665.3	908.2	233.6	90.5	177.0	8 848.8
April	2 989.8	1 922.3	1 516.4	629.7	863.6	220.6	86.7	166.6	8 395.7
May	3 080.0	1 966.7	1 559.3	634.6	884.2	225.9	92.7	169.8	8 613.2
June	3 050.1	1 957.6	1 590.4	624.9	886.9	217.1	95.3	163.7	8 586.0
July	3 091.2	1 978.2	1 625.4	646.9	906.6	224.0	105.5	166.1	8 743.9
August	3 136.8	1 997.6	1 656.3	650.0	887.0	220.8	107.6	168.8	8 824.9
September	3 146.1	2 045.8	1 695.4	670.4	927.4	223.2	102.5	171.2	8 982.0
October	3 271.5	2 146.4	1 733.8	700.4	956.8	224.2	109.9	180.9	9 323.9
November	3 365.3	2 187.9	1 762.0	723.5	989.6	233.7	105.7	182.4	9 550.1
December	4 295.0	2 932.9	2 253.6	942.0	1 266.2	312.1	121.2	236.9	12 359.9
1995									
January	3 146.5	2 056.9	1 693.2	682.8	910.9	220.9	93.5	157.3	8 962.0
SEASONALLY ADJUSTED (\$ million)									
1993									
November	3 046.3	2 001.9	1 583.8	656.7	897.8	233.9	96.5	169.1	8 686.0
December	3 061.0	1 930.6	1 595.6	660.9	906.1	229.8	92.2	177.1	8 653.4
1994									
January	3 114.8	1 964.4	1 573.7	656.5	909.6	227.7	91.9	173.0	8 711.6
February	3 085.8	1 977.5	1 587.3	675.7	925.8	231.9	93.5	174.9	8 752.3
March	3 230.6	2 055.2	1 645.7	665.7	937.7	236.4	95.1	181.2	9 047.6
April	3 082.9	1 957.0	1 593.7	645.6	886.0	224.5	92.2	169.4	8 651.3
May	3 173.9	2 022.4	1 627.2	653.5	921.0	233.1	94.7	171.4	8 897.2
June	3 154.1	2 043.3	1 633.5	656.3	919.6	229.6	92.8	169.2	8 898.3
July	3 209.6	2 065.4	1 678.3	674.3	931.0	235.1	96.7	172.6	9 063.0
August	3 258.0	2 114.3	1 701.2	683.5	932.1	230.6	100.8	174.5	9 195.0
September	3 212.1	2 108.6	1 687.6	682.0	935.2	230.4	97.1	173.9	9 126.8
October	3 285.1	2 158.0	1 727.4	704.6	955.3	230.7	107.7	178.4	9 347.2
November	3 227.8	2 118.1	1 712.0	692.9	964.6	226.5	106.7	176.7	9 225.4
December	3 234.4	2 111.6	1 707.6	703.4	936.1	232.5	104.5	176.1	9 206.2
1995									
January	3 326.2	2 191.7	1 757.1	714.6	972.5	224.6	107.3	172.4	9 466.4
TREND ESTIMATES (\$ million)									
1993									
November	3 041.2	1 964.8	1 574.0	654.0	897.1	230.6	93.0	171.5	8 626.2
December	3 075.8	1 967.0	1 584.2	659.1	904.8	231.5	93.4	173.3	8 689.1
1994									
January	3 102.6	1 973.1	1 592.1	662.0	911.5	231.5	93.4	174.7	8 740.9
February	3 121.2	1 981.2	1 598.7	661.7	915.6	231.1	93.3	175.1	8 777.8
March	3 136.3	1 992.0	1 606.3	659.7	917.1	230.8	93.2	174.5	8 809.9
April	3 149.9	2 006.1	1 616.9	657.7	917.0	231.0	93.4	173.3	8 845.2
May	3 165.0	2 024.4	1 631.1	658.2	917.2	231.3	93.9	172.1	8 893.4
June	3 183.2	2 047.3	1 649.0	662.3	920.4	231.5	95.0	171.7	8 960.3
July	3 202.2	2 070.8	1 667.3	669.3	926.2	231.5	96.7	172.3	9 036.3
August	3 220.3	2 093.6	1 684.2	678.2	933.8	231.3	99.0	173.6	9 114.0
September	3 236.4	2 113.0	1 699.1	687.0	941.4	230.9	101.4	175.0	9 184.2
October	3 248.1	2 126.7	1 710.5	694.1	947.4	230.0	103.5	175.8	9 236.1
November	3 258.5	2 137.8	1 719.9	700.1	952.8	229.1	105.2	176.0	9 279.5
December	3 269.8	2 148.2	1 728.7	705.5	957.7	228.3	106.6	175.9	9 320.6
1995									
January	3 278.2	2 156.5	1 734.7	709.3	961.4	227.3	107.4	175.4	9 350.2

RETAIL TURNOVER PERCENTAGE CHANGE, By State: All Series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (% change from preceding month)									
1993									
November	2.7	3.5	1.6	4.5	2.9	4.6	0.2	1.0	2.8
December	30.7	31.3	31.9	30.2	35.3	28.8	13.2	37.0	31.4
1994									
January	-27.6	-31.2	-28.6	-29.1	-30.0	-28.3	-25.3	-34.0	-29.1
February	-7.4	-5.8	-8.5	-5.7	-4.9	-4.4	-1.5	-4.6	-6.7
March	14.9	15.6	15.1	12.2	10.5	10.3	14.4	17.4	14.3
April	-5.3	-4.6	-5.3	-5.4	-4.9	-5.6	-4.2	-5.9	-5.1
May	3.0	2.3	2.8	0.8	2.4	2.4	6.9	1.9	2.6
June	-1.0	-0.5	2.0	-1.5	0.3	-3.9	2.8	-3.6	-0.3
July	1.3	1.1	2.2	3.5	2.2	3.2	10.7	1.5	1.8
August	1.5	1.0	1.9	0.5	-2.2	-1.4	2.0	1.6	0.9
September	0.3	2.4	2.4	3.1	4.6	1.1	-4.7	1.4	1.8
October	4.0	4.9	2.3	4.5	3.2	0.4	7.2	5.7	3.8
November	2.9	1.9	1.6	3.3	3.4	4.2	-3.8	0.8	2.4
December	27.6	34.1	27.9	30.2	28.0	33.5	14.7	29.9	29.4
1995									
January	-26.7	-29.9	-24.9	-27.5	-28.1	-29.2	-22.9	-33.6	-27.5
SEASONALLY ADJUSTED (% change from preceding month)									
1993									
November	0.4	2.4	1.6	1.7	2.4	1.2	5.1	-0.2	1.5
December	0.5	-3.6	0.7	0.6	0.9	-1.8	-4.5	4.7	-0.4
1994									
January	1.8	1.8	-1.4	-0.7	0.4	-0.9	-0.3	-2.3	0.7
February	-0.9	0.7	0.9	2.9	1.8	1.8	1.7	1.1	0.5
March	4.7	3.9	3.7	-1.5	1.3	1.9	1.7	3.6	3.4
April	-4.6	-4.8	-3.2	-3.0	-5.5	-5.0	-3.0	-6.5	-4.4
May	3.0	3.3	2.1	1.2	4.0	3.8	2.7	1.2	2.8
June	-0.6	1.0	0.4	0.4	-0.2	-1.5	-2.0	-1.3	0.0
July	1.8	1.1	2.7	2.7	1.2	2.4	4.2	2.0	1.9
August	1.5	2.4	1.4	1.4	0.1	-1.9	4.2	1.1	1.5
September	-1.4	-0.3	-0.8	-0.2	0.3	-0.1	-3.7	-0.3	-0.7
October	2.3	2.3	2.4	3.3	2.1	0.1	10.9	2.6	2.4
November	-1.7	-1.8	-0.9	-1.7	1.0	-1.8	-0.9	-1.0	-1.3
December	0.2	-0.3	-0.3	1.5	-3.0	2.6	-2.1	-0.3	-0.2
1995									
January	2.8	3.8	2.9	1.6	3.9	-3.4	2.7	-2.1	2.8
TREND ESTIMATES (% change from preceding month)									
1993									
November	1.2	-0.1	0.7	0.8	0.7	0.8	0.6	0.9	0.7
December	1.1	0.1	0.6	0.8	0.9	0.4	0.4	1.0	0.7
1994									
January	0.9	0.3	0.5	0.4	0.7	0.0	0.0	0.8	0.6
February	0.6	0.4	0.4	0.0	0.4	-0.2	-0.1	0.2	0.4
March	0.5	0.5	0.5	-0.3	0.2	-0.1	-0.1	-0.3	0.4
April	0.4	0.7	0.7	-0.3	0.0	0.1	0.2	-0.7	0.4
May	0.5	0.9	0.9	0.1	0.0	0.1	0.5	-0.7	0.5
June	0.6	1.1	1.1	0.6	0.3	0.1	1.2	-0.2	0.8
July	0.6	1.1	1.1	1.1	0.6	0.0	1.8	0.3	0.8
August	0.6	1.1	1.0	1.3	0.8	-0.1	2.4	0.8	0.9
September	0.5	0.9	0.9	1.3	0.8	-0.2	2.4	0.8	0.8
October	0.4	0.6	0.7	1.0	0.6	-0.4	2.1	0.5	0.6
November	0.3	0.5	0.5	0.9	0.6	-0.4	1.6	0.1	0.5
December	0.3	0.5	0.5	0.8	0.5	-0.3	1.3	-0.1	0.4
1995									
January	0.3	0.4	0.3	0.5	0.4	-0.4	0.8	-0.3	0.3

RETAIL TURNOVER, By Industry Group¹—New South Wales: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	1 134.6	337.5	242.0	328.0	174.3	299.4	622.5	3 138.3
December	1 313.5	611.9	349.4	439.2	208.6	458.5	719.8	4 100.9
1994								
January	1 154.4	255.5	230.9	305.1	141.9	262.4	619.1	2 969.3
February	1 064.8	227.6	186.5	297.0	153.7	254.7	564.3	2 748.6
March	1 182.6	288.3	231.8	339.4	194.8	280.8	640.2	3 157.9
April	1 092.5	281.0	237.6	310.7	157.3	259.4	651.3	2 989.8
May	1 101.7	311.7	245.5	347.8	171.9	270.6	630.8	3 080.0
June	1 104.9	315.8	228.9	338.8	177.9	263.0	620.8	3 050.1
July	1 142.7	276.8	216.5	345.7	184.6	270.8	654.1	3 091.2
August	1 150.1	269.6	209.5	396.1	170.1	295.0	646.4	3 136.8
September	1 163.7	306.4	222.4	341.5	166.7	303.3	642.1	3 146.1
October	1 192.6	317.6	230.6	371.4	162.2	323.3	673.8	3 271.5
November	1 184.1	348.2	241.7	404.9	180.2	322.5	683.7	3 365.3
December	1 403.1	648.0	339.0	505.6	221.5	421.9	755.9	4 295.0
1995								
January	1 194.0	261.3	226.6	342.0	141.3	281.0	700.3	3 146.5
SEASONALLY ADJUSTED (\$ million)								
1993								
November	1 141.8	304.6	234.5	312.5	164.5	275.7	612.8	3 046.3
December	1 112.1	309.1	237.7	321.6	156.2	318.5	605.7	3 061.0
1994								
January	1 155.8	313.9	245.2	330.3	161.8	288.7	619.1	3 114.8
February	1 142.7	314.6	237.0	331.4	159.8	286.3	614.0	3 085.8
March	1 173.1	327.2	258.6	342.6	184.5	293.1	651.4	3 230.6
April	1 097.1	307.8	243.6	339.1	167.5	277.7	650.2	3 082.9
May	1 148.5	314.6	231.2	360.0	178.3	289.0	652.4	3 173.9
June	1 139.5	318.7	221.2	349.3	188.5	286.2	650.7	3 154.1
July	1 160.1	315.5	223.5	360.6	190.8	290.9	668.2	3 209.6
August	1 166.6	317.1	232.6	404.9	179.2	301.2	656.4	3 258.0
September	1 183.1	325.3	233.8	346.7	168.7	302.4	652.3	3 212.1
October	1 200.3	328.6	230.0	371.5	166.2	320.0	668.5	3 285.1
November	1 174.7	312.5	235.5	380.1	167.3	295.1	662.7	3 227.8
December	1 193.1	329.5	234.6	375.6	172.5	290.2	638.9	3 234.4
1995								
January	1 209.5	321.6	240.9	370.6	158.0	312.7	712.9	3 326.2
TREND ESTIMATES (\$ million)								
1993								
November	1 130.3	309.7	236.3	318.3	158.7	283.7	604.1	3 041.2
December	1 137.6	312.2	239.5	323.2	161.1	290.3	611.7	3 075.8
1994								
January	1 141.4	313.9	242.9	328.3	163.4	293.0	619.8	3 102.6
February	1 141.7	314.9	244.5	332.8	166.6	292.0	628.6	3 121.2
March	1 140.3	315.8	243.3	338.6	171.4	289.1	637.9	3 136.3
April	1 139.1	316.0	239.7	345.7	176.8	286.2	646.4	3 149.9
May	1 140.9	316.2	234.8	353.1	181.2	285.9	652.9	3 165.0
June	1 146.7	316.6	230.4	359.8	183.1	289.3	657.4	3 183.2
July	1 156.0	317.8	227.9	365.6	182.2	294.3	658.5	3 202.2
August	1 167.4	319.5	227.9	369.7	179.1	298.7	658.1	3 220.3
September	1 177.7	321.3	230.1	372.1	175.0	301.8	658.4	3 236.4
October	1 185.2	322.4	232.7	373.1	170.7	303.3	660.7	3 248.1
November	1 191.3	323.0	234.8	373.6	167.2	303.8	664.7	3 258.5
December	1 197.0	323.4	236.7	374.1	164.3	304.1	670.2	3 269.8
1995								
January	1 200.9	323.9	238.0	373.4	162.2	303.9	675.8	3 278.2

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Victoria: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	791.4	219.9	189.9	291.9	103.3	200.8	270.9	2 048.1
December	956.4	396.8	248.2	358.1	144.0	267.5	317.7	2 688.7
1994								
January	792.2	167.5	145.4	244.9	97.0	156.8	246.3	1 850.1
February	762.2	149.1	123.3	230.8	92.1	151.2	234.3	1 743.0
March	875.1	189.2	157.1	243.2	100.8	177.1	272.5	2 015.0
April	810.8	197.0	165.7	222.7	94.1	168.8	263.2	1 922.3
May	804.4	212.1	165.6	242.2	101.9	178.8	261.7	1 966.7
June	812.9	210.8	146.3	251.4	103.0	174.0	259.2	1 957.6
July	836.4	169.9	148.9	250.1	112.3	183.3	277.3	1 978.2
August	831.8	182.2	138.7	255.0	119.7	191.6	278.6	1 997.6
September	854.4	202.8	141.8	249.7	114.1	192.8	290.2	2 045.8
October	887.1	215.2	152.6	251.0	121.0	212.5	307.0	2 146.4
November	878.4	223.1	156.0	266.4	130.7	219.9	313.4	2 187.9
December	1 070.8	418.7	236.8	348.7	196.9	305.2	355.8	2 932.9
1995								
January	885.5	165.1	154.2	258.2	119.1	179.5	295.3	2 056.9
SEASONALLY ADJUSTED (\$ million)								
1993								
November	794.4	201.5	167.2	281.5	100.8	192.0	264.5	2 001.9
December	794.1	193.4	164.6	250.2	96.6	180.8	251.0	1 930.6
1994								
January	812.2	213.3	164.6	259.7	94.9	173.0	246.8	1 964.4
February	818.0	205.6	158.6	266.8	98.0	178.4	252.1	1 977.5
March	849.6	216.6	172.1	251.5	102.4	184.9	278.1	2 055.2
April	804.7	201.7	155.0	240.9	103.5	180.8	270.3	1 957.0
May	828.6	216.1	154.1	250.4	107.6	187.1	278.6	2 022.4
June	845.6	213.8	151.2	257.9	115.2	184.1	275.5	2 043.3
July	857.2	204.1	149.6	254.5	122.5	193.3	284.3	2 065.4
August	869.0	212.6	154.1	262.0	126.6	198.4	291.7	2 114.3
September	871.7	214.1	152.3	262.8	120.5	196.0	291.2	2 108.6
October	888.3	228.0	154.6	249.0	124.4	208.0	305.6	2 158.0
November	872.3	200.2	156.0	258.0	124.2	202.6	304.7	2 118.1
December	890.3	205.9	155.1	244.7	133.4	204.3	277.9	2 111.6
1995								
January	915.7	210.5	172.5	273.3	119.0	199.5	301.2	2 191.7
TREND ESTIMATES (\$ million)								
1993								
November	797.1	202.2	164.3	268.9	96.7	180.9	254.7	1 964.8
December	802.4	204.0	164.0	265.1	96.9	180.8	253.7	1 967.0
1994								
January	809.2	206.0	164.1	260.4	97.4	180.6	255.5	1 973.1
February	816.1	207.8	163.2	255.8	98.6	180.2	259.5	1 981.2
March	822.4	209.4	161.3	252.4	101.1	180.6	264.8	1 992.0
April	828.5	210.3	158.4	251.1	105.1	182.3	270.4	2 006.1
May	835.5	210.8	155.4	251.9	110.0	185.1	275.8	2 024.4
June	844.2	211.4	153.1	253.9	114.9	188.6	281.3	2 047.3
July	853.7	212.3	151.5	255.6	119.2	192.4	286.1	2 070.8
August	863.5	213.1	151.4	256.9	122.3	196.2	290.3	2 093.6
September	872.6	213.2	152.7	257.1	124.2	199.5	293.8	2 113.0
October	880.0	212.5	154.9	256.5	125.1	201.7	295.9	2 126.7
November	887.1	211.3	157.4	256.6	125.6	203.1	296.8	2 137.8
December	894.1	210.0	160.3	257.4	125.6	203.8	297.0	2 148.2
1995								
January	900.4	208.9	163.1	258.8	125.3	203.6	296.3	2 156.5

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Queensland: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	571.3	158.6	116.0	215.8	95.8	184.4	272.5	1 614.4
December	658.6	274.5	169.8	251.6	155.9	274.8	344.0	2 129.2
1994								
January	564.6	127.7	114.0	175.0	100.4	155.2	282.5	1 519.4
February	534.6	110.1	92.6	169.7	98.2	143.8	241.9	1 390.9
March	619.6	133.4	117.3	190.8	108.3	163.5	268.4	1 601.3
April	586.1	134.1	118.6	170.9	92.6	154.4	259.7	1 516.4
May	584.4	146.5	121.9	183.8	98.2	165.4	259.1	1 559.3
June	592.4	154.9	124.3	190.2	98.8	165.3	264.5	1 590.4
July	617.7	129.7	124.6	183.6	107.0	170.3	292.5	1 625.4
August	620.5	138.7	124.2	185.6	107.5	186.8	293.0	1 656.3
September	625.2	156.6	136.6	191.4	107.9	185.9	291.8	1 695.4
October	655.5	163.5	135.7	175.0	115.8	182.9	305.4	1 733.8
November	649.6	171.6	137.7	192.3	132.0	180.3	298.5	1 762.0
December	738.2	303.7	172.6	234.8	184.7	243.2	376.4	2 253.6
1995								
January	658.8	132.9	124.7	166.4	135.3	157.2	317.9	1 693.2
SEASONALLY ADJUSTED (\$ million)								
1993								
November	581.6	146.2	116.3	197.7	96.4	175.3	270.2	1 583.8
December	585.9	146.1	117.3	187.1	107.0	173.4	278.8	1 595.6
1994								
January	566.0	149.1	117.8	188.3	103.3	168.5	280.8	1 573.7
February	580.9	149.7	120.4	188.0	103.6	170.0	274.7	1 587.3
March	613.7	154.0	132.9	190.3	108.7	174.0	272.1	1 645.7
April	590.3	148.3	126.1	187.3	103.4	169.1	269.0	1 593.7
May	604.0	154.3	123.7	195.1	104.7	172.5	272.9	1 627.2
June	604.4	153.6	120.7	197.6	105.1	176.0	276.1	1 633.5
July	613.5	151.1	126.8	197.3	112.0	184.5	293.0	1 678.3
August	616.1	154.3	131.7	199.2	109.4	194.4	295.9	1 701.2
September	624.4	154.4	128.0	194.2	111.6	185.3	289.7	1 687.6
October	650.5	167.7	135.8	173.7	117.8	179.9	302.0	1 727.4
November	652.5	154.7	136.0	173.4	131.3	170.4	293.7	1 712.0
December	655.3	161.0	119.8	173.3	132.7	161.4	304.0	1 707.6
1995								
January	666.5	156.8	129.1	174.3	139.0	170.6	320.8	1 757.1
TREND ESTIMATES (\$ million)								
1993								
November	576.6	147.2	115.6	189.3	100.0	171.8	273.5	1 574.0
December	578.9	148.0	117.8	189.9	101.7	172.9	275.1	1 584.2
1994								
January	582.4	148.9	120.4	189.5	103.4	172.2	275.3	1 592.1
February	587.1	149.9	122.7	189.2	104.6	170.9	274.3	1 598.7
March	592.3	150.9	124.4	189.7	105.2	170.5	273.2	1 606.3
April	597.3	151.5	125.2	191.8	105.5	172.2	273.4	1 616.9
May	602.0	152.1	125.5	194.6	105.6	175.6	275.9	1 631.1
June	607.0	152.7	126.1	196.6	106.3	180.0	280.3	1 649.0
July	612.9	153.9	127.3	196.3	107.9	183.5	285.5	1 667.3
August	620.6	155.5	128.9	193.4	111.0	184.6	290.3	1 684.2
September	630.6	157.1	130.3	188.4	115.5	182.8	294.5	1 699.1
October	640.6	158.3	130.9	182.7	120.8	178.9	298.2	1 710.5
November	649.9	159.1	130.5	177.6	126.4	174.3	302.1	1 719.9
December	658.1	159.6	129.7	173.4	131.8	169.9	306.2	1 728.7
1995								
January	664.5	159.7	128.4	170.3	136.2	165.9	309.6	1 734.7

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—South Australia: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	264.4	102.0	40.1	75.8	30.4	55.3	112.7	680.7
December	320.0	167.5	53.6	91.1	44.3	75.9	134.1	886.5
1994								
January	255.9	76.7	34.1	70.1	31.3	50.1	110.7	628.9
February	245.6	71.1	30.0	64.3	28.8	49.0	104.3	593.1
March	278.1	81.9	38.2	73.8	28.8	52.5	112.0	665.3
April	255.9	86.5	44.7	64.8	26.2	50.5	101.1	629.7
May	253.9	91.3	41.0	68.0	25.6	52.4	102.4	634.6
June	251.1	90.7	39.5	70.7	25.3	52.0	95.6	624.9
July	264.3	83.8	38.5	68.6	27.4	54.3	110.0	646.9
August	262.4	84.6	37.7	69.1	26.7	57.6	111.9	650.0
September	266.5	87.4	41.3	67.6	26.0	60.3	121.3	670.4
October	275.6	93.3	43.6	73.2	28.2	59.1	127.4	700.4
November	276.9	103.5	43.6	78.0	30.5	63.0	128.0	723.5
December	332.5	175.2	64.0	88.7	45.7	81.4	154.5	942.0
1995								
January	275.2	74.0	40.1	72.0	28.9	55.5	137.1	682.8
SEASONALLY ADJUSTED (\$ million)								
1993								
November	263.7	90.2	39.3	71.7	31.8	53.4	106.5	656.7
December	268.7	91.8	41.1	68.7	30.5	50.4	109.7	660.9
1994								
January	262.4	91.0	37.8	73.0	32.1	53.5	106.9	656.5
February	267.6	93.9	39.4	73.4	31.6	56.3	113.4	675.7
March	267.8	93.5	39.2	75.3	27.2	54.5	108.1	665.7
April	257.5	91.6	42.9	70.9	26.9	53.1	102.7	645.6
May	259.5	91.3	38.1	69.8	27.7	56.6	110.4	653.5
June	261.2	96.1	39.0	72.5	27.6	54.0	105.9	656.3
July	269.5	92.8	38.1	71.9	28.5	58.1	115.4	674.3
August	270.1	94.6	40.1	69.2	28.7	60.7	120.2	683.5
September	269.0	93.2	42.5	68.5	26.2	59.5	123.1	682.0
October	276.9	97.3	43.4	73.5	29.2	59.5	124.8	704.6
November	273.8	90.0	42.4	75.4	31.7	60.3	119.4	692.9
December	278.9	95.5	49.7	66.7	31.3	55.5	125.8	703.4
1995								
January	285.5	87.5	44.4	74.5	30.1	60.7	132.0	714.6
TREND ESTIMATES (\$ million)								
1993								
November	263.2	91.3	38.9	71.2	31.1	52.4	106.0	654.0
December	264.6	91.7	39.3	71.9	31.2	52.9	107.5	659.1
1994								
January	265.2	92.0	39.6	72.4	30.8	53.4	108.5	662.0
February	264.7	92.3	39.8	72.6	29.9	53.8	108.5	661.7
March	263.5	92.6	39.8	72.7	29.0	54.3	107.8	659.7
April	262.4	92.9	39.6	72.4	28.2	54.8	107.5	657.7
May	262.3	93.2	39.4	71.7	27.6	55.6	108.5	658.2
June	263.5	93.5	39.3	71.1	27.4	56.6	110.9	662.3
July	265.6	94.0	39.6	70.7	27.6	57.7	114.2	669.3
August	268.4	94.3	40.3	70.7	28.1	58.7	117.6	678.2
September	271.5	94.3	41.6	71.0	28.7	59.3	120.7	687.0
October	274.2	93.8	43.1	71.4	29.3	59.4	122.9	694.1
November	276.8	93.0	44.5	71.7	30.0	59.3	124.9	700.1
December	279.4	92.1	45.6	72.0	30.6	59.2	126.8	705.5
1995								
January	281.4	91.3	46.4	72.3	31.0	58.8	128.0	709.3

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Western Australia: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	374.5	99.2	54.2	114.5	48.4	78.5	144.2	913.5
December	462.9	166.6	87.5	154.4	75.2	117.8	171.3	1 235.7
1994								
January	367.2	75.5	55.2	108.1	49.1	66.1	143.6	864.8
February	356.2	69.0	48.0	104.9	47.6	63.5	133.0	822.2
March	397.7	81.1	51.1	107.5	44.5	67.2	159.1	908.2
April	367.2	86.2	55.6	103.0	40.3	69.7	141.6	863.6
May	371.6	95.1	61.7	110.0	41.4	70.4	134.0	884.2
June	370.9	92.1	62.1	113.9	43.6	71.8	132.5	886.9
July	391.6	77.0	58.4	105.6	47.1	76.0	150.9	906.6
August	386.6	80.0	56.9	98.8	46.1	75.4	143.2	887.0
September	393.2	86.5	61.0	102.2	45.3	84.0	155.2	927.4
October	394.8	95.2	61.9	103.3	51.1	81.4	169.1	956.8
November	405.9	100.6	67.3	112.0	53.7	83.4	166.7	989.6
December	481.9	176.7	87.7	143.3	77.1	113.4	186.1	1 266.2
1995								
January	398.9	76.3	55.8	106.4	48.9	68.0	156.6	910.9
SEASONALLY ADJUSTED (\$ million)								
1993								
November	381.1	92.5	54.8	108.4	46.5	73.9	140.6	897.8
December	379.5	87.1	58.2	116.3	50.7	74.8	139.4	906.1
1994								
January	373.9	89.1	60.3	114.7	54.2	74.6	142.7	909.6
February	381.8	92.8	60.9	119.2	49.3	75.6	146.2	925.8
March	393.1	92.7	59.4	114.2	45.3	73.4	159.6	937.7
April	369.4	88.9	57.7	110.3	43.1	73.9	142.7	886.0
May	385.1	94.0	59.5	114.8	46.2	76.7	144.8	921.0
June	380.7	94.0	59.0	116.1	47.7	79.8	142.3	919.6
July	395.8	88.7	59.2	104.4	49.1	78.6	155.1	931.0
August	396.8	94.0	59.9	104.0	48.9	77.4	151.1	932.1
September	394.9	95.7	62.7	102.3	45.8	82.8	151.0	935.2
October	402.3	96.5	61.8	100.4	51.8	79.3	163.2	955.3
November	409.4	90.6	68.1	105.1	50.6	78.3	162.4	964.6
December	397.1	93.0	58.1	111.4	51.6	73.4	151.5	936.1
1995								
January	412.7	91.8	61.3	114.0	54.8	78.6	159.4	972.5
TREND ESTIMATES (\$ million)								
1993								
November	379.1	90.1	55.4	110.2	48.9	74.8	138.6	897.1
December	379.6	90.2	57.2	111.9	49.3	74.5	142.1	904.8
1994								
January	379.9	90.5	58.7	114.0	49.2	74.4	144.8	911.5
February	380.1	90.9	59.6	115.5	48.5	74.5	146.6	915.6
March	380.4	91.3	59.7	115.9	47.5	74.8	147.5	917.1
April	381.5	91.6	59.4	114.8	46.6	75.5	147.6	917.0
May	383.4	92.1	59.0	112.7	46.1	76.6	147.4	917.2
June	386.4	92.5	59.1	110.1	46.5	77.9	147.9	920.4
July	390.2	93.0	59.9	107.2	47.3	79.0	149.6	926.2
August	394.4	93.5	60.9	104.9	48.3	79.6	152.2	933.8
September	398.3	93.8	61.8	103.9	49.2	79.4	155.0	941.4
October	401.3	93.7	62.4	104.3	50.0	78.8	157.0	947.4
November	403.8	93.4	62.6	105.8	51.0	78.1	158.1	952.8
December	406.1	93.0	62.5	107.9	52.1	77.4	158.7	957.7
1995								
January	407.4	92.7	62.2	110.6	53.1	76.9	158.6	961.4

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Tasmania: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	97.5	n.p.	17.2	21.9	18.8	n.p.	38.3	239.9
December	115.6	n.p.	21.3	26.4	26.0	n.p.	44.9	308.9
1994								
January	94.7	n.p.	13.9	17.1	16.2	n.p.	39.8	221.6
February	93.4	n.p.	14.2	17.0	17.2	n.p.	35.1	211.8
March	100.9	n.p.	17.0	20.8	16.3	n.p.	36.8	233.6
April	89.7	n.p.	19.3	20.1	14.9	n.p.	37.4	220.6
May	92.2	n.p.	19.2	22.1	15.6	n.p.	34.9	225.9
June	92.1	n.p.	16.3	22.9	14.8	n.p.	32.7	217.1
July	94.8	n.p.	16.7	20.1	14.8	n.p.	38.8	224.0
August	93.5	n.p.	16.0	22.2	15.2	n.p.	36.1	220.8
September	93.6	n.p.	14.1	22.1	16.0	n.p.	37.8	223.2
October	94.3	n.p.	14.1	20.4	13.9	n.p.	41.3	224.2
November	96.5	n.p.	15.2	21.4	15.9	n.p.	40.2	233.7
December	114.6	n.p.	22.0	30.6	22.5	n.p.	52.4	312.1
1995								
January	92.5	n.p.	12.0	21.4	13.7	n.p.	43.4	220.9
SEASONALLY ADJUSTED (\$ million)								
1993								
November	97.2	n.p.	16.9	20.0	18.8	n.p.	38.0	233.9
December	98.9	n.p.	14.1	19.2	17.3	n.p.	35.9	229.8
1994								
January	94.3	n.p.	15.4	19.3	17.5	n.p.	36.8	227.7
February	98.6	n.p.	16.0	19.7	17.5	n.p.	37.4	231.9
March	99.7	n.p.	18.3	22.2	16.1	n.p.	36.1	236.4
April	90.1	n.p.	18.4	21.5	16.0	n.p.	37.9	224.5
May	95.9	n.p.	18.4	22.0	16.5	n.p.	37.4	233.1
June	97.5	n.p.	15.7	23.4	15.8	n.p.	35.5	229.6
July	96.3	n.p.	17.4	20.5	16.4	n.p.	41.9	235.1
August	95.9	n.p.	17.6	21.7	16.1	n.p.	37.9	230.6
September	94.5	n.p.	16.2	22.4	16.8	n.p.	39.1	230.4
October	94.5	n.p.	16.2	21.5	14.5	n.p.	41.3	230.7
November	95.0	n.p.	14.9	19.9	15.6	n.p.	40.1	226.5
December	97.8	n.p.	14.5	22.3	15.3	n.p.	41.1	232.5
1995								
January	92.0	n.p.	12.8	23.7	14.6	n.p.	39.9	224.6
TREND ESTIMATES (\$ million)								
1993								
November	97.1	n.p.	15.3	19.6	18.0	n.p.	37.2	230.6
December	97.3	n.p.	15.6	19.8	17.8	n.p.	37.2	231.5
1994								
January	97.1	n.p.	16.1	20.0	17.5	n.p.	37.0	231.5
February	96.7	n.p.	16.6	20.5	17.0	n.p.	36.8	231.1
March	96.2	n.p.	17.1	21.0	16.6	n.p.	36.8	230.8
April	95.9	n.p.	17.6	21.6	16.3	n.p.	37.0	231.0
May	95.7	n.p.	17.7	22.0	16.2	n.p.	37.4	231.3
June	95.6	n.p.	17.6	22.1	16.2	n.p.	37.9	231.5
July	95.6	n.p.	17.3	21.9	16.2	n.p.	38.5	231.5
August	95.6	n.p.	16.9	21.7	16.1	n.p.	39.2	231.3
September	95.6	n.p.	16.4	21.5	15.9	n.p.	39.7	230.9
October	95.3	n.p.	15.8	21.5	15.6	n.p.	40.1	230.0
November	95.0	n.p.	15.1	21.7	15.4	n.p.	40.4	229.1
December	94.7	n.p.	14.4	22.0	15.1	n.p.	40.6	228.3
1995								
January	94.5	n.p.	13.7	22.4	14.9	n.p.	40.5	227.3

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Northern Territory: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	48.0	n.p.	7.3	8.4	4.2	n.p.	15.7	95.0
December	52.8	n.p.	7.0	9.2	4.5	n.p.	15.8	107.5
1994								
January	44.1	n.p.	4.6	6.5	3.1	n.p.	12.7	80.3
February	43.1	n.p.	4.6	6.6	3.3	n.p.	12.7	79.1
March	47.4	n.p.	4.5	7.9	4.2	n.p.	15.3	90.5
April	46.1	n.p.	3.9	6.2	4.3	n.p.	14.6	86.7
May	47.9	n.p.	4.7	7.3	4.7	n.p.	15.3	92.7
June	48.6	n.p.	5.1	8.2	5.0	n.p.	15.4	95.3
July	55.0	n.p.	6.1	8.1	5.6	n.p.	16.8	105.5
August	54.7	n.p.	5.4	8.0	6.1	n.p.	18.3	107.6
September	53.1	n.p.	5.0	8.0	5.4	n.p.	16.7	102.5
October	58.0	n.p.	5.3	8.4	6.1	n.p.	17.6	109.9
November	54.4	n.p.	5.2	8.6	6.6	n.p.	16.0	105.7
December	58.6	n.p.	6.8	9.5	7.5	n.p.	17.3	121.2
1995								
January	48.6	n.p.	4.9	8.2	5.6	n.p.	14.7	93.5
SEASONALLY ADJUSTED (\$ million)								
1993								
November	49.6	n.p.	7.6	8.3	4.3	n.p.	15.8	96.5
December	49.9	n.p.	5.0	7.1	3.6	n.p.	15.3	92.2
1994								
January	47.7	n.p.	5.8	7.9	4.1	n.p.	15.0	91.9
February	48.3	n.p.	6.0	7.7	4.2	n.p.	15.7	93.5
March	48.5	n.p.	5.7	7.9	4.5	n.p.	15.8	95.1
April	47.8	n.p.	4.7	6.6	4.7	n.p.	15.5	92.2
May	49.1	n.p.	4.8	7.5	4.7	n.p.	15.2	94.7
June	47.4	n.p.	4.7	7.8	4.9	n.p.	14.9	92.8
July	50.5	n.p.	4.9	8.1	5.0	n.p.	14.9	96.7
August	51.3	n.p.	4.9	8.1	5.3	n.p.	16.9	100.8
September	50.8	n.p.	4.7	7.8	5.0	n.p.	15.1	97.1
October	56.8	n.p.	5.2	8.4	5.9	n.p.	16.7	107.7
November	55.8	n.p.	5.5	8.4	6.6	n.p.	16.1	106.7
December	55.7	n.p.	5.0	7.2	6.3	n.p.	16.6	104.5
1995								
January	52.6	n.p.	6.1	9.9	7.2	n.p.	17.2	107.3
TREND ESTIMATES (\$ million)								
1993								
November	48.5	n.p.	6.5	7.6	4.1	n.p.	15.3	93.0
December	48.7	n.p.	6.3	7.7	4.1	n.p.	15.4	93.4
1994								
January	48.7	n.p.	5.9	7.6	4.1	n.p.	15.5	93.4
February	48.4	n.p.	5.6	7.5	4.2	n.p.	15.5	93.3
March	48.2	n.p.	5.3	7.5	4.4	n.p.	15.4	93.2
April	48.1	n.p.	5.1	7.4	4.6	n.p.	15.4	93.4
May	48.3	n.p.	4.9	7.5	4.8	n.p.	15.3	93.9
June	48.9	n.p.	4.8	7.7	4.9	n.p.	15.3	95.0
July	50.0	n.p.	4.7	7.8	5.0	n.p.	15.4	96.7
August	51.4	n.p.	4.8	8.0	5.2	n.p.	15.6	99.0
September	52.9	n.p.	4.9	8.1	5.5	n.p.	15.9	101.4
October	54.0	n.p.	5.1	8.2	5.8	n.p.	16.2	103.5
November	54.8	n.p.	5.3	8.3	6.2	n.p.	16.5	105.2
December	55.2	n.p.	5.5	8.5	6.5	n.p.	16.7	106.6
1995								
January	55.2	n.p.	5.6	8.6	6.8	n.p.	16.9	107.4

¹ See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group¹—Australian Capital Territory: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
1993								
November	65.9	24.2	12.2	17.7	10.7	16.2	27.8	174.7
December	75.9	43.8	20.6	24.8	15.9	25.7	32.7	239.4
1994								
January	61.9	19.0	12.3	16.3	9.3	13.1	26.1	158.0
February	60.2	17.4	11.2	15.4	10.0	12.5	24.1	150.8
March	68.3	22.1	12.9	16.1	11.6	14.6	31.4	177.0
April	62.7	22.5	13.3	14.8	9.8	14.1	29.4	166.6
May	64.0	23.7	12.8	16.5	10.5	13.1	29.2	169.8
June	62.7	23.6	12.2	14.9	10.2	12.5	27.6	163.7
July	63.5	21.3	11.4	16.8	10.4	13.5	29.2	166.1
August	64.9	19.5	10.5	20.5	10.5	14.3	28.6	168.8
September	66.5	21.8	11.8	16.5	10.6	15.6	28.4	171.2
October	70.2	23.2	11.6	19.5	10.0	18.3	28.1	180.9
November	69.0	24.0	12.0	18.0	11.7	17.4	30.3	182.4
December	78.5	45.7	17.1	23.4	17.6	22.8	31.8	236.9
1995								
January	66.9	18.6	11.1	16.7	10.1	10.8	23.1	157.3
SEASONALLY ADJUSTED (\$ million)								
1993								
November	65.5	22.6	12.8	17.8	10.4	14.7	25.4	169.1
December	64.9	22.6	13.9	18.6	11.3	17.2	28.7	177.1
1994								
January	63.9	23.0	13.8	17.8	10.7	14.7	29.0	173.0
February	64.9	24.0	14.4	17.5	10.7	14.9	28.5	174.9
March	68.8	24.9	13.4	16.7	10.8	15.1	31.3	181.2
April	62.6	23.5	12.7	15.3	10.7	14.5	30.0	169.4
May	65.3	23.5	11.7	16.4	11.2	14.2	29.0	171.4
June	65.0	23.4	11.8	14.5	11.3	14.7	28.5	169.2
July	64.7	23.2	11.6	16.9	11.2	15.2	30.0	172.6
August	65.3	23.3	12.0	20.0	10.5	14.7	28.8	174.5
September	66.3	24.0	12.3	17.3	10.6	14.8	28.5	173.9
October	69.5	23.9	11.9	20.0	10.1	17.3	25.8	178.4
November	68.5	22.4	12.9	18.0	11.2	15.9	27.6	176.7
December	67.5	23.7	11.5	18.4	12.5	14.8	27.7	176.1
1995								
January	70.5	22.9	12.2	18.1	11.2	11.9	25.7	172.4
TREND ESTIMATES (\$ million)								
1993								
November	64.9	22.8	13.3	17.8	10.5	15.0	27.2	171.5
December	65.1	23.1	13.6	17.7	10.6	15.2	27.9	173.3
1994								
January	65.3	23.4	13.8	17.5	10.7	15.2	28.7	174.7
February	65.3	23.7	13.7	17.1	10.8	15.1	29.4	175.1
March	65.2	23.8	13.3	16.5	10.9	15.0	29.8	174.5
April	65.1	23.8	12.8	16.1	11.0	14.7	29.9	173.3
May	64.9	23.7	12.3	16.0	11.0	14.5	29.8	172.1
June	64.9	23.6	11.9	16.3	11.0	14.6	29.4	171.7
July	65.2	23.5	11.8	17.0	10.8	15.0	29.0	172.3
August	65.9	23.4	11.9	17.8	10.8	15.3	28.5	173.6
September	66.8	23.5	12.1	18.4	10.8	15.6	28.0	175.0
October	67.6	23.4	12.2	18.6	10.9	15.5	27.6	175.8
November	68.4	23.3	12.2	18.7	11.1	15.2	27.1	176.0
December	69.0	23.2	12.2	18.7	11.4	14.7	26.7	175.9
1995								
January	69.6	23.1	12.1	18.4	11.6	14.1	26.3	175.4

¹ See paragraph 3 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.

2 Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54 per cent of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

3 The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:

- Food Retailing
 - Supermarkets and grocery stores (5110)
and non-petrol sales of identified convenience stores of petrol stations
 - Takeaway food retailing (5125)
 - Other food retailing
 - Fresh meat, fish and poultry retailing (5121)
 - Fruit and vegetable retailing (5122)
 - Liquor retailing (5123)
 - Bread and cake retailing (5124)
 - Specialised food retailing n.e.c. (5129)
- Department Stores (5210)
- Clothing and Soft Good Retailing
 - Clothing retailing (5221)
 - Other clothing related retailing
 - Footwear retailing (5222)
 - Fabric and other soft good retailing (5223)
- Household Good Retailing
 - Furniture and floorcovering retailing
 - Furniture retailing (5231)
 - Floor covering retailing (5232)
 - Domestic hardware and houseware retailing (5233)
 - Domestic appliance retailing
 - Domestic appliance retailing (5234)
 - Recorded music retailing (5235)
- Recreational Good Retailing
 - Newspaper, book and stationery retailing (5243)
 - Other recreational good retailing
 - Sport and camping equipment retailing (5241)
 - Toy and game retailing (5242)
 - Photographic equipment retailing (5244)
- Other Retailing
 - Pharmaceutical, cosmetic and toiletry retailing (5251)
 - Other retailing
 - Antique and used good retailing (5252)
 - Garden supplies retailing (5253)
 - Flower retailing (5254)
 - Watch and jewellery retailing (5255)
 - Retailing n.e.c. (5259)

SCOPE AND COVERAGE (continued)	<ul style="list-style-type: none"> ▪ Hospitality and Services <ul style="list-style-type: none"> Hotels and licensed clubs Pubs, taverns and bars (5720) Clubs (Hospitality) (5740) Cafes and restaurants (5730) Selected services <ul style="list-style-type: none"> Video hire outlets (9511) Hairdressing and beauty salons (9526)
DEFINITION OF TURNOVER	<p>4 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.</p>
SEASONAL ADJUSTMENT	<p>5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.</p> <p>6 In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). Adjustments are also made for the effects of change in the date of Easter and Australia Day holidays. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.</p> <p>7 The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.</p> <p>8 As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.</p>
TREND ESTIMATES	<p>9 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The monthly trend estimates are derived by applying a 13-term Henderson-weighted moving average to the respective seasonally adjusted series. These trend series are used to analyse the underlying behaviour of the series over time. In the case of the quarterly constant price estimates a 7-term Henderson-weighted moving average is applied.</p> <p>10 For further information, see <i>A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview</i> (1348.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.</p>
CONSTANT PRICE STATISTICS	<p>11 To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989-90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.</p>
RELIABILITY OF ESTIMATES	<p>12 There are two types of error possible in estimates of retail turnover:</p> <p><i>Non sampling error</i> which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.</p> <p><i>Sampling error</i> which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.</p>

STANDARD ERRORS

13 Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

14 To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:

- A represents a relative standard error on level of less than 2 per cent. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5 per cent, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10 per cent, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10 per cent (mainly affects unpublished state by industry series).

15 The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	B	A	B	C	C	C	C	A
Vic	B	A	B	C	C	C	C	A
Qld	B	A	B	C	C	C	C	A
SA	B	A	B	C	C	C	C	A
WA	B	A	B	C	C	C	C	A
Tas	B	—	B	C	C	—	C	B
NT	B	—	B	C	C	—	C	B
ACT	B	A	B	C	C	C	C	A
Australia	A	A	A	B	B	B	B	A

UNPUBLISHED DATA

16 The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (06) 252 5220.

RELATED PUBLICATIONS

17 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p. not available for publication, but included in totals
r revised



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