## CHAPTER 6

## AWARD RATES, EARNINGS, LABOUR COSTS, AND EMPLOYMENT BENEFITS

This chapter provides a range of data on the returns for and costs of labour. Emphasis is given to wages and salaries, and such statistics produced by the ABS are usually referred to as earnings.
Statistics are presented on award rates of pay, the distribution and composition of weekly eamings, employment benefits and labour costs.

## Award Rates of Pay Indexes

Award rates of pay indexes are based on minimum rates of pay fixed by law, agreement or arbitration. Unlike the statistics of earnings which show the actual levels and movements over time for industries, full-time and part-time males and females, the indexes of minimum weekly and hourly rates of pay are designed to measure only the relative changes in award rates for full-time adult males and females.
Indexes of minimum weekly and hourly award rates of pay cover all full-time adult wage and salary earners whose minimum rates of pay are normally varied in accordance with awards, determinations and collective agreements. The indexes are based on weights derived from the May 1985 Survey of Employee Earnings and Hours and therefore do not reflect any subsequent effects of compositional changes in the labour force or in industry structure.
The present series of Award Rates of Pay Indexes was released in 1988, with a base of June 1985. That series replaced the previous series which had a base of 1976 and covered the period from June 1976 to November 1987. The new series has a wider coverage of award designations and utilises a more up to date industry and occupation structure than the previous series. In May 1990, details of award coverage were collected to give a more up to date picture of the numbers of employees covered by awards, determinations and collective agreements or unregistered agreements.
Over the 12 months to December 1991, the weekly award rates of pay indexes rose by 3.4 per cent for full-time adult males and 3.6 per cent for full-time adult females.
For full-time adult males and full-time adult females the largest movements over the period occurred in the Wholesale and retail trade industry ( $4.7 \%$ and $4.5 \%$ respectively), the Community services industry ( $4.0 \%$ and $3.8 \%$ respectively) and the Manufacturing industry ( $3.6 \%$ and $4.0 \%$ respectively).
In terms of occupation groups, the largest increases were for full-time adult male Salespersons and personal service workers (4.2\%), Professionals and Para-professionals (both $3.8 \%$ ) and for full-time adult female Professionals (4.1\%) and Salespersons and personal service workers (3.9\%).
The following chart shows the annual change in award rates of pay, average weekly ordinary time earnings and the Consumer Price Index. Between December 1990 and 1991, the Consumer Price Index (CPI) increased by 1.5 per cent. During the same period weekly award rates of pay increased by 3.4 per cent (full-time adult wage and salary earners), while average weekly ordinary time earnings for persons increased by 4.2 per cent.

CHART 6.1. AWARD RATES OF PAY INDEX, AVERAGE WEEKLY EARNINGS AND
CONSUMER PRICE INDEX: ANNUAL CHANGE, AUSTRALIA

(a) Year to November

Source: Award Raves of Pay Indexes (6312.0); Average Weekty Earnings, States and Aksiralia (6302.0); Consumer Price Index, Australia(6401 0).

TABLE 6.1. AWARD RATES OF PAY INDEXES FULLTIME ADULT EMPLOYEES : AUSTRALIA
(Base: June $1985=100.0$ )

| Month | Weekly series |  |  | Howrly series |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Males | Females | Persons | Males | Females | Persons |
| 1986- |  |  |  |  |  |  |
| March | 103.8 | 103.8 | 103.8 | 103.8 | 103.9 | 103.8 |
| June | 103.8 | 104.2 | 104.0 | 103.9 | 104.3 | 104.0 |
| September | 106.2 | 106.7 | 106.4 | 106.3 | 106.8 | 106.5 |
| December | 106.3 | 106.8 | 106.4 | 106.3 | 106.9 | 106.5 |
| 1987- |  |  |  |  |  |  |
| March | 109.7 | 110.3 | 109.9 | 109.8 | 110.5 | 110.0 |
| June | 109.7 | 110.4 | 109.9 | 109.8 | 110.9 | 110.2 |
| September | 110.2 | 110.6 | 110.3 | 110.2 | 111.2 | 110.6 |
| Decermber | 111.6 | 112.0 | 111.7 | 111.8 | 112.6 | 112.1 |
| 1988- |  |  |  |  |  |  |
| March | 114.4 | 114.9 | 114.5 | 114.7 | 115.9 | 115.0 |
| June | 114.8 | 115.3 | 114.9 | 115.0 | 116.3 | 115.4 |
| September | 118.2 | 119.0 | 118.5 | 118.5 | 120.1 | 119.0 |
| December | 119.0 | 120.2 | 119.4 | 119.4 | 121.4 | 120.1 |
| 1989- |  |  |  |  |  |  |
| March | 121.9 | 123.0 | 122.2 | 122.3 | 124.4 | 123.0 |
| June | 122.4 | 123.8 | 122.8 | 123.0 | 125.3 | 123.7 |
| September | 123.4 | 124.6 | 123.8 | 124.0 | 126.2 | 124.7 |
| December | 126.5 | 127.6 | 126.8 | 127.1 | 129.3 | 127.8 |
| 1990- |  |  |  |  |  |  |
| March | 127.7 | 128.9 | 128.1 | 128.4 | 130.6 | 129.1 |
| June | 130.2 | 131.7 | 130.6 | 130.9 | 133.4 | 131.7 |
| September | 131.5 | 133.4 | 132.1 | 132.4 | 135.2 | 133.3 |
| December | 132.3 | 134.4 | 133.0 | 133.3 | 136.2 | 134.2 |
| 1991- |  |  |  |  |  |  |
| March | 132.8 | 135.1 | 133.5 | 133.9 | 137.0 | 134.8 |
| June | 133.2 | 135.6 | 133.9 | 134.2 | 137.4 | 135.2 |
| September | 136.3 | 138.7 | 137.0 | 137.3 | 140.6 | 138.3 |
| December | 136.8 | 139.2 | 137.6 | 137.9 | 141.2 | 138.9 |

Source: Awayd Rates of Pay Indexes, Australia (6312.0).

CHART 6.2. AWARD RATES OF PAY INDEXES : FULL-TIME ADULT EMPLOYEES, ANNUAL PERCENTAGE CHANGE, AUSTRALIA, DECEMBER 1990 TO DECEMBER 1991


TABLE 6.2. WEEKLY AWARD RATES OF PAY INDEXES FULL.TIME ADULT EMPLOYEES : INDUSTRY AND OCCUPATION, AUSTRALIA, DECEMBER
(Base: June $1985=100.0$ )

|  | Males |  |  | Females |  |  | Persons |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry | $1989 r$ | J990r | 1991 | 1989r | 1990r | 1991 | 1989r | 1990 r | 1991 |
| Total | 126.5 | 132.3 | 136.8 | 127.6 | 134.4 | 139.2 | 126.8 | 133.0 | 137.6 |
| Industry- |  |  |  |  |  |  |  |  |  |
| Mining | 130.2 | 133.0 | 134.5 | $\cdots$ | . |  | 130.1 | 133.0 | 134.5 |
| Manufacturing | 127.9 | 134.6 | 139.5 | 130.0 | 137.3 | 142.8 | 128.4 | 135.2 | 140.2 |
| Electricity, gas and water | 124.3 | 128.7 | 133.0 | . . |  | . | 124.4 | 128.7 | 132.9 |
| Construction | 126.8 | 132.1 | 135.5 | . | . $\cdot$ |  | 126.7 | 132.0 | 135.6 |
| Wholesale and retail trade | 127.1 | 134.5 | 140.8 | 127.5 | 133.6 | 139.6 | 127.2 | 134.2 | 140.4 |
| Transport and storage | 126.5 | 131.6 | 135.4 | 124.6 | 130.8 | 134.7 | 126.3 | 131.5 | 135.3 |
| Communication | 127.5 | 131.4 | 134.7 | 129.4 | 135.0 | 138.5 | 127.9 | 132.2 | 135.6 |
| Finance, propenty and business services | 124.2 | 128.9 | 132.0 | 124.3 | 130.0 | 133.6 | 124.3 | 129.4 | 132.8 |
| Public administration and defence | 125.7 | 130.2 | 133.8 | 127.7 | 132.0 | 135.5 | 126.2 | 130.6 | 134.2 |
| Communily services | 124.4 | 131.2 | 136.5 | 128.2 | 135.9 | 141.0 | 126.4 | 133.7 | 138.8 |
| Recreational, personal and other services | 125.8 | 133.4 | 138.1 | 126.3 | 133.3 | 137.8 | 126.0 | 133.4 | 137.9 |
| Occupation- |  |  |  |  |  |  |  |  | 134.6 |
| Professionals | 123.5 | 130.3 | 135.2 | 124.8 | 133.9 | 139.4 | 124.0 | 131.7 | 136.8 |
| Para-professionals | 125.2 | 130.5 | 135.4 | 133.4 | 141.3 | 146.4 | 127.7 | 133.8 | 138.7 |
| Tradespersons | 127.2 | 133.3 | 137.8 | 128.4 | 134.7 | 139.3 | 127.3 | 133.4 | 137.9 |
| Clerks | 125.5 | 130.7 | 134.6 | 126.3 | 131.9 | 136.6 | 126.0 | 131.4 | 135.7 |
| Salespersons and personal service workers | 126.1 | 132.5 | 138.1 | 129.1 | 136.1 | 141.4 | 127.6 | 134.3 | 139.7 |
| Plant and machine operators and drivers | 128.2 | 134.1 | 138.3 | 133.1 | 141.0 | 145.9 | 128.9 | 135.2 | 139.4 |
| Labourers and related workers | 127.8 | 133.5 | 137.6 | 127.4 | 133.8 | 137.9 | 127.7 | 133.6 | 137.7 |

Source: Award Rates of Pay Indexes, Awstralia (63I2.0).

CHART 6.3 WEEKLY AWARD RATES OF PAY INDEXES
FULL-TIME ADULT EMPLOYEES, AUSTRALIA,
MARCH 1986 TO DECEMBER 1991


Source: Award Rates of Pay Indexes, Ausoalia (63/2.0).

## Average Weekly Earnings

Average weekly earnings are produced from surveys of employers conducted quarterly and annually. The average weekly earnings series provides information on: ordinary time earnings for full-time adults (males, females and persons); total earnings for full-time adults (males, females and persons); and total eamings for all employees (males, females and persons). These data are available by sector, industry and States and Territories.

In addition to the average weekly earnings statistics obtained from the quarterly survey of employers, statistics on the distribution and composition of earnings are obtained from a survey of employers conducted annually in May. This survey provides more detail in terms of industries as well as information on earnings for different occupational groupings.

Other statistics on earnings are obtained from a household survey conducted in August each year. This survey is a supplement to the ABS monthly labour force survey and is conducted primarily to obtain statistics on the distribution of employees, classified by characteristics such as marital status, sex, age and whether the earnings came from the main job or any second job. Care should be exercised when comparing the mean (average) weekly earnings derived from this survey with average weekly earnings from the surveys of employers because of important differences in scope and methodology.

In the 12 months to November 1991, average weekly ordinary time earnings for full-time adult persons increased by 4.2 per cent to $\$ 578.80$. The percentage increase for females was 5.3 per cent and for males 3.9 per cent.

During this period, average weekly ordinary time earnings for full-time adults increased at a higher rate in the public sector ( $5.1 \%$ ) than in the private sector ( $3.8 \%$ ).

There are many factors which can cause increases in average weekly earnings. In the year to November 1991 the major influences on wages were the National Wage Case decisions of August 1990 and April 1991 and changes in the composition of the wage and salary segment of the labour force.

Average weekly ordinary time and total earnings vary across industries. In November 1991, the average weekly total eamings for full-time adult male employees was highest in the Mining industry ( $\$ 960.70$ ) and lowest in the Textiles; Clothing and footwear industry ( $\$ 536.30$ ) and for female employees was also highest in the Mining industry ( $\$ 606.50$ ) and lowest in the Textiles; Clothing and footwear industry ( $\$ 387.00$ ).

Average weekly ordinary time and total earnings also vary considerably across occupations, with eamings generally reflecting associated skills levels. In May 1991, for example, full-time adult managers and administrators had estimated average weekly earnings of $\$ 816.50$, while labourers and related workers had the lowest average weekly total earnings of any occupation group (\$473.30). Differences in amounts of overtime influence some industries and occupations to a greater extent.

In the five years since November 1986, average weekly total earnings for full-time adult male employees has increased by 34 per cent from $\$ 488.60$ to $\$ 654.20$ while full-time adult females increased by 38 per cent from $\$ 382.00$ to $\$ 527.40$.

Average weekly earnings for all employees in the five years has increased more in percentage terms for females than for males. Females rose from $\$ 287.60$ to $\$ 393.20$, an increase of 37 per cent while males increased 32 per cent from $\$ 446.30$ to $\$ 589.70$.

Since 1986 ordinary time earnings for full-time adutt males rose from $\$ 452.10$ to $\$ 612.20$, an increase of 35 per cent and full-time adult females increased 38 per cent from $\$ 372.70$ to $\$ 514.80$.

The relative distribution of earnings for all male and all female employees reveals a concentration of females in the lower earnings ranges, with males predominating in the higher earnings ranges. The distribution pattern reflects structural differences in employment, such as the concentration of females in lower paid industries and occupations, and the significantly higher levels of average male overtime earnings.


Source: Average Weekiy Earningy, States and Ansralia (6302.0).

TABLE 6.3. AVERAGE WEEKLY EARNINGS OF EMPLOYEES, AUSTRALIA

|  | Males |  |  | Females |  |  | Persons: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full-time adults |  | $\begin{array}{r} \text { All } \\ \text { males } \end{array}$ | Full-time adutts |  | females | Full-time adults |  | employees |
|  | Ordinary time earnings | Total earnings | Total earnings | Ordinary sime earnings | Total earnings | Total earnings | Ordinary time earnings | Total earnings | Total earnings |
|  |  |  |  |  | ollars- |  |  |  |  |
| November- |  |  |  |  |  |  |  |  |  |
| 1986 | 452.10 | 488.60 | 446.30 | 372.70 | 382.00 | 287.60 | 427.20 | 455.20 | 380.60 |
| 1987 | 477.50 | 516.30 | 470.00 | 392.00 | 401.90 | 306.50 | 450.10 | 479.70 | 401.80 |
| 1988 | 512.70 | 558.90 | 505.20 | 426.80 | 439.60 | 328.70 | 484.90 | 520.20 | 430.10 |
| 1989 | 547.00 | 595.90 | 540.00 | 454.50 | 467.60 | 349.30 | 516.60 | 553.80 | 457.20 |
| 1990 | 589.20 | 635.80 | 578.20 | 488.90 | 501.20 | 377.90 | 555.60 | 590.60 | 490.60 |
| 1991- |  |  |  |  |  |  |  |  |  |
| February | 597.70 | 642.50 | 585.60 | 499.80 | 511.90 | 385.70 | 564.20 | 597.80 | 496.90 |
| May | 592.00 | 632.70 | 569.90 | 500.50 | 512.40 | 378.90 | 560.80 | 591.70 | 484.30 |
| August | 599.50 | 637.90 | 575.40 | 506.40 | 517.70 | 384.10 | 567.70 | 596.80 | 489.30 |
| November | 612.20 | 654.20 | 589.70 | 514.80 | 527.40 | 393.20 | 578.80 | 610.70 | 501.30 |
| Annual change- |  |  |  |  | cent - |  |  |  |  |
| November- |  |  |  |  |  |  |  |  |  |
| 1986 | 7.7 | 7.7 | 7.8 | 7.9 | 8.0 | 7.1 | 7.6 | 7.6 | 7.0 |
| 1987 | 5.6 | 5.7 | 5.3 | 5.2 | 5.2 | 6.6 | 5.4 | 5.4 | 5.6 |
| 1988 | 7.4 | 8.2 | 7.5 | 8.9 | 9.4 | 7.2 | 7.7 | 8.5 | 7.0 |
| 1989 | 6.7 | 6.6 | 6.9 | 6.5 | 6.4 | 6.3 | 6.5 | 6.4 | 6.3 |
| 1990 | 7.7 | 6.7 | 7.1 | 7.6 | 7.2 | 8.2 | 7.5 | 6.7 | 7.3 |
| 1991- |  |  |  |  |  |  |  |  |  |
| February | 7.5 | 7.0 | 7.2 | 8.1 | 7.7 | 7.6 | 7.5 | 7.0 | 6.9 |
| May | 4.5 | 3.2 | 2.5 | 6.4 | 6.1 | 4.7 | 5.0 | 3.9 | 3.0 |
| August | 4.4 | 2.9 | 2.3 | 6.3 | 5.9 | 5.2 | 4.9 | 3.7 | 3.1 |
| November | 3.9 | 2.9 | 2.0 | 5.3 | 5.2 | 4.1 | 4.2 | 3.4 | 2.2 |

[^0]TABLE 6.4. COMPOSITION OF AVERAGE WEEKLY TOTAL EARNINGS : FULL-TIME NON-MANAGERIAL EMPLOYEES, AUSTRALIA, MAY 1991

|  | Adult |  |  | Junior |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Males | Females | Persons | Males | Females | Persons | Males | Females | Persons |
| WEEKLY EARNINGS(\$) |  |  |  |  |  |  |  |  |  |
| Award or agreed base rate of pay | 521.70 | 478.60 | 506.10 | 274.60 | 271.50 | 273.10 | 507.30 | 460.70 | 490.10 |
| Payment by measured result | 7.90 | 1.90 | 5.80 | * 1.40 | *0.70 | 1.10 | 7.50 | 1.80 | 5.40 |
| Overaward pay | 10.90 | 6.70 | 9.40 | 4.10 | 2.90 | 3.50 | 10.50 | 6.30 | 9.00 |
| Total ordinary time | 540.50 | 487.20 | 521.20 | 280.00 | 275.00 | 277.70 | 525.40 | 468.80 | 504.50 |
| Overtime | 55.10 | 11.30 | 39.30 | 16.00 | 6.00 | 11.40 | 52.80 | 10.80 | 37.30 |
| Total | 595.60 | 498.50 | 560.50 | 296.00 | 281.10 | 289.00 | 578.20 | 479.70 | 541.90 |
| PERCENTAGE OF EARNINGS |  |  |  |  |  |  |  |  |  |
| Award or agreed base rate of pay | 87.6 | 96.0 | 90.3 | 92.7 | 96.6 | 94.5 | 87.7 | 96.0 | 90.4 |
| Payment by measured result | 1.3 | 0.4 | 1.0 | ${ }^{*} 0.5$ | *0.2 | 0.4 | 1.3 | 0.4 | 1.0 |
| Overaward pay | 1.8 | 1.3 | 1.7 | 1.4 | 1.0 | 1.2 | 1.8 | 1.3 | 1.7 |
| Total ordinary time | 90.7 | 97.7 | 93.0 | 94.6 | 97.8 | 96.1 | 90.9 | 97.7 | 93.1 |
| Overtime | 9.3 | 2.3 | 7.0 | 5.4 | 2.1 | 3.9 | 9.1 | 2.3 | 6.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Source: Distribation and Composition of Employee Earnings and Hours, Australia (6306.0).

TABLE 6.5. COMPOSITION OF AVERAGE WEEKLY TOTAL EARNINGS AND AVERAGE WEEKLY TOTAL HOURS PAID FOR : FULL.TIME ADULT NON•MANAGERIAL EMPLOYEES, SECTORS, AUSTRALIA, MAY 1991

|  | Average weekty toral earnings (\$) |  |  |  |  |  | Average weekly hours paid for |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average weekly ordinary time earnings |  |  |  | Overtime | Total |  |  |  |
|  | Award or agreed base rate of poy | Payment $b y$ <br> measured result | Over award pay | $\begin{array}{r} \text { Toval } \\ \text { ordinary } \\ \text { time } \end{array}$ |  |  |  |  |  |
|  |  |  |  |  |  |  | Ordinary time | Overtime | Total |
| PRIVATE |  |  |  |  |  |  |  |  |  |
| Males | 495.30 | 11.60 | 15.80 | 522.60 | 65.70 | 588.30 | 37.9 | 3.1 | 41.0 |
| Females | 440.20 | 3.10 | 10.40 | 453.70 | 12.60 | 466.30 | 37.8 | 0.7 | 38.5 |
| Persons | 476.10 | 8.60 | 13.90 | 498.60 | 47.20 | 545.70 | 37.9 | 2.3 | 40.1 |
| PUBLIC |  |  |  |  |  |  |  |  |  |
| Males | 569.90 | 1.20 | 2.10 | 573.20 | 35.70 | 608.80 | 37.8 | 0.7 | 38.5 |
| Females | 539.20 | 0.10 | 0.80 | 540.00 | 9.30 | 549.30 | 37.1 | 0.4 | 37.5 |
| Persons | 558.10 | 0.80 | 1.60 | 560.50 | 22.50 | 586.00 | 37.3 | 1.1 | 38.4 |
| TOTAL |  |  |  |  |  |  |  |  |  |
| Males | 521.70 | 7.90 | 10.90 | 540.50 | 55.10 | 595.60 | 37.7 | 2.6 | 40.3 |
| Females | 478.60 | 1.90 | 6.70 | 487.20 | 11.30 | 498.50 | 37.5 | 0.6 | 38.1 |
| Persons | 506.10 | 5.80 | 9.40 | 521.20 | 39.30 | 560.50 | 37.7 | 1.8 | 39.5 |

Source: Distribution and Composition of Employee Earnings and Hours, Australia (6306.0).
TABLE 6.6. AVERAGE WEEKLY TOTAL EARNINGS : FULL-TIME ADULT EMPLOYEES AND ALL ADULT EMPLOYEES, OCCUPATION, AUSTRALLA, MAY 1991 (dollars)

|  | Average weekly total earnings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Adult males |  | Adult females |  | Adult persons |  |
|  | Full-time | All | Full-cime | All | Full-fime | All |
| Managers and administrators | 853.50 | 845.60 | 657.70 | 623.00 | 816.50 | 799.60 |
| Professionals | 791.90 | 740.40 | 648.40 | 549.10 | 733.70 | 652.60 |
| Para-professionals | 686.10 | 668.80 | 618.10 | 511.30 | 665.60 | 604.00 |
| Tradespersons | 584.10 | 572.40 | 423.00 | 340.60 | 575.50 | 552.80 |
| Clerks | 559.10 | 538.40 | 468.20 | 403.40 | 499.10 | 441.30 |
| Salespersons and personal service workers | 565.60 | 496.90 | 447.40 | 310.40 | 510.20 | 378.80 |
| Plant and machine operators, and drivers | 599.80 | 573.40 | 396.70 | 366.80 | 567.20 | 537.40 |
| Labourers and related workers | 494.50 | 445.80 | 411.00 | 283.90 | 473.30 | 378.50 |
| All occupations | 640.50 | 606.20 | 511.00 | 404.60 | 596.80 | 518.70 |

Source: Distribution and Composition of Employee Earnings and Howrs, Australia (6306.0),

TABLE 6.7. DISTRIBUTION OF ALL EMPLOYEES BY LEVELS OF WEEKLY TOTAL EARNINGS, OCCUPATION, AUSTRALIA, MAY 1991 (per cent)

|  |  |  | Managers <br> and adruin- | Pro. fessionals |  | Traderpersons | Clerks | Salesper. tont and personal service workers | Plant and machine operators, and drivers | Labowers and related workers | $\begin{gathered} A l l \\ \substack{\text { occupa- } \\ \text { fions }} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weekly total earnings (\$)Under 50 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | * 0.0 | 1.1 | * 0.6 | * 0.3 | 0.8 | 6.1 | 0.9 | 4.3 | 2.1 |
| 50 and | and under | 100 | * 0.1 | 2.5 | 1.2 | 0.8 | 2.3 | 11.0 | 1.6 | 6.3 | 3.8 |
| 100 | " | 150 | * 0.5 | 2.4 | 1.9 | 1.0 | 2.5 | 7.0 | 1.3 | 5.4 | 3.2 |
| 150 | " | 200 | * 0.7 | 1.5 | 1.5 | 2.8 | 4.2 | 7.4 | 1.3 | 7.1 | 3.9 |
| 200 | " | 250 | 0.9 | 1.9 | 1.9 | 4.5 | 4.5 | 7.6 | 1.6 | 63 | 4.2 |
| 250 | * | 300 | 0.8 | 2.2 | 2.5 | 3.8 | 5.7 | 6.7 | 2.2 | 5.3 | 4.2 |
| 300 | " | 320 | 1.1 | 0.9 | 0.8 | 2.4 | 2.5 | 2.9 | 1.7 | 29 | 2.1 |
| 320 | " | 340 | * 0.6 | 0.9 | 1.1 | 2.4 | 2.6 | 3.5 | 23 | 4.3 | 2.5 |
| 340 | " | 360 | 0.9 | 0.7 | 0.9 | 3.1 | 3.3 | 4.7 | 4.5 | 5.7 | 3.2 |
| 360 | " | 380 | 1.5 | 0.9 | 1.6 | 4.6 | 5.1 | 4.6 | 4.0 | 7.5 | 4.1 |
| 380 | " | 400 | 1.1 | 1.1 | 1.4 | 4.0 | 6.7 | 3.8 | 7.1 | 6.2 | 4.3 |
| 400 | " | 420 | 3.2 | 1.4 | 1.7 | 5.6 | 6.6 | 4.1 | 6.1 | 5.7 | 4.6 |
| 420 | " | 440 | 0.8 | 1.5 | 2.3 | 4.3 | 6.4 | 3.1 | 5.7 | 4.0 | 3.8 |
| 440 | " | 460 | 1.6 | 1.8 | 2.9 | 5.0 | 6.5 | 3.1 | 6.8 | 4.1 | 4.2 |
| 460 | " | 480 | 1.7 | 1.8 | 2.8 | 4.6 | 5.6 | 2.6 | 4.9 | 3.3 | 3.6 |
| 480 | " | 500 | 1.9 | 2.6 | 3.4 | 4.5 | 5.4 | 2.5 | 4.3 | 3.1 | 3.6 |
| 500 | " | 520 | 3.2 | 3.3 | 4.8 | 4.8 | 5.1 | 2.9 | 3.0 | 2.4 | 3.7 |
| 520 | " | 540 | 2.5 | 2.3 | 4.0 | 3.9 | 3.5 | 1.9 | 3.2 | 2.1 | 2.9 |
| 540 | " | 560 | 2.1 | 2.9 | 4.3 | 4.2 | 3.0 | 2.0 | 2.6 | 1.9 | 2.8 |
| 560 | " | 580 | 2.3 | 2.9 | 5.1 | 2.6 | 2.6 | 1.4 | 2.6 | 1.4 | 2.5 |
| 580 | " | 600 | 1.5 | 2.6 | 4.2 | 2.3 | 2.5 | 1.2 | 3.0 | 1.2 | 2.2 |
| 600 | " | 620 | 3.2 | 3.6 | 4.9 | 3.1 | 1.9 | 1.4 | 3.0 | 1.2 | 2.5 |
| 620 | " | 640 | 1.8 | 4.7 | 4.6 | 2.1 | 1.7 | 1.1 | 2.3 | 0.9 | 2.2 |
| 640 | " | 660 | 2.1 | 3.7 | 4.2 | 2.4 | 1.3 | 0.7 | 2.1 | 1.1 | 2.0 |
| 660 | " | 680 | 4.2 | 3.9 | 4.2 | 1.5 | 1.5 | 0.9 | 2.2 | 0.7 | 2.1 |
| 680 | $\cdots$ | 700 | 2.2 | 4.5 | 3.2 | 1.7 | 1.1 | 0.6 | 1.3 | 0.5 | 1.7 |
| 700 | " | 720 | 2.6 | 5.3 | 3.3 | 1.4 | 0.6 | 0.6 | 1.9 | 0.5 | 1.8 |
| 720 | " | 740 | 2.4 | 5.4 | 3.2 | 1.2 | 0.6 | 0.5 | 1.2 | 0.6 | 1.7 |
| 740 | " | 760 | 2.3 | 3.3 | 2.7 | 1.1 | 0.4 | 0.4 | 1.7 | 0.5 | 1.3 |
| 760 | " | 780 | 3.4 | 2.8 | 2.5 | 0.9 | 0.7 | 0.5 | 1.3 | 0.5 | 1.3 |
| 780 | " | 800 | 2.6 | 1.8 | 1.6 | 0.9 | 0.3 | * 0.2 | 1.0 | 0.4 | 0.9 |
| 800 | $\cdots$ | 850 | 7.8 | 5.6 | 3.6 | 1.9 | 0.6 | 0.8 | 2.2 | 0.7 | 2.4 |
| 850 | " | 900 | 5.4 | 3.1 | 2.8 | 1.6 | 0.5 | 0.5 | 1.7 | 0.6 | 1.7 |
| 900 | " | 950 | 5.2 | 2.4 | 1.9 | 1.9 | 0.3 | 0.4 | 1.5 | -0.3 | 1.4 |
| 950 | " 1 | 1,000 | 4.6 | 2.4 | 1.7 | 3.8 | 0.3 | 0.4 | 0.9 | * 0.3 | 1.5 |
| 1,000 | " 1 | 1,100 | 6.9 | 2.6 | 1.7 | 1.1 | 0.3 | 0.4 | 1.5 | 0.4 | 1.4 |
| 1,100 | " 1 | 1,200 | 3.7 | 1.8 | 0.8 | 0.8 | -0.1 | * 0.1 | 1.2 | - 0.2 | 0.9 |
| 1,200 | and over |  | 10.5 | 3.9 | 1.9 | 1.0 | * 0.2 | 0.5 | 2.5 | 0.4 | 2.0 |
| Total |  |  | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Sownce: Distribution and Composition of Employae Earnings and Hows, Ausrralia (6306,0).

CHART 6.5. WEEKLY TOTAL EARNINGS: DISTRIBUTION OF ALL EMPLOYEES, AUSTRALIA, MAY 1991


CHART 6.6.WEEKLY TOTAL EARNINGS: DISTRIBUTION OF FULL-TIME ADULT NON-MANAGERIAL EMPLOYEES, AUSTRALIA, MAY 1991


CHART 6.7. WEEKLY ORDINARY TIME EARNINGS: DISTRIBUTION OF FULL-TIME ADULT NON-MANAGERIAL EMPLOYEES, AUSTRALIA MAY 1991


## Weekly Earnings of Employees

Between August 1986 and July 1991, mean weekly earnings from all jobs for employees aged 15 and over increased from $\$ 350$ to $\$ 464$, representing a 33 per cent increase. The increase in the eleven months to July 1991 was $\$ 20$ (4.5\%). This compares to an increase in the twelve months to August 1990 of $\$ 21$ (4.7\%).

The rate of increase in mean weekly earnings is strongly influenced by the trend towards a greater proportion of part-time workers. Employees working less than 35 hours per week in all jobs as a proportion of total employees has increased by 3.6 percentage points since August 1986. Increases in mean weekly earnings for employees working less than 35 hours per week in all jobs were markedly different in this period. For female employees in this category, earnings from their main job increased by 32 per cent from $\$ 158$ in 1986 to $\$ 208$ in 1991, compared with an increase of 28 per cent in males' mean weekly earnings (from $\$ 153$ to $\$ 196$ ).
In July 1991, 78 per cent of employees worked on a full-time basis in their main job, and their mean weekly earnings from that job were $\$ 533$. Males comprised 66 per cent of full-time employees in main job, with mean weekly earnings of $\$ 570$. Female full-ime employees in main job received $\$ 461$ on average. Approximately 40 per cent of females worked part-time in their main job compared with 8.5 per cent of males. Female part-time employees in main job received mean weekly earnings of $\$ 210$ compared with $\$ 206$ for males.
Mean weekly earnings of full-time workers varied across occupations with Labourers and related workers earning: males $\$ 446$, females $\$ 352$, Tradespersons: males $\$ 489$, females $\$ 367$, Managers and administrators: males $\$ 748$, females $\$ 566$ and Professionals: males $\$ 747$, females $\$ 621$.
Mean weekly earnings of full-time workers also varied according to industry with employees in the Mining industry earning more than those in other industries.
An estimated 159,800 employees worked in a second wage or salary job at July 1991. There were 70,900 male employees with a second job, and they received $\$ 88$ (median) in earnings from that job. Some 88,900 females had a second wage/or salary job; they received median weekly earnings of $\$ 83$.
Workers aged $35-44$ years received the highest mean weekly earnings of all the age groups tabulated. The average for this age group was $\$ 597$, with males earning $\$ 641$ and females $\$ 503$, on average. Male workers aged 15-19 received 48 per cent of the mean weckly earnings received by males aged 20 and over ( $\$ 276$ compared to $\$ 586$ ). Female workers aged 15-19 earned 56 per cent of the mean weekly earnings received by females aged 20 and over ( $\$ 265$ compared to $\$ 476$ ).

TAdLE 6.8. ALL EMPLOYEES : MEAN WEEKLY EARNINGS OF EMPLOYEES WORKING 35 HOURS OR MORE PER WEEK and employees working less than 35 HOURS PER WEEK IN ALL JOBS, AUSTRALIA, AUGUST 1986 TO JULY 1991
(dollars)

|  | Employees working 35 hours or more per week in all jobs |  |  | Employees working less than 35 hours per week in all jobs |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Males | Fernales | Persons | Males | Females | Persons | Males | Females | Persors |
| August- |  |  |  |  |  |  |  |  |  |
| 1986 | 420 | 333 | 392 | 154 | 158 | 158 | 405 | 271 | 350 |
| 1987 | 446 | 355 | 417 | 161 | 170 | 168 | 427 | 285 | 368 |
| 1988 | 477 | 379 | 445 | 166 | 185 | 181 | 457 | 306 | 394 |
| 1989 | 521 | 411 | 485 | 170 | 189 | 185 | 496 | 326 | 423 |
| 1990(a) | 546 | 435 | 509 | 180 | 202 | 198 | 520 | 345 | 444 |
| July- |  |  |  |  |  |  |  |  |  |
| 1991 | 571 | 465 | 535 | 196 | 208 | 206 | 541 | 365 | 464 |

(a) The August 1990 survey excluded all persons aged 70 and over.

Source: Weekly Earnings of Employees (Distribution), Australia (6310.0).

TABLE 6.9. MEAN WEEKLY EARNINGS FROM MAIN JOB OF ALL EMPLOYEES WHO WORKED FULL TIME IN THEIR MAIN JOB, AUSTRALIA, AUGUST 1989, AUGUST 1990 AND JULY 1991
(dollars)

|  | Males |  |  | Females |  |  | Persons |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1989 | 1990 | 1991 | 1989 | 1990 | 1991 | 1989 | 1990 | 1991 |
| Total | 519 | 545 | 570 | 409 | 432 | 461 | 484 | 507 | 533 |
| Occupation- |  |  |  |  |  |  |  |  |  |
| Managers and administrators | 670 | 700 | 748 | 528 | 562 | 566 | 649 | 675 | 716 |
| Professionals | 680 | 712 | 747 | 558 | 574 | 621 | 637 | 661 | 701 |
| Para-professionals | 583 | 586 | 625 | 493 | 498 | 549 | 551 | 555 | 597 |
| Tradespersons | 453 | 477 | 489 | 335 | 346 | 367 | 444 | 467 | 481 |
| Clerks | 476 | 513 | 553 | 389 | 416 | 442 | 416 | 445 | 477 |
| Salespersons and personal service workers | 477 | 516 | 546 | 348 | 363 | 387 | 412 | 439 | 465 |
| Plant and machine operators and drivers | 503 | 522 | 535 | 337 | 348 | 348 | 478 | 497 | 508 |
| Labourers and related workers | 423 | 438 | 446 | 325 | 334 | 352 | 401 | 415 | 424 |
| Industry- |  |  |  |  |  |  |  |  |  |
| Agriculture, forestry, fishing and hunting | 381 | 376 | 397 | 294 | 286 | 312 | 369 | 363 | 385 |
| Mining | 748 | 806 | 864 | 542 | 543 | 557 | 728 | 784 | 834 |
| Manufacturing | 491 | 516 | 531 | 375 | 401 | 420 | 465 | 491 | 506 |
| Electricity, gas and water | 536 | 549 | 584 | 395 | 443 | 496 | 524 | 539 | 575 |
| Construction | 515 | 532 | 538 | 381 | 416 | 435 | 506 | 523 | 533 |
| Wholesale and retail trade | 460 | 493 | 511 | 356 | 380 | 395 | 425 | 456 | 474 |
| Transport and storage | 540 | 557 | 602 | 427 | 438 | 461 | 520 | 536 | 579 |
| Communication | 493 | 530 | 571 | 393 | 436 | 476 | 470 | 508 | 549 |
| Finance, property and business services | 604 | 635 | 695 | 412 | 442 | 462 | 517 | 543 | 586 |
| Public administration and defence | 533 | 563 | 589 | 448 | 477 | 510 | 504 | 532 | 560 |
| Community services | 578 | 605 | 627 | 464 | 476 | 514 | 515 | 533 | 563 |
| Recreation, personal and other services | 469 | 483 | 489 | 357 | 370 | 408 | 418 | 430 | 453 |

Source: Weekly Earnungs of Employees (Distributton), Australia (6310.0)


## Major Labour Costs

Major labour costs statistics are produced from an annual survey of employers which measures the costs incurred by employers which are directly associated with the employment of labour. Costs covered in this survey are: gross wages and salaries; severance, termination and redundancy payments; superannuation; workers' compensation; payroll tax; and fringe benefits tax; with the most recent data being for the year ended 30 June 1991.
Average total major labour costs per employee increased by 6.9 per cent from $\$ 27,827$ in $1989-90$ to $\$ 29,734$ in 1990-91. Although the Recreation, personal and other services industry recorded the greatest percentage increase in costs per employee over $1989-90$ (up $14 \%$ to $\$ 18,306$ ), it still remained the industry with the lowest such costs.
The Mining industry continues to have the highest average total major labour costs per employee $(\$ 53,855)$, with the next highest being the Electricity, gas and water industry $(\$ 41,043)$.
In the private sector, average total major labour costs per employee in 1990-91 of $\$ 27,788$ showed an increase of 6.5 per cent on the $1989-90$ estimate of $\$ 26,086$. Employers in the Recreation, personal and other services industry (up $14 \%$ to $\$ 17,520$ ) and the Wholesale and retail trade industry (up $13 \%$ to $\$ 23,626$ ) recorded the most notable increases, whereas employers in the Construction industry recorded a decrease of 9.7 per cent from $\$ 33,967$ in 1989-90 to $\$ 30,682$ in 1990-91.
The percentage of employees reported by employers to be covered by superannuation has risen from 67 per cent in 1989-90 to 76 per cent in 1990-91, with coverage in the private and public sectors increasing to 68 per cent and 93 per cent respectively over the same period.

CHART 6.9. AVERAGE TOTAL MAJOR LABOUR COSTS PER EMPLOYEE, BY INDUSTRY, AUSTRALIA, 1989-90 AND 1990-91


[^1]TABLE 6.10. MAJOR LABOUR COSTS : TYPE OF LABOUR COST, INDUSTRY, AUSTRALIA, 1990.91

| Industry | Other labour casts |  |  |  |  | Total other labour casts | Total major labour casts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Earnings | Superannuation | Payroll tax | Workers' compensation | Fringe benefits tax |  |  |
| TOTAL COSTS (\$ MILLION) |  |  |  |  |  |  |  |
| Mining | 3,611 | 188 | 201 | 109 | 53 | 551 | 4,161 |
| Manufacturing | 27.728 | 1,174 | 1,394 | 1,054 | 196 | 3,818 | 31,546 |
| Electricity, gas and water | 3,629 | 366 | 222 | 115 | 18 | 721 | 4,350 |
| Construction | 7,450 | 492 | 278 | 267 | 60 | 1,097 | 8,548 |
| Wholesale and retail trade | 24,830 | 1,015 | 970 | 489 | 206 | 2,680 | 27,510 |
| Transport, storage and communication | 13,006 | 1,184 | 681 | 393 | 69 | 2,328 | 15,334 |
| Finance, property and business services | 22,173 | 1,384 | 1,021 | 220 | 474 | 3,099 | 25,272 |
| Public administration and defence | 9,441 | 992 | 124 | 237 | 26 | 1,379 | 10,820 |
| Community services | 33,128 | 2,489 | 877 | 635 | 47 | 4,049 | 37,176 |
| Recration, personal and other services | 6,822 | 248 | 188 | 129 | 29 | 594 | 7.415 |
| Total | 151,817 | 9,533 | 5,957 | 3,648 | 1,178 | 20,315 | 172,132 |
| AVERAGE COSTS PER EMPLOYEE (\$) |  |  |  |  |  |  |  |
| Mining | 46,729 | 2,429 | 2,601 | 1,412 | 683 | 7,126 | 53,855 |
| Manufacturing | 28,466 | 1,205 | 1,431 | 1,082 | 201 | 3,920 | 32,386 |
| Electricity, gas and water | 34,240 | 3,451 | 2,098 | 1,087 | 166 | 6.802 | 41,043 |
| Construction | 27,602 | 1,821 | 1,031 | 991 | 221 | 4,064 | 31,666 |
| Wholesale and retail trade | 21,369 | 873 | 835 | 421 | 177 | 2,306 | 23,675 |
| Transport, storage and communication | 30,681 | 2,796 | 1,605 | 926 | 164 | 5,491 | 36,172 |
| Finance, property and business services | 28,795 | 1,797 | 1,326 | 286 | 616 | 4,025 | 32,820 |
| Public administration and defence | 28,715 | 3,018 | 378 | 720 | 80 | 4,195 | 32,910 |
| Community services | 26,042 | 1,957 | 689 | 499 | 37 | 3,183 | 29,224 |
| Recreation, personal and aher services | 16,841 | 613 | 463 | 319 | 71 | 1.466 | 18,306 |
| Total | 26,225 | 1,647 | 1,029 | 630 | 203 | 3,509 | 29,734 |

Source: Labour Costs, Australia (6348.0).

TABLE 6.11. COSTS AS A PERCENTAGE OF MAJOR LABOUR COSTS : TYPE OF LABOUR COST, INDUSTRY, AUSTRALIA, 1990.91 (per cent)

|  | Other Labour Costs |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry | Earnings | Superannuation | Payroll tax | Workers' compensation | Fringe benefits tax | Total other labour casts | Total major labour costs |
| Mining | 86.8 | 4.5 | 4.8 | 2.6 | 1.3 | 13.2 | 100.0 |
| Manufacturing | 87.9 | 3.7 | 4.4 | 3.3 | 0.6 | 12.1 | 100.0 |
| Electricity, gas and water | 83.4 | 8.4 | 5.1 | 2.6 | 0.4 | 16.6 | 100.0 |
| Construction | 87.2 | 5.8 | 3.3 | 3.1 | 0.7 | 12.8 | 100.0 |
| Wholesale and retail trade | 90.3 | 3.7 | 3.5 | 1.8 | 0.7 | 9.7 | 100.0 |
| Transpor, storage and communication | 84.8 | 7.7 | 4.4 | 2.6 | 0.5 | 15.2 | 100.0 |
| Finance, property and business services | 87.7 | 5.5 | 4.0 | 0.9 | 1.9 | 12.3 | 100.0 |
| Public administration and defence | 87.3 | 9.2 | 2.2 | 1.1 | 0.2 | 12.7 | 100.0 |
| Community services | 89.1 | 6.7 | 2.4 | 1.7 | 0.1 | 10.9 | 100.0 |
| Recreation, personal and other services | 92.0 | 3.3 | 2.5 | 1.7 | 0.4 | 8.0 | 100.0 |
| Total | 88.2 | 5.5 | 3.5 | 2.1 | 0.7 | 11.8 | 100.0 |

Source: Labour Costs, Australia (6348.0).

## TABLE 6.12. SUPERANNUATION : COST PER EMPLOYEE COVERED AND PROPORTION COVERED, INDUSTRY, aUSTRALIA

|  | Cost per employee covered |  |  | Proportion of employees covered 1990-91 (per cent) |
| :---: | :---: | :---: | :---: | :---: |
| Industry | $1988-89$ | $\begin{gathered} 1989-90 \\ - \text { dollars- } \end{gathered}$ | 1990.91 |  |
| Mining | 2,359 | 2,403 | 2,805 | 86.6 |
| Manufacturing | 1,371 | 1,342 | 1,423 | 84.7 |
| Electricity, gas and water | 2,729 | 3,162 | 3,605 | 95.7 |
| Construction | 2,280 | 2,595 | 2,461 | 74.0 |
| Wholesale and retail trade | 1,899 | 1,270 | 1,454 | 60.0 |
| Transpon, storage and communication | 3.105 | 3,305 | 3,284 | 85.1 |
| Finance, property and business services | 2,449 | 2,473 | 2,521 | 71.3 |
| Public administration and defence | 3,015 | 3,285 | -3,220 | 93.7 |
| Communty services | 2,223 | 2.154 | 2,336 | 83.8 |
| Recreation, personal and other services | 1,505 | 1,274 | 1,270 | 48.3 |
| Total | 2,194 | 2,090 | 2,182 | 75.5 |

Source: Labour Costs, Ausiralia (6348.0).

CHART 6.10. SUPERANNUATION COVERAGE BY INDUSTRY, PRIVATE SECTOR, AUSTRALIA, 1989.90 AND 1990.91


[^2]
## Employment Benefits

The proportion of employees aged 15 and over whose employers provide one or more employment benefits (in their main job) was 91 per cent in July 1991. This compares to 89 per cent for August 1989.
Similarly, the proportion of employees working full time who received one or more employment benefits shows little variation since August 1989 with 97 per cent reporting receiving at least one benefit in July 1991.
Specific benefits to have increased over this period include:

- Superannuation: The proportion of employees in receipt of a superannuation benefit has risen by 24 percentage points from 1989 to 1991, including a rise of 19 percentage points from 1990 to 1991 . Some 80 per cent of full-time employees received a superannuation benefit in 1991. Of part-time employees, the proportion was 42 per cent having risen by 25 percentage points since 1989.
- Goods and services: The proportion of employees working part time and receiving a goods and services benefit has increased from 17 per cent in August 1989 to 19 per cent in July 1991.

Public sector employees who worked full time had a higher incidence of the most common employment benefits (standard benefits) than their private sector counterparts. These common benefits include holiday leave ( $98 \%$ and $89 \%$ respectively), sick leave ( $98 \%$ and $89 \%$ ), long-service leave ( $95 \%$ and $70 \%$ ) and superannuation ( $91 \%$ and $75 \%$ ). Private sector employees who worked full time were more likely to have received a special benefit (i.e. benefits other than leave and superannuation). Included amongst these were goods and services ( $21 \%$ for private sector employees and $7.3 \%$ for public sector employees) and transport ( $23 \%$ and $14 \%$ respectively).


Source: Employment Benefuts, Australia, July 1991 (6334.0).

TABLE 6.13. EMPLOYEES IN MAIN JOB: TYPE OF BENEFTT RECEIVED AND FULLTIME AND PART-TIME EMPLOYEES IN MAIN JOB, AUSTRALIA, AUGUST 1989 TO JULY 1991


[^3]
[^0]:    Source: Average Weekly Earnungs, States and Australia (6302.0).

[^1]:    Source: Labour Costs, Australia (6348,0),

[^2]:    Source: Labour Costs, Australia (6348.0).

[^3]:    (b) The August 1990 survey excluded all persons aged 70 and over

